# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 10-Q

## (Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2019
" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period $\qquad$ to $\qquad$
Commission File Number: 001-38534
Amerant Bancorp Inc.
(Exact Name of Registrant as Specified in Its Charter)

| Florida | $\mathbf{6 5 - 0 0 3 2 3 7 9}$ <br> (I.R.S. Employer <br> (State or other jurisdiction of <br> incorporation or organization) |
| :---: | :---: |
| Identification No.) |  |
| 220 Alhambra Circle | $\mathbf{3 3 1 3 4}$ |
| Coral Gables, Florida | (Zip Code) |

(305) 460-4038

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbols | Name of exchange on which registered |
| :--- | :---: | :---: |
| Class A Common Stock | AMTB | NASDAQ |
| Class B Common Stock | AMTBB | NASDAQ |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý

## No ${ }^{\text {. }}$

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ý
No "
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

$$
\text { Large accelerated filer } " \quad \text { Accelerated filer } * \quad \text { Smaller reporting company }{ }^{*} \quad \text { Emerging growth company ý }
$$

Non-accelerated filer ý (Do not check if a smaller reporting company)
If an emerging growth company, indicate by check mark if the company has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ${ }^{\text {. }}$
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No ý
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class |  | Outstanding as of November 12, 2019 |
| :---: | :---: | :---: |
| Class A Common Stock, $\$ 0.10$ par value per share |  | $28,988,579$ shares of Class A Common Stock |
| Class B Common Stock, $\$ 0.10$ par value per share |  | $14,218,596$ shares of Class B Common Stock |

## AMERANT BANCORP INC. AND SUBSIDIARIES

## FORM 10-Q

## September 30, 2019

## INDEX

| PART I. | FINANCIAL INFORMATION | Page |
| :---: | :---: | :---: |
| Item 1 | Financial Statements | $\underline{3}$ |
|  | Consolidated Balance Sheets as of September 30, 2019 (Unaudited) and December 31, 2018 | $\underline{3}$ |
|  | Consolidated Statements of Operations and Comprehensive Income for the three and nine month periods ended September 30, 2019 and 2018 (Unaudited) | $\underline{4}$ |
|  | Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2019 and 2018 (Unaudited) | 6 |
|  | Consolidated Statements of Cash Flows for the nine months ended September 30, 2019 and 2018 (Unaudited) | 7 |
|  | Notes to Consolidated Financial Statements (Unaudited) | $\underline{9}$ |
|  | Note 1. Business. Basis of Presentation and Summary of Significant Accounting Policies | $\underline{9}$ |
|  | Note 2. Securities | 12 |
|  | Note 3. Loans | 15 |
|  | Note 4. Allowance for Loan Losses | 17 |
|  | Note 5. Time Deposits | $\underline{23}$ |
|  | Note 6. Advances from the Federal Home Loan Bank and Other Borrowings | $\underline{23}$ |
|  | Note 7. Junior Subordinated Debentures | $\underline{24}$ |
|  | Note 8. Derivative Instruments | $\underline{25}$ |
|  | Note 9. Stock-based Incentive Compensation Plan | $\underline{26}$ |
|  | Note 10. Income Taxes | $\underline{26}$ |
|  | Note 11. Accumulated Other Comprehensive Income (Loss) | $\underline{26}$ |
|  | Note 12. Stockholders' Equity | $\underline{28}$ |
|  | Note 13. Commitments and Contingencies | $\underline{29}$ |
|  | Note 14. Fair Value Measurements | 30 |
|  | Note 15. Earnings Per Share | 34 |
| Item 2 | Management's Discussion and Analysis of Financial Condition and Results of Operations | $\underline{35}$ |
|  | Forward Looking Statements | 35 |
|  | Overview | 37 |
|  | Results of Operations | $\underline{48}$ |
|  | Financial Condition | $\underline{62}$ |
| Item 3 | Quantitative and Qualitative Disclosures About Market Risk | $\underline{82}$ |
| Item 4 | Controls and Procedures | 82 |
| PART II | OTHER INFORMATION |  |
| Item 1 | Legal Proceedings | $\underline{83}$ |
| Item 1A | Risk Factors | $\underline{84}$ |
| Item 2 | Unregistered Sales of Equity Securities and Use of Proceeds | $\underline{84}$ |
| Item 3 | Defaults Upon Senior Securities | 84 |
| Item 4 | Mine Safety Disclosures | 84 |
| Item 5 | Other Information | $\underline{84}$ |
| Item 6 | Exhibits | $\underline{85}$ |
|  | Signatures | $\underline{86}$ |

## Part 1. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Balance Sheets

| (in thousands, except per share data) | (Unaudited) <br> September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 32,363 | \$ | 25,756 |
| Interest earning deposits with banks |  | 68,964 |  | 59,954 |
| Cash and cash equivalents |  | 101,327 |  | 85,710 |
| Securities |  |  |  |  |
| Available for sale |  | 1,485,202 |  | 1,586,051 |
| Held to maturity |  | 77,611 |  | 85,188 |
| Federal Reserve Bank and Federal Home Loan Bank stock |  | 70,172 |  | 70,189 |
| Securities |  | 1,632,985 |  | 1,741,428 |
| Loans held for sale |  | 1,918 |  | - |
| Loans held for investment, gross |  | 5,751,791 |  | 5,920,175 |
| Less: Allowance for loan losses |  | 53,640 |  | 61,762 |
| Loans held for investment, net |  | 5,698,151 |  | 5,858,413 |
| Bank owned life insurance |  | 210,414 |  | 206,142 |
| Premises and equipment, net |  | 126,497 |  | 123,503 |
| Deferred tax assets, net |  | 5,392 |  | 16,310 |
| Goodwill |  | 19,193 |  | 19,193 |
| Accrued interest receivable and other assets |  | 68,383 |  | 73,648 |
| Total assets | \$ | 7,864,260 | \$ | 8,124,347 |

Liabilities and Stockholders' Equity
Deposits

| Demand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Noninterest bearing | \$ | 805,032 | \$ | 768,822 |
| Interest bearing |  | 1,123,767 |  | 1,288,030 |
| Savings and money market |  | 1,484,336 |  | 1,588,703 |
| Time |  | 2,279,713 |  | 2,387,131 |
| Total deposits |  | 5,692,848 |  | 6,032,686 |
| Advances from the Federal Home Loan Bank and other borrowings |  | 1,170,000 |  | 1,166,000 |
| Junior subordinated debentures held by trust subsidiaries |  | 92,246 |  | 118,110 |
| Accounts payable, accrued liabilities and other liabilities |  | 83,415 |  | 60,133 |
| Total liabilities |  | 7,038,509 |  | 7,376,929 |
| Commitments and contingencies (Note 13) |  |  |  |  |
|  |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Class A common stock, $\$ 0.10$ par value, 400 million shares authorized; $28,985,996$ shares issued and outstanding (2018: 26,851,832 shares issued and outstanding) |  | 2,899 |  | 2,686 |
| Class B common stock, $\$ 0.10$ par value, 100 million shares authorized; $17,751,053$ shares issued; $14,218,596$ shares outstanding (2018: 16,330,917 shares outstanding) |  | 1,775 |  | 1,775 |
| Additional paid in capital |  | 418,821 |  | 385,367 |
| Treasury stock, at cost; $3,532,457$ shares of Class B common stock (2018: 1,420,136 shares of Class B common stock) |  | $(46,373)$ |  | $(17,908)$ |
| Retained earnings |  | 431,521 |  | 393,662 |
| Accumulated other comprehensive income (loss) |  | 17,108 |  | $(18,164)$ |
| Total stockholders' equity |  | 825,751 |  | 747,418 |
| Total liabilities and stockholders' equity | \$ | 7,864,260 | \$ | 8,124,347 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Operations and Comprehensive Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| Interest income |  |  |  |  |  |  |  |  |
| Loans | \$ | 66,118 | \$ | 66,776 | \$ | 199,641 | \$ | 188,894 |
| Investment securities |  | 11,325 |  | 12,183 |  | 35,792 |  | 36,633 |
| Interest earning deposits with banks |  | 761 |  | 666 |  | 2,304 |  | 1,945 |
| Total interest income |  | 78,204 |  | 79,625 |  | 237,737 |  | 227,472 |
|  |  |  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits |  | 191 |  | 211 |  | 766 |  | 413 |
| Savings and money market deposits |  | 4,125 |  | 3,477 |  | 11,872 |  | 9,165 |
| Time deposits |  | 13,284 |  | 11,531 |  | 38,577 |  | 30,403 |
| Advances from the Federal Home Loan Bank |  | 6,253 |  | 6,716 |  | 18,750 |  | 19,217 |
| Junior subordinated debentures |  | 1,748 |  | 2,057 |  | 5,943 |  | 6,017 |
| Securities sold under agreements to repurchase |  | 3 |  | - |  | 3 |  | 2 |
| Total interest expense |  | 25,604 |  | 23,992 |  | 75,911 |  | 65,217 |
| Net interest income |  | 52,600 |  | 55,633 |  | 161,826 |  | 162,255 |
| (Reversal of) provision for loan losses |  | $(1,500)$ |  | 1,600 |  | $(2,850)$ |  | 1,750 |
| Net interest income after (reversal of) provision for loan losses |  | 54,100 |  | 54,033 |  | 164,676 |  | 160,505 |
|  |  |  |  |  |  |  |  |  |
| Noninterest income |  |  |  |  |  |  |  |  |
| Deposits and service fees |  | 4,366 |  | 4,269 |  | 12,793 |  | 13,322 |
| Brokerage, advisory and fiduciary activities |  | 3,647 |  | 4,148 |  | 11,071 |  | 12,989 |
| Change in cash surrender value of bank owned life insurance |  | 1,449 |  | 1,454 |  | 4,272 |  | 4,372 |
| Cards and trade finance servicing fees |  | 1,034 |  | 1,145 |  | 3,368 |  | 3,380 |
| Gain on early extinguishment of advances from the Federal Home Loan Bank |  | - |  | - |  | 557 |  | 882 |
| Securities gains (losses), net |  | 906 |  | (15) |  | 1,902 |  | 1 |
| Data processing and fees for other services |  | 70 |  | 523 |  | 955 |  | 2,017 |
| Other noninterest income |  | 2,364 |  | 1,426 |  | 6,221 |  | 4,918 |
| Total noninterest income |  | 13,836 |  | 12,950 |  | 41,139 |  | 41,881 |
|  |  |  |  |  |  |  |  |  |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 33,862 |  | 33,967 |  | 101,356 |  | 102,940 |
| Occupancy and equipment |  | 3,878 |  | 4,044 |  | 12,152 |  | 11,819 |
| Professional and other services fees |  | 4,295 |  | 4,268 |  | 11,693 |  | 16,099 |
| Telecommunication and data processing |  | 3,408 |  | 3,043 |  | 9,667 |  | 9,138 |
| Depreciation and amortization |  | 1,928 |  | 1,997 |  | 5,880 |  | 6,083 |
| FDIC assessments and insurance |  | 597 |  | 1,578 |  | 3,167 |  | 4,493 |
| Other operating expenses |  | 4,769 |  | 3,145 |  | 13,672 |  | 9,753 |
| Total noninterest expenses |  | 52,737 |  | 52,042 |  | 157,587 |  | 160,325 |
| Net income before income tax |  | 15,199 |  | 14,941 |  | 48,228 |  | 42,061 |
| Income tax expense |  | $(3,268)$ |  | $(3,390)$ |  | $(10,369)$ |  | $(10,658)$ |
| Net income | \$ | 11,931 | \$ | 11,551 | \$ | 37,859 | \$ | 31,403 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Operations and Comprehensive Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| Other comprehensive income (loss), net of tax |  |  |  |  |  |  |  |  |
| Net unrealized holding gains (losses) on securities available for sale arising during the period | \$ | 6,866 | \$ | $(4,938)$ | \$ | 37,457 | \$ | $(25,369)$ |
| Net unrealized holding gains on cash flow hedges arising during the period |  | 68 |  | 1,840 |  | 57 |  | 8,209 |
| Reclassification adjustment for net gains included in net income |  | (965) |  | (160) |  | $(2,242)$ |  | (18) |
| Other comprehensive income (loss) |  | 5,969 |  | $(3,258)$ |  | 35,272 |  | $(17,178)$ |
| Comprehensive income | \$ | 17,900 | \$ | 8,293 | \$ | 73,131 | \$ | 14,225 |
|  |  |  |  |  |  |  |  |  |
| Earnings Per Share (Note 15): |  |  |  |  |  |  |  |  |
| Basic earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.89 | \$ | 0.74 |
| Diluted earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.88 | \$ | 0.74 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

Consolidated Statements of Changes in Stockholders' Equity (Unaudited) Nine Months Ended September 30, 2019 and 2018

| (in thousands, except share data) | Common Stock |  |  |  |  |  | $\begin{aligned} & \text { Additional } \\ & \text { Paid } \\ & \text { in Capital } \end{aligned}$ |  | Treasury Stock |  | Retained Earnings |  | $\begin{aligned} & \text { Accumulated Other } \\ & \text { Comprehensive (Loss) } \\ & \text { Income } \end{aligned}$ |  | $\begin{gathered} \text { Total } \\ \text { Stockholders' } \\ \text { Equity } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares Outstanding |  | Issued Shares - Par Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Class A | Class B | Class A |  | Class B |  |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2017 | 24,737,470 | 17,751,053 | s | 2,474 | \$ | 1,775 | \$ | 367,505 | \$ | - | \$ | 387,829 | \$ | $(6,133)$ | \$ | 753,450 |
| Dividends | - | - |  | - |  | - |  | - |  | - |  | $(40,000)$ |  | - |  | $(40,000)$ |
| Net income | - | - |  | - |  | - |  | - |  | - |  | 31,403 |  | - |  | 31,403 |
| Other comprehensive loss | - | - |  | - |  | - |  | - |  | - |  | - |  | $(17,178)$ |  | (17,178) |
| Balance at <br> September 30, 2018 | 24,737,470 | 17,751,053 | § | 2,474 | \$ | 1,775 | \$ | 367,505 | \$ | - | \$ | 379,232 | \$ | (23,311) | \$ | 727,675 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2018 | 26,851,832 | 16,330,917 | \$ | 2,686 | s | 1,775 | \$ | 385,367 | \$ | $(17,908)$ | \$ | 393,662 | \$ | $(18,164)$ | \$ | 747,418 |
| Common stock issued | 2,132,865 | - |  | 213 |  | - |  | 29,005 |  | - |  | - |  | - |  | 29,218 |
| Repurchase of Class B common stock | - | (2,112,321) |  | - |  | - |  | - |  | $(28,465)$ |  | - |  | - |  | (28,465) |
| Restricted stock issued | 1,299 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Stock-based compensation expense | - | - |  | - |  | - |  | 4,449 |  | - |  | - |  | - |  | 4,449 |
| Net income | - | - |  | - |  | - |  | - |  | - |  | 37,859 |  | - |  | 37,859 |
| Other comprehensive income | - | - |  | - |  | - |  | - |  | - |  | - |  | 35,272 |  | 35,272 |
| Balance at September 30, 2019 | 28,985,996 | 14,218,596 | s | 2,899 | \$ | 1,775 | \$ | 418,821 | \$ | $(46,373)$ | \$ | 431,521 | \$ | 17,108 | \$ | 825,751 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Cash Flows (Unaudited)

| (in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 37,859 | \$ | 31,403 |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |  |  |
| (Reversal of) provision for loan losses |  | $(2,850)$ |  | 1,750 |
| Net premium amortization on securities |  | 10,763 |  | 12,855 |
| Depreciation and amortization |  | 5,880 |  | 6,083 |
| Stock-based compensation expense |  | 4,449 |  | - |
| Change in cash surrender value of bank owned life insurance |  | $(4,272)$ |  | $(4,372)$ |
| Deferred taxes, securities net gains or losses and others |  | $(3,394)$ |  | $(3,143)$ |
| Net changes in operating assets and liabilities: |  |  |  |  |
| Accrued interest receivable and other assets |  | 16,917 |  | 2,543 |
| Accounts payable, accrued liabilities and other liabilities |  | 10,511 |  | $(6,430)$ |
| Net cash provided by operating activities |  | 75,863 |  | 40,689 |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Purchases of investment securities: |  |  |  |  |
| Available for sale |  | $(290,059)$ |  | $(166,703)$ |
| Federal Home Loan Bank stock |  | $(24,319)$ |  | $(24,055)$ |
|  |  | (314,378) |  | $(190,758)$ |
| Maturities, sales and calls of investment securities: |  |  |  |  |
| Available for sale |  | 430,118 |  | 178,981 |
| Held to maturity |  | 7,182 |  | 3,335 |
| Federal Home Loan Bank stock |  | 24,336 |  | 16,576 |
|  |  | 461,636 |  | 198,892 |
| Net increase in loans |  | $(98,478)$ |  | $(153,019)$ |
| Proceeds from loan portfolio sales |  | 259,754 |  | 60,856 |
| Net purchases of premises and equipment, and others |  | $(8,384)$ |  | $(5,556)$ |
| Net proceeds from sale of subsidiary |  | - |  | 7,500 |
| Net cash provided by (used in) investing activities |  | 300,150 |  | $(82,085)$ |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Net decrease in demand, savings and money market accounts |  | $(232,420)$ |  | $(266,159)$ |
| Net (decrease) increase in time deposits |  | $(107,418)$ |  | 132,689 |
| Proceeds from Advances from the Federal Home Loan Bank and other borrowings |  | 935,000 |  | 941,000 |
| Repayments of Advances from the Federal Home Loan Bank and other borrowings |  | $(930,447)$ |  | $(776,000)$ |
| Redemption of junior subordinated debentures |  | $(25,864)$ |  | - |
| Dividend paid |  | - |  | $(40,000)$ |
| Proceeds from common stock issued - Class A |  | 29,218 |  | - |
| Repurchase of common stock - Class B |  | $(28,465)$ |  | - |
| Net cash used in financing activities |  | $(360,396)$ |  | $(8,470)$ |
| Net increase (decrease) in cash and cash equivalents |  | 15,617 |  | $(49,866)$ |
|  |  |  |  |  |
| Cash and cash equivalents |  |  |  |  |
| Beginning of period |  | 85,710 |  | 153,445 |
| End of period | \$ | 101,327 | \$ | 103,579 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Cash Flows (Unaudited) (continued)

| (in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  |
| Supplemental disclosures of cash flow information |  |  |  |  |
| Cash paid: |  |  |  |  |
| Interest | \$ | 74,928 | \$ | 63,987 |
| Income taxes |  | 6,699 |  | 18,649 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 1. Business, Basis of Presentation and Summary of Significant Accounting Policies

## a) Business

Amerant Bancorp Inc., formerly Mercantil Bank Holding Corporation, (the "Company"), is a Florida corporation incorporated in 1985, which has operated since January 1987. The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as a result of its $100 \%$ indirect ownership of Amerant Bank, N.A. (the "Bank"). The Company's principal office is in the City of Coral Gables, Florida. The Bank is a member of the Federal Reserve Bank of Atlanta ("Federal Reserve Bank") and the Federal Home Loan Bank of Atlanta ("FHLB"). The Bank has two principal subsidiaries, Amerant Investments, Inc., a securities broker-dealer ("Amerant Investments"), and Amerant Trust, N.A, a non-depository trust company ("Amerant Trust").

The Company's Class A common stock, par value $\$ 0.10$ per common share, and Class B common stock, par value $\$ 0.10$ per common share, are listed and trade on the Nasdaq Global Select Market under the symbols "AMTB" and "AMTBB," respectively.

## Reportable Segments

Beginning in the second quarter of 2019, the Company is managed using a single segment concept, on a consolidated basis, and management determined to that no separate current or historical reportable segment disclosures are required under generally accepted accounting principles in the United States of America ("U.S. GAAP").

## Initial Public Offering and Shares Repurchase

On December 21, 2018, the Company completed an initial public offering (the "IPO"). For more information about the IPOsee Note 15 to our audited consolidated financial statements included in the Company's annual report on Form 10-K filed with the U.S. Securities and Exchange Commission (the "SEC") on April 1, 2019 (the "Form 10-K"). In March 2019, following the partial exercise of the over-allotment option by the IPO's underwriters, and completion of certain private placements of shares of the Company's Class A common stock, the Company repurchased the remaining shares of its Class B common stock held by Mercantil Servicios Financieros, C.A., the Company's former parent company ("MSF" or "the Former Parent"). See Note 12 to these unaudited interim consolidated financial statements for more information about the private placements and the repurchase of Class B common stock previously held by MSF. No shares have been repurchased since March 2019.

## Rebranding

On June 4, 2019, the Company's stockholders approved an amendment to the Company's Amended and Restated Articles of Incorporation (the "Articles of Incorporation") to change the Company's name from "Mercantil Bank Holding Corporation" to "Amerant Bancorp Inc." (the "Name Change"). The Name Change became effective on June 5, 2019. Each of the Company, the Bank and its principal subsidiaries now operate under the "Amerant" brand

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## b) Basis of Presentation and Summary of Significant Accounting Policies

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and the instructions to Form 10-Q and Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and footnotes required for a fair statement of financial position, results of operations and cash flows in conformity with U.S. GAAP. These unaudited interim consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented. These adjustments are of a normal, recurring nature. Interim period operating results may not be indicative of the operating results for a full year or any other period. These unaudited interim consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements as of December 31, 2018 and 2017 and for each of the three years in the period endedDecember 31, 2018 and the accompanying footnote disclosures for the Company, which are included in the Form 10-K.

For a complete summary of our significant accounting policies, pleasesee Note 1 to the Company's audited consolidated financial statements in the Form 10-K.

## Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by management include: (i) the determination of the allowance for loan losses; (ii) the fair values of securities and the value assigned to goodwill during the annual goodwill impairment test; (iii) the cash surrender value of bank owned life insurance; and (iv) the determination of whether the amount of deferred tax assets will more likely than not be realized. Management believes that these estimates are appropriate. Actual results could differ from these estimates.

## c) Recently Issued Accounting Pronouncements

## Issued and Not Yet Adopted

## Revenue from Contracts with Customers

In May 2014, the Financial Accounting Standards Board ("FASB") issued a common revenue standard for recognizing revenue from contracts with customers. This new standard establishes principles for reporting information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The scope of the guidance excludes net interest income and many other revenues from financial assets. Although the Company has not finalized the evaluation, we do not expect the adoption to have a material impact on its consolidated financial position or results of operations. The Company plans to adopt the new guidance during the fourth quarter of 2019.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## Recognition and Measurement of Financial Instruments

In January 2016, the FASB issued changes to the guidance on the recognition and measurement of financial instruments. The changes include, among others, the removal of the available-for-sale category for equity securities and updates to certain disclosure requirements. As of September 30, 2019, the Company classifies $\$ 23.7$ million as available for sale equity securities. The Company currently expects that its available for sale equity securities consisting of a mutual fund investment that qualify for Community Reinvestment Act ("CRA") purposes will be reclassified out of the available for sale classification and presented separately on the face of the consolidated balance sheet. At adoption, the Company currently expects that the cumulative unrealized loss of these securities previously recognized in AOCL will be recorded as an adjustment to the opening balance of retained earnings. Any further changes to the fair value of equity securities, other than equity method investments, will be recorded in net income. At September 30, 2019 , the cumulative unrealized gross loss on this available for sale equity investment was $\$ 0.3$ million. The Company plans to adopt the new guidance during the fourth quarter of 2019 .

## New Guidance on Leases

In December 2018, the FASB issued amendments to new guidance issued in February 2016 for the recognition and measurement of all leases which has not yet been adopted by the Company. The amendments address certain lessor's issues associated with: (i) sales taxes and other similar taxes collected from lessees, (ii) certain lessor costs and (iii) recognition of variable payments for contracts with lease and nonlease components. The new guidance on leases issued in February 2016 requires lessees to recognize a right-of-use asset and a lease liability for most leases within the scope of the guidance. There were no significant changes to the guidance for lessors. These amendments, and the related pending new guidance, can be adopted using a modified retrospective transition at the beginning of the earliest comparative period presented, and provides for certain practical expedients.

The amendments and related new guidance on leases are effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020, for private companies, and for fiscal periods beginning after December 15, 2018, and interim periods within those fiscal years, for public companies. Early adoption is permitted. The Company has completed the process of gathering a complete inventory of leases and migrating identified lease data onto a new system and is in the final stages of testing and evaluation. We currently expect to recognize an asset and a corresponding lease liability for an amount currently expected to be less than $1 \%$ of the Company's total consolidated assets at adoption. The Company plans to adopt the new guidance during the first semester of 2020.

## d) Subsequent Events

The effects of significant subsequent events, if any, have been recognized or disclosed in these unaudited interim consolidated financial statements.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

2. Securities

Amortized cost and approximate fair values of securities available for sale are summarized as follows:

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  |
| U.S. government-sponsored enterprise debt securities | \$ | 930,638 | \$ | 12,761 | \$ | $(3,139)$ | \$ | 940,260 |
| Corporate debt securities |  | 239,078 |  | 4,281 |  | (210) |  | 243,149 |
| U.S. government agency debt securities |  | 228,042 |  | 1,382 |  | (2,780) |  | 226,644 |
| Municipal bonds |  | 47,649 |  | 2,549 |  | - |  | 50,198 |
| Mutual funds |  | 24,270 |  | - |  | (313) |  | 23,957 |
| U.S. treasury securities |  | 994 |  | - |  | - |  | 994 |
|  | \$ | 1,470,671 | \$ | 20,973 | \$ | $(6,442)$ | \$ | 1,485,202 |


| (in thousands) | December 31, 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  |
| U.S. government-sponsored enterprise debt securities | \$ | 840,760 | \$ | 2,197 | \$ | $(22,178)$ | \$ | 820,779 |
| Corporate debt securities |  | 357,602 |  | 139 |  | $(5,186)$ |  | 352,555 |
| U.S. government agency debt securities |  | 221,682 |  | 187 |  | $(4,884)$ |  | 216,985 |
| Municipal bonds |  | 162,438 |  | 390 |  | $(2,616)$ |  | 160,212 |
| Mutual funds |  | 24,266 |  | - |  | $(1,156)$ |  | 23,110 |
| Commercial paper |  | 12,448 |  | - |  | (38) |  | 12,410 |
|  | \$ | 1,619,196 | \$ | 2,913 | \$ | $(36,058)$ | \$ | 1,586,051 |

At September 30, 2019 and December 31, 2018, the Company had no foreign sovereign or foreign government agency debt securities.

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The Company's securities available for sale with unrealized losses that are deemed temporary, aggregated by the length of time that individual securities have been in a continuous unrealized loss position, are summarized below:

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
|  | Estimated <br> Fair Value |  | Unrealized Loss |  | Estimated Fair Value |  | Unrealized Loss |  | Estimated Fair Value |  | Unrealized Loss |  |
| U.S. government-sponsored enterprise debt securities | \$ | 130,186 | \$ | (636) | \$ | 276,102 | \$ | $(2,503)$ | \$ | 406,288 | \$ | $(3,139)$ |
| Corporate debt securities |  | 13,967 |  | (101) |  | 17,110 |  | (109) |  | 31,077 |  | (210) |
| Municipal bonds |  | - |  | - |  | - |  | - |  | - |  | - |
| U.S. government agency debt securities |  | 15,718 |  | (46) |  | 124,128 |  | $(2,734)$ |  | 139,846 |  | $(2,780)$ |
| Mutual funds |  | - |  | - |  | 23,707 |  | (313) |  | 23,707 |  | (313) |
| Commercial paper |  | - |  | - |  | - |  | - |  | - |  | - |
|  | \$ | 159,871 | \$ | (783) | \$ | 441,047 | \$ | $(5,659)$ | \$ | 600,918 | \$ | $(6,442)$ |


| (in thousands) | December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
|  | Estimated Fair Value |  | $\begin{gathered} \hline \text { Unrealized } \\ \text { Loss } \\ \hline \end{gathered}$ |  | Estimated Fair Value |  | Unrealized Loss |  | Estimated Fair Value |  | Unrealized Loss |  |
| U.S. government-sponsored enterprise debt securities | \$ | 90,980 | \$ | $(2,995)$ | \$ | 608,486 | \$ | $(19,183)$ | \$ | 699,466 | \$ | $(22,178)$ |
| Corporate debt securities |  | 243,667 |  | $(3,800)$ |  | 75,762 |  | $(1,386)$ |  | 319,429 |  | $(5,186)$ |
| Municipal bonds |  | 63,580 |  | (939) |  | 133,886 |  | $(3,945)$ |  | 197,466 |  | $(4,884)$ |
| U.S. government agency debt securities |  | 1,449 |  | (6) |  | 94,331 |  | $(2,610)$ |  | 95,780 |  | $(2,616)$ |
| Mutual funds |  | - |  | - |  | 22,865 |  | $(1,156)$ |  | 22,865 |  | $(1,156)$ |
| Commercial paper |  | 12,410 |  | (38) |  | - |  | - |  | 12,410 |  | (38) |
|  | \$ | 412,086 | \$ | $(7,778)$ | \$ | 935,330 | \$ | $(28,280)$ | \$ | 1,347,416 | \$ | $(36,058)$ |

At September 30, 2019 and December 31, 2018, the Company held certain debt securities issued or guaranteed by U.S. government-sponsored entities and agencies. The Company believes these issuers to present little credit risk. The Company does not consider these securities to be other-than-temporarily impaired because the decline in fair value is attributable to changes in interest rates and investment securities markets, generally, and not credit quality. The Company does not intend to sell these debt securities and it is more likely than not that it will not be required to sell the securities before their anticipated recovery.

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)


#### Abstract

Unrealized losses on corporate debt securities and mutual funds atSeptember 30, 2019, and corporate debt securities, municipal bonds, mutual funds and commercial paper at December 31, 2018, are attributable to changes in interest rates and investment securities markets, generally, and as a result, temporary in nature. The Company does not consider these securities to be other-than-temporarily impaired because the issuers of these debt securities are considered to be high quality, and management does not intend to sell these investments and it is more likely than not that it will not be required to sell these investments before their anticipated recovery.


Amortized cost and approximate fair values of securities held to maturity, are summarized as follows:

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  |
| Securities Held to Maturity - |  |  |  |  |  |  |  |  |
| U.S. government-sponsored enterprise debt securities | \$ | 74,861 | \$ | 1,090 | \$ | (124) | \$ | 75,827 |
| U.S. Government agency debt securities |  | 2,750 |  | 93 |  | - |  | 2,843 |
|  | \$ | 77,611 | \$ | 1,183 | \$ | (124) | \$ | 78,670 |


| (in thousands) | December 31, 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  |
| Securities Held to Maturity - |  |  |  |  |  |  |  |  |
| U.S. government-sponsored enterprise debt securities | \$ | 82,326 | \$ | - | \$ | $(3,889)$ | \$ | 78,437 |
| U.S. Government agency debt securities |  | 2,862 |  | - |  | (49) |  | 2,813 |
|  | \$ | 85,188 | \$ | - | \$ | $(3,938)$ | \$ | 81,250 |

Contractual maturities of securities at September 30, 2019 are as follows:

| (in thousands) | Available for Sale |  |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Estimated <br> Fair Value |  | Amortized Cost |  | Estimated Fair Value |  |
| Within 1 year | \$ | 25,703 | \$ | 25,759 | \$ | - | \$ | - |
| After 1 year through 5 years |  | 196,322 |  | 198,199 |  | - |  | - |
| After 5 years through 10 years |  | 228,157 |  | 234,815 |  | - |  | - |
| After 10 years |  | 996,219 |  | 1,002,472 |  | 77,611 |  | 78,670 |
| No contractual maturities |  | 24,270 |  | 23,957 |  | - |  | - |
|  | \$ | 1,470,671 | \$ | 1,485,202 | \$ | 77,611 | \$ | 78,670 |

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 3. Loans

The loan portfolio consists of the following loan classes:

| (in thousands) | September 30,2019 |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans |  |  |  |  |
| Commercial real estate |  |  |  |  |
| Nonowner occupied | \$ | 1,933,662 | \$ | 1,809,356 |
| Multi-family residential |  | 942,851 |  | 909,439 |
| Land development and construction loans |  | 268,312 |  | 326,644 |
|  |  | 3,144,825 |  | 3,045,439 |
| Single-family residential |  | 527,468 |  | 533,481 |
| Owner occupied |  | 825,601 |  | 777,022 |
|  |  | 4,497,894 |  | 4,355,942 |
| Commercial loans |  | 1,127,484 |  | 1,380,428 |
| Loans to financial institutions and acceptances |  | 24,815 |  | 68,965 |
| Consumer loans and overdrafts |  | 101,598 |  | 114,840 |
|  | \$ | 5,751,791 | \$ | 5,920,175 |

The amounts above include loans under syndication facilities of approximately $\$ 578$ million and $\$ 807$ million at September 30, 2019 and December 31, 2018, respectively, which include Shared National Credit facilities and agreements to enter into credit agreements with other lenders (club deals), and other agreements.

The following tables summarize international loans by country, net of loans fully collateralized with cash of approximately $\$ 19.6$ million and $\$ 19.5$ million at September 30, 2019 and December 31, 2018, respectively.

| (in thousands) | September 30, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Venezuela |  | Others (1) |  | Total |  |
| Real estate loans |  |  |  |  |  |  |
| Single-family residential (2) | \$ | 110,142 | \$ | 7,218 | \$ | 117,360 |
| Commercial loans |  | - |  | 55,264 |  | 55,264 |
| Loans to financial institutions and acceptances |  | - |  | 5,000 |  | 5,000 |
| Consumer loans and overdrafts (3) |  | 16,269 |  | 8,011 |  | 24,280 |
|  | \$ | 126,411 | \$ | 75,493 | \$ | 201,904 |

(1) Loans to borrowers in 15 other countries which do not individually exceed $1 \%$ of total assets.
(2) Corresponds to mortgage loans secured by single-family residential properties located in the U.S.
(3) Mostly comprised of credit card extensions of credit to customers with deposits with the Bank. In April 2019, we revised our credit card program to further strengthen the Company's credit quality. We stopped charge privileges to our riskiest cardholders and are requiring repayment of their balances by November 2019. We are closely monitoring the performance of the outstanding balance of our credit cards until it is completely repaid. At the end of October we curtailed charge privileges to the remaining cardholders and require repayment of their balances by January 2020 .
(4) Overdrafts to customers outside the United States were de minimis at September 30, 2019 and December 31, 2018.

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Venezuela |  | Others (1) |  | Total |  |
| Real estate loans |  |  |  |  |  |  |
| Single-family residential (2) | \$ | 128,971 | \$ | 6,467 | \$ | 135,438 |
| Commercial loans |  | - |  | 73,636 |  | 73,636 |
| Loans to financial institutions and acceptances |  | - |  | 49,000 |  | 49,000 |
| Consumer loans and overdrafts (3) |  | 28,191 |  | 13,494 |  | 41,685 |
|  | \$ | 157,162 | \$ | 142,597 | \$ | 299,759 |

1) Loans to borrowers in 17 other countries which do not individually exceed $1 \%$ of total assets.
(2) Corresponds to mortgage loans secured by single-family residential properties located in the U.S.
(3) Mostly comprised of credit card extensions of credit to customers with deposits with the Bank. Charging privileges for Venezuelan resident card holders are suspended when the cardholders' average deposits decline below the outstanding credit balance. At the beginning of 2018, the Company changed the monitoring of such balances from quarterly to monthly.

The age analysis of the loan portfolio by class, including nonaccrual loans, as ofSeptember 30, 2019 and December 31, 2018 are summarized in the following tables:

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Loans,Net ofUnearnedIncome |  | Current |  | Past Due |  |  |  |  |  |  |  | Total Loans in Nonaccrual Status |  | Total Loans <br> 90 Days or More <br> Past Due <br> and Accruing |  |
|  |  |  | $\begin{aligned} & 30-59 \\ & \text { Days } \\ & \hline \end{aligned}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \\ & \hline \end{aligned}$ |  | Greater than 90 Days |  | $\begin{aligned} & \text { Total Past } \\ & \text { Due } \end{aligned}$ |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ | 1,933,662 |  |  | \$ | 1,933,662 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,936 | \$ | - |
| Multi-family residential |  | 942,851 |  | 942,851 |  | - |  | - |  | - |  | - |  | - |  | - |
| Land development and construction loans |  | 268,312 |  | 268,312 |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | 3,144,825 |  | 3,144,825 |  | - |  | - |  | - |  | - |  | 1,936 |  | - |
| Single-family residential |  | 527,468 |  | 521,399 |  | - |  | 2,506 |  | 3,563 |  | 6,069 |  | 9,033 |  | - |
| Owner occupied |  | 825,601 |  | 820,430 |  | 4,179 |  | 510 |  | 482 |  | 5,171 |  | 11,921 |  | - |
|  |  | 4,497,894 |  | 4,486,654 |  | 4,179 |  | 3,016 |  | 4,045 |  | 11,240 |  | 22,890 |  | - |
| Commercial loans |  | 1,127,484 |  | 1,123,535 |  | 622 |  | 279 |  | 3,048 |  | 3,949 |  | 9,605 |  | - |
| Loans to financial institutions and acceptances |  | 24,815 |  | 24,815 |  | - |  | - |  | - |  | - |  | - |  | - |
| Consumer loans and overdrafts |  | 101,598 |  | 99,707 |  | 1,040 |  | 544 |  | 307 |  | 1,891 |  | 116 |  | 213 |
|  | \$ | 5,751,791 | \$ | 5,734,711 | \$ | 5,841 | \$ | 3,839 | \$ | 7,400 | \$ | 17,080 | \$ | 32,611 | \$ | 213 |

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Loans, Net of Unearned Income |  | Current |  | Past Due |  |  |  |  |  |  |  | Total Loans in Nonaccrual Status |  | Total Loans90 Days or MorePast Dueand Accruing |  |
|  |  |  | $\begin{aligned} & 30-59 \\ & \text { Days } \\ & \hline \end{aligned}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Greater than } \\ & 90 \text { Days } \end{aligned}$ |  | Total Past Due |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ | 1,809,356 |  |  | \$ | 1,809,356 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Multi-family residential |  | 909,439 |  | 909,439 |  | - |  | - |  | - |  | - |  | - |  | - |
| Land development and construction loans |  | 326,644 |  | 326,644 |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | 3,045,439 |  | 3,045,439 |  | - |  | - |  | - |  | - |  | - |  | - |
| Single-family residential |  | 533,481 |  | 519,730 |  | 7,910 |  | 2,336 |  | 3,505 |  | 13,751 |  | 6,689 |  | 419 |
| Owner occupied |  | 777,022 |  | 773,876 |  | 2,800 |  | 160 |  | 186 |  | 3,146 |  | 4,983 |  | - |
|  |  | 4,355,942 |  | 4,339,045 |  | 10,710 |  | 2,496 |  | 3,691 |  | 16,897 |  | 11,672 |  | 419 |
| Commercial loans |  | 1,380,428 |  | 1,378,022 |  | 704 |  | 1,062 |  | 640 |  | 2,406 |  | 4,772 |  | - |
| Loans to financial institutions and acceptances |  | 68,965 |  | 68,965 |  | - |  | - |  | - |  | - |  | - |  | - |
| Consumer loans and overdrafts |  | 114,840 |  | 113,227 |  | 474 |  | 243 |  | 896 |  | 1,613 |  | 35 |  | 884 |
|  | \$ | 5,920,175 | \$ | 5,899,259 | \$ | 11,888 | \$ | 3,801 | \$ | 5,227 | \$ | 20,916 | \$ | 16,479 | \$ | 1,303 |

At September 30, 2019 and December 31, 2018, loans with an outstanding principal balance of $\$ 1.7$ billion were pledged as collateral to secure advances from the FHLB.

## 4. Allowance for Loan

Losses
The analyses by loan segment of the changes in the allowance for loan losses for the three andnine month periods ended September 30, 2019 and 2018, and its allocation by impairment methodology and the related investment in loans, net as of September 30, 2019 and 2018 are summarized in the following tables:

| (in thousands) | Three Months Ended September 30, 2019 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Balances at beginning of the period | \$ | 21,900 | \$ | 25,824 | \$ | 60 | \$ | 9,620 | \$ | 57,404 |
| Provision for (reversal of) loan losses |  | 487 |  | (388) |  | (2) |  | $(1,597)$ |  | (1,500) |
| Loans charged-off |  |  |  |  |  |  |  |  |  |  |
| Domestic |  | - |  | (907) |  | - |  | (98) |  | $(1,005)$ |
| International |  | - |  | - |  | - |  | (1,661) |  | (1,661) |
| Recoveries |  | - |  | 190 |  | - |  | 212 |  | 402 |
| Balances at end of the period | \$ | 22,387 | \$ | 24,719 | \$ | 58 | \$ | 6,476 | \$ | 53,640 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

|  | Nine Months Ended September 30, 2019 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Balances at beginning of the period | \$ | 22,778 | \$ | 30,018 | \$ | 445 | \$ | 8,521 | \$ | 61,762 |
| (Reversal of) provision for loan losses |  | (391) |  | $(3,065)$ |  | (387) |  | 993 |  | $(2,850)$ |
| Loans charged-off |  |  |  |  |  |  |  |  |  |  |
| Domestic |  | - |  | (2,773) |  | - |  | (504) |  | $(3,277)$ |
| International |  | - |  | (61) |  | - |  | $(2,961)$ |  | $(3,022)$ |
| Recoveries |  | - |  | 600 |  | - |  | 427 |  | 1,027 |
| Balances at end of the period | \$ | 22,387 | \$ | 24,719 | \$ | 58 | \$ | 6,476 | \$ | 53,640 |


| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Allowance for loan losses by impairment methodology: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 397 | \$ | 1,722 | \$ | - | \$ | 1,185 | \$ | 3,304 |
| Collectively evaluated |  | 21,990 |  | 22,997 |  | 58 |  | 5,291 |  | 50,336 |
|  | \$ | 22,387 | \$ | 24,719 | \$ | 58 | \$ | 6,476 | \$ | 53,640 |
| Investment in loans, net of unearned income: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 1,936 | \$ | 19,234 | \$ | - | \$ | 6,007 | \$ | 27,177 |
| Collectively evaluated |  | 3,137,980 |  | 2,036,150 |  | 24,815 |  | 525,669 |  | 5,724,614 |
|  | \$ | 3,139,916 | \$ | 2,055,384 | \$ | 24,815 | \$ | 531,676 | \$ | 5,751,791 |

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | Three Months Ended September 30, 2018 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Balances at beginning of the period | \$ | 28,693 | \$ | 29,784 | \$ | 3,317 | \$ | 8,137 | \$ | 69,931 |
| Provision for (reversal of) loan losses |  | 386 |  | 1,016 |  | (482) |  | 680 |  | 1,600 |
| Loans charged-off |  |  |  |  |  |  |  |  |  |  |
| Domestic |  | - |  | (526) |  | - |  | (66) |  | (592) |
| International |  | - |  | (1,421) |  | - |  | (283) |  | $(1,704)$ |
| Recoveries |  | - |  | 187 |  | - |  | 49 |  | 236 |
| Balances at end of the period | \$ | 29,079 | \$ | 29,040 | \$ | 2,835 | \$ | 8,517 | \$ | 69,471 |


|  | Nine Months Ended September 30, 2018 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Balances at beginning of the period | \$ | 31,290 | \$ | 32,687 | \$ | 4,362 | \$ | 3,661 | \$ | 72,000 |
| (Reversal of) provision for loan losses |  | $(2,249)$ |  | (199) |  | $(1,527)$ |  | 5,725 |  | 1,750 |
| Loans charged-off |  |  |  |  |  |  |  |  |  |  |
| Domestic |  | - |  | $(3,263)$ |  | - |  | (183) |  | $(3,446)$ |
| International |  | - |  | $(1,473)$ |  | - |  | (913) |  | $(2,386)$ |
| Recoveries |  | 38 |  | 1,288 |  | - |  | 227 |  | 1,553 |
| Balances at end of the period | \$ | 29,079 | \$ | 29,040 | \$ | 2,835 | \$ | 8,517 | \$ | 69,471 |


| (in thousands) | September 30, 2018 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Allowance for loan losses by impairment methodology: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 5,783 | \$ | 969 | \$ | - | \$ | 1,620 | \$ | 8,372 |
| Collectively evaluated |  | 23,296 |  | 28,071 |  | 2,835 |  | 6,897 |  | 61,099 |
|  | \$ | 29,079 | \$ | 29,040 | \$ | 2,835 | \$ | 8,517 | \$ | 69,471 |
| Investment in loans, net of unearned income: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 10,965 | \$ | 11,887 | \$ | - | \$ | 4,538 | \$ | 27,390 |
| Collectively evaluated |  | 2,991,808 |  | 2,288,635 |  | 311,324 |  | 540,122 |  | 6,131,889 |
|  | \$ | 3,002,773 | \$ | 2,300,522 | \$ | 311,324 | \$ | 544,660 | \$ | 6,159,279 |

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The following is a summary of the recorded investment amount of loan sales by portfolio segment:

| Three Months Ended September 30, (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and others |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2019 | \$ | - | \$ | 43,190 | \$ | - | \$ | 2,148 | \$ | 45,338 |
| 2018 | \$ | 2,000 | \$ | 31,847 | \$ | - | \$ | 3,272 | \$ | 37,119 |
| Nine Months Ended September 30, (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and others |  | Total |  |
| 2019 | \$ | 23,475 | \$ | 229,310 | \$ | - | \$ | 6,969 | \$ | 259,754 |
| 2018 | \$ | 2,000 | \$ | 47,577 | \$ | - | \$ | 11,279 | \$ | 60,856 |

The following is a summary of impaired loans as ofSeptember 30, 2019 and December 31, 2018:

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment |  |  |  |  |  |  | Total Unpaid Principal Balance |  | Valuation Allowance |  |
|  | With a Valuation Allowance | Without a Valuation Allowance |  | Total |  | $\underset{\text { (1) }}{\text { Year Average }}$ |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ 1,936 | \$ | - | \$ | 1,936 | \$ | 975 | \$ | 1,936 | \$ | 397 |
| Multi-family residential | - |  | - |  | - |  | 521 |  | - |  | - |
| Land development and construction loans | - |  | - |  | - |  | - |  | - |  | - |
|  | 1,936 |  | - |  | 1,936 |  | 1,496 |  | 1,936 |  | 397 |
| Single-family residential | 5,764 |  | 461 |  | 6,225 |  | 5,045 |  | 6,303 |  | 1,233 |
| Owner occupied | 5,354 |  | 4,396 |  | 9,750 |  | 7,178 |  | 9,735 |  | 956 |
|  | 13,054 |  | 4,857 |  | 17,911 |  | 13,719 |  | 17,974 |  | 2,586 |
| Commercial loans | 8,315 |  | 848 |  | 9,163 |  | 7,628 |  | 9,311 |  | 662 |
| Consumer loans and overdrafts | 94 |  | 9 |  | 103 |  | 57 |  | 100 |  | 56 |
|  | \$ 21,463 | \$ | 5,714 | \$ | 27,177 | \$ | 21,404 | \$ | 27,385 | \$ | 3,304 |

[^0]
## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment |  |  |  |  |  |  |  | Total Unpaid Principal Balance |  | Valuation Allowance |  |
|  | With a Valuation Allowance |  | Without a <br> Valuation <br> Allowance |  | Total |  | Year Average <br> (1) |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ | - | \$ | - | \$ | - | \$ | 7,935 | \$ | - | \$ | - |
| Multi-family residential |  | - |  | 717 |  | 717 |  | 724 |  | 722 |  | - |
| Land development and construction loans |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | - |  | 717 |  | 717 |  | 8,659 |  | 722 |  | - |
| Single-family residential |  | 3,086 |  | 306 |  | 3,392 |  | 4,046 |  | 3,427 |  | 1,235 |
| Owner occupied |  | 169 |  | 4,427 |  | 4,596 |  | 5,524 |  | 4,601 |  | 75 |
|  |  | 3,255 |  | 5,450 |  | 8,705 |  | 18,229 |  | 8,750 |  | 1,310 |
| Commercial loans |  | 4,585 |  | 148 |  | 4,733 |  | 7,464 |  | 6,009 |  | 1,059 |
| Consumer loans and overdrafts |  | 9 |  | 11 |  | 20 |  | 15 |  | 17 |  | 4 |
|  | \$ | 7,849 | \$ | 5,609 | \$ | 13,458 | \$ | 25,708 | \$ | 14,776 | \$ | 2,373 |

(1) Average using trailing four quarter balances.

The Company recognized interest income on impaired loans of $\$ 139$ thousand and $\$ 11$ thousand during the three months ended September 30, 2019 and 2018, respectively, and $\$ 170$ thousand and $\$ 119$ thousand during the nine months ended September 30, 2019 and 2018, respectively.

During the nine months ended September 30, 2019, new troubled debt restructurings ("TDRs") consisted ofone single-family residential loan with a recorded investment of $\$ 187$ thousand, and a multiple loan relationship with a South Florida customer consisting of CRE, owner occupied and commercial loans totaling\$9.5 million as of September 30, 2019. This $\$ 9.5$ million TDR restructure consisted of extending repayment terms and adjusting future periodic payments, and the Company determined no additional impairment charges were necessary. Four residential loans, totaling $\$ 2.2$ million, which are included in this loan relationship, were not modified. The Company believes the specific reserves associated with these loans, which total a $\$ 11.7$ million impaired loan relationship atSeptember 30, 2019, are adequate to cover probable losses given current facts and circumstances. The Company will continue to closely monitor the performance of these loans under their modified terms. During the nine months ended September 30, 2019, the Company had no charge-offs against the allowance for loan losses as a result of TDR loans. SinceSeptember 30, 2018, no TDRs subsequently defaulted under the modified terms of the loan agreement.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## Credit Risk Quality

The Company's investment in loans by credit quality indicators as ofSeptember 30, 2019 and December 31, 2018 are summarized in the following tables:

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credit Risk Rating |  |  |  |  |  |  |  |  |  | Total |  |
|  | Nonclassified |  |  |  | Classified |  |  |  |  |  |  |  |
|  | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Loss |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ | 1,918,670 | \$ | 13,056 | \$ | 1,936 | \$ | - | \$ | - | \$ | 1,933,662 |
| Multi-family residential |  | 942,851 |  | - |  | - |  | - |  | - |  | 942,851 |
| Land development and construction loans |  | 258,128 |  | 10,184 |  | - |  | - |  | - |  | 268,312 |
|  |  | 3,119,649 |  | 23,240 |  | 1,936 |  | - |  | - |  | 3,144,825 |
| Single-family residential |  | 518,435 |  | - |  | 9,033 |  | - |  | - |  | 527,468 |
| Owner occupied |  | 804,575 |  | 5,719 |  | 15,307 |  | - |  | - |  | 825,601 |
|  |  | 4,442,659 |  | 28,959 |  | 26,276 |  | - |  | - |  | 4,497,894 |
| Commercial loans |  | 1,110,866 |  | 5,077 |  | 11,541 |  | - |  | - |  | 1,127,484 |
| Loans to financial institutions and acceptances |  | 24,815 |  | - |  | - |  | - |  | - |  | 24,815 |
| Consumer loans and overdrafts |  | 99,198 |  | - |  | 2,400 |  | - |  | - |  | 101,598 |
|  | \$ | 5,677,538 | \$ | 34,036 | \$ | 40,217 | \$ | - | \$ | - | \$ | 5,751,791 |

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credit Risk Rating |  |  |  |  |  |  |  |  |  | Total |  |
|  | Nonclassified |  |  |  | Classified |  |  |  |  |  |  |  |
|  | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Loss |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ | 1,802,573 | \$ | 6,561 | \$ | 222 | \$ | - | \$ | - | \$ | 1,809,356 |
| Multi-family residential |  | 909,439 |  | - |  | - |  | - |  | - |  | 909,439 |
| Land development and construction loans |  | 326,644 |  | - |  | - |  | - |  | - |  | 326,644 |
|  |  | 3,038,656 |  | 6,561 |  | 222 |  | - |  | - |  | 3,045,439 |
| Single-family residential |  | 526,373 |  | - |  | 7,108 |  | - |  | - |  | 533,481 |
| Owner occupied |  | 758,552 |  | 9,019 |  | 9,451 |  | - |  | - |  | 777,022 |
|  |  | 4,323,581 |  | 15,580 |  | 16,781 |  | - |  | - |  | 4,355,942 |
| Commercial loans |  | 1,369,434 |  | 3,943 |  | 6,462 |  | 589 |  | - |  | 1,380,428 |
| Loans to financial institutions and acceptances |  | 68,965 |  | - |  | - |  | - |  | - |  | 68,965 |
| Consumer loans and overdrafts |  | 108,778 |  | - |  | 6,062 |  | - |  | - |  | 114,840 |
|  | \$ | 5,870,758 | \$ | 19,523 | \$ | 29,305 | \$ | 589 | \$ | - | \$ | 5,920,175 |

## 5. Time <br> Deposits

Time deposits in denominations of $\$ 100,000$ or more amounted to approximately $\$ 1.4$ billion at September 30, 2019 and December 31, 2018. Time deposits in denominations of $\$ 250,000$ or more amounted to approximately $\$ 739$ million and $\$ 718$ million at September 30, 2019 and December 31, 2018, respectively. As of September 30, 2019 and December 31, 2018, brokered time deposits amounted to $\$ 566$ million and $\$ 642$ million, respectively.

## 6. Advances from the Federal Home Loan Bank and Other Borrowings

The Company had outstanding advances from the FHLB and other borrowings. These borrowings bear fixed interest rates or variable rates based on 3-month LIBOR as follows:

| Year of Maturity | Interest Rate | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except percentages) |  |  |  |  |  |
| 2019 | 1.80\% to 3.86\% | \$ | 195,000 | \$ | 440,000 |
| 2020 | 1.50\% to $2.74 \%$ |  | 325,000 |  | 306,000 |
| 2021 | 1.93\% to 3.08\% |  | 240,000 |  | 210,000 |
| 2022 (1) | 1.14\% to $2.80 \%$ |  | 320,000 |  | 120,000 |
| 2023 and after | 2.95\% to $3.23 \%$ |  | 90,000 |  | 90,000 |
|  |  | \$ | 1,170,000 | \$ | 1,166,000 |

[^1]
## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 7. Junior Subordinated Debentures Held by Trust Subsidiaries

At September 30, 2019 and December 31, 2018 the Company owns all of the common capital securities issued by6 and 8 statutory trust subsidiaries ("the Trust Subsidiaries"), respectively. These Trust Subsidiaries were first formed by the Company for the purpose of issuing trust preferred securities ("the Trust Preferred Securities") and investing the proceeds in junior subordinated debentures issued by the Company. The debentures are guaranteed by the Company. The Company records the common capital securities issued by the Trust Subsidiaries in other assets in its consolidated balance sheets using the equity method. The junior subordinated debentures issued to the Trust Subsidiaries, less the common securities of the Trust Subsidiaries, qualify as Tier 1 regulatory capital.

The following table provides information of the outstanding Trust Preferred Securities issued by, and the junior subordinated debentures issued to, each of the Trust Subsidiaries as of September 30, 2019 and December 31, 2018:

|  | September 30, 2019 |  |  |  | December 31, 2018 |  |  |  |  | Annual Rate of Trust Preferred Securities and Debentures |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | unt of rust erred urities ed by rust | Principal <br> Amount of <br> Debenture <br> Issued to <br> Trust |  |  | ount of <br> Trust <br> ferred <br> urities <br> ued by <br> Trust | Principal <br> Amount of <br> Debenture Issued to Trust |  | Year of Issuance |  | Year of Maturity |
| Commercebank Capital Trust I | \$ | 26,830 | \$ | 28,068 | \$ | 26,830 | \$ | 28,068 | 1998 | 8.90\% | 2028 |
| Commercebank Statutory Trust II |  | - |  | - |  | 15,000 |  | 15,464 | 2000 | 10.60\% | 2030 |
| Commercebank Capital Trust III |  | - |  | - |  | 10,000 |  | 10,400 | 2001 | 10.18\% | 2031 |
| Commercebank Capital Trust VI |  | 9,250 |  | 9,537 |  | 9,250 |  | 9,537 | 2002 | 3-M LIBOR + 3.35\% | 2033 |
| Commercebank Capital Trust VII |  | 8,000 |  | 8,248 |  | 8,000 |  | 8,248 | 2003 | 3-M LIBOR + 3.25\% | 2033 |
| Commercebank Capital Trust VIII |  | 5,000 |  | 5,155 |  | 5,000 |  | 5,155 | 2004 | 3-M LIBOR + 2.85\% | 2034 |
| Commercebank Capital Trust IX |  | 25,000 |  | 25,774 |  | 25,000 |  | 25,774 | 2006 | 3-M LIBOR + 1.75\% | 2038 |
| Commercebank Capital Trust X |  | 15,000 |  | 15,464 |  | 15,000 |  | 15,464 | 2006 | 3-M LIBOR + 1.78\% | 2036 |
|  | \$ | 89,080 | \$ | 92,246 | \$ | 114,080 | \$ | 118,110 |  |  |  |

The Company and the Trust Subsidiaries have the option to defer payment of interest on the obligations for up to10 semi-annual periods. In 2019 and 2018, no payment of interest has been deferred on these obligations. The Trust Preferred Securities are subject to mandatory redemption, in whole or in part, upon the maturity or early redemption of the debentures. Early redemption premiums may be payable.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

On July 31, 2019 and September 7, 2019, the Company redeemed all $\$ 10.0$ million of its outstanding $10.18 \%$ trust preferred securities issued by its Commercebank Capital Trust III ("Capital Trust III") and all $\$ 15.0$ million of its outstanding $10.60 \%$ trust preferred securities issued by its Commercebank Statutory Trust II ("Statutory Trust II"), respectively. The Capital Trust III and the Statutory Trust II securities were redeemed at the contractual call price of $101.018 \%$ and $100.53 \%$, respectively. The Company simultaneously redeemed all $\$ 10.4$ million and $\$ 15.5$ million junior subordinated debentures held by its Capital Trust III and Statutory Trust II, respectively, as part of these redemption transactions. These redemptions together reduced total cash and cash equivalents by approximately $\$ 23.8$ million, financial liabilities by approximately $\$ 25.9$ million and other assets by approximately $\$ 2.4$ million. In addition, third quarter 2019 results included a total charge of $\$ 0.3$ million for the contractual premiums paid to security holders from these redemptions. The redemption of these legacy Tier 1 capital instruments reduced the Company's Tier 1 equity capital by a net of $\$ 23.5$ million.

The Company's regulatory capital ratios continue to exceed regulatory minimums to be well-capitalized, upon these redemptions.

## 8. Derivative

 InstrumentsAt September 30, 2019 and December 31, 2018, the fair values of the Company's derivative instruments were as follows:

|  | September 30, 2019 |  |  |  | December 31, 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Other Assets |  | Other Liabilities |  | Other Assets |  | Other Liabilities |  |
| Interest rate swaps designated as cash flow hedges | \$ | 90 | \$ | - | \$ | 9,386 | \$ | 283 |
| Interest rate swaps not designated as hedging instruments: |  |  |  |  |  |  |  |  |
| Customers |  | 15,456 |  | - |  | 1,420 |  | - |
| Third party broker |  | - |  | 15,456 |  | - |  | 1,420 |
|  |  | 15,456 |  | 15,456 |  | 1,420 |  | 1,420 |
| Interest rate caps not designated as hedging instruments: |  |  |  |  |  |  |  |  |
| Customers |  | - |  | 48 |  | - |  | 685 |
| Third party broker |  | 48 |  | - |  | 685 |  | - |
|  |  | 48 |  | 48 |  | 685 |  | 685 |
|  | \$ | 15,594 | \$ | 15,504 | \$ | 11,491 | \$ | 2,388 |

## Derivatives Designated as Hedging Instruments

At December 31, 2018, the Company had 16 interest rate swap contracts with total notional amounts of $\$ 280$ million that were designated as cash flow hedges of floating rate interest payments on the outstanding and expected rollover of variable-rate advances from the FHLB. These hedge relationships were expected to be highly effective in offsetting the effects of changes in interest rates in the cash flows associated with the advances from the FHLB. No hedge ineffectiveness gains or losses were recognized in the nine months ended September 30, 2019 and 2018.

In February and March 2019, the Company terminated these 16 interest rate swaps designated as cash flow hedges. The Company is recognizing the contracts' cumulative net unrealized gains of $\$ 8.9$ million in earnings over the remaining original life of the terminated interest rate swaps ranging betweenfour months and seven years.

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

On August 8, 2019, the Company entered into five interest rate swap contracts with notional amounts totaling $\$ 64.2$ million that were designated as cash flow hedges to manage the exposure of floating rate interest payments on all of the Company's outstanding variable-rate junior subordinated debentures with principal amounts at September 30, 2019 totaling $\$ 64.2$ million. These interest rate swap contracts mature in approximatelythree years. The Company expects these interest rates swaps to be highly effective in offsetting the effects of changes in interest rates on cash flows associated with the Company's variable-rate junior subordinated debentures.

The Company's interest rate swaps designated as cash flow hedges involve the Company's payment of fixed-rate amounts in exchange for the Company receiving variablerate payments over the life of the agreements without exchange of the underlying notional amount.

## Derivatives Not Designated as Hedging Instruments

At September 30, 2019 and December 31, 2018, the Company had 27 and eight interest rate swap contracts with customers, respectively, with a total notional amount of $\$ 304.2$ million and $\$ 80.4$ million, respectively. These instruments involve the payment of fixed-rate amounts in exchange for the Company receiving variable-rate payments over the life of the contract. In addition, at September 30, 2019 and December 31, 2018, the Company had 27 and eight interest rate swap mirror contracts, respectively, with a third party broker with similar terms.

In the third quarter of 2019, we entered into swap participation agreements with other financial institutions to manage the credit risk exposure on certain interest rate swaps with customers. Under these agreements, the Company, as the beneficiary, will receive payments from the counterparty if the borrower defaults on the related interest rate swap contract. As of September 30, 2019, we had two swap participation agreements with an aggregate notional amount of approximately $\$ 30.2$ million. The notional amount of these agreements is based on the Company's pro-rata share of the related interest rate swap contracts. As of September 30, 2019, the fair value of swap participation agreements was not significant.

At September 30, 2019 and December 31, 2018, the Company had 15 and 16 interest rate cap contracts with customers with a total notional amount of $\$ 292.2$ million and $\$ 323.7$ million, respectively. In addition, at September 30, 2019 and December 31, 2018, the Company had 15 and 16 interest rate cap mirror contracts, respectively, with various third party brokers with similar terms.

## 9. Stock-based Incentive Compensation

Plan

The Company sponsors the 2018 Equity and Incentive Compensation Plan (the "2018 Equity Plan"). See Note 11 to the Company's audited consolidated financial statements in the Form 10-K for more information on the 2018 Equity Plan and restricted stock awards for the year ended 2018. The 2018 Equity Plan was renamed as of August 8, 2019 to reflect the change of the Company's name to Amerant Bancorp Inc. on June 5, 2019.

On January 22, 2019, the Company granted an additional 1,299 shares of restricted stock to an employee who was not included in the December 21,2018 restricted stock award. These shares of restricted stock will vest in three approximately equal amounts on each of January 21, 2020, 2021 and 2022. The fair value of the restricted stock granted was based on the market price of the shares of the Company's Class A common stock at the grant date which was $\$ 13.58$ per share.

During the three and nine month periods endedSeptember 30, 2019, the Company recorded $\$ 1.5$ million and $\$ 4.4$ million, respectively, of compensation expense related to the restricted stock awards granted in December 2018 and January 2019. The total unamortized deferred compensation expense of $\$ 5.3$ million for all unvested restricted stock outstanding at September 30, 2019 will be recognized over a weighted average period of 1.6 years.

On October 7, 2019 the Company granted 2,583 shares of restricted stock to a new employee. These shares of restricted stock will vest irthree approximately equal amounts on each October 7, 2020, 2021 and 2022. The fair value of the restricted stock granted was based on the market price of the shares of the Company's Class A common stock at the grant date which was $\$ 19.35$.

## 10. Income

Taxes
The Company uses an estimated annual effective tax rate method in computing its interim tax provision. This effective tax rate is based on forecast annual consolidated pre-tax income, permanent tax differences and statutory tax rates. Under this method, the tax effect of certain items that do not meet the definition of ordinary income or expense are computed and recognized as discrete items when they occur.

The effective combined federal and state tax rates for thenine months ended September 30, 2019 and 2018 were $21.50 \%$ and $25.34 \%$, respectively. Effective tax rates differ from the statutory rates mainly due to the impact of forecast permanent non-taxable interest and other income, and the impact of permanent non-deductible discrete expense items incurred during the period, which primarily include the non-deductible spin-off costs in 2018 and the effect of corporate state taxes for the nine months ended September 30, 2019.

## 11. Accumulated Other Comprehensive Income (Loss) ("AOCI/AOCL"):

The components of $\mathrm{AOCI} / \mathrm{AOCL}$ are summarized as follows using applicable blended average federal and state tax rates for each period:

| (in thousands) | September 30, 2019 |  |  |  |  |  | December 31, 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Before Tax Amount |  | Tax Effect |  | Net of Tax Amount |  | Before Tax Amount |  | Tax Effect |  | Net of Tax Amount |  |
| Net unrealized holding gains (losses) on securities available for sale | \$ | 14,531 | \$ | $(3,552)$ | \$ | 10,979 | \$ | $(33,145)$ | \$ | 8,104 | \$ | $(25,041)$ |
| Net unrealized holding gains on interest rate swaps designated as cash flow hedges |  | 8,113 |  | $(1,984)$ |  | 6,129 |  | 9,103 |  | $(2,226)$ | \$ | 6,877 |
| Total AOCI (AOCL) | \$ | 22,644 | \$ | $(5,536)$ | \$ | 17,108 | \$ | $(24,042)$ | \$ | 5,878 | \$ | $(18,164)$ |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The components of other comprehensive income (loss) for the periods presented is summarized as follows:

| (in thousands) | Three Months Ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  |  |  |  |  | 2018 |  |  |  |  |  |
|  | $\begin{aligned} & \text { Before Tax } \\ & \text { Amount } \end{aligned}$ |  | $\begin{gathered} \text { Tax } \\ \text { Effect } \end{gathered}$ |  | Net of Tax Amount |  | $\begin{aligned} & \text { Before Tax } \\ & \text { Amount } \end{aligned}$ |  | $\begin{gathered} \text { Tax } \\ \text { Effect } \end{gathered}$ |  | Net of Tax <br> Amount |  |
| Net unrealized holding gains (losses) on securities available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in fair value arising during the period | \$ | 9,087 | \$ | $(2,221)$ | \$ | 6,866 | \$ | $(6,537)$ | \$ | 1,599 | \$ | $(4,938)$ |
| Reclassification adjustment for net (gains) losses included in net income |  | (906) |  | 221 |  | (685) |  | 15 |  | (4) |  | 11 |
|  |  | 8,181 |  | $(2,000)$ |  | 6,181 |  | $(6,522)$ |  | 1,595 |  | $(4,927)$ |
| Net unrealized holding gains on interest rate swaps designated as cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in fair value arising during the period |  | 90 |  | (22) |  | 68 |  | 2,437 |  | (597) |  | 1,840 |
| Reclassification adjustment for net interest income included in net income |  | (370) |  | 90 |  | (280) |  | (227) |  | 56 |  | (171) |
|  |  | (280) |  | 68 |  | (212) |  | 2,210 |  | (541) |  | 1,669 |
| Total other comprehensive income (loss) | \$ | 7,901 | \$ | $(1,932)$ | \$ | 5,969 | \$ | $(4,312)$ | \$ | 1,054 | \$ | $(3,258)$ |

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | Nine Months Ended September 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  |  |  |  |  | 2018 |  |  |  |  |  |
|  | Before Tax Amount |  | $\begin{gathered} \text { Tax } \\ \text { Effect } \end{gathered}$ |  | Net of Tax Amount |  | Before Tax Amount |  | $\begin{gathered} \text { Tax } \\ \text { Effect } \end{gathered}$ |  | Net of Tax Amount |  |
| Net unrealized holding gains (losses) on securities available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in fair value arising during the period | \$ | 49,578 | \$ | $(12,121)$ | \$ | 37,457 | \$ | $(34,103)$ | \$ | 8,734 | \$ | $(25,369)$ |
| Reclassification adjustment for net gains included in net income |  | $(1,902)$ |  | 465 |  | $(1,437)$ |  | (1) |  | - |  | (1) |
|  |  | 47,676 |  | $(11,656)$ |  | 36,020 |  | $(34,104)$ |  | 8,734 |  | $(25,370)$ |
| Net unrealized holding (losses) gains on interest rate swaps designated as cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in fair value arising during the period |  | 75 |  | (18) |  | 57 |  | 11,045 |  | $(2,836)$ |  | 8,209 |
| Reclassification adjustment for net interest income included in net income |  | $(1,065)$ |  | 260 |  | (805) |  | (20) |  | 3 |  | (17) |
|  |  | (990) |  | 242 |  | (748) |  | 11,025 |  | $(2,833)$ |  | 8,192 |
| Total other comprehensive income (loss) | \$ | 46,686 | \$ | $(11,414)$ | \$ | 35,272 | \$ | $(23,079)$ | \$ | 5,901 | \$ | $(17,178)$ |

## 12. Stockholders' Equity

## a) Class A Common Stock

Shares of the Company's Class A common stock issued and outstanding as ofSeptember 30, 2019 and December 31, 2018 were 28,985,996 and 26,851,832, respectively.

## IPO Over-allotment Option

On January 23, 2019, the underwriters of the Company's IPO partially exercised their over-allotment option by purchasing229,019 shares of the Company's Class A common stock at the public offering price of $\$ 13.00$ per share. The net proceed to the Company from this transaction was approximately $\$ 3.0$ million.

## Private Placements

On February 1, 2019 and February 28, 2019, the Company issued and sold 153,846 and 1,750,000 shares of its Class A common stock, respectively, in private placements exempt from registration under Section 4(a)(2) of the Securities Act and Securities and SEC Rule 506 (the "Private Placements"). The net proceed to the Company from the Private Placements totaled approximately $\$ 26.7$ million.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## b) Class B Common Stock and Treasury Stock

Shares of the Company's Class B common stock issued as ofSeptember 30, 2019 and December 31, 2018 were 17,751,053. As of September 30, 2019 and December 31, 2018 , there were $14,218,596$ shares and $16,330,917$ shares, respectively, of Class B common stock outstanding. As ofSeptember 30, 2019 and December 31, 2018, the Company had $3,532,457$ shares and $1,420,136$ shares, respectively, of Class B common stock held as treasury stock under the cost method.

On March 7, 2019, the Company repurchased all of MSF's $2,112,321$ remaining shares of nonvoting Class B common stock at a weighted average price of $\$ 13.48$ per share with proceeds from the IPO over-allotment exercise and the Private Placements, representing an aggregate purchase price of approximately $\$ 28.5$ million. The aforementioned 2,112,321 shares of Class B common stock are held in treasury stock under the cost method.

Following this repurchase, MSF no longer owns any shares of the Company's Class A common stock or Class B common stock, and therefore, MSF no longer has any rights to register Company shares for resale.

## c) Dividends

On March 13, 2018, the Company paid a special, one-time, cash dividend of $\$ 40.0$ million to MSF, or $\$ 0.94$ per common share.

## 13. Commitments and Contingencies

The Company and its subsidiaries are parties to various legal actions arising in the ordinary course of business. In the opinion of management, the outcome of these proceedings will not have a significant effect on the Company's consolidated financial position or results of operations.

The Company occupies various premises under noncancelable lease agreements expiring through the year 2046. Actual rental expenses may include deferred rents that are recognized as rent expense on a straight line basis. Rent expense under these leases was approximately $\$ 1.3$ million and $\$ 1.5$ million for the three months ended September 30 , 2019 and 2018, respectively, and $\$ 4.1$ million and $\$ 4.5$ million for the nine months ended September 30, 2019 and 2018, respectively.

Financial instruments whose contract amount represents off-balance sheet credit risk atSeptember 30, 2019 are generally short-term and are as follows:

|  | Approximate <br> Contract <br> Amount | 8 <br> (in thousands) <br> Commitments to extend credit |
| :--- | ---: | ---: |
| Credit card facilities (1) | 821,197 |  |
| Standby letters of credit | 145,866 |  |
| Commercial letters of credit | 15,825 |  |

(1) In April 2019, we revised our credit card program to further strengthen credit quality. The Company stopped the charging privileges to our smallest and riskiest cardholders and required repayment of their balances by November 2019. Other cardholders' charging privileges ended in October 2019 and they are required to repay all balances by January 2020. As a result of these actions, the Company no longer carries off-balance sheet credit risk associated with its former credit card program.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 14. Fair Value Measurements

Assets and liabilities measured at fair value on a recurring basis are summarized below:


## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)



## Level 2 Valuation Techniques

The valuation of securities and derivative instruments is performed through a monthly pricing process using data provided by generally recognized providers of independent data pricing services (the "Pricing Providers"). These Pricing Providers collect, use and incorporate descriptive market data from various sources, quotes and indicators from leading broker dealers to generate independent and objective valuations. The fair value of bank-owned life insurance policies is based on the cash surrender values of the policies as reported by the insurance companies.

The valuation techniques and the inputs used in our consolidated financial statements to measure the fair value of our recurring Level 2 financial instruments consider, among other factors, the following:

- Similar securities actively traded which are selected from recent market transactions;
- Observable market data which includes spreads in relationship to LIBOR, swap curve, and prepayment speed rates, as applicable; and
- The captured spread and prepayment speed are used to obtain the fair value for each related security.


## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

On a quarterly basis, the Company evaluates the reasonableness of the monthly pricing process for the valuation of securities and derivative instruments. This evaluation includes challenging the valuation of a random sample of the different types of securities in the investment portfolio as of the end of the quarter selected. This challenge consists of obtaining from the Pricing Providers a document explaining the methodology applied to obtain their fair value assessments for each type of investment included in the sample selection. The Company then analyzes in detail the various inputs used in the fair value calculation, both observable and unobservable (e.g., prepayment speeds, yield curve benchmarks, spreads, delinquency rates). Management believes that the consistent application of this methodology allows the Company to understand and evaluate the categorization of its investment portfolio.

The methods described above may produce a fair value calculation that may differ from the net realizable value or may not be reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of its financial instruments could result in different estimates of fair value at the reporting date.

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

The following table presents the major category of assets measured at fair value on a nonrecurring basis atSeptember 30, 2019:

|  | September 30, 2019 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  |  | Significant Other Unobservable Inputs (Level 3) |  |  | Total Impairments |  |  |
| Description |  |  |  |  |  |  |  |  |  |  |  |
| Loans held for sale | \$ | 1,918 | \$ |  | - | \$ |  | - | \$ |  | - |

There were no assets or liabilities measured at fair value on a nonrecurring basis atDecember 31, 2018.
Loans Held for Sale. The Company measures the impairment of loans held for sale based on the amount by which the carrying values of those loans exceed their fair values. The Company primarily uses independent third party quotes to measure any subsequent decline in the value of loans held for sale. As a consequence, the fair value of these loans held for sale are considered a Level 1 valuation.

## Fair Value of Financial Instruments

The fair value of a financial instrument represents the price that would be received from its sale in an orderly transaction between market participants at the measurement date. The best indication of the fair value of a financial instrument is determined based upon quoted market prices. However, in many cases, there are no quoted market prices for the Company's various financial instruments. As a result, the Company derives the fair value of the financial instruments held at the reporting period-end, in part, using present value or other valuation techniques. Those techniques are significantly affected by management's assumptions, the estimated amount and timing of future cash flows and estimated discount rates included in present value and other techniques. The use of different assumptions could significantly affect the estimated fair values of the Company's financial instruments. Accordingly, the net realized values could be materially different from the estimates presented below.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

- Because of their nature and short-term maturities, the carrying values of the following financial instruments were used as a reasonable estimate of their fair value: cash and cash equivalents, interest earning deposits with banks, variable-rate loans with re-pricing terms shorter than twelve months, demand and savings deposits, shortterm time deposits and other borrowings.
- The fair value of loans held for sale, securities, bank owned life insurance and derivative instruments, are based on quoted market prices, when available. If quoted market prices are unavailable, fair value is estimated using the pricing process described in Note 17 to the Company's audited consolidated financial statements in the Form 10-K.
- The fair value of commitments and letters of credit is based on the assumption that the Company will be required to perform on all such instruments. The commitment amount approximates estimated fair value.
- The fair value of advances from the FHLB, junior subordinated debentures and fixed-rate loans are estimated using a present value technique by discounting the future expected contractual cash flows using the current rates at which similar instruments would be issued with comparable credit ratings and terms at the measurement date.
- The fair value of long-term time deposits, including certificates of deposit, is determined using a present value technique by discounting the future expected contractual cash flows using current rates at which similar instruments would be issued at the measurement date.

The estimated fair value of financial instruments where fair value differs from carrying value are as follows:

| (in thousands) | September 30, 2019 |  |  |  | December 31, 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CarryingValue |  | $\begin{gathered} \hline \text { Estimated } \\ \text { Fair } \\ \text { Value } \end{gathered}$ |  | Carrying <br> Value |  | EstimatedFairValue |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Loans | \$ | 2,752,224 | \$ | 2,635,286 | \$ | 2,850,015 | \$ | 2,739,721 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Time deposits |  | 1,713,322 |  | 1,729,324 |  | 1,745,025 |  | 1,740,752 |
| Advances from the FHLB |  | 1,170,000 |  | 1,181,775 |  | 1,166,000 |  | 1,167,213 |
| Junior subordinated debentures |  | 92,246 |  | 86,757 |  | 118,110 |  | 99,450 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 15. Earnings Per <br> Share

The following table shows the calculation of basic and diluted earnings per share:

| (in thousands, except per share data) | Three months ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Net income available to common stockholders | \$ | 11,931 | \$ | 11,551 | \$ | 37,859 | \$ | 31,403 |
| Denominator: |  |  |  |  |  |  |  |  |
| Basic weighted average shares outstanding |  | 42,466 |  | 42,489 |  | 42,562 |  | 42,489 |
| Dilutive effect of share-based compensation awards |  | 449 |  | - |  | 319 |  | - |
| Diluted weighted average shares outstanding |  | 42,915 |  | 42,489 |  | 42,881 |  | 42,489 |
|  |  |  |  |  |  |  |  |  |
| Basic earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.89 | \$ | 0.74 |
| Diluted earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.88 | \$ | 0.74 |

As of September 30, 2019, potential dilutive instruments consist of 738,138 unvested shares of restricted stock, including 736,839 shares of restricted stock issued in December 2018 in connection with the Company's IPO and 1,299 additional shares of restricted stock issued in January 2019. As oSeptember 30, 2019, these 738,138 unvested shares of restricted stock were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at that date, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at that date, such awards resulted in higher diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings for the nine months ended September 30, 2019. As of September 30, 2018, the Company had no outstanding dilutive instruments.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is designed to provide a better understanding of various factors related to Amerant Bancorp Inc.'s (the "Company," "our" or "we") results of operations and financial condition and its wholly owned subsidiaries, including its principal subsidiary, Amerant Bank, N.A. (the "Bank"). The Bank has two principal subsidiaries, Amerant Trust, N.A. ("Amerant Trust"), a non-depository trust company, and Amerant Investments, Inc., a securities broker-dealer ("Amerant Investments").

This discussion is intended to supplement and highlight information contained in the accompanying unaudited interim consolidated financial statements and related footnotes included in this Quarterly Report on Form 10-Q ("Form 10-Q"), as well as the information contained in the Company's annual report on Form 10-K filed with the U.S. Securities and Exchange Commission (the "SEC") on April 1, 2019 ("Form 10-K").

## Cautionary Notice Regarding Forward-Looking Statements

Various of the statements made in this Form 10-Q, including information incorporated herein by reference to other documents, are "forward-looking statements" within the meaning of, and subject to, the protections of the Securities Act of 1933 (the "Securities Act") and the Securities Exchange Act of 1934 (the "Exchange Act"). These forwardlooking statements include, without limitation, future financial and operating results; costs and revenues; economic conditions generally and in our markets and among our customer base; loan demand; drivers for improvement; mortgage lending activity; changes in the mix of our earning assets and our deposit and wholesale liabilities; net interest income and margin; yields on earning assets; interest rates and yield curves (generally and those applicable to our assets and liabilities); credit quality, including loan performance, non-performing assets, provisions for loan losses, charge-offs, other-than-temporary impairments and collateral values; the effect of redemptions of certain fixed rate trust preferred securities and related junior subordinated debt; rebranding and staff realignment costs and expected savings; market trends; and customer preferences, as well as statements with respect to our objectives, expectations and intentions and other statements that are not historical facts. All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as "may," "will," "anticipate," "assume," "should," "indicate," "would," "believe," "contemplate," "expect," "estimate," "continue," "plan," "point to," "project," "could," "intend," "target," "goals," "outlooks," "modeled" and other similar words and expressions of the future in this Form 10-Q. These forward-looking statements should be read together with the "Risk Factors" included in our Form 10-K and our other reports filed with the SEC. Additionally, these forward-looking statements may not be realized due to a variety of factors, including, without limitation:

- our ability to successfully execute our strategic plan, manage our growth and achieve our performance targets which assume, among other things, continued growth in our domestic loans, increased domestic deposits, changes in the rates of decline of our foreign deposits, increased cross-selling of services and increased efficiency and cost savings;
- the effects of future economic, business, and market condition changes, domestic and foreign, especially those affecting our Venezuelan depositors and credit card holders;
- business and economic conditions, generally and especially in our primary market areas;
- operational risks inherent to our business;
- our ability to successfully manage our credit risks and the sufficiency of our allowance for possible loan losses;
- the failure of assumptions and estimates, as well as differences in, and changes to, economic, market, interest rate, and credit conditions, including changes in borrowers' credit risks and payment behaviors, including those resulting from the changes to our credit card program in April 2019 and October 2019;
- compliance with governmental and regulatory requirements, including the Dodd-Frank Act and others relating to banking, consumer protection, securities and tax matters, and our ability to maintain licenses required in connection with mortgage origination, sale and servicing operations;
- compliance with the Bank Secrecy Act of 1970, the rules of the Treasury Department's Office of Foreign Assets Control and anti-money laundering laws and regulations, and various U.S. Executive Orders especially given our exposure to Venezuelan customers;
- governmental monetary and fiscal policies, including market interest rates;
- the effectiveness of our enterprise risk management framework, including internal controls and disclosure controls;
- fluctuations in the values of the securities held in our securities portfolio;
- the risks of changes in interest rates on the levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest-sensitive assets and liabilities, and the risks and uncertainty of the amounts realizable;
- changes in the availability and cost of credit and capital in the financial markets, and the types of instruments that may be included as capital for regulatory purposes;
- changes in the prices, values and sales volumes of residential real estate and CRE;
- the effects of competition from a wide variety of local, regional, national and other providers of financial, investment, trust and other wealth management services and insurance services, including the disruptive effects of financial technology companies and other competitors who are not subject to the same regulations as the Company and the Bank;
- defaults by or deteriorating asset quality of other institutions;
- the failure of assumptions and estimates underlying the establishment of allowances for possible loan losses and other asset impairments, losses, valuations of assets and liabilities and other estimates, including the timing and effects of the implementation of the current expected credit losses model to financial instruments ("CECL") and the changes in our credit card programs;
- the risks of mergers, acquisitions and divestitures, including, without limitation, the related time and costs of implementing such transactions, integrating operations as part of these transactions and possible failures to achieve expected gains, revenue growth and/or expense savings from such transactions;
- changes in technology or products that may be more difficult, costly, or less effective than anticipated;
- the effects of war, civil unrest, or other conflicts, acts of terrorism, floods, hurricanes or other catastrophic events that may affect general economic conditions, including in countries where we have depositors and other customers;
- the effects of recent and future legislative and regulatory changes, including changes in banking, securities, tax, trade and finance laws, rules and regulations, such as the planned cessation of LIBOR, and their application by our regulators;
- our ability to continue to increase our core domestic deposits, and reduce the rate of decline of foreign deposits;
- the occurrence of fraudulent activity, data breaches or failures of our information security controls or cybersecurity-related incidents that may compromise our systems or customers' information;
- interruptions involving our information technology and telecommunications systems or third-party services;
- changes in our senior management team and our ability to attract, motivate and retain qualified personnel consistent with our strategic plan;
- the costs and obligations associated with being a public company;
- our ability to maintain our strong reputation, particularly in light of our ongoing rebranding effort;
- claims or legal actions to which we may be subject in the normal course of business; and
- the other factors and information in our Form 10-K and other filings that we make with the SEC under the Exchange Act and Securities ActSee "Risk Factors" in our Form 10-K.

Forward-looking statements, including those as to our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause the Company's actual results, performance, achievements, or financial condition to be materially different from future results, performance, achievements, or financial condition expressed or implied by such forward-looking statements. You should not rely on any forward-looking statements as predictions of future events. In addition, our past results of operations are not necessarily indicative of our future results of operations. You should not expect us to update any forward-looking statements. All written or oral forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary notice, together with those risks and uncertainties described in "Risk factors" in our Form 10-K and in our other filings with the SEC, which are available at the SEC's website www.sec.gov.

## OVERVIEW

## Our Company

We are a bank holding company headquartered in Coral Gables, Florida. We provide individuals and businesses a comprehensive array of deposit, credit, investment, wealth management, retail banking and fiduciary services. We serve customers in our United States markets and select international customers. These services are offered primarily through the Bank and its Amerant Trust and Amerant Investments subsidiaries. The Bank's primary markets are South Florida, where we operate 17 banking centers in Miami-Dade, Broward and Palm Beach counties; the greater Houston, Texas area where we have eight banking centers that serve nearby areas of Harris, Montgomery, Fort Bend and Waller counties, and Dallas, Texas and New York, New York, where we operate loan production offices. We have no foreign offices.

## Rebranding

We launched "Amerant" as our new brand across all our markets in April 2019. The launch included rebranding of all digital platforms, new signs in our branches and buildings, and a broad campaign through digital and traditional media focused on brand awareness. We expect our rebranding to be substantially completed by the end of 2019 and expect to incur approximately $\$ 0.9$ million in additional rebranding expenses by year-end.

On June 4, 2019, the Company's stockholders approved an amendment to the Company's Amended and Restated Articles of Incorporation (the "Articles of Incorporation") to change the Company's name from "Mercantil Bank Holding Corporation" to "Amerant Bancorp Inc." (the "Name Change"). The Name Change became effective on June 5, 2019. Each of the Company, the Bank and its principal subsidiaries now operate under the "Amerant" brand.

## Segment Reporting

Prior to the second quarter of 2019, the Company had four reportable segments: Personal and Commercial Banking ("PAC"), Corporate LATAM, Treasury, and Institutional. Results of these segments were presented on a managed basis. This structure was driven, among other things, by how the Company previously managed the business, how internal reporting was prepared and analyzed, and how management made decisions.

Beginning in the second quarter of 2019, all decisions, including those relating to loan growth and concentrations, deposit and other funding, market risk, credit risk, operational risk and pricing are made after assessing their effects on the Company as a whole, using a single segment concept. This change is consistent with the Company's strategic shift to focus on community banking after the spin-off from its former parent ("MSF" or "the Former Parent") in August 2018, and the rebranding of the Company launched in April 2019. As part of this strategic shift, the Company has significantly reduced its international lending activities which had been largely allocated to the Corporate LATAM segment. As a result, management reassessed the Company's remaining international business activities as well as the remaining three segments to determine whether the Company would continue to manage these businesses as separate operating segments, or consolidated as one single segment. In performing its assessment, management noted a similarity in the nature of products and services, processes, type of customers, distribution methods, and regulatory environment of its businesses. Further, management determined that it will no longer review discrete financial information related to the remaining operating segments for purposes of assessing performance or to allocate resources.

As a result of the above referenced strategic shift, assessments and determination, the Company is now managed as a single operating segment, on a consolidated basis. Therefore, beginning with the quarter ended June 30, 2019, the Company determined that no separate current or historical reportable segment disclosures are required under U.S. GAAP.

## Primary Factors Used to Evaluate Our Business

Results of Operations. In addition to net income, the primary factors we use to evaluate and manage our results of operations include net interest income, noninterest income and noninterest expenses.

Net Interest Income. Net interest income represents interest income less interest expense. We generate interest income from interest, dividends and fees received on interest-earning assets, including loans and securities we own. We incur interest expense from interest paid on interest-bearing liabilities, including interest-bearing deposits, and borrowings such as advances from the Federal Home Loan Bank (the "FHLB") and other borrowings such as repurchase agreements and junior subordinated debentures. Net interest income typically is the most significant contributor to our revenues and net income. To evaluate net interest income, we measure and monitor: (i) yields on our loans and other interest-earning assets; (ii) the costs of our deposits and other funding sources; (iii) our net interest spread; (iv) our net interest margin, or NIM; and (v) our provisions for loan losses. Net interest spread is the difference between rates earned on interest-earning assets and rates paid on interest-bearing liabilities. NIM is calculated by dividing net interest income for the period by average interest-earning assets during that same period. Because noninterest-bearing sources of funds, such as noninterest-bearing deposits and stockholders' equity, also fund interest-earning assets, NIM includes the benefit of these noninterest-bearing sources of funds.

Changes in market interest rates and interest we earn on interest-earning assets, or which we pay on interest-bearing liabilities, as well as the volumes and the types of interest-earning assets, interest-bearing and noninterest-bearing liabilities and stockholders' equity, usually have the largest impact on periodic changes in our net interest spread, NIM and net interest income. We measure net interest income before and after the provision for loan losses. The Federal Reserve has cut the target market interest rate, the target federal funds rate, twice in the quarterly period ending September 30, 2019, and once more in October, each time in 25 basis point increments.

Noninterest Income. Noninterest income consists of, among other revenue streams: (i) service fees on deposit accounts; (ii) income from brokerage, advisory and fiduciary activities; (iii) benefits from and changes in cash surrender value of bank-owned life insurance, or BOLI, policies; (iv) card and trade finance servicing fees; (v) data processing and fees for other services provided to our Former Parent and its affiliates; (vi) securities gains or losses; and (vii) other noninterest income.

Our income from service fees on deposit accounts is affected primarily by the volume, growth and mix of deposits we hold. Fees are affected by the volume of customer transactions, prevailing market conditions, including interest rates, generally, and for deposit products, our marketing efforts and other factors.

Our income from brokerage, advisory and fiduciary activities consists of brokerage commissions related to our customers' trading volume, fiduciary and investment advisory fees generally based on a percentage of the average value of assets under management and custody and account administrative services and ancillary fees during the contractual period. Our assets under management and custody accounts increased $\$ 120.8$ million, or $7.6 \%$, to $\$ 1.7$ billion at September 30, 2019 from $\$ 1.6$ billion at December 31, 2018. The Company is focused on leveraging our wealth management platform to grow this side of our domestic business.

Income from changes in the cash surrender value of our BOLI policies, which is nontaxable, represents the amount that may be realized under the contracts with the insurance carriers.

Credit card issuance fees currently are generally recognized over the period in which the cardholders are entitled to use the cards. Interchange fees, other fees and revenue sharing are recognized when earned. Trade finance servicing fees, which primarily include commissions on letters of credit, are generally recognized over the service period on a straight line basis. Card servicing fees have included credit card issuance and credit and debit card interchange and other fees.

We have been revising our card program to continue to serve our card customers, reduce risks and increase the efficiency of a relatively small program. We entered into referral arrangements with recognized U.S.-based card issuers which will permit us to serve our international and domestic customers and we will earn referral fees and share interchange revenue without exposure to credit risk. Our credit card issuance and interchange fees, and interest, will decrease as we cease to be a direct card issuer.

We have historically provided certain administrative services to our Former Parent and its non-U.S. affiliates under administrative services and transition agreements with arms-length terms and charges. Income from this source was based on the direct costs associated with providing the services plus a markup, which were reviewed periodically These fees were paid by our Former Parent and its non-U.S. affiliates in U.S. Dollars. During the nine months ended September 30, 2019, we were paid approximately $\$ 1.0$ million for these services. These administrative and transition services have substantially ended, with only a small portion expected to remain through the end of 2019 . Our Former Parent's non-U.S. affiliates have also provided, and continue to provide certain shareholder services to us.

Our gains and losses on sales of securities are derived from sales from our securities portfolio and are primarily dependent on changes in U.S. Treasury interest rates and asset liability management activities. Generally, as U.S. Treasury rates increase, our securities portfolio decreases in market value, and as U.S. Treasury rates decrease, our securities portfolio increases in value.

Our gains or losses on sales of property and equipment are recorded at the date of the sale and presented as other noninterest income or expense in the period they occur.

Noninterest Expense. Noninterest expense includes, among other things: (i) salaries and employee benefits; (ii) occupancy and equipment expenses; (iii) professional and other services fees; (iv) FDIC deposit and business insurance assessments and premiums; (v) telecommunication and data processing expenses; (vi) depreciation and amortization; and (vii) other operating expenses.

Salaries and employee benefits include compensation (including severance expenses), employee benefits and employer tax expenses for our personnel.
Occupancy expense includes lease expense on our leased properties and other occupancy-related expenses. Equipment expense includes furniture, fixtures and equipment related expenses.

Professional and other services fees include legal, accounting and consulting fees, card processing fees, and other fees related to our business operations, and include directors' fees and regulatory agency fees, such as OCC examination and application fees.

FDIC deposit and business insurance assessments and premiums include deposit insurance, net of any credits applied against these premiums, corporate liability and other business insurance premiums.

Telecommunication and data processing expenses include expenses paid to our third-party data processing system providers and other telecommunication and data service providers.

Depreciation and amortization expense includes the value associated with the depletion of the value on our owned properties and equipment, including leasehold improvements made to our leased properties.

Other operating expenses include advertising, marketing (including our current rebranding), community engagement, and other operational expenses. Other operating expenses include the incremental cost associated with servicing the large number of shareholders resulting from our spin-off from our Former Parent completed in 2018.

Noninterest expenses generally increase as our business grows and whenever necessary to implement or enhance policies and procedures for regulatory compliance. During the first nine months of 2019 , we incurred approximately $\$ 4.9$ million of restructuring expenses which included $\$ 1.4$ million of staff realignment expenses and $\$ 3.6$ million of rebranding expenses.

## Primary Factors Used to Evaluate Our Financial Condition

The primary factors we use to evaluate and manage our financial condition include asset quality, capital and liquidity.
Asset Quality. We manage the diversification and quality of our assets based upon factors that include the level, distribution and risks in each category of assets. Problem assets may be categorized as classified, delinquent, nonaccrual, non-performing and restructured assets. We also manage the adequacy of our allowance for loan losses, or the allowance, the diversification and quality of loan and investment portfolios, the extent of counterparty risks, credit risk concentrations and other factors.

We review and update our allowance for loan loss model annually to better reflect our loan volumes, and credit and economic conditions in our markets. The model may differ among our loan segments to reflect their different asset types, and includes qualitative factors, which are updated semi-annually, based on the type of loan.

Capital. Financial institution regulators have established minimum capital ratios for banks and bank holding companies. We manage capital based upon factors that include: (i) the level and quality of capital and our overall financial condition; (ii) the trend and volume of problem assets; (iii) the adequacy of reserves; (iv) the level and quality of earnings; (v) the risk exposures in our balance sheet under various scenarios, including stressed conditions; (vi) the Tier 1 capital ratio, the total capital ratio, the Tier 1 leverage ratio, and the CET1 capital ratio; and (vii) other factors, including market conditions.

Liquidity. Our deposit base consists primarily of personal and commercial accounts maintained by individuals and businesses in our primary markets and select international core depositors. In recent years, we have increased our fully-insured brokered time deposits under $\$ 250,000$, but we are currently reducing these balances to focus on relationship driven core deposits. We manage liquidity based upon factors that include the amount of core deposit relationships as a percentage of total deposits, the level of diversification of our funding sources, the allocation and amount of our deposits among deposit types, the short-term funding sources used to fund assets, the amount of nondeposit funding used to fund assets, the availability of unused funding sources, off-balance sheet obligations, the lending pipeline, the amount of cash and liquid securities we hold, the availability of assets readily convertible into cash without undue loss, the characteristics and maturities of our assets when compared to the characteristics of our liabilities and other factors.

## Summary Results

The summary results for the third quarter and nine months endedSeptember 30, 2019 include the following (See "Selected Financial Information" for an explanation of non-GAAP financial measures):

- Pretax income of $\$ 15.2$ million, up $1.7 \%$ from $\$ 14.9$ million in the third quarter of 2018. Pretax income for thenine months ended September 30 , 2019 was $\$ 48.2$ million, up $14.7 \%$ compared to $\$ 42.1$ million in the same period of 2018.
- Net interest income of $\$ 52.6$ million, down $5.5 \%$ compared to $\$ 55.6$ million in the third quarter of 2018 mainly due to lower average interest-earning assets, the replacement of lower cost international deposits with higher cost domestic deposits, and higher time deposit costs, partially offset by improved loan yields. Net interest income for the nine months ended September 30, 2019 was $\$ 161.8$ million, down $0.3 \%$ compared to $\$ 162.3$ million in the same period of 2018 .
- Credit quality remained strong. The Company released $\$ 1.5$ million from the allowance for loan losses, compared to a $\$ 1.6$ million provision in the third quarter of 2018. The ratio of allowance for loan losses ("ALL") to total loans was $0.93 \%$ as of September 30, 2019, down from $1.13 \%$ in the same period last year. The ratio of loan charge-offs to average total loans in the third quarter 2019 was $0.16 \%$, in line with the low level of the same period last year.
- Noninterest income was $\$ 13.8$ million, up $6.8 \%$ compared to $\$ 13.0$ million in the same quarter of 2018, notwithstanding lower fee income from our Venezuelan customers' trading activities being curtailed earlier this year as a result of U.S. sanctions on Venezuelan government securities. Noninterest income was $\$ 41.1$ million in the nine months ended September 30, 2019, down $1.8 \%$ from $\$ 41.9$ in the same nine months of 2018.
- Noninterest expense was $\$ 52.7$ million, up $1.3 \%$ compared to $\$ 52.0$ million in the same quarter of 2018 . Noninterest expense was $\$ 157.6$ million in the nine months ended September 30, 2019, down $1.7 \%$ from $\$ 160.3$ million in the same period of 2018. Third quarter 2019 noninterest expense includes an additional compensation expense of $\$ 1.5$ million ( $\$ 4.4$ million year-to-date) in connection with the amortization of restricted stock awards granted in December in 2018 and January 2019 in connection with the Company's IPO. Adjusted noninterest expense was $\$ 51.5$ million in the third quarter of 2019, down $0.6 \%$ from $\$ 51.8$ million in the same quarter of 2018. Adjusted noninterest expense primarily excludes expenses associated with restructuring activities, including $\$ 1.3$ million of rebranding and staff reduction expenses in the third quarter of 2019 and $\$ 0.3$ million of spin-off costs in the third quarter of 2018 . Adjusted noninterest expense for the first nine months of 2019 was $\$ 152.7$ million, down $0.9 \%$ compared to $\$ 154.0$ million in the same period of 2018 .
- The efficiency ratio was $77.6 \%$ ( $75.2 \%$ adjusted for rebranding and staff reduction costs) for thenine months ended September 30, 2019, compared to $78.5 \%$ ( $75.5 \%$ adjusted for spin-off costs) for the corresponding period of 2018
- Stockholders' equity per common share increased to $\$ 19.11$, a $11.6 \%$ improvement compared to $\$ 17.13$ a year ago. Tangible book value per common share rose to $\$ 18.63$, a $12.0 \%$ improvement compared to $\$ 16.63$ a year ago.


## Selected Financial Information

The following table sets forth selected financial information derived from our unaudited interim consolidated financial statements for thathree and nine months ended September 30, 2019 and 2018 and as of September 30, 2019 and our audited consolidated financial statement as ofDecember 31, 2018. These unaudited interim consolidated financial statements are not necessarily indicative of our results of operations for the year ending December 31, 2019 or any interim or future period or our financial position at any future date. The selected financial information should be read in conjunction with this Management's Discussion and Analysis of Financial Condition and Results of Operations and our unaudited interim consolidated financial statements and the corresponding notes included in this Form 10-Q.

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Consolidated Balance Sheets |  |  |  |  |
| Total assets | \$ | 7,864,260 | \$ | 8,124,347 |
| Total investments |  | 1,632,985 |  | 1,741,428 |
| Total gross loans (1) |  | 5,753,709 |  | 5,920,175 |
| Allowance for loan losses |  | 53,640 |  | 61,762 |
| Total deposits |  | 5,692,848 |  | 6,032,686 |
| Junior subordinated debentures (2) |  | 92,246 |  | 118,110 |
| Advances from the FHLB and other borrowings |  | 1,170,000 |  | 1,166,000 |
| Stockholders' equity |  | 825,751 |  | 747,418 |


(in thousands, except per share amounts)

| Consolidated Results of Operations |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 52,600 | \$ | 55,633 | \$ | 161,826 | \$ | 162,255 |
| (Reversal of) provision for loan losses |  | $(1,500)$ |  | 1,600 |  | $(2,850)$ |  | 1,750 |
| Noninterest income |  | 13,836 |  | 12,950 |  | 41,139 |  | 41,881 |
| Noninterest expense |  | 52,737 |  | 52,042 |  | 157,587 |  | 160,325 |
| Net income |  | 11,931 |  | 11,551 |  | 37,859 |  | 31,403 |
| Effective income tax rate |  | 21.50\% |  | 22.69\% |  | 21.50\% |  | 25.34\% |


| Common Share Data (3) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stockholders' book value per common share | \$ | 19.11 | \$ | 17.13 | \$ | 19.11 | \$ | 17.13 |
| Tangible stockholders' equity (book value) per common share (4) | \$ | 18.63 | \$ | 16.63 | \$ | 18.63 | \$ | 16.63 |
| Basic earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.89 | \$ | 0.74 |
| Diluted earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.88 | \$ | 0.74 |
| Basic weighted average shares outstanding |  | 42,466 |  | 42,489 |  | 42,562 |  | 42,489 |
| Diluted weighted average shares outstanding (5) |  | 42,915 |  | 42,489 |  | 42,881 |  | 42,489 |
| Cash dividend declared per common share (6) |  | - |  | - |  | - | \$ | 0.94 |


|  | Three Months Ended September 30, | Nine Months Ended September 30, |
| :--- | :--- | :---: | :---: |
| (in thousands, except per share amounts and percentages) | $\mathbf{2 0 1 9}$ | 2019 |


| Other Financial and Operating Data (7) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profitability Indicators (\%) |  |  |  |  |  |  |  |  |
| Net interest income / Average total interest earning assets (NIM) (8) |  | 2.80\% |  | 2.83\% |  | 2.89\% |  | 2.74\% |
| Net income / Average total assets (ROA) (9) |  | 0.60\% |  | 0.55\% |  | 0.64\% |  | 0.50\% |
| Net income / Average stockholders' equity (ROE) (10) |  | $5.81 \%$ |  | 6.13\% |  | 6.43\% |  | 5.63 \% |
|  |  |  |  |  |  |  |  |  |
| Capital Indicators |  |  |  |  |  |  |  |  |
| Total capital ratio (11) |  | 14.77\% |  | 12.81\% |  | 14.77\% |  | 12.81\% |
| Tier 1 capital ratio (12) |  | 13.93\% |  | 11.88\% |  | 13.93\% |  | 11.88\% |
| Tier 1 leverage ratio (13) |  | 11.15\% |  | 9.95\% |  | 11.15\% |  | 9.95\% |
| Common equity tier 1 capital ratio (CET1) (14) |  | 12.57\% |  | 10.34\% |  | 12.57\% |  | 10.34\% |
| Tangible common equity ratio (15) |  | 10.26\% |  | 8.40\% |  | 10.26\% |  | 8.40\% |
|  |  |  |  |  |  |  |  |  |
| Asset Quality Indicators (\%) |  |  |  |  |  |  |  |  |
| Non-performing assets / Total assets (16) |  | 0.42\% |  | 0.35\% |  | 0.42\% |  | 0.35\% |
| Non-performing loans / Total loans (1) (17) |  | 0.57\% |  | 0.48\% |  | 0.57\% |  | 0.48\% |
| Allowance for loan losses / Total non-performing loans (18) |  | 163.42\% |  | 233.89\% |  | 163.42\% |  | 233.89\% |
| Allowance for loan losses / Total loans (1) (18) |  | 0.93\% |  | 1.13\% |  | 0.93\% |  | 1.13\% |
| Net charge-offs / Average total loans (19) |  | 0.16\% |  | 0.14\% |  | 0.12\% |  | 0.10\% |
|  |  |  |  |  |  |  |  |  |
| Efficiency Indicators |  |  |  |  |  |  |  |  |
| Efficiency ratio (20) |  | 79.38\% |  | 75.88\% |  | 77.64\% |  | 78.54\% |
| Full-Time-Equivalent Employees (FTEs) |  | 838 |  | 948 |  | 838 |  | 948 |
|  |  |  |  |  |  |  |  |  |
| Adjusted Selected Consolidated Results of Operations and Other Data (21) |  |  |  |  |  |  |  |  |
| Adjusted noninterest expense | \$ | 51,474 | \$ | 51,766 | \$ | 152,655 | \$ | 154,011 |
| Adjusted net income |  | 12,923 |  | 11,970 |  | 41,731 |  | 37,801 |
| Adjusted earnings per common share (5) |  | 0.30 |  | 0.28 |  | 0.98 |  | 0.89 |
| Adjusted earnings per diluted common share (5) |  | 0.30 |  | 0.28 |  | 0.97 |  | 0.89 |
| Adjusted net income / Average total assets (Adjusted ROA) (9) |  | 0.65\% |  | 0.57\% |  | 0.70\% |  | 0.60\% |
| Adjusted net income / Average stockholders' equity (Adjusted ROE) (10) |  | 6.30\% |  | 6.35\% |  | 7.09\% |  | 6.78\% |
| Adjusted efficiency ratio (22) |  | 77.48\% |  | 75.48\% |  | 75.21\% |  | 75.45\% |

[^2]
## Non-GAAP Financial Measures Reconciliation

The following table sets forth selected financial information derived from the Company's interim unaudited consolidated financial statements, adjusted for certain costs incurred by the Company in the periods presented related to tax deductible restructuring and non-deductible spin-off costs. The Company believes these adjusted numbers are useful to understand the Company's performance absent these transactions and events.

| (in thousands, except per share amounts and percentages) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| Total noninterest expenses | \$ | 52,737 | \$ | 52,042 | \$ | 157,587 | \$ | 160,325 |
| Less: restructuring costs (1): |  |  |  |  |  |  |  |  |
| Staff reduction costs |  | 450 |  | - |  | 1,357 |  | - |
| Rebranding costs |  | 813 |  | - |  | 3,575 |  | - |
| Total restructuring costs |  | 1,263 |  | - |  | 4,932 |  | - |
| Less spin-off costs: |  |  |  |  |  |  |  |  |
| Legal fees |  | - |  | 186 |  | - |  | 3,186 |
| Additional contribution to non-qualified deferred compensation plan on behalf of participants to partially mitigate tax effects of unexpected early distribution due to spin-off (2) |  | - |  | - |  | - |  | 1,200 |
| Accounting and consulting fees |  | - |  | 90 |  | - |  | 1,384 |
| Other expenses |  | - |  | - |  | - |  | 544 |
| Total spin-off costs |  | - |  | 276 |  | - |  | 6,314 |
| Adjusted noninterest expenses | \$ | 51,474 | \$ | 51,766 | \$ | 152,655 | \$ | 154,011 |
|  |  |  |  |  |  |  |  |  |
| Net income | \$ | 11,931 | \$ | 11,551 | \$ | 37,859 | \$ | 31,403 |
| Plus after-tax restructuring costs: |  |  |  |  |  |  |  |  |
| Restructuring costs before income tax effect |  | 1,263 |  | - |  | 4,932 |  | - |
| Income tax effect |  | (271) |  | - |  | $(1,060)$ |  | - |
| Total after-tax restructuring costs |  | 992 |  | - |  | 3,872 |  | - |
| Plus after-tax total spin-off costs: |  |  |  |  |  |  |  |  |
| Total spin-off costs before income tax effect |  | - |  | 276 |  | - |  | 6,314 |
| Income tax effect (3) |  | - |  | 143 |  | - |  | 84 |
| Total after-tax spin-off costs |  | - |  | 419 |  | - |  | 6,398 |
| Adjusted net income | \$ | 12,923 | \$ | 11,970 | \$ | 41,731 | \$ | 37,801 |
|  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.28 | \$ | 0.27 | \$ | 0.89 | \$ | 0.74 |
| Plus: after tax impact of restructuring costs |  | 0.02 |  | - |  | 0.09 |  | - |
| Plus: after tax impact of total spin-off costs |  | - |  | 0.01 |  | - |  | 0.15 |
| Total adjusted basic earnings per common share | \$ | 0.30 | \$ | 0.28 | \$ | 0.98 | \$ | 0.89 |
|  |  |  |  |  |  |  |  |  |
| Diluted earnings per share (4) | \$ | 0.28 | \$ | 0.27 | \$ | 0.88 | \$ | 0.74 |
| Plus: after tax impact of restructuring costs |  | 0.02 |  | - |  | 0.09 |  | - |
| Plus: after tax impact of total spin-off costs |  | - |  | 0.01 |  | - |  | 0.15 |
| Total adjusted diluted earnings per common share | \$ | 0.30 | \$ | 0.28 | \$ | 0.97 | \$ | 0.89 |


| (in thousands, except per share amounts and percentages) |  | Months En |  | mber 30, |  | Months End |  | mber 30, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| Net income / Average total assets (ROA) |  | 0.60 \% |  | 0.55 \% |  | 0.64 \% |  | 0.50 \% |
| Plus: after tax impact of restructuring costs |  | $0.05 \%$ |  | -\% |  | $0.06 \%$ |  | - \% |
| Plus: after tax impact of total spin-off costs |  | -\% |  | 0.02 \% |  | -\% |  | 0.10 \% |
| Adjusted net income / Average total assets (Adjusted ROA) |  | $\underline{0.65 \%}$ |  | 0.57 \% |  | 0.70 \% |  | 0.60 \% |
|  |  |  |  |  |  |  |  |  |
| Net income / Average stockholders' equity (ROE) |  | 5.81 \% |  | 6.13 \% |  | 6.43 \% |  | 5.63 \% |
| Plus: after tax impact of restructuring costs |  | 0.49 \% |  | -\% |  | 0.66 \% |  | - \% |
| Plus: after tax impact of total spin-off costs |  | -\% |  | 0.22 \% |  | -\% |  | 1.15 \% |
| Adjusted net income / Stockholders' equity (Adjusted ROE) |  | 6.30 \% |  | $6.35 \%$ |  | 7.09 \% |  | 6.78 \% |
|  |  |  |  |  |  |  |  |  |
| Efficiency ratio |  | 79.38 \% |  | 75.88 \% |  | 77.64 \% |  | 78.54 \% |
| Less: impact of restructuring costs |  | (1.90)\% |  | - \% |  | (2.43)\% |  | - \% |
| Less: impact of total spin-off costs |  | -\% |  | (0.40)\% |  | -\% |  | (3.09)\% |
| Adjusted efficiency ratio |  | 77.48 \% |  | 75.48 \% |  | 75.21 \% |  | 75.45 \% |
|  |  |  |  |  |  |  |  |  |
| Stockholders' equity | \$ | 825,751 | \$ | 727,675 | \$ | 825,751 | \$ | 727,675 |
| Less: goodwill and other intangibles |  | $(20,933)$ |  | $(21,078)$ |  | $(20,933)$ |  | $(21,078)$ |
| Tangible common stockholders' equity | \$ | 804,818 | \$ | 706,597 | \$ | 804,818 | \$ | 706,597 |
| Total assets | \$ | 7,864,260 | \$ | 8,435,802 | \$ | 7,864,260 | \$ | 8,435,802 |
| Less: goodwill and other intangibles |  | $(20,933)$ |  | $(21,078)$ |  | $(20,933)$ |  | $(21,078)$ |
| Tangible assets | \$ | 7,843,327 | \$ | 8,414,724 | \$ | 7,843,327 | \$ | 8,414,724 |
| Common shares outstanding |  | 43,205 |  | 42,489 |  | 43,205 |  | 42,489 |
| Tangible common equity ratio |  | 10.26 \% |  | 8.40 \% |  | 10.26 \% |  | 8.40 \% |
| Stockholders' book value per common share | \$ | 19.11 | \$ | 17.13 | \$ | 19.11 | \$ | 17.13 |
| Tangible stockholders' book value per common share | \$ | 18.63 | \$ | 16.63 | \$ | 18.63 | \$ | 16.63 |

(1) Expenses incurred for actions designed to implement the Company's strategy as a new independent company. These actions include, but are not limited to reductions in workforce, streamlining operational processes, rolling out the Amerant brand, implementation of new technology system applications, enhanced sales tools and training, expanded product offerings and improved customer analytics to identify opportunities.
(2) The spin-off caused an unexpected early distribution for U.S. federal income tax purposes from our deferred compensation plan. This distribution was taxable to plan participants as ordinary income during 2018. We partially compensated plan participants, in the aggregate amount of $\$ 1.2$ million, for the higher tax expense they incurred as a result of the distribution increasing the plan participants' estimated effective federal income tax rates by recording a contribution to the plan on behalf of its participants. The after tax net effect of this $\$ 1.2$ million contribution for the period ended September 30 , 2018 was approximately $\$ 952,000$. As a result of the early taxable distribution to plan participants, we expensed and deducted for federal income tax purposes, previously deferred compensation of approximately $\$ 8.1$ million, resulting in an estimated tax credit of $\$ 1.7$ million, which exceeded the amount of the tax gross-up paid to plan participants.
(3) Calculated based upon the estimated annual effective tax rate for the periods, which excludes the tax effect of discrete items, and the amounts that resulted from the permanent difference between spin-off costs that are non-deductible for Federal and state income tax purposes, and total spin-off costs recognized in the consolidated financial statements. The estimated annual effective rate applied for the calculation differs from the reported effective tax rate since it is based on a different mix of statutory rates applicable to these expenses and to the rates applicable to the Company and its subsidiaries.
(4) As of September 30, 2019, potential dilutive instruments included 738,138 unvested shares of restricted stock, including 736,839 shares of restricted stock issued in December 2018 in connection with the Company's IPO and 1,299 additional shares of restricted stock issued in January 2019. As of September 30, 2019, these 738,138 unvested shares of restricted stock were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at that date, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at that date, such awards resulted in higher diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings in the three (not shown due to rounding) and nine months ended September 30, 2019. We had no outstanding dilutive instruments as of any period prior to December 31, 2018.

## Results of Operations - Comparison of Results of Operations for the Three and Nine Month Periods EndedSeptember 30, 2019 and 2018

## Net income

The table below sets forth certain results of operations data for thethree and nine months ended September 30, 2019 and 2018:

| (in thousands, except per share amounts and percentages) | Three Months Ended September 30, |  |  |  | Change |  |  | Nine Months Ended September 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 vs 2018 |  |  | 2019 |  | 2018 |  | 2019 vs 2018 |  |  |
| Net interest income | \$ | 52,600 | \$ | 55,633 | \$ | $(3,033)$ | (5.5)\% | \$ | 161,826 | \$ | 162,255 | \$ | (429) | (0.3)\% |
| (Reversal of) provision for loan losses |  | $(1,500)$ |  | 1,600 |  | $(3,100)$ | (193.8)\% |  | $(2,850)$ |  | 1,750 |  | $(4,600)$ | (262.9)\% |
| Net interest income after (reversal of) provision for loan losses |  | 54,100 |  | 54,033 |  | 67 | 0.1 \% |  | 164,676 |  | 160,505 |  | 4,171 | 2.6 \% |
| Noninterest income |  | 13,836 |  | 12,950 |  | 886 | 6.8 \% |  | 41,139 |  | 41,881 |  | (742) | (1.8)\% |
| Noninterest expense |  | 52,737 |  | 52,042 |  | 695 | 1.3 \% |  | 157,587 |  | 160,325 |  | $(2,738)$ | (1.7)\% |
| Net income before income tax |  | 15,199 |  | 14,941 |  | 258 | 1.7 \% |  | 48,228 |  | 42,061 |  | 6,167 | 14.7 \% |
| Income tax |  | $(3,268)$ |  | $(3,390)$ |  | 122 | (3.6)\% |  | $(10,369)$ |  | $(10,658)$ |  | 289 | (2.7)\% |
| Net income | \$ | 11,931 | \$ | 11,551 | \$ | 380 | 3.3 \% | \$ | 37,859 | \$ | 31,403 | \$ | 6,456 | 20.6 \% |
| Basic earnings per common share | \$ | 0.28 | \$ | 0.27 | \$ | 0.01 | 3.7 \% | \$ | 0.89 | \$ | 0.74 | \$ | 0.15 | 20.3 \% |
| Diluted earnings per common share(1) | \$ | 0.28 | \$ | 0.27 | \$ | 0.01 | 3.7 \% | \$ | 0.88 | \$ | 0.74 | \$ | 0.14 | 18.9 \% |

(1) At September 30, 2019, potential dilutive instruments consist of 738,138 unvested shares of restricted stock. We had no outstanding dilutive instruments at September 30, 2018. See Note 15 to our unaudited interim financial statements in this Form $10-\mathrm{Q}$ for details on the dilutive effects of the issuance of restricted stock on earnings per share for the nine months ended September $30,2019$.

## Three Months Ended September 30, 2019 and 2018

Net income of $\$ 11.9$ million, or $\$ 0.28$ per share, in the three months ended September 30, 2019 represents an increase of $\$ 0.4$ million, or $3.3 \%$ compared to the same quarter of 2018. Higher net income during the three months endedSeptember 30, 2019 was mainly the result of: (i) the $\$ 1.5$ million reversal of provision for loan losses in the third quarter of 2019 and (ii) higher noninterest income. These results were partially offset by: (i) higher noninterest expenses driven by rebranding expenses and staff reduction costs related to our restructuring activities and an additional compensation expense of $\$ 1.5$ million in connection with the amortization of restricted stock awards granted in December 2018 and January 2019 and (ii) lower net interest income.

Net interest income declined from $\$ 55.6$ million in three months ended September 30, 2018 to $\$ 52.6$ million in the three months ended September 30, 2019. The decrease of $\$ 3.0$ million, or $5.5 \%$, was primarily due to higher time deposit costs and the replacement of the declining international deposits with higher cost domestic deposits. We expect that the costs of new deposits and income on loans and new variable rate investments may decrease with the expected decline in market interest rates. Changes in deposit rates may also lag the change in interest rates on our loans and investments.

Noninterest income increased $\$ 0.9$ million in the three months ended September 30, 2019 compared to the same period one year ago, mainly due to the $\$ 0.9$ million gain on sale of municipal bonds and floating-rate corporate securities in the third quarter of 2019 and higher income from derivative contracts sold to loan customers and fees from Treasury Management services. This was partially offset by lower income from brokerage, advisory and fiduciary activities and lower fees from administrative and transition services to our Former Parent.

Noninterest expenses increased $\$ 0.7$ million, or $1.3 \%$, in the three months ended September 30, 2019 compared to the same period one year ago, mainly as a result of higher other operating expenses driven by rebranding and staff reduction expenses and higher telecommunication and data processing expenses. This was partially offset by lower FDIC insurance expenses, lower occupancy and equipment expenses as well as a decrease in the costs associated with salaries and employee benefits. The decrease in costs associated with salaries and employee benefits were partially offset by an additional compensation expense of $\$ 1.5$ million in connection with restricted stock awards granted in December 2018 and January 2019 and higher staff reduction costs. In the three months ended September 30, 2019 and 2018, noninterest expense included $\$ 1.3$ million in restructuring costs, consisting primarily of rebranding and staff reduction costs, and $\$ 0.3$ million in spin-off costs, respectively.

Adjusted net income for the quarter ended September 30, 2019 was $\$ 12.9$ million, $8.0 \%$ higher than the same quarter one year ago. Adjusted net income excludes restructuring costs of $\$ 1.3$ million in the three months ended September 30, 2019, and spin-off costs of $\$ 0.3$ million in the same period one year ago.See "Non-GAAP Financial Measures Reconciliation" for a reconciliation of these non-GAAP financial measures to their U.S. GAAP counterparts.

## Nine Months Ended September 30, 2019 and 2018

Net income of $\$ 37.9$ million, or 0.88 per diluted share, in the nine months ended September 30, 2019 represents an increase of $\$ 6.5$ million, or $20.6 \%$, compared to the same period of 2018. Higher net income during the nine months ended September 30, 2019 was mainly the result of: (i) a $\$ 2.9$ million reversal of provision for loan losses in the first nine months of 2019 and (ii) no spin-off costs during the first nine months of 2019. These results were partially offset by: (i) lower noninterest income mainly due to a decrease in brokerage advisory and fiduciary fees; (ii) an additional compensation expense of $\$ 4.4$ million in connection with restricted stock awards granted in December 2018 and January 2019; (iii) staff reduction costs related to our restructuring activities, and(iv) lower net interest income.

Net interest income declined from $\$ 162.3$ million in the nine months ended September 30, 2018, to $\$ 161.8$ million in the nine months ended September 30, 2019, a decrease of $\$ 0.4$ million, or $0.3 \%$. This change was due primarily to higher deposit costs, mostly related to time deposits, and the shift of deposits from international to domestic.

Noninterest income decreased $\$ 0.7$ million, or $1.8 \%$, in the nine months ended September 30, 2019 compared to the same period one year ago, primarily due to lower income from brokerage, advisory and fiduciary activities, lower fees from administrative and transition services to our Former Parent (all but one of the services was terminated by May 31, 2019), lower deposit and service fees and lower gain on early extinguishment of FHLB advances. This was partially offset by a $\$ 1.9$ million aggregate gain on municipal bonds and floating rate corporate securities sold in the first nine months of 2019 , higher income from derivative contracts sold to loan customers and fees from Treasury Management services.

Noninterest expenses decreased $\$ 2.7$ million, or $1.7 \%$, in the nine months ended September 30, 2019 compared to the same period one year ago. This was mainly the result of lower professional and other services fees as well as lower costs associated with salaries and employee benefits primarily due to no spin-off costs in the first nine months of 2019 and lower FDIC assessments and insurance expenses. These results were partially offset by: (i) higher other operating expenses mainly due to rebranding, (ii) an additional compensation expense of $\$ 4.4$ million in connection with restricted stock awards granted in December 2018 and January 2019, (iii) staff reduction costs related to our restructuring activities and (iv) higher data processing and telecommunication expenses. In the nine months ended September 30, 2019 and 2018, noninterest expense included $\$ 4.9$ million in restructuring costs, consisting primarily of rebranding and staff reduction costs, and $\$ 6.3$ million in spin-off costs, respectively.

## Net interest income

## Three Months Ended September 30, 2019 and 2018

In the third quarter of 2019 , we earned $\$ 52.6$ million of net interest income, a decline of $\$ 3.0$ million, or $5.5 \%$, from $\$ 55.6$ million in the same period of 2018 . The decrease in net interest income was driven by: (i) an increase of 21 basis points in average rates paid on interest bearing liabilities due to higher cost of deposits driven by replacing some of the run-off in international deposits, which are less expensive, with domestic deposits, coupled with the higher cost of time deposits, and (ii) a $6.3 \%$ decrease in the average balance of interest-earning assets driven by a reduction in the loan portfolio and investment securities balances. This was partially offset by a 10 basis points improvement in the average yield on interest-earning assets and an $8.0 \%$ decrease in average interest-bearing liabilities. Net interest margin decreased 3 basis points from $2.83 \%$ in the third quarter of 2018 to $2.80 \%$ in the same period of 2019 . The decrease in the net interest margin was mainly driven by higher time deposits costs and the replacement of international deposits with higher cost domestic deposits.

Our net interest income and NIM are expected to remain pressured due to the continued run-off of our low cost international deposits and further declines in interest rates which may drive an increase in loan prepayments and the prepayment speeds of investment securities. Against this backdrop, in the third quarter of 2019, the Company took advantage of the yield curve inversion to accelerate the rate decrease on its variable-rate junior subordinated debentures through interest rate swaps, and by taking fixed-rate longer-term advances from the FHLB with callable features. Additionally, during this quarter, we reached the inflexion point for CD costs as maturing CDs are generally repricing at lower rates than the rates they previously carried. The costs of new deposits and loan income are likely to trend down with market rates in the coming months.

On July 31, 2019 and September 7, 2019, the Company redeemed all $\$ 10.0$ million of its outstanding $10.18 \%$ trust preferred securities issued by its Commercebank Capital Trust III subsidiary ("Capital Trust III"), and all $\$ 15.0$ million of its outstanding $10.60 \%$ trust preferred securities issued by its Commercebank Statutory Trust II subsidiary ("Statutory Trust II"). These redemptions are expected to reduce the Company's annual pretax interest expense by approximately $\$ 2.6$ million. See "-Capital Resources and Liquidity Management" for detailed information. Additionally, on August 8, 2019 the Company entered into five interest rate swap contracts with notional amounts totaling $\$ 64.2$ million, that were designed as cash flow hedges, to manage the exposure of floating interest payments on all of the Company's variable-rate junior subordinated debentures. These cash flow hedges took advantage of the inverted yield curve to reduce the Company's interest expense. The Company will continue to explore the use of hedging activities to manage its interest rate risk.

Interest Income. Total interest income was $\$ 78.2$ million in the third quarter of 2019 , compared to $\$ 79.6$ million for the same period of 2018 . The $\$ 1.4$ million, or $1.8 \%$, decline in total interest income was primarily due to lower average balances of interest-earning assets driven by the strategic run-off of foreign financial institution loans and non-relationship shared national credits and a lower balance of investment securities. This was partially offset by higher rates on loans in the third quarter of 2019 with respect to the same period of 2018. See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information.

Interest income on loans in the third quarter of 2019 was $\$ 66.1$ million compared to $\$ 66.8$ million for the comparable period of 2018 . The $\$ 0.7$ million, or $1.0 \%$, decrease was primarily due to a $6.0 \%$ decrease in the average balance of loans in thethird quarter of 2019 over the same period in 2018, mainly as a result of the strategic run-off of foreign financial institution loans and non-relationship shared national credit loans, which have not yet been fully replaced with domestic relationship C\&I and CRE loans. This was partially offset by a 13 basis point increase in average yields. In the third quarter of 2019, the increase in average yields reflects the Company's continued focus on higheryielding domestic relationship-based loans. See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information.

Interest income on the available for sale securities portfolio decreased $\$ 0.9$ million, or $8.0 \%$, to $\$ 9.8$ million in the third quarter of 2019 compared to $\$ 10.7$ million in the same period of 2018. This was due to a decline of $8.2 \%$ in the average volume of securities available for sale in thethird quarter of 2019 with respect to the same quarter in
2018. The decline of $8.2 \%$ in the average volume of securities available for sale was mainly driven by sales, prepayments and maturities totaling approximatel $\$ 116.4$ million in the third quarter of 2019 , including the sale of approximately $\$ 23.8$ million of municipal bonds and $\$ 11.8$ million of floating-rate corporate securities.

Interest Expense. Interest expense on interest-bearing liabilities increased $\$ 1.6$ million, or $6.7 \%$, to $\$ 25.6$ million in the third quarter of 2019 compared to $\$ 24.0$ million in the same period of 2018, primarily due to higher rates paid on total deposits, partially offset by lower average balances of total deposits, advances from the FHLB and junior subordinated debentures.

Interest expense on deposits increased to $\$ 17.6$ million in the third quarter of 2019 compared to $\$ 15.2$ million for the same period of 2018 . The $\$ 2.4$ million, or $15.6 \%$, increase was primarily due to a 28 basis point increase in the average rates paid on deposits, driven by replacing some of the run-off in international deposits, which are less expensive, with domestic deposits, coupled with the higher cost of time deposits, which, up to the third quarter of 2019, were repricing at higher levels than previously carried. Average total time deposits decreased by $\$ 115.0$ million, or $4.7 \%$, mainly as a result our strategic decision to decrease the promotional interest rates we paid. We continue to focus our efforts to retain customers with higher probabilities of renewal at lower-than-market rates. Also, we have implemented a strategy for renewing customer's certificates of deposits ("CDs") with lower probability of renewals through our promotions. As a result, we were able to renew approximately $\$ 290.6$ million in CDs in the first nine months of 2019 at rates that were lower than the highest rates paid in our markets. Average total checking and savings account balances for the second quarter decreased year-on-year by $\$ 366.9$ million, or $12.2 \%$, primarily due to a decline of $\$ 429.2$ million, or $17.0 \%$, in the average balance of international accounts, partially offset by higher average domestic customer deposits. The decline in average international accounts includes $\$ 76.4$ million, or $19.7 \%$, in commercial accounts and $\$ 352.8$ million, or $16.6 \%$, in personal accounts. The overall decline in average commercial and personal accounts is primarily due to the continued outflow of funds of our Venezuelan customers as living conditions in their country remain challenging, and the Venezuelan economy is further dollarized.

Interest expense on FHLB advances and other borrowings decreased by $\$ 0.5$ million, or $6.9 \%$, in the third quarter of 2019 with respect to the same period of 2018 . This was the result of a $4.3 \%$ decline in the average balance outstanding and a decrease of 10 basis points in the average rate paid on of these borrowings.

Interest expense on junior subordinated debentures decreased by $\$ 0.3$ million, or $15.0 \%$, in the three months ended September 30,2019 compared to the same period last year, mainly driven by a decline of $\$ 1.2$ million in the average balance outstanding in connection with the redemption of $\$ 25.9$ million of junior subordinated debentures in the third quarter of 2019. See "-Capital Resources and Liquidity Management" for detailed information.

## Nine Months Ended September 30, 2019 and 2018

In the nine months ended September 30, 2019, we earned $\$ 161.8$ million of net interest income, a decline of $\$ 0.4$ million, or $0.3 \%$, from $\$ 162.3$ million of net interest income earned in the same period of 2018. The slight decline in net interest income was due to an increase of 32 basis points in the average rates paid on interest bearing liabilities, mainly due to a higher cost of time deposits and the shift of deposits from international to domestic, and a decrease of $5.5 \%$ in the average balance of interest-earning assets. This was partially offset by a 40 basis point improvement in the average yield on interest-earning assets due to an increase in average rates and the strategic shift of the loan mix towards higher-yielding domestic relationship-based loans. Also, there was a $6.6 \%$ decrease in average interest-bearing liabilities. Net interest margin improved 15 basis points from $2.74 \%$ in the first nine months of 2018 to $2.89 \%$ in the same period of 2019 , driven by higher average rates on assets and the strategic shift of the loan mix towards higher-yielding domestic relationship-based loans.

Interest Income. Total interest income was $\$ 237.7$ million in the first nine months of 2019 compared to $\$ 227.5$ million for the same period of 2018 . The $\$ 10.3$ million, or $4.5 \%$, increase in total interest income was primarily due to higher average yields earned on interest-earning assets due to an increase in market rates since the comparable period in 2018 and the strategic shift of the loan mix towards higher-yielding domestic relationship-based loans. These improvements were partially offset by a decrease in the average balance of loans and available for sale securities during the first nine months of 2019 with respect to the same period of 2018. See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information.

Interest income on loans in thenine months ended September 30, 2019 was $\$ 199.6$ million compared to $\$ 188.9$ million for the comparable period of 2018 . The $\$ 10.7$ million, or $5.7 \%$, increase was primarily due to a 45 basis point increase in average yields, due to the increase in market rates and the aforementioned change in the loan portfolio mix, partially offset by a $4.6 \%$ decrease in the average balance of loans in the first nine months of 2019 over the same period in 2018 . In the nine months ended September 30, 2019, the increase in average yields reflects the Company's continued focus on higher-yielding domestic relationship-based loans.See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information.

Interest income on the available for sale securities portfolio decreased $\$ 1.2$ million, or $3.7 \%$, to $\$ 31.0$ million in the nine months ended September 30,2019 compared to $\$ 32.2$ million in the same period of 2018. This was due to a decline of $8.0 \%$ in the average volume of securities available for sale partially offset by an increase ofl2 basis points in the average yields in the first nine months of 2019 with respect to the same period in 2018 . The decline of $8.0 \%$ in the average volume of securities available for sale was mainly driven by sales, prepayments and maturities totaling approximately $\$ 430.1$ million in the first nine months of 2019, including the sale of $\$ 115$ million of municipal bonds and $\$ 11.8$ million of floating-rate corporate securities.

Interest Expense. Interest expense on interest-bearing liabilities increased $\$ 10.7$ million, or $16.4 \%$, to $\$ 75.9$ million in the first nine months of 2019 compared to $\$ 65.2$ million in the same period of 2018, primarily due to higher yields on total deposits, mainly time deposits, and the shift of deposits from international to domestic, partially offset by lower average balances of total checking and saving accounts and advances from the FHLB.

Interest expense on deposits increased to $\$ 51.2$ million in the nine months ended September 30, 2019 compared to $\$ 40.0$ million for the same period of 2018 . The $\$ 11.2$ million, or $28.1 \%$, increase was primarily due to a 37 basis point increase in the average rates paid on deposits, partially offset by lower average total checking and saving account balances, which decreased $11.4 \%$. Average time deposits decreased $\$ 9.3$ million, or $0.4 \%$, mainly as a result our strategic decision to decrease the promotional interest rates we paid which led to a decline in the rate of CD renewals. This was partially offset by increases due to our 2018 promotions, through which we sought longer-duration deposits due to our expectations, at that time, of higher interest rates in the future and changing customer preferences as interest rates increased. The decrease of $\$ 351.6$ million, or $11.4 \%$, in average total checking and saving account balances is primarily the result of a decline of $\$ 445.0$ million, or $16.9 \%$, in the average balance of international accounts, partially offset by higher average domestic customer deposits. The decline in average international accounts includes $\$ 82.3$ million, or $20.2 \%$, in commercial accounts and $\$ 362.7$ million, or $16.3 \%$, in personal accounts. The overall decline in average commercial and personal accounts is primarily due to the continued outflow of funds of our Venezuelan customers as living conditions in their country remain challenging, and the Venezuelan economy is further dollarized.

Interest expense on FHLB advances and other borrowings declined $\$ 0.5$ million, or $2.43 \%$, in the nine months ended September 30, 2019 with respect to the same period of 2018. This was the result of a $6.7 \%$ decline in the average balance outstanding, partially offset by an increase of 10 basis points in the average rate paid on these borrowings. Advances from the FHLB are used to actively manage the Company's funding profile by match funding CRE loans. FHLB advances bear fixed interest rates from $1.14 \%$ to $3.23 \%$, and variable interest rates based on 3-month LIBOR which decreased to $2.09 \%$ at September 30, 2019 from 2.40\% at September 30, 2018. At September 30, 2019, $\$ 890.0$ million ( $76.1 \%$ ) of FHLB advances were fixed rate and $\$ 280.0$ million ( $23.9 \%$ ) were variable rate.

## Average Balance Sheet, Interest and Yield/Rate Analysis

The following tables present average balance sheet information, interest income, interest expense and the corresponding average yields earned and rates paid for thethree and nine months ended September 30, 2019 and 2018. The average balances for loans include both performing and non-performing balances. Interest income on loans includes the effects of discount accretion and the amortization of net deferred loan origination costs accounted for as yield adjustments. Average balances represent the daily average balances for the periods presented.

| (in thousands, except percentages) | Three Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  |  |  |  | 2018 |  |  |  |  |
|  | Average Balances |  | Income/ Expense |  | Yield/ <br> Rates | Average Balances |  | Income/ Expense |  | Yield/ Rates |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loan portfolio, net (1) | \$ | 5,656,469 | \$ | 66,118 | 4.64\% | \$ | 6,018,655 |  | 66,776 | 4.51\% |
| Securities available for sale (2) |  | 1,496,740 |  | 9,818 | 2.60\% |  | 1,631,215 |  | 10,668 | 2.64\% |
| Securities held to maturity (3) |  | 79,820 |  | 436 | 2.17\% |  | 87,535 |  | 347 | 1.60\% |
| Federal Reserve Bank and FHLB stock |  | 68,825 |  | 1,071 | 6.17\% |  | 71,983 |  | 1,168 | 6.65\% |
| Deposits with banks |  | 142,583 |  | 761 | 2.12\% |  | 137,034 |  | 666 | 1.96\% |
| Total interest-earning assets |  | 7,444,437 |  | 78,204 | 4.17\% |  | 7,946,422 |  | 79,625 | 4.07\% |
| Total non-interest-earning assets less allowance for loan losses |  | 472,967 |  |  |  |  | 515,712 |  |  |  |
| Total assets | \$ | 7,917,404 |  |  |  | \$ | 8,462,134 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Checking and saving accounts - |  |  |  |  |  |  |  |  |  |  |
| Interest bearing DDA | \$ | 1,141,788 | \$ | 191 | 0.07\% | \$ | 1,376,015 |  | 211 | 0.06\% |
| Money market |  | 1,152,700 |  | 4,109 | 1.41\% |  | 1,225,380 |  | 3,460 | 1.13\% |
| Savings |  | 354,554 |  | 16 | 0.02\% |  | 414,533 |  | 17 | 0.02\% |
| Total checking and saving accounts |  | 2,649,042 |  | 4,316 | 0.65\% |  | 3,015,928 |  | 3,688 | 0.49\% |
| Time deposits |  | 2,325,695 |  | 13,284 | 2.27\% |  | 2,440,678 |  | 11,531 | 1.90\% |
| Total deposits |  | 4,974,737 |  | 17,600 | 1.40\% |  | 5,456,606 |  | 15,219 | 1.12\% |
| Securities sold under agreements to repurchase |  | 378 |  | 3 | 3.15\% |  | - |  | - | -\% |
| Advances from the FHLB and other borrowings (4) |  | 1,148,739 |  | 6,253 | 2.16\% |  | 1,200,739 |  | 6,716 | 2.26\% |
| Junior subordinated debentures |  | 106,899 |  | 1,748 | 6.49\% |  | 118,110 |  | 2,057 | 7.15\% |
| Total interest-bearing liabilities |  | 6,230,753 |  | 25,604 | 1.63\% |  | 6,775,455 |  | 23,992 | 1.42\% |
| Total non-interest-bearing liabilities |  | 872,488 |  |  |  |  | 933,045 |  |  |  |
| Total liabilities |  | 7,103,241 |  |  |  |  | 7,708,500 |  |  |  |
| Stockholders' equity |  | 814,163 |  |  |  |  | 753,634 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 7,917,404 |  |  |  | \$ | 8,462,134 |  |  |  |
| Excess of average interest-earning assets over average interest-bearing liabilities | \$ | 1,213,684 |  |  |  | \$ | 1,170,967 |  |  |  |
| Net interest income |  |  | \$ | 52,600 |  |  |  |  | 55,633 |  |
| Net interest rate spread |  |  |  |  | 2.54\% |  |  |  |  | 2.65\% |
| Net interest margin (5) |  |  |  |  | 2.80\% |  |  |  |  | 2.83\% |
| Ratio of average interest-earning assets to average interest-bearing liabilities |  | 119.48\% |  |  |  |  | 117.28 |  |  |  |


| (in thousands, except percentages) | Nine Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  |  |  |  | 2018 |  |  |  |  |
|  | Average Balances |  | Income/ Expense |  | Yield/ Rates | Average Balances |  |  | Income/ Expense | Yield/ Rates |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loan portfolio, net (1) | \$ | 5,668,493 | \$ | 199,641 | 4.71\% | \$ | 5,941,904 |  | 188,894 | 4.26\% |
| Securities available for sale (2) |  | 1,524,733 |  | 31,023 | 2.72\% |  | 1,656,669 |  | 32,216 | 2.60\% |
| Securities held to maturity (3) |  | 82,370 |  | 1,527 | 2.48\% |  | 88,615 |  | 1,204 | 1.82\% |
| Federal Reserve Bank and FHLB stock |  | 67,387 |  | 3,242 | 6.43\% |  | 70,870 |  | 3,213 | 6.09\% |
| Deposits with banks |  | 132,617 |  | 2,304 | 2.32\% |  | 150,531 |  | 1,945 | 1.73\% |
| Total interest-earning assets |  | 7,475,600 |  | 237,737 | 4.25\% |  | 7,908,589 |  | 227,472 | 3.85\% |
| Total non-interest-earning assets less allowance for loan losses |  | 473,146 |  |  |  |  | 515,022 |  |  |  |
| Total assets | \$ | 7,948,746 |  |  |  | \$ | 8,423,611 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Checking and saving accounts - |  |  |  |  |  |  |  |  |  |  |
| Interest bearing DDA | \$ | 1,203,449 | \$ | 766 | 0.09\% | \$ | 1,423,390 |  | 413 | 0.04\% |
| Money market |  | 1,151,444 |  | 11,823 | 1.37\% |  | 1,221,646 |  | 9,111 | 1.00\% |
| Savings |  | 369,067 |  | 49 | 0.02\% |  | 430,535 |  | 54 | 0.02\% |
| Total checking and saving accounts |  | 2,723,960 |  | 12,638 | 0.62\% |  | 3,075,571 |  | 9,578 | 0.42\% |
| Time deposits |  | 2,353,866 |  | 38,577 | 2.19\% |  | 2,363,152 |  | 30,403 | 1.72\% |
| Total deposits |  | 5,077,826 |  | 51,215 | 1.35\% |  | 5,438,723 |  | 39,981 | 0.98\% |
| Securities sold under agreements to repurchase |  | 127 |  | 3 | 3.16\% |  | 141 |  | 2 | 1.90\% |
| Advances from the FHLB and other borrowings (4) |  | 1,107,531 |  | 18,750 | 2.26\% |  | 1,186,945 |  | 19,217 | 2.16\% |
| Junior subordinated debentures |  | 114,332 |  | 5,943 | 6.95\% |  | 118,110 |  | 6,017 | 6.85\% |
| Total interest-bearing liabilities |  | 6,299,816 |  | 75,911 | 1.61\% |  | 6,743,919 |  | 65,217 | 1.29\% |
| Total non-interest-bearing liabilities |  | 861,759 |  |  |  |  | 936,520 |  |  |  |
| Total liabilities |  | 7,161,575 |  |  |  |  | 7,680,439 |  |  |  |
| Stockholders' equity |  | 787,171 |  |  |  |  | 743,172 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 7,948,746 |  |  |  | \$ | 8,423,611 |  |  |  |
| Excess of average interest-earning assets over average interest-bearing liabilities | \$ | 1,175,784 |  |  |  | \$ | 1,164,670 |  |  |  |
| Net interest income |  |  | \$ | 161,826 |  |  |  |  | 162,255 |  |
| Net interest rate spread |  |  |  |  | 2.64\% |  |  |  |  | 2.56\% |
| Net interest margin (5) |  |  |  |  | $\underline{2.89 \%}$ |  |  |  |  | $\underline{ }$ 2.74\% |
| Ratio of average interest-earning assets to average interest-bearing liabilities |  | 118.66 |  |  |  |  | 117.27 |  |  |  |

(1) Average non-performing loans of $\$ 32.5$ million and $\$ 32.7$ million for the three months ended September 30, 2019 and 2018, respectively, and $\$ 25.6$ million and $\$ 32.7$ million for the nine months ended September 30, 2019 and 2018, respectively, are included in the average loan portfolio net balance.
(2) Includes nontaxable securities with average balances of $\$ 66.5$ million and $\$ 173.2$ million for the three months ended September 30, 2019 and 2018, respectively, and $\$ 115.5$ million and $\$ 174.7$ million for the nine months ended September 30, 2019 and 2018, respectively. The tax equivalent yield for these nontaxable securities for the three months ended September 30 , 2019 and 2018 was $3.92 \%$ and $4.47 \%$, respectively, and $4.01 \%$ and $4.01 \%$ for the nine months ended September 30, 2019 and 2018, respectively. In the three and nine month periods ended September 30, 2019 and 2018, the tax equivalent yields were calculated by assuming a $21 \%$ tax rate and dividing the actual yield by 0.79 .
(3) Includes nontaxable securities with average balances of $\$ 79.8$ million and $\$ 87.5$ million for the three months ended September 30, 2019 and 2018, respectively, and $\$ 82.4$ million and $\$ 88.5$ million for the nine months ended September 30, 2019 and 2018, respectively. The tax equivalent yield for these nontaxable securities for the three months ended September 30, 2019 and 2018 was $2.74 \%$ and $2.02 \%$, respectively, and $3.14 \%$ and $2.30 \%$ for the nine months ended September 30, 2019 and 2018, respectively. In the three and nine month periods ended September 30, 2019 and 2018, the tax equivalent yields were calculated by assuming a $21 \%$ tax rate and dividing the actual yield by 0.79 .
(4) The terms of the advance agreements require the Bank to maintain certain investment securities or loans as collateral for these advances.
(5) Net interest margin is defined as net interest income divided by average interest-earning assets, which are loans, securities available for sale and held to maturity, deposits with banks and other financial assets which yield interest or similar income.

## Analysis of the Allowance for Loan Losses

Set forth in the table below are the changes in the allowance for loan losses for each of the periods presented.


[^3]Set forth in the table below is the composition of international consumer loans and overdraft charge-offs by country for each of the periods presented.

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| (in thousands) |  |  |  |  |  |  |  |  |
| Venezuela | \$ | 1,491 | \$ | 283 |  | 2,532 |  | 913 |
| Other countries |  | 170 |  | - |  | 429 |  | - |
| Total charge offs | \$ | 1,661 | \$ | 283 | \$ | 2,961 | \$ | 913 |

## Three Months Ended September 30, 2019 and 2018

During the three months ended September 30, 2019, charge-offs increased to $\$ 2.7$ million from $\$ 2.3$ million during the same period of the prior year. This slight increase was mainly due to higher charge-offs related to domestic commercial loans and international credit cards in the third quarter of 2019, partially offset by a decrease in international commercial loans. Additionally, recoveries increased to $\$ 0.4$ million in the three months endedSeptember 30, 2019, compared to $\$ 0.2$ million during the same period in 2018. The increase in recoveries was mainly driven by a $\$ 132$ thousand recovery related to one international commercial loan and a $\$ 152$ thousand aggregate recovery in international credit cards during the third quarter of 2019. As a result, the ratio of net charge-offs over the average total loan portfolio during the three months ended September 30, 2019 increased 2 basis points to $0.16 \%$ from a net charge-off ratio of $0.14 \%$ in the same quarter in 2018.

During the three months ended September 30, 2019 we released $\$ 1.5$ million from the allowance for loan losses compared to a provision of $\$ 1.6$ million during the same period last year. The release was primarily driven by lower loan balances, improved quantitative factors, primarily in CRE and domestic commercial loans and lower reserve requirements on credit cards due to better than anticipated repayments as we sunset this product. During the three months ended September 30, 2018, lower reserve requirements were mainly due to improvements in quantitative factors applied to the CRE portfolio partially covered the reserve requirements for charge-offs, non-performing loans, and portfolio growth.

Nine Months Ended September 30, 2019 and 2018
During the nine months ended September 30, 2019, charge-offs increased to $\$ 6.3$ million from $\$ 5.8$ million during the same period one year ago. In thenine months ended September 30, 2019, the increase in charge-offs was primarily due to an aggregate of $\$ 3.0$ million in charge-offs related to international credit cards, partially offset by lower charge-offs in international commercial loans. Additionally, recoveries decreased to $\$ 1.0$ million in the nine months ended September 30, 2019, compared to $\$ 1.6$ million during the same period in 2018. The decrease in recoveries was mainly driven by a $\$ 0.8$ million recovery of an owner occupied commercial real estate loan in the first quarter of 2018. As a result, the ratio of net charge-offs over the average total loan portfolio during the nine months ended September 30, 2019 increased 2 basis points to $0.12 \%$ from $0.10 \%$ in the same period in 2018.

During the nine months ended September 30, 2019 we reversed $\$ 2.9$ million from the allowance for loan losses compared to a provision of $\$ 1.8$ million during the same period last year. The release was primarily driven by lower loan balances, improved quantitative factors, primarily in CRE and domestic commercial loans and lower reserve requirements on credit cards due to better than anticipated repayments as we sunset this product. During the nine months ended September 30, 2018, lower reserve requirements were mainly due to improvements in quantitative factors and positive adjustments to qualitative factors applied to the CRE portfolio, non-performing loans, and portfolio growth.

## Noninterest Income

The table below sets forth a comparison for each of the categories of noninterest income for the periods presented.

(1) Changes in cash surrender value of BOLI are not taxable.
(2) Includes rental income, income from derivative and foreign currency exchange transactions with customers, and valuation income on the investment balances held in the non-qualified deferred compensation plan.
N/M Not meaningful

## Three Months Ended September 30, 2019 and 2018

Total noninterest income increased $\$ 0.9$ million, or $6.8 \%$, in the quarter ended September 30, 2019 compared to the same period of 2018. The increase was mainly driven by higher other noninterest income and the $\$ 0.9$ million gain on sale of approximately $\$ 23.8$ million of municipal bonds and $\$ 11.8$ million of floating-rate corporate securities. This was partially offset by lower income from brokerage, advisory and fiduciary activities and lower fees from data processing and fees for other services, such as administrative and transition services provided to our Former Parent.

Other noninterest income increased $\$ 0.9$ million in the three months ended September 30, 2019 compared to the same period last year, mainly driven by an increase of $\$ 1.1$ million from derivative contracts sold to loan customers.

Brokerage, advisory and fiduciary activities decreased $\$ 0.5$ million during the three months ended September 30, 2019 compared to the same period one year ago, mainly driven by lower volumes of customer trading in 2019. In February 2019, the United States placed new restrictions on the trading of Venezuelan securities not previously restricted. These restrictions have effectively eliminated our customers' trading in those securities and has negatively affected our fee income. During 2018, the Company earned approximately $\$ 1.5$ million from trading in these securities. We expect these trading restrictions to continue to limit our fixed income trading activity for the foreseeable future. The Company will continue to focus on leveraging our wealth management platform to grow this side of our domestic business.

Data processing and fees for other services declined by $\$ 0.5$ million in the three months ended September 30, 2019 compared to the same period last year. This was mainly due to the phase out of transition services to the Company's Former Parent and its affiliates.

## Nine Months Ended September 30, 2019 and 2018

Total noninterest income decreased by $\$ 0.7$ million in the nine months ended September 30, 2019. This was driven by lower income from brokerage, advisory and fiduciary activities, lower data processing and fees for other services to our Former Parent, lower deposit and service fees and lower gain on early extinguishment of FHLB advances. The decrease in noninterest income was partially offset by the $\$ 1.9$ million aggregate gain on sale of approximately $\$ 115$ million in municipal bonds and $\$ 11.8$ million in floating rate corporate securities, respectively, sold in the first nine months of 2019, and an increase of $\$ 1.3$ million in other noninterest income.

Brokerage, advisory and fiduciary activities decreased $\$ 1.9$ million during the first nine months of 2019 compared to the first nine months of 2019 , mainly due to lower customer trading volume due to the trading limitations on Venezuelan securities.

Data processing and fees for other services declined by $\$ 1.1$ million in the nine months ended September 30, 2019 compared to the same period last year. This was mainly due to lower data processing fees as a result of the phase out of transition services to the Company's Former Parent and its affiliates, the sale of our subsidiary G200 Leasing, LLC ("G200 Leasing") to our Former Parent in the first quarter of 2018, and the resulting loss of aircraft lease income.

Deposits and service fees declined by $\$ 0.5$ million during the first nine months of 2019 compared to the first nine months of 2018, mainly as a result of lower wire transfer activity in 2019. The decrease in deposits and service fees was partially offset by higher fees from Treasury Management services. Also, during the second quarter of 2019, certain card interchange fees that had been previously classified as deposit and service fees were reclassified to "Cards and trade finance servicing fees" to better reflect the nature and source of these fees.

Other noninterest income increased by $\$ 1.3$ million in the first nine months of 2019 compared to the first nine months of 2018, mainly driven by an increase of of $\$ 1.7$ million from derivative contracts sold to loan customers.

## Noninterest Expense

The table below presents a comparison for each of the categories of noninterest expense for the periods presented.

|  | Three Months Ended September 30, |  |  |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  |  | 2018 |  |  | 2019 vs 2018 |  |  |
|  | Amount |  | \% of Total | Amount |  | \% of Total | Amount |  | \% of Total |
| (in thousands, except percentages) |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$ | 33,862 | 64.2\% | \$ | 33,967 | 65.3\% | \$ | (105) | (0.3)\% |
| Occupancy and equipment |  | 3,878 | 7.4\% |  | 4,044 | 7.8\% |  | (166) | (4.1)\% |
| Professional and other services fees |  | 4,295 | 8.1\% |  | 4,268 | 8.2\% |  | 27 | 0.6 \% |
| Telecommunications and data processing |  | 3,408 | 6.5\% |  | 3,043 | 5.9\% |  | 365 | 12.0 \% |
| Depreciation and amortization |  | 1,928 | 3.7\% |  | 1,997 | 3.8\% |  | (69) | (3.5)\% |
| FDIC assessments and insurance |  | 597 | 1.1\% |  | 1,578 | 3.0\% |  | (981) | (62.2)\% |
| Other operating expenses (1) |  | 4,769 | 9.0\% |  | 3,145 | 6.0\% |  | 1,624 | 51.6 \% |
| Total noninterest expenses | \$ | 52,737 | 100.0\% | \$ | 52,042 | 100.0\% | \$ | 695 | 1.3 \% |
|  | Nine Months Ended September 30, |  | Nine Months End |  | mber 30, |  | Change |  |  |
|  | 2019 |  |  | $2018$ |  |  | 2019 vs 2018 |  |  |
|  |  | mount | \% |  | mount | \% |  | ount | \% |
| (in thousands, except percentages) |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$ | 101,356 | 64.3\% | \$ | 102,940 | 64.2\% | \$ | $(1,584)$ | (1.5)\% |
| Occupancy and equipment |  | 12,152 | 7.7\% |  | 11,819 | 7.4\% |  | 333 | 2.8 \% |
| Professional and other services fees |  | 11,693 | 7.4\% |  | 16,099 | 10.0\% |  | $(4,406)$ | (27.4)\% |
| Telecommunications and data processing |  | 9,667 | 6.1\% |  | 9,138 | 5.7\% |  | 529 | 5.8 \% |
| Depreciation and amortization |  | 5,880 | 3.7\% |  | 6,083 | 3.8\% |  | (203) | (3.3)\% |
| FDIC assessments and insurance |  | 3,167 | 2.0\% |  | 4,493 | 2.8\% |  | $(1,326)$ | (29.5)\% |
| Other operating expenses (1) |  | 13,672 | 8.8\% |  | 9,753 | 6.1\% |  | 3,919 | 40.2 \% |

 income on the investment balances held in the non-qualified deferred compensation plan in order to adjust our liability to participants of the deferred compensation plan.

Three Months Ended September 30, 2019 and 2018
Noninterest expense increased by $\$ 0.7$ million, or $1.3 \%$, in the three months endedSeptember 30, 2019 compared to the same period in 2018, primarily the result of higher other operating expenses and higher telecommunication and data processing expenses. These results were partially offset by lower FDIC insurance expenses, lower occupancy and equipment expenses as well as a decrease in the cost of salaries and employee benefits.

Other operating expenses increased by $\$ 1.6$ million in the three months ended September 30, 2019, mainly driven by $\$ 0.8$ million of restructuring expenses related to rebranding incurred in the three months ended September 30, 2019. We launched "Amerant" as our new brand across all our markets in April 2019. The launch included rebranding of all digital platforms, new signs in, and on, our branches and buildings, and a broad campaign through digital and traditional media focused on brand awareness. We expect our rebranding rollout to be substantially completed during the fourth quarter of 2019 , and we expect to spend approximately $\$ 0.9$ million in additional rebranding expenses for the remainder of 2019. The increase in other operating expenses in the third quarter of 2019 was also driven by no reversal of the provision for possible losses on the off-balance sheet credit exposure compared to a reversal of $\$ 0.4$ million one year ago and $\$ 0.3$ million in expenses related to the early redemption of trust preferred securities. See "Capital Resources and Liquidity Management" for more detail on the redemption of trust preferred securities and related junior subordinated debt.

Telecommunication and data processing expenses increased by $\$ 0.4$ million in the three months ended September 30, 2019 compared to the same period last year, mainly driven by costs associated with improvements to our online banking platform.

FDIC assessments and insurance expense decreased by $\$ 1.0$ million in the three months ended September 30, 2019. The decrease was primarily due to lower FDIC assessment costs due to credits received, the absence of The Financing Corporation ("FICO") assessment and lower average balances.

Occupancy and equipment expenses decreased by $\$ 0.2$ million in the third quarter of 2019 compared to the same quarter last year. This was mainly driven by compensation for business interruption at one of our branches in South Florida.

Salaries and employee benefits decreased by $\$ 0.1$ million in the three months ended September 30, 2019. This was mainly driven by staff reduction cost in 2019 and 2018. These results were partially offset by $\$ 1.5$ million in additional compensation costs related to the shares of restricted stock awarded in December 2018 and January 2019 and the $\$ 0.5$ million in staff reduction costs related to our various restructuring activities in the third quarter of 2019.The total compensation cost related to the restricted shares is expected to be approximately $\$ 6.0$ million, or $\$ 1.5$ million per quarter, through 2019, declining to an estimated cost of $\$ 2.7$ million in 2020 and $\$ 1.1$ million in 2021 . In addition, salaries and employee benefits expense during the third quarter of 2019 included an average annual cost of living adjustment of $1.8 \%$ implemented in July 2019 , signaling a marked shift from the average adjustment of $3.2 \%$ granted in July 2018. This reduction is in line with the Company's strategy to contain growth in personnel expenses, while striving to motivate and fairly compensate our workforce.

## Nine Months Ended September 30, 2019 and 2018

Noninterest expense decreased by $\$ 2.7$ million or $1.7 \%$, in the nine months ended September 30, 2019, compared to the same period one year ago. This was mainly driven by lower professional and other services fees as well as a decrease in the costs associated with salaries and employee benefits and lower FDIC assessments and insurance expense, partially offset by higher other operating expenses and higher telecommunication and data processing expenses.

The decrease of $\$ 4.4$ million, or $27.4 \%$, in professional and other services fees during the nine months ended September 30, 2019 compared to the same period last year stems from $\$ 4.6$ million incurred in legal, accounting and consulting fees in connection with our spin-off from our Former Parent during thenine months ended September 30 , 2018.

Salaries and employee benefits decreased by $\$ 1.6$ million in the nine months ended September 30, 2019, mainly driven by staff reductions in 2019 and 2018 and the $\$ 1.2$ million paid to participants of the non-qualified deferred compensation plan to partially mitigate tax effects of unexpected early distribution due to the spin-off. This decrease was partially offset by $\$ 4.4$ million in additional compensation costs related to the shares of restricted stock awarded in December 2018 and January 2019 and th $\$ 1.4$ million in staff reduction costs related to our various restructuring activities in the first nine months of 2019.

FDIC assessments and insurance expense decreased by $\$ 1.3$ million in the nine months ended September 30, 2019. The decrease was primarily due to lower FDIC assessment costs due to credits received, the absence of the FICO assessment and lower average balances. As a small institution (under $\$ 10$ billion) in assets, we received a credit due to the FDIC's Deposit Insurance Fund attaining a $1.38 \%$ reserve ratio.

Other operating expenses increased by $\$ 3.9$ million in the nine months ended September 30, 2019, mainly driven by $\$ 3.6$ million of restructuring expenses related to rebranding incurred in the nine months ended September 30, 2019 and $\$ 0.3$ million in expenses related to the early redemption of trust preferred securities.

Telecommunication and data processing expenses increased by $\$ 0.5$ million in the nine months ended September 30, 2019, mainly due to costs associated with improvements to our online banking platform.

## Income Taxes

The table below sets forth information related to our income taxes for the periods presented.


The income tax expense for the three andnine months ended September 30, 2019 reflects the corporate federal income tax rate under the 2017 Tax Act (the " 2017 Tax Act") which, beginning January 1, 2018, decreased the corporate federal income tax rate from $35 \%$ to $21 \%$. During the three and nine months ended September 30 , 2018 , the Company had a higher tax expense mainly as a result of tax adjustments associated with spin-off costs which were not tax deductible.

As of September 30, 2019, the Company's net deferred tax asset was $\$ 5.4$ million, a decline of $\$ 10.9$ million compared to $\$ 16.3$ million as of December 31 , 2018. This decrease was mainly driven by an increase of $\$ 47.7$ million in net unrealized holding gains on available for sale securities during the first nine months of 2019 .

## Financial Condition - Comparison of Financial Condition as of September 30, 2019 and December 31, 2018

Assets. Total assets were $\$ 7.9$ billion as of September 30, 2019, a decline of $\$ 260.1$ million, or $3.2 \%$, compared to $\$ 8.1$ billion as of December 31,2018 . The decrease was mainly driven by a decrease of $\$ 160.3$ million in loans held for investment net of allowance for loan losses as foreign loans continued their planned decline, and $\$ 108.4$ million lower total securities. See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information, including changes in the composition of our interest-earning assets.

Cash and Cash Equivalents. Cash and cash equivalents increased to $\$ 101.3$ million at September 30, 2019 from $\$ 85.7$ million at December 31, 2018.
Cash flows provided by operating activities were $\$ 75.9$ million in the nine months ended September 30, 2019. This was primarily attributed to net income in the period and the termination of interest rate swaps designated as cash flow hedges, which resulted in $\$ 8.9$ million of proceeds. Net cash provided by investing activities was $\$ 300.2$ million during the nine months ended September 30, 2019, mainly driven by maturities, sales and calls of securities available for sale and FHLB stock totaling\$430.1 million and $\$ 24.3$ million, respectively, and proceeds from loansales totaling $\$ 259.8$ million. These proceeds were partially offset by purchases of available for sale securities and FHLB stock totaling $\$ 290.1$ million and $\$ 24.3$ million, respectively.

In the nine months ended September 30, 2019, net cash used in financing activities was $\$ 360.4$ million. These activities included a $\$ 232.4$ million net decrease in total demand, savings and money market deposit balances, the $\$ 28.5$ million repurchase of Class B common stock completed in the first quarter of 2019 , the redemption of $\$ 25.9$ million in junior subordinated debentures in the third quarter of 2019 and a $\$ 107.4$ million decrease in time deposits. These disbursements were partially offset by $\$ 29.2$ million in net proceeds from the issuance of Class A common stock in the first quarter of 2019, which were used to purchase Class B common stock.

## Loans

Loans are our largest component of interest-earning assets. The table below depicts the trend of loans as a percentage of total assets and the allowance for loan losses as a percentage of total loans for the periods presented.

|  | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands, except percentages) |  |  |  |  |
| Total loans, gross (1) | \$ | 5,751,791 | \$ | 5,920,175 |
| Total loans, gross / total assets |  | 73.1 \% |  | 72.9 \% |
|  |  |  |  |  |
| Allowance for loan losses | \$ | 53,640 | \$ | 61,762 |
| Allowance for loan losses / total loans, gross (1) (2) |  | 0.93 \% |  | 1.04 \% |
|  |  |  |  |  |
| Total loans, net (3) | \$ | 5,698,151 | \$ | 5,858,413 |
| Total loans, net / total assets |  | 72.5 \% |  | 72.1 \% |

[^4]The composition of our CRE loan portfolio by industry segment atSeptember 30, 2019 and December 31, 2018 is
depicted in the following table:

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Retail (1) | \$ | 1,174,830 | \$ | 1,081,142 |
| Multifamily |  | 942,851 |  | 909,439 |
| Office space |  | 460,060 |  | 441,712 |
| Land and construction |  | 268,312 |  | 326,644 |
| Hospitality |  | 193,878 |  | 166,415 |
| Industrial and warehouse |  | 104,894 |  | 120,086 |
|  | \$ | 3,144,825 | \$ | 3,045,438 |

(1) Includes loans generally granted to finance the acquisition or operation of non-owner occupied properties such as retail shopping centers, free-standing single-tenant properties, and mixed-use properties with a primary retail component, where the primary source of repayment is derived from the rental income generated from the use of the property by its tenants.

The table below summarizes the composition of our loan portfolio by type of loan as of the end of each period presented. International loans include transactions in which the debtor or customer is domiciled outside the U.S., even when the collateral is U.S. property. All international loans are denominated and payable in U.S. Dollars.

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Domestic Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Commercial real estate (CRE) |  |  |  |  |
| Nonowner occupied | \$ | 1,933,662 | \$ | 1,809,356 |
| Multi-family residential |  | 942,851 |  | 909,439 |
| Land development and construction loans |  | 268,312 |  | 326,644 |
|  |  | 3,144,825 |  | 3,045,439 |
| Single-family residential |  | 410,108 |  | 398,043 |
| Owner occupied |  | 825,601 |  | 777,022 |
|  |  | 4,380,534 |  | 4,220,504 |
| Commercial loans |  | 1,072,220 |  | 1,306,792 |
| Loans to depository institutions and acceptances (1) |  | 19,815 |  | 19,965 |
| Consumer loans and overdrafts (2) (3) |  | 77,318 |  | 73,155 |
| Total Domestic Loans |  | 5,549,887 |  | 5,620,416 |
|  |  |  |  |  |
| International Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Single-family residential (4) |  | 117,360 |  | 135,438 |
| Commercial loans |  | 55,264 |  | 73,636 |
| Loans to depository institutions and acceptances |  | 5,000 |  | 49,000 |
| Consumer loans and overdrafts (3) (5) |  | 24,280 |  | 41,685 |
| Total International Loans |  | 201,904 |  | 299,759 |
| Total Loan Portfolio | \$ | 5,751,791 | \$ | 5,920,175 |

[^5](2) Includes customers' overdraft balances totaling $\$ 4.2$ million and $\$ 1.0$ million as of September 30, 2019 and December 31, 2018, respectively.


 2020.
(4) Secured by real estate properties located in the U.S.
(5) International customers' overdraft balances were de minimis at each of the dates presented.

As of September 30, 2019, the loan portfolio decreased $\$ 168.4$ million, or $2.8 \%$, to $\$ 5.8$ billion, compared to $\$ 5.9$ billion at December 31, 2018. As part of our business strategy, loans to international customers, primarily from Latin America, declined by $\$ 97.9$ million, or $32.6 \%$, as of September 30, 2019, compared to December 31 , 2018. The domestic loan exposure decreased $\$ 70.5$ million, or $1.3 \%$, as of September 30, 2019, compared to December 31, 2018. The decline in total domestic loans includes net decreases of $\$ 234.6$ million in Commercial loans, partially offset by net increases of $\$ 99.4$ million, $\$ 48.6$ million, $\$ 12.1$ million and $\$ 4.2$ million in CRE loans, owner occupied loans, single-family residential loans and consumer loans, respectively. In the nine months ended September 30, 2019, the decline in domestic loans was mainly driven by a reduction of $\$ 238.2$ million non-relationship SNCs.

As of September 30, 2019, syndicated loans that financed highly leveraged transactions were $\$ 43.0$ million, or $0.7 \%$, of total loans, compared to $\$ 207.7$ million, or $3.5 \%$, of total loans, as of December 31, 2018.

## Foreign Outstanding

The table below summarizes the composition of our international loan portfolio by country of risk for the periods presented. All of our foreign loans are denominated in U.S. Dollars, and bear fixed or variable rates of interest based upon different market benchmarks plus a spread.

|  | September 30, 2019 |  |  | December 31, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Exposure (1) |  | \% | Net Exposure (1) |  | \% |
| (in thousands, except percentages) |  |  |  |  |  |  |
| Venezuela (2) | \$ | 126,411 | 1.61\% | \$ | 157,162 | 1.93\% |
| Other (3) |  | 75,493 | 0.96\% |  | 142,597 | 1.77\% |
| Total | \$ | 201,904 | 2.57\% | \$ | 299,759 | 3.70\% |

[^6]The maturities of our outstanding international loans were:

(1) Includes mortgage loans for single-family residential properties located in the U.S. totaling $\$ 110.1$ million and $\$ 129.0$ million as of September 30, 2019 and December 31, 2018, respectively. Based upon the diligence we customarily perform to "know our customers" for anti-money laundering, OFAC and sanctions purposes, and a review of the Executive Order issued by the President of the United States on August 5, 2019 and the related Treasury Department Guidance, we do not believe that the U.S. economic embargo on certain Venezuelan persons will adversely affect our Venezuelan customer relationships, generally.
(2) Includes loans to borrowers in other countries which do not individually exceed one percent of total assets in any of the reported periods.
(3) Consists of outstanding principal amounts, net of cash collateral, cash equivalents or other financial instruments totaling $\$ 19.6$ million and $\$ 19.5$ million as of September 30, 2019 and December 31, 2018, respectively.

During the nine months ended September 30, 2019, we continued the strategy to reduce the international commercial loan exposure. As a result, loans to international customers decreased $\$ 97.9$ million, or $32.6 \%$, in 2019 compared to the same period in 2018, mainly in companies and financial institutions in Brazil, Colombia, and other countries.

## Loan Quality

## Allocation of Allowance for Loan Losses

In the following table, we present the allocation of the allowance for loan losses by loan segment at the end of the periods presented. The amounts shown in this table should not be interpreted as an indication that charge-offs in future periods will occur in these amounts or percentages. These amounts represent our best estimates of losses incurred, but not yet identified, at the reported dates, derived from the most current information available to us at those dates and, therefore, do not include the impact of future events that may or may not confirm the accuracy of those estimates at the dates reported. Our allowance for loan losses is established using estimates and judgments, which consider the views of our regulators in their periodic examinations. We also show the percentage of each loan class, which includes loans in nonaccrual status.

(in thousands, except percentages)

| Domestic Loans |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate | \$ | 22,387 | 54.6\% | \$ | 22,778 | 51.3\% |
| Commercial |  | 24,260 | 34.8\% |  | 29,278 | 37.0\% |
| Financial institutions |  | 41 | 0.4\% |  | 41 | 0.3\% |
| Consumer and others (1) |  | 1,679 | 6.7\% |  | 1,985 | 6.3\% |
|  |  | 48,367 | 96.5\% |  | 54,082 | 94.9\% |
|  |  |  |  |  |  |  |
| International Loans (2) |  |  |  |  |  |  |
| Commercial |  | 459 | 1.0\% |  | 740 | 1.2\% |
| Financial institutions |  | 17 | 0.1\% |  | 404 | 0.8\% |
| Consumer and others (1) |  | 4,797 | 2.4\% |  | 6,536 | 3.1\% |
|  |  | 5,273 | 3.5\% |  | 7,680 | 5.1\% |
|  |  |  |  |  |  |  |
| Total Allowance for Loan Losses | \$ | 53,640 | 100.0\% | \$ | 61,762 | 100.0\% |
| \% of Total Loans |  | 0.93 |  |  | 1.04 |  |

[^7]
## Non-Performing Assets

In the following table, we present a summary of our non-performing assets by loan class, whichincludes non-performing loans by portfolio segment, both domestic and international, and other real estate owned, or OREO, at the dates presented. Non-performing loans consist of (i) nonaccrual loans; (ii) accruing loans 90 days or more contractually past due as to interest or principal; and (iii) restructured loans that are considered TDRs.

|  | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Non-Accrual Loans (1) |  |  |  |  |
| Domestic Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Commercial real estate (CRE) |  |  |  |  |
| Nonowner occupied | \$ | 1,936 | \$ | - |
| Multi-family residential |  | - |  | - |
| Single-family residential |  | 6,540 |  | 5,198 |
| Owner occupied |  | 11,921 |  | 4,983 |
|  |  | 20,397 |  | 10,181 |
| Commercial loans |  | 9,605 |  | 4,772 |
| Consumer loans and overdrafts |  | 91 |  | 11 |
| Total Domestic |  | 30,093 |  | 14,964 |
|  |  |  |  |  |
| International Loans: (2) |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Single-family residential |  | 2,493 |  | 1,491 |
| Consumer loans and overdrafts |  | 25 |  | 24 |
| Total International |  | 2,518 |  | 1,515 |
| Total Non-Accrual Loans | \$ | 32,611 | \$ | 16,479 |

Past Due Accruing Loans (3)

| Domestic Loans: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Real Estate Loans |  |  |  |  |
| Single-family residential | \$ | - | \$ | 54 |
| Total Domestic |  | - |  | 54 |
|  |  |  |  |  |
| International Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Single-family residential |  | - |  | 365 |
| Consumer loans and overdrafts |  | 213 |  | 884 |
| Total International |  | 213 |  | 1,249 |
| Total Past Due Accruing Loans | \$ | 213 | \$ | 1,303 |
|  |  |  |  |  |
| Total Non-Performing Loans | \$ | 32,824 | \$ | 17,782 |
| Other Real Estate Owned |  | - |  | 367 |
| Total Non-Performing Assets | \$ | 32,824 | \$ | 18,149 |

[^8]At September 30, 2019, non-performing assets increased $\$ 14.7$ million, or $80.9 \%$, compared to December 31, 2018. This increase was mainly attributed to the deterioration of a total of $\$ 11.7$ million in a multiple loan relationship to a South Florida customer in the food wholesale industry whose sales in Puerto Rico have not fully recovered from Hurricanes Irma and Maria in 2017. This relationship is comprised of four owner occupied loans totaling $\$ 4.9$ million, one commercial loan totaling $\$ 2.7$ million, and one CRE loan of $\$ 1.9$ million, which had been classified special mention since June 2018. The loan relationship also includes four residential loans totaling $\$ 2.2$ million. During June 2019 all the loans in the relationship were further downgraded to substandard and placed in non-accrual. On July 30, 2019, the Company agreed to restructure the CRE, owner occupied and commercial loans totaling $\$ 9.5$ million from this relationship. This TDR restructure consisted of extending repayment terms and adjusting future periodic payments, and the Company determined no additional impairment charges were necessary. The four residential loans, totaling $\$ 2.2$ million, which are included in this loan relationship, were not modified. The Company believes the specific reserves associated with these CRE, owner occupied, commercial loans and residential loans, which total a $\$ 11.7$ million impaired loan relationship as of September 30, 2019, are adequate to cover probable losses given current facts and circumstances. The Company will continue to closely monitor the performance of these loans under their modified terms

Additionally, during the nine months ended September 30, 2019, non-performing loans also increased due to two commercial loans totaling $\$ 3.2$ million, one single family residential loan for $\$ 0.9$ million, one owner occupied loan for $\$ 2.0$ million and a $\$ 0.7$ million CRE loan placed in nonaccrual status. This increase was offset by pay downs and charge-offs, mainly due to two commercial loans totaling $\$ 1.4$ million, an aggregate reduction of $\$ 2.2$ million in single family residential loans and a total reduction of $\$ 0.7$ million in past due international credit cards.

We recognized no interest income on nonaccrual loans during thenine months ended September 30, 2019 and 2018. Additional interest income that we would have recognized on these loans had they been current in accordance with their original terms in each of the nine months ended September 30,2019 and 2018 was $\$ 1.1$ million.

The Company's loans by credit quality indicators are summarized in the following table. We have no purchased credit-impaired loans.

| (in thousands) | September 30, 2019 |  |  |  |  |  |  |  | December 31, 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Special Mention |  | Substandard |  | Doubtful |  | Total (1) |  | Special Mention |  | Substandard |  | Doubtful |  | Total (1) |  |
| Real Estate Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Real Estate (CRE) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonowner occupied | \$ | 13,056 | \$ | 1,936 | \$ | - | \$ | 14,992 | \$ | 6,561 | \$ | 222 | \$ | - | \$ | 6,783 |
| Multi-family residential |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Land development and construction loans |  | 10,184 |  | - |  | - |  | 10,184 |  | - |  | - |  | - |  | - |
|  |  | 23,240 |  | 1,936 |  | - |  | 25,176 |  | 6,561 |  | 222 |  | - |  | 6,783 |
| Single-family residential |  | - |  | 9,033 |  | - |  | 9,033 |  | - |  | 7,108 |  | - |  | 7,108 |
| Owner occupied |  | 5,719 |  | 15,307 |  | - |  | 21,026 |  | 9,019 |  | 9,451 |  | - |  | 18,470 |
|  |  | 28,959 |  | 26,276 |  | - |  | 55,235 |  | 15,580 |  | 16,781 |  | - |  | 32,361 |
| Commercial loans |  | 5,077 |  | 11,541 |  | - |  | 16,618 |  | 3,943 |  | 6,462 |  | 589 |  | 10,994 |
| Consumer loans and overdrafts |  | - |  | 2,400 |  | - |  | 2,400 |  | - |  | 6,062 |  | - |  | 6,062 |
|  | \$ | 34,036 | \$ | 40,217 | \$ | - | \$ | 74,253 | \$ | 19,523 | \$ | 29,305 | \$ | 589 | \$ | 49,417 |

(1) There are no loans categorized as a "Loss" as of the dates presented.

At September 30, 2019, substandard loans increased $\$ 10.9$ million, or $37.2 \%$, compared to December 31, 2018. The increase was mainly attributed to the deterioration of the previously discussed $\$ 11.7$ million multiple loan relationship to a South Florida borrower in the food wholesale industry. Additionally, the increase is attributed to two commercial loans totaling $\$ 3.2$ million, one single family residential loan for $\$ 0.9$ million, one owner occupied loan for $\$ 2.0$ million and a $\$ 0.7$ million CRE loan classified substandard. This increase was offset by pay downs and charge-offs, mainly due to two commercial loans totaling $\$ 1.4$ million, one owner occupied loan for $\$ 1.0$ million, an aggregate reduction of $\$ 2.2$ million in single family residential loans and a total reduction of $\$ 3.7$ million in international credit cards.

At September 30, 2019, special mention loans increased $\$ 14.5$ million, or $74.3 \%$, compared to December 31, 2018. The increase is primarily due to a $\$ 10.2$ million condo construction relationship SNC loan in New York City, four commercial loans totaling $\$ 3.9$ million, three owner-occupied commercial real estate loans totaling $\$ 5.3$ million, and three CRE loans totaling $\$ 8.6$ million downgraded to special mention during the period. This was partially offset by the classification as substandard of special mention loans in the $\$ 11.7$ million of loans to the South Florida borrower previously discussed, and one owner occupied loan for $\$ 2.0$ million. These downgraded loans reflect individual loan performances which management believes do not reflect negative trends. Additionally, these downgraded loans are being monitored and did not generate any additional provisions in 2019. Finally, one owner occupied loan for $\$ 2.2$ million was upgraded to passing grade during the period.

Since late 2016, and consistent with industry practice, credit cards held by Venezuelan residents with outstanding balances above the corresponding customer's average deposit balances with the Bank are classified substandard and charging privileges are suspended. At September 30, 2019 and December 31, 2018, this resulted in approximately $\$ 2.3$ million and $\$ 6.0$ million, respectively, in credit card receivables classified substandard. At the beginning of 2018, the Company changed the monitoring of such credit cards and related deposit balances from quarterly to monthly. Deteriorating economic conditions in Venezuela could cause classified credit card balances, and charge offs to continue increasing.

Approximately $95 \%$ of our credit card holders are foreign, mostly Venezuelan, and the card receivables were reflecting the stresses in the Venezuela economy. In April 2019, we revised our credit card program to further strengthen the Company's credit quality. We stopped charge privileges to our riskiest cardholders and are requiring repayment of their balances by November 2019. All amounts deemed uncollectible were charged off during the quarter. Charge-offs during the quarter were $\$ 1.7$ million, and $\$ 3.1$ million in the nine months ended September 30, 2019. The ALL after the charge-offs for this product stands at $\$ 3.6$ million at September 30, 2019. We are closely monitoring the performance of the outstanding balance of $\$ 20.8$ million as of September 30, 2019, until it is completely repaid. At the end of October we curtailed charge privileges to the remaining cardholders and required repayment of their balances by January 2020. Concurrently, we entered into referral arrangements with recognized U.S.based card issuers that will permit us to serve our international and domestic customers and we will earn referral fees and share interchange revenue without exposure to credit risk.

Potential problem loans, which are accruing loans classified as substandard and are less than 90 days past due, atSeptember 30, 2019 and December 31, 2018, are as follows:

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans |  |  |  |  |
| Commercial real estate (CRE) |  |  |  |  |
| Nonowner occupied | \$ | - | \$ | 222 |
| Owner occupied |  | 3,386 |  | 4,468 |
|  |  | 3,386 |  | 4,690 |
| Commercial loans |  | 1,936 |  | 2,433 |
| Consumer loans and overdrafts (1) |  | 2,072 |  | 5,144 |
|  | \$ | 7,394 | \$ | 12,267 |

(1) Includes international consumer loans of approximately $\$ 2.1$ million and $\$ 5.1$ million at each of the dates presented.

At September 30, 2019, total potential problem loans decreased $\$ 4.9$ million, or $39.7 \%$, compared to December 31, 2018. The decrease is mainly attributed to a $\$ 3.1$ million decrease in credit cards past due and a $\$ 1.0$ million owner-occupied loan repayment, as well as repayments of other smaller loans during the period.

## Securities

The following table sets forth the book value and percentage of each category of securities atSeptember 30, 2019 and December 31, 2018. The book value for securities classified as available for sale represents fair value and the book value for securities classified as held to maturity represents amortized cost.
(in thousands, except percentages)

| Securities held to maturity |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government sponsored enterprise debt | \$ | 74,861 | 4.6\% | \$ | 82,326 | 4.7\% |
| U.S. Government agency debt |  | 2,750 | 0.2\% |  | 2,862 | 0.2\% |
|  | \$ | 77,611 | 4.8\% | \$ | 85,188 | 4.9\% |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government sponsored enterprise debt | \$ | 940,260 | 57.6\% | \$ | 820,779 | 47.1\% |
| Corporate debt (1) |  | 243,149 | 14.8\% |  | 352,555 | 20.3\% |
| U.S. Government agency debt |  | 226,644 | 13.9\% |  | 216,985 | 12.5\% |
| Municipal bonds |  | 50,198 | 3.1\% |  | 160,212 | 9.2\% |
| Mutual funds (2) |  | 23,957 | 1.5\% |  | 23,110 | 1.3\% |
| U.S. treasury securities |  | 994 | 0.1\% |  | - | -\% |
| Commercial paper |  | - | -\% |  | 12,410 | 0.7\% |
|  | \$ | 1,485,202 | 91.0\% | \$ | 1,586,051 | 91.1\% |
| Other securities (3): |  |  |  |  |  |  |
| FHLB stock | \$ | 57,028 | 3.5\% | \$ | 57,179 | 3.3\% |
| Federal Reserve Bank stock |  | 13,144 | 0.7\% |  | 13,010 | 0.7\% |
|  | \$ | 70,172 | 4.2\% | \$ | 70,189 | 4.0\% |
|  | \$ | 1,632,985 | 100.0\% | \$ | 1,741,428 | 100.0\% |

[^9]The following tables set forth the book value, scheduled maturities and weighted average yields for our securities portfolio aSeptember 30, 2019 and December 31 , 2018 . Similar to the table above, the book value for securities available for sale is equal to fair market value and the book value for securities held to maturity is equal to amortized cost.

| September 30, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, except percentages) | Total |  |  | Less than a year |  |  | One to five years |  |  | Five to ten years |  |  | Over ten years |  |  | No maturity |  |  |
|  | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield |
| Securities held to maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored enterprise debt | \$ | 74,861 | 2.62\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 74,861 | 2.62\% | \$ | - | -\% |
| U.S. Government agency debt |  | 2,750 | 2.74\% |  | - | -\% |  | - | -\% |  | - | -\% |  | 2,750 | 2.74\% |  | - | -\% |
|  | \$ | 77,611 | 2.62\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 77,611 | 2.62\% | \$ | - | -\% |
| Securities available for sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored enterprise debt | \$ | 940,260 | 2.83\% | \$ | 613 | 4.51 \% | \$ | 26,502 | 2.62\% | \$ | 117,793 | 2.94\% | \$ | 795,352 | 2.82\% | \$ | - | -\% |
| Corporate debt-domestic |  | 231,000 | 3.06\% |  | 23,800 | 2.37\% |  | 151,451 | 3.02\% |  | 55,749 | 3.46\% |  | - | -\% |  | - | -\% |
| U.S. Government agency debt |  | 226,644 | 2.94\% |  | 350 | 2.69\% |  | 8,097 | 3.33\% |  | 31,975 | 2.87\% |  | 186,222 | 2.94\% |  | - | -\% |
| Municipal bonds |  | 50,198 | 3.30\% |  | - | -\% |  | - | -\% |  | 29,298 | 3.24\% |  | 20,900 | $3.39 \%$ |  | - | -\% |
| Corporate debt-foreign |  | 12,149 | 3.01\% |  | - | -\% |  | 12,149 | 3.01 \% |  | - | -\% |  | - | -\% |  | - | -\% |
| Mutual funds |  | 23,957 | 2.28\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |  | 23,957 | 2.28\% |
| U.S. treasury securities |  | 994 | 1.88\% |  | 994 | 1.88\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |
| Commercial paper |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |
|  | \$ | 1,485,202 | 2.89\% | \$ | 25,757 | 2.41\% | \$ | 198,199 | 2.98\% | \$ | 234,815 | 3.09\% | \$ | 1,002,474 | 2.85\% | \$ | 23,957 | 2.28\% |
| Other securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FHLB stock | \$ | 57,028 | 6.36\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 57,028 | 6.36\% |
| Federal Reserve Bank stock |  | 13,144 | 6.08\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |  | 13,144 | 6.08\% |
|  | \$ | 70,172 | 6.31\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 70,172 | 6.31\% |
|  | \$ | 1,632,985 | 3.02\% | \$ | 25,757 | 2.41\% | \$ | 198,199 | 2.98\% | \$ | 234,815 | 3.09\% | \$ | 1,080,085 | 2.84\% | \$ | 94,129 | 5.28\% |


| (in thousands, except percentages) | December 31, 2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | Less than a year |  |  | One to five years |  |  | Five to ten years |  |  | Over ten years |  |  | No maturity |  |  |
|  | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield |
| Securities held to maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored enterprise debt | \$ | 82,326 | 2.84\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 82,326 | 2.84\% | \$ | - | -\% |
| U.S. Government agency debt |  | 2,862 | 2.73\% |  | - | -\% |  | - | -\% |  | - | -\% |  | 2,862 | 2.73\% |  | - | -\% |
|  | \$ | 85,188 | 2.84\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 85,188 | 2.84\% | \$ | - | -\% |
| Securities available for sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored enterprise debt | \$ | 820,779 | 2.70\% | \$ | 11 | 5.16\% | \$ | 29,807 | 2.70\% | \$ | 86,654 | 2.78\% | \$ | 704,307 | 2.69\% | \$ | - | -\% |
| Corporate debt-domestic |  | 316,387 | 3.12\% |  | 40,804 | 2.66\% |  | 249,709 | 3.17\% |  | 25,874 | 3.35\% |  | - | -\% |  | - | -\% |
| U.S. Government agency debt |  | 216,985 | 2.83\% |  | 1,081 | 2.70\% |  | 10,068 | 2.61 \% |  | 21,113 | 2.71\% |  | 184,723 | 2.86\% |  | - | -\% |
| Municipal bonds |  | 160,212 | 3.11\% |  | - | -\% |  | - | -\% |  | 29,397 | 3.02\% |  | 130,815 | 3.13\% |  | - | -\% |
| Corporate debt-foreign |  | 36,168 | 3.38\% |  | - | -\% |  | 36,168 | 3.38\% |  | - | -\% |  | - | -\% |  | - | -\% |
| Mutual funds |  | 23,110 | 2.32\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |  | 23,110 | 2.32\% |
| Commercial paper |  | 12,410 | 2.77\% |  | 12,410 | 2.77\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |
|  | \$ | 1,586,051 | 2.85\% | \$ | 54,306 | 2.69\% | \$ | 325,752 | 3.13\% | \$ | 163,038 | 2.90\% | \$ | 1,019,845 | 2.78\% | \$ | 23,110 | 2.32\% |
| Other securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FHLB stock | \$ | 57,139 | 6.19\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 57,139 | 6.19\% |
| Federal Reserve Bank stock |  | 13,050 | 5.69\% |  | - | -\% |  | - | -\% |  | - | -\% |  | - | -\% |  | 13,050 | 5.69\% |
|  | \$ | 70,189 | 6.10\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 70,189 | 6.10\% |
|  | \$ | 1,741,428 | 2.98\% | \$ | 54,306 | 2.69\% | \$ | 325,752 | 3.13\% | \$ | 163,038 | 2.90\% | \$ | 1,105,033 | 2.78\% | \$ | 93,299 | 5.16\% |

The investment portfolio's average duration was 2.6 years atSeptember 30, 2019 and 3.4 years atDecember 31, 2018. These estimates are computed using multiple inputs that are subject, among other things, to changes in interest rates and other factors that may affect prepayment speeds. Contractual maturities of investment securities are adjusted for anticipated prepayments of amortizing U.S. Government sponsored agency debt securities and U.S. Government sponsored enterprise debt securities, which shorten the average lives of these investments.

## Liabilities

Total liabilities decreased $\$ 338.4$ million, or $4.6 \%$, to $\$ 7.0$ billion at September 30, 2019 compared to $\$ 7.4$ billion at December 31, 2018. This was primarily driven by lower total deposits and the $\$ 25.9$ million redemption of junior subordinated debentures. See "Capital Resources and Liquidity Management" for more detail on the redemption of trust preferred securities and related junior subordinated debt.

## Deposits

Total deposits decreased $\$ 339.8$ million, or $5.6 \%$, to $\$ 5.7$ billion at September 30, 2019 compared to $\$ 6.0$ billion at December 31, 2018. In the nine months ended September 30, 2019, decreases of $\$ 164.3$ million in interest bearing deposits, $\$ 104.4$ million in savings and money market deposit accounts and $\$ 107.4$ million in time deposits were partially offset by a $\$ 36.2$ million increase in noninterest bearing transaction accounts. These changes in deposits and the deposit mix were largely affected by declines in deposits from Venezuelan resident customers, as discussed below. The decrease of $\$ 107.4$ million in time deposits includes a decline of $\$ 75.7$ million in brokered time deposits and a decrease of $\$ 31.7$ million in retail time deposits. The decrease in retail time deposits resulted from our strategic decision to decrease the promotional interest rates we paid. We continue to focus our efforts to retain customers with higher probabilities of renewal at lower-than-market rates. Also, we have implemented a strategy for renewing CDs with lower probability of renewals through our promotions. These efforts led to time deposit renewals of approximately $\$ 290.6$ million in the first nine months of 2019 at rates that were lower than the highest rates paid in our markets.

## Deposits by Country of Domicile

The following table shows deposits by country of domicile of the depositor as of the dates presented.

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  |  |  |
| Domestic (1) | \$ | 2,999,687 | \$ | 3,001,366 |
| Foreign: |  |  |  |  |
| Venezuela (2) |  | 2,345,938 |  | 2,694,690 |
| Others |  | 347,223 |  | 336,630 |
| Total foreign |  | 2,693,161 |  | 3,031,320 |
| Total deposits | \$ | 5,692,848 | \$ | 6,032,686 |

(1) Includes brokered deposits of $\$ 566.4$ million at September 30, 2019, and $\$ 642.1$ million at December 31, 2018.
(2) Based upon the diligence we customarily perform to "know our customers" for anti-money laundering, OFAC and sanctions purposes, and a review of the Executive Order issued by the President of the United States on August 5, 2019 and the related Treasury Department Guidance, we do not believe that the U.S. economic embargo on certain Venezuelan persons will adversely affect our Venezuelan customer relationships, generally.

Our domestic deposits have increased almost every year since 2014, while our total foreign deposits, especially deposits from Venezuelan residents, have declined during the same period. Most of the Venezuelan withdrawals from deposit accounts at the Bank are believed to be due to the effect of adverse economic conditions in Venezuela on our Venezuelan resident customers. Our other foreign deposits do not include deposits from Venezuelans.

The following table shows the amounts and percentage changes in our domestic and foreign deposits, including Venezuelan resident customer deposits, for the nine months ended September 30, 2019 and the year ended December 31, 2018.

| (in thousands, except percentages) | Nine Months Ended September 30, 2019 |  |  | Year Ended December 31, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% | Amount |  | \% |
| Deposits |  |  |  |  |  |  |
| Domestic | \$ | $(1,679)$ | (0.1)\% | \$ | 178,567 | 6.3 \% |
| Foreign: |  |  |  |  |  |  |
| Venezuela |  | $(348,752)$ | (12.9)\% |  | $(453,221)$ | (14.4)\% |
| Others |  | 10,593 | 3.1 \% |  | $(15,633)$ | (4.4)\% |
| Total foreign |  | $(338,159)$ | (11.2)\% |  | $(468,854)$ | (13.4)\% |
| Total deposits | \$ | $(339,838)$ | (5.6)\% | \$ | $(290,287)$ | (4.6)\% |

(1) Domestic deposits, excluding brokered, were up \$ $\$ 74.0$ million, compared to December 31, 2018.

During the nine months ended September 30, 2019, deposits from customers domiciled in Venezuela decreased by $\$ 348.8$ million, or $12.9 \%$, to $\$ 2.3$ billion, compared to December 31, 2018. In the first nine months of 2019, as political and economic conditions in Venezuela remain difficult and the country's economy becomes increasingly dollarized, many of our Venezuelan resident customers withdraw their U.S. dollar deposits to fund living expenses. In August 2019, the U.S. government imposed additional sanctions on certain Venezuelan persons, which prompted Amerant to restrict and ultimately block the accounts of persons who currently work, in any capacity, for the Venezuelan government or its political subdivisions or agencies. These sanctions affected a small number of clients.

The annualized international deposit runoff rate was $14.6 \%$ in the third quarter of 2019 . As we expect this runoff to continue into the next few quarters, we remain dedicated to enhancing our core deposit products and delivery channels. For example, we launched a new online account opening platform for personal domestic customers, which enables customers to efficiently access our deposit products online. We have seen our online CDs more than double in the third quarter of 2019 , compared to the third quarter of 2018. We also launched a program which rewards all Amerant employees for referring friends and family to our loan and deposit products, as well as the Amerant Relationship Rewards Program, which focuses on providing our existing customers with incremental cash rewards as they expand their relationship with us. Cross-selling deposit products to our domestic commercial borrowers, resulted in a $21.3 \%$ growth in these deposits so far this year. We are also actively working to increase our share of wallet of select high net worth international customers with whom we maintain strong long-term relationships.

The Bank uses the Federal Financial Institutions Examination Council's (the "FFIEC") Uniform Bank Performance Report (the "UBPR") definition of "core deposits", which exclude brokered time deposits and retail time deposits of $\$ 250,000$ or more. Our core deposits were $\$ 4.4$ billion and $\$ 4.7$ billion as of September 30 , 2019 and December 31, 2018, respectively. Core deposits represented $77.1 \%$ and $77.5 \%$ of our total deposits at those dates, respectively. The decline in core deposits since December 31 , 2018 resulted primarily from Venezuelan resident customers drawing down their account balances as mentioned above, partially offset by increases in domestic deposits.

We utilize brokered deposits and, as of September 30, 2019, we had $\$ 566.4$ million in brokered deposits, which represented $9.9 \%$ of our total deposits. Our September 30, 2019 brokered deposits were down $\$ 75.7$ million, or $11.8 \%$, compared to $\$ 642.1$ million as of December 31, 2018. This decrease reflects the continuation of our planned decrease in brokered CDs deposits. The Company has not historically sold brokered CDs in denominations over $\$ 100,000$.

## Large Fund Providers

At September 30, 2019 and December 31, 2018, our large fund providers, defined as third-party customer relationships with balances of over $\$ 10$ million, included seven and six deposit relationships, respectively, with total balances of $\$ 100.2$ million and $\$ 74.4$ million, respectively. At September 30, 2019, the total $\$ 100.2$ million in relationships with balances over $\$ 10$ million includes a $\$ 10.2$ million relationship with a Venezuelan company. Additionally, deposits from our Former Parent or its non-U.S. affiliates at September 30, 2019 and December 31, 2018 totaled $\$ 3.8$ million and $\$ 9.6$ million, respectively. These deposits of our Former Parent and its non-U.S. affiliates are expected to continue to decline further in 2019.

## Large Time Deposits by Maturity

The following table sets forth the maturities of our time deposits with individual balances equal to or greater than $\$ 100,000$ as ofeptember 30,2019 :

| (in thousands, except percentages) | September 30, 2019 |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Less than 3 months | \$ | 265,333 | 19.1 \% |
| 3 to 6 months |  | 224,209 | 16.2 \% |
| 6 to 12 months |  | 505,426 | 36.4 \% |
| 1 to 3 years |  | 180,166 | 13.0 \% |
| Over 3 years |  | 211,741 | 15.3 \% |
| Total | \$ | 1,386,875 | 100.0\% |

## Short-Term Borrowings

In addition to deposits, we use short-term borrowings, such as FHLB advances and borrowings from other banks, as a source of funds to meet the daily liquidity needs of our customers and fund growth in earning assets. Short-term borrowings have maturities of 12 months or less as of the reported period-end. All of our outstanding short-term borrowings at September 30, 2019 and December 31, 2018 correspond to FHLB advances.

The following table sets forth information about the outstanding amounts of our short-term borrowings at the close of, and for thenine months ended, September 30, 2019 and for the year ended December 31, 2018.

|  | $\begin{gathered} \text { September 30, } \\ 2019 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands, except percentages) |  |  |  |  |
| Outstanding at period-end | \$ | 465,000 | \$ | 440,000 |
| Average amount |  | 505,556 |  | 505,417 |
| Maximum amount outstanding at any month-end |  | 600,000 |  | 632,000 |
| Weighted average interest rate: |  |  |  |  |
| During period |  | 2.37 \% |  | 2.10\% |
| End of period |  | 2.08 \% |  | 2.52 \% |

## Return on Equity and Assets

The following table shows annualized return on average assets, return on average equity, and average equity to average assets ratio for the periods presented:

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2018 |  | 2019 |  | 2018 |  |
| (in thousands, except percentages and per share data) |  |  |  |  |  |  |  |  |
| Net income | \$ | 11,931 | \$ | 11,551 | \$ | 37,859 | \$ | 31,403 |
| Basic earnings per common share |  | 0.28 |  | 0.27 |  | 0.89 |  | 0.74 |
| Diluted earnings per common share (1) |  | 0.28 |  | 0.27 |  | 0.88 |  | 0.74 |
|  |  |  |  |  |  |  |  |  |
| Average total assets | \$ | 7,917,404 | \$ | 8,462,134 | \$ | 7,948,746 | \$ | 8,423,611 |
| Average stockholders' equity |  | 814,163 |  | 753,634 |  | 787,171 |  | 743,172 |
| Net income / Average total assets (ROA) |  | 0.60\% |  | 0.55\% |  | 0.64\% |  | 0.50\% |
| Net income / Average stockholders' equity (ROE) |  | 5.81\% |  | 6.13\% |  | 6.43\% |  | 5.63\% |
| Average stockholders' equity / Average total assets ratio |  | 10.28\% |  | 8.91\% |  | 9.90\% |  | 8.82\% |
|  |  |  |  |  |  |  |  |  |
| Adjusted net income (2) | \$ | 12,923 | \$ | 11,970 | \$ | 41,731 | \$ | 37,801 |
| Adjusted earnings per common share (2) |  | 0.30 |  | 0.28 |  | 0.98 |  | 0.89 |
| Adjusted earnings per diluted common share (2) |  | 0.30 |  | 0.28 |  | 0.97 |  | 0.89 |
|  |  |  |  |  |  |  |  |  |
| Adjusted net income / Average total assets (Adjusted ROA) (2) |  | 0.65\% |  | 0.57\% |  | 0.70\% |  | 0.60\% |
| Adjusted net income / Average stockholders' equity (Adjusted ROE) (2) |  | 6.30\% |  | 6.35\% |  | 7.09\% |  | 6.78\% |

(1) As of September 30, 2019, potential dilutive instruments included 738,138 unvested shares of restricted stock, including 736,839 shares of restricted stock issued in December 2018 in connection with the Company's IPO and 1,299 additional shares of restricted stock issued in January 2019. As of September 30, 2019, these 738,138 unvested shares of restricted stock were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at that date, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at that date, such awards resulted in higher diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings in the three (not shown due to rounding) and nine months ended September 30, 2019. We had no outstanding dilutive instruments as of September 30 , 2018.
(2) See "Selected Financial Information" for an explanation of certain non-GAAP financial measures and see "Non-GAAP Financial Measures Reconciliation" for a reconciliation of the non-GAAP financial measures to their GAAP counterparts.

During the three and nine month periods ended September 30, 2019, basic and diluted earnings per share increased as a result of higher net income in thethree and nine month periods ended September 30, 2019 compared to the same periods one year ago.

## Capital Resources and Liquidity Management

## Capital Resources.

Stockholders' equity is influenced primarily by earnings, dividends, if any, and changes in accumulated other comprehensive income or loss (AOCI/AOCL) caused primarily by fluctuations in unrealized holding gains or losses, net of taxes, on available for sale securities. AOCI/AOCL is not included for purposes of determining our capital for bank regulatory purposes.

Stockholders' equity increased $\$ 78.3$ million, or $10.5 \%$, to $\$ 825.8$ million as of September 30, 2019 compared to December 31, 2018, primarily due to: (i) $\$ 37.9$ million of net income in the nine months ended September 30, 2019, (ii) a $\$ 35.3$ million increase in AOCI resulting primarily from a higher valuation of securities available for sale compared to December 31, 2018, and (iii) the Company's amortization of stock-based compensation of its 2018 restricted stock award related to the IPO. The higher valuation of securities available for sale during 2019 was the primary driver of the Company's deferred tax assets declining approximately $\$ 10.9$ million, or $66.9 \%$, to $\$ 5.4$ million as of September 30, 2019, as the unrealized gains and losses included in AOCI are reported in stockholders' equity on an after-tax basis.

## Liquidity Management.

At September 30, 2019 and December 31, 2018, the Company had $\$ 1.17$ billion of outstanding advances from the FHLB and other borrowings. AtSeptember 30, 2019 and December 31, 2018, we had an additional $\$ 1.2$ billion available under FHLB facilities. During the nine months ended September 30, 2019, the Company repaid $\$ 930$ million of outstanding advances and other borrowings, and borrowed $\$ 935$ million from these sources. There were no other borrowings as of September 30,2019 .

The following table summarizes the composition of our FHLB advances by type of interest rate:

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Advances from the FHLB and other borrowings: |  |  |  |  |
| Fixed rate ranging from 1.14\% to 3.23\% (December 31, 2018-1.50\% to 3.86\%) (1) | \$ | 890,000 | \$ | 886,000 |
| Floating rate three-month LIBOR ranging from 2.03\% to 2.56\% (December 31, 2018-2.40\% to 2.82\%) (2) |  | 280,000 |  | 280,000 |
|  | \$ | 1,170,000 | \$ | 1,166,000 |

(1) As of September 30, 2019, includes $\$ 200$ million (fixed interest rate $-1.14 \%$ ) in advances from the FHLB that are callable prior to maturity. There were no callable advances from the FHLB as of December 31, 2018.
(2) At December 31, 2018, we had designated certain interest rate swaps as cash flow hedges to manage this variable interest rate exposure. In the first quarter of 2019, the Company terminated these interest rate swap contracts. As a result, the Company received cash equal to the contracts' fair value at the date of termination of approximately $\$ 8.9$ million which is recorded in AOCI. This amount will be amortized over the original remaining lives of the contracts as an offset to interest expense on the Company's FHLB advances. The Company recorded a credit of approximately $\$ 0.9$ million against interest expense on FHLB advances in the nine months of 2019 and expects to record a credit of approximately $\$ 0.4$ million in the rest of 2019.

At September 30, 2019, advances from the FHLB had maturities through 2023 with interest rates ranging from1.14\% to $3.23 \%$. We expect to continue taking FHLB funding as needed in short duration maturities.

We also maintain federal funds lines with several banks, and had $\$ 72.0$ million and $\$ 35.5$ million of availability under these lines at September 30, 2019 and December 31 , 2018, respectively.

We are a corporation separate and apart from the Bank and, therefore, must provide for our own liquidity. Our main source of funding is dividends declared and paid to us by the Bank. Additionally, our subsidiary Amerant Florida Bancorp Inc., formerly Mercantil Florida Bancorp Inc., or Amerant Florida, which is an intermediate bank holding company and the obligor on our junior subordinated debt, held cash and cash equivalents of $\$ 17.3$ million as of September 30, 2019 and $\$ 32.9$ million as of December 31 , 2018 in funds available to service this junior subordinated debt. In the third quarter of 2019, we used $\$ 25.5$ million of Amerant Florida's cash to redeem the outstanding trust preferred securities issued by its Statutory Trust II and Capital Trust III subsidiaries, and the related junior subordinated debt issued by Amerant Florida. During the nine months ended September 30, 2019, the Bank declared and paid dividends of $\$ 25.0$ million to Amerant Florida.

## Redemption of Junior Subordinated Debentures

On July 31, 2019 and September 7, 2019, the Company redeemed all $\$ 10.0$ million of its outstanding $10.18 \%$ trust preferred securities issued by its Capital Trust III and all $\$ 15.0$ million of its outstanding $10.60 \%$ trust preferred securities issued by its Statutory Trust II, respectively. The Capital Trust III and the Statutory Trust II securities were redeemed at the contractual call price of $101.018 \%$ and $100.53 \%$, respectively. The Company simultaneously redeemed all $\$ 10.4$ million and $\$ 15.5$ million junior subordinated debentures held by its Capital Trust III and Statutory Trust II subsidiaries, respectively, as part of these redemption transactions. These redemptions together reduced total cash and cash equivalents by approximately $\$ 23.8$ million, financial liabilities by approximately $\$ 25.9$ million and other assets by approximately $\$ 2.4$ million. In addition, third quarter 2019 results included a total charge of $\$ 0.3$ million for the contractual premiums paid to security holders from these redemptions. The redemption of these legacy Tier 1 capital instruments reduced the Company's Tier 1 equity capital by a net of $\$ 23.5$ million.

There are statutory and regulatory limitations that affect the ability of the Bank to pay dividends to the Company. These limitations exclude the effects of AOCI/AOCL. Management believes that these limitations will not affect the Company's ability, and Amerant Florida's ability, to meet their short-term cash obligations. See "Supervision and Regulation" in the Form 10-K.

## Regulatory Capital Requirements

Our Company's consolidated regulatory capital amounts and ratios are presented in the following table:

| (in thousands, except percentages) | Actual |  |  | Required for Capital Adequacy Purposes |  |  | Regulatory Minimums To be Well Capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
| September 30, 2019 |  |  |  |  |  |  |  |  |  |
| Total capital ratio | \$ | 932,400 | 14.77\% | \$ | 505,076 | 8.00\% | \$ | 631,344 | 10.00\% |
| Tier 1 capital ratio |  | 879,649 | 13.93\% |  | 378,807 | 6.00\% |  | 505,076 | 8.00\% |
| Tier 1 leverage ratio |  | 879,649 | 11.15\% |  | 315,642 | 4.00\% |  | 394,553 | 5.00\% |
| Common Equity Tier 1 |  | 793,737 | 12.57\% |  | 284,105 | 4.50\% |  | 410,374 | 6.50\% |
|  |  |  |  |  |  |  |  |  |  |
| December 31, 2018 |  |  |  |  |  |  |  |  |  |
| Total capital ratio | \$ | 916,663 | 13.54\% | \$ | 541,638 | 8.00\% | \$ | 677,047 | 10.00\% |
| Tier 1 capital ratio |  | 859,031 | 12.69\% |  | 406,228 | 6.00\% |  | 541,638 | 8.00\% |
| Tier 1 leverage ratio |  | 859,031 | 10.34\% |  | 332,190 | 4.00\% |  | 415,238 | 5.00\% |
| Common Equity Tier 1 |  | 749,465 | 11.07\% |  | 304,671 | 4.50\% |  | 440,080 | 6.50\% |

The Bank's consolidated regulatory capital amounts and ratios are presented in the following table:

| (in thousands, except percentages) | Actual |  |  | Required for Capital Adequacy Purposes |  |  | Regulatory Minimums to be Well Capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
| September 30, 2019 |  |  |  |  |  |  |  |  |  |
| Total capital ratio | \$ | 906,828 | 14.37\% | \$ | 504,995 | 8.00\% | \$ | 631,244 | 10.00\% |
| Tier 1 capital ratio |  | 854,077 | 13.53\% |  | 378,746 | 6.00\% |  | 504,995 | 8.00\% |
| Tier 1 leverage ratio |  | 854,077 | 10.83\% |  | 315,360 | 4.00\% |  | 394,200 | 5.00\% |
| Common Equity Tier 1 |  | 854,077 | 13.53\% |  | 284,060 | 4.50\% |  | 410,309 | 6.50\% |
|  |  |  |  |  |  |  |  |  |  |
| December 31, 2018 |  |  |  |  |  |  |  |  |  |
| Total capital ratio | \$ | 883,746 | 13.05\% | \$ | 541,564 | 8.00\% | \$ | 676,955 | 10.00\% |
| Tier 1 capital ratio |  | 826,114 | 12.20\% |  | 406,173 | 6.00\% |  | 541,564 | 8.00\% |
| Tier 1 leverage ratio |  | 826,114 | 9.96\% |  | 331,829 | 4.00\% |  | 414,786 | 5.00\% |
| Common Equity Tier 1 |  | 826,114 | 12.20\% |  | 304,630 | 4.50\% |  | 440,021 | 6.50\% |

The Basel III Capital Rules revised the definition of capital and describe the capital components and eligibility criteria for Common Equity Tier 1 capital, or "CET1", additional Tier 1 capital and Tier 2 capital. Although trust preferred securities issued after May 19, 2010 generally do not qualify as Tier 1 capital, all outstanding series of our trust preferred securities totaling $\$ 89.1$ million at September 30, 2019 ( $\$ 114.1$ million at December 31, 2018), are grandfathered and continue to qualify as Tier 1 capital. In three months ended September 30, 2019, the Company redeemed all $\$ 15.0$ million of its outstanding $10.60 \%$ trust preferred securities issued by its Statutory Trust II, and all $\$ 10.0$ million of its outstanding $10.18 \%$ trust preferred securities issued by its Capital Trust III. See "Capital Resources and Liquidity Management" for more detail on the redemption of trust preferred securities and related junior subordinated debt.

The Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Office of the Comptroller of the Currency ("OCC"), and the Federal Deposit Insurance Corporation (the "FDIC", and collectively with the Federal Reserve and the OCC, the "Federal Banking Agencies"), published a final rule on July 22 , 2019 that simplifies existing regulatory capital rules for non-advanced approaches institutions, such as the Company. Non-advanced approaches institutions will be permitted to implement the Capital Simplifications Final Rule as of its revised effective date in the quarter beginning January 1, 2020, or wait until the quarter beginning April 1, 2020. As of the date of implementation, the required deductions from regulatory capital CET1 elements for mortgage servicing assets ("MSAs") and temporary difference deferred tax assets ("DTAs") are only required to the extent these assets exceed $25 \%$ of CET1 capital elements, less any adjustments and deductions (the "CET1 Deduction Threshold"). MSAs and temporary difference DTAs that are not deducted from capital are assigned a $250 \%$ risk weight. Investments in the capital instruments of unconsolidated financial institutions are deducted from capital when these exceed the $25 \%$ CET1 Deduction Threshold. Minority interests in up to $10 \%$ of the parent banking organization's CET1, Tier capital and total capital, after deductions and adjustments are permitted to be included in capital effective October 1, 2019. Also effective October 1, 2019, the final rule makes various technical amendments, including reconciling a difference in the capital rules and the bank holding company rules that permits the redemption of bank holding company common stock without prior Federal Reserve approval under the capital rules. Such redemptions remain subject to other requirements, including the Bank Holding Company Act and Federal Reserve Regulation Y. The Company currently estimates these simplified capital rules should have no material effect on the Company's regulatory capital and ratios when effective.

The Federal Banking Agencies issued final rules on October 29, 2019 that provide simplified capital measures, including a simplified measure of capital adequacy for qualifying community banking organizations consistent with section 201 of the Economic Growth, Regulatory Relief, and Consumer Protection Act (the "Growth Act"). Qualifying community banking organizations with less than $\$ 10$ billion of assets that comply with and elect to use the community bank leverage ratio ("CBLR") and that maintain a CBLR greater than $9 \%$ would be considered to be "well-capitalized" and would no longer be subject to the other generally applicable capital rules. The CBLR would be used and applied for purposes of compliance with the Federal Banking Agencies' prompt corrective action rules, and Federal Reserve Regulation O and W compliance, as well as in calculating FDIC deposit insurance assessments. The CBLR, among other proposals, reflects the Federal banking agencies' focus on appropriately tailoring capital requirements to an institution's size, complexity and risk profile. The CBLR will first be available for banking organizations to use in their March 31, 2020 Call Report or Form FR Y-9C. Non-advanced approaches institutions' will also be able to take advantage of simpler regulatory capital requirements for mortgage servicing assets, certain deferred tax assets arising from temporary differences and investments in unconsolidated financial institutions. The Company is evaluating the new rules.

## Off-Balance Sheet Arrangements

The following table shows the outstanding balance of our off-balance sheet arrangements as of the end of the periods presented. Except as disclosed below, we are not involved in any other off-balance sheet contractual relationships that are reasonably likely to have a current or future material effect on our financial condition, a change in our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. For more details on the Company's off-balance sheet arrangements, see Note 16 to our audited consolidated financial statements included in the Form 10-K.

| (in thousands) | September 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commitments to extend credit | \$ | 821,197 | \$ | 923,424 |
| Credit card facilities (1) |  | 145,866 |  | 198,500 |
| Letters of credit |  | 21,155 |  | 27,232 |
|  | \$ | 988,218 | \$ | 1,149,156 |

(1) In April 2019, we revised our credit card program to further strengthen credit quality. The Company stopped the charging privileges to our smallest and riskiest cardholders and required repayment of their balances by November 2019. Other cardholders' charging privileges ended in October 2019 and they are required to repay all balances by January 2020. As a result of these actions, the Company no longer carry off-balance sheet credit risk associated with its former credit card program.

## Critical Accounting Policies and Estimates

For our critical accounting policies and estimates disclosure,see the Form 10-K where such matters are disclosed for the Company's latest fiscal year endedDecember 31, 2018.

Recently Issued Accounting Pronouncements. There are no recently issued accounting pronouncements that have recently been adopted by us. For a description of accounting standards issued that are pending adoption, see Note 1 "Business, Basis of Presentation and Summary of Significant Accounting Policies" in the Company's interim consolidated financial statements in this Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We believe interest rate and price risks are the most significant market risks impacting us. We monitor and evaluate these risks using sensitivity analyses to measure the effects on earnings, equity and the available for sale portfolio mark-to-market exposure, of changes in market interest rates. Exposures are managed to a set of limits previously approved by our board of directors and monitored by management. There have been no material changes in our market risk exposure as compared to those discussed in our Form 10-K, see Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk" and our quarterly report on Form 10-Q for the period ended June 30, 2019, see Part I, Item 3, "Quantitative and Qualitative Disclosures About Market Risk."

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

The Company, with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Form 10-Q. Based upon that evaluation and as of the end of the period covered by this Form 10-Q, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to allow timely decisions regarding disclosure in its reports that the Company files or submits to the SEC under the Exchange Act.

## Changes in Internal Control Over Financial Reporting

There have been no changes in the Company's internal control over financial reporting that occurred during the period covered by this Form 10-Q that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Any control system, no matter how well conceived and operated, can provide only reasonable assurance that its objectives are achieved. The design of a control system inherently has limitations, including the controls' cost relative to their benefits. Additionally, controls can be circumvented. No cost-effective control system can provide absolute assurance that all control issues and instances of fraud, if any, will be detected.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are, from time to time, in the ordinary course, engaged in litigation, and we have a small number of unresolved claims pending, including the one described in more detail below. In addition, as part of the ordinary course of business, we are parties to litigation involving claims to the ownership of funds in particular accounts, the collection of delinquent accounts, credit relationships, challenges to security interests in collateral and foreclosure interests, that are incidental to our regular business activities. While the ultimate liability with respect to these other litigation matters and claims cannot be determined at this time, we believe that potential liabilities relating to pending matters are not likely to be material to our financial position, results of operations or cash flows. Where appropriate, reserves for these various matters of litigation are established, under FASB ASC Topic 450, Contingencies, based in part upon management's judgment and the advice of legal counsel.

A lawsuit was filed in September 2017 in Miami-Dade County Circuit Court, Florida and has been amended multiple times. The claims are against Amerant Trust and Kunde Management, LLC ("Kunde"). Kunde was established to manage trusts for the respective benefit of Gustavo Marturet Machado's wife and his siblings. Amerant Trust is the trustee of these trusts and is Kunde's manager. The plaintiff is a beneficiary of one trust and is an aunt of Gustavo Antonio Marturet Sr., a Company director and a sister-inlaw of Mr. Gustavo Antonio Marturet Sr.'s mother, a principal Company shareholder.

This action alleges breaches of contract, fiduciary duty, accounting and unjust enrichment, and mismanagement of Kunde and seeks damages in an unspecified amount. The Company denies the claims, and believes these are barred by the statute of limitations and is defending this lawsuit vigorously. The parties began mediation on January 22 , 2019, pursuant to court order, and settlement discussions are ongoing. The Company cannot reasonably estimate at this time the possible loss or range of losses, if any, that may arise from this unresolved lawsuit and the timing of any resolution of this action. The Company has incurred approximately $\$ 643$ thousand in legal fees through November 05 , 2019 defending this case, including recent preparations for trial. The Company expects to be reimbursed for these fees in accordance with the trust agreements and the Kunde organizational documents upon conclusion of this proceeding.

At least quarterly, we assess our liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For those matters where it is probable that we will incur a loss and the amount of the loss can be reasonably estimated, we record a liability in our consolidated financial statements. These legal reserves may be increased or decreased to reflect any relevant developments based on our quarterly reviews. For other matters, where a loss is not probable or the amount of the loss is not estimable, we have not accrued legal reserves, consistent with applicable accounting guidance. Based on information currently available to us, advice of counsel, and available insurance coverage, we believe that our established reserves are adequate and the liabilities arising from the legal proceedings will not have a material adverse effect on our consolidated financial condition. We note, however, that in light of the inherent uncertainty in legal proceedings there can be no assurance that the ultimate resolution will not exceed established reserves. As a result, the outcome of a particular matter or a combination of matters, if unfavorable, may be material to our financial position, results of operations or cash flows for a particular period, depending upon the size of the loss or our income for that particular period.

## ITEM 1A. RISK FACTORS

For detailed information about certain risk factors that could materially affect our business, financial condition or future resultsee "Risk Factors" in the Company's Form 10-K. Other than below addition, there have been no material changes to the risk factors previously disclosed under Part I, Item 1A, "Risk Factors" of the Company's Form 10K.

An additional risk includes the following:
Recent changes to our existing credit card program may affect our credit card losses and adversely affect certain credit card relationships.
In April 2019, we revised our credit card program to further strengthen credit quality. We have stopped charge privileges to our riskiest cardholders and are requiring repayment of their balances by November 2019. All amounts deemed uncollectible were charged off during the quarter. Charge-offs during the quarter were $\$ 1.7$ million, and $\$ 3.1$ million in the nine months ended September 30, 2019. The ALL, after the charge-offs, for this product stands at $\$ 3.6$ million at September 30, 2019. We are closely monitoring the performance of these accounts, with an outstanding balance of $\$ 20.8$ million as of September 30, 2019, until they are completely repaid. At the end of October we curtailed charge privileges to the remaining cardholders and are requiring repayment of their balances by January 2020. Concurrently, we entered into referral arrangements with recognized U.S.-based card issuers which will permit us to serve our international and domestic card customers.

We are making these changes to reduce and ultimately eliminate our credit exposure and losses on international cards. The discontinuance of credit cards and the repayment terms on outstanding balances may result in higher credit loss rates on existing card balances. Additionally, the implementation of new processes involves operational risks, and the change in our credit card strategy may disrupt, and have unintended adverse effects on, our deposit, loan and wealth management relationships with our existing credit card holders.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

Not applicable.

## ITEM 6. EXHIBITS

| Exhibit Number | Description |
| :---: | :---: |
| 3.1.1 | Amended and Restated Articles of Incorporation of the Company (incorporated herein by reference to Exhibit 3.1 to the Company's Registration Statement on Forms S-1/A, filed on November 16, 2018). |
| 3.1.2 | Articles of Amendment to the Amended and Restated Articles of Incorporation of the Company (incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on June 7, 2019). |
| 3.2 | Amended and Restated Bylaws of the Company, effective as of June 5, 2019 (incorporated by reference to Exhibit 3.2 to the Current Report on Form 8K filed on June 7, 2019) |
| 31.1 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant To Section 302 of the Sarbanes-Oxley Act of 2002, by Millar Wilson, Vice-Chairman and Chief Executive Officer. |
| 31.2 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant To Section 302 of the Sarbanes-Oxley Act of 2002, by Alberto Peraza, Co-President and Chief Financial Officer. |
| 32.1 | Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002, by Millar Wilson, ViceChairman and Chief Executive Officer. |
| 32.2 | Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002, by Alberto Peraza, CoPresident and Chief Financial Officer. |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## AMERANT BANCORP INC. (Registrant)

Date: $\quad$ November 12, 2019
By: /s/ Millar Wilson
Millar Wilson
Vice-Chairman and
Chief Executive Officer

Date: November 12, 2019

By: /s/ Alberto Peraza
Alberto Peraza
Co-President and Chief Financial Officer

AMERANT BANCORP INC.<br>\section*{EXHIBIT 31.1}<br>CERTIFICATION PURSUANT TO<br>\section*{RULE 13a-14 OF THE SECURITIES EXCHANGE ACT OF 1934,}<br>AS ADOPTED PURSUANT TO<br>SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## CERTIFICATION

I, Millar Wilson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amerant Bancorp Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as
defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial
reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 12, 2019
/s/Millar Wilson
Millar Wilson
Vice-Chairman and
Chief Executive Officer

## AMERANT BANCORP INC. <br> EXHIBIT 31.2 <br> CERTIFICATION PURSUANT TO <br> RULE 13a-14 OF THE SECURITIES EXCHANGE ACT OF 1934, <br> AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## CERTIFICATION

I, Alberto Peraza, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amerant Bancorp Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as
defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial
reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 12, 2019
/s/ Alberto Peraza
Alberto Peraza
Co-President and Chief Financial Officer

## AMERANT BANCORP INC

 EXHIBIT 32.1
## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Amerant Bancorp Inc. (the "Company") on Form 10-Q for the period endingSeptember 30, 2019, as filed with the Securities and Exchange Commission as of the date hereof (the "Report"), I, Millar Wilson, Chief Executive Officer and Vice-Chairman of the Board of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 12, 2019
/s/ Millar Wilson
Millar Wilson
Vice-Chairman and
Chief Executive Officer

## AMERANT BANCORP INC

 EXHIBIT 32.2CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Amerant Bancorp Inc. (the "Company") on Form 10-Q for the period endingSeptember 30, 2019, as filed with the Securities and Exchange Commission as of the date hereof (the "Report"), I, Alberto Peraza, Co-President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350 , as adopted pursuant to $\S 906$ of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 12, 2019
/s/ Alberto Peraza
Alberto Peraza
Co-President and Chief Financial Officer


[^0]:    (1) Average using trailing four quarter balances.

[^1]:    (1) As of September 30,2019 , includes $\$ 200$ million (fixed interest rate - $1.14 \%$ ) in advances from the FHLB that are callable prior to maturity. There were no callable advances from the FHLB as of December 31, 2018

[^2]:    (1) Total gross loans are net of deferred loan fees and costs. At September 30, 2019, total loans include $\$ 1.9$ million in loans held for sale. There were no loans held for sale at December 31 , 2018.
    (2) During the three months ended September 30, 2019, the Company redeemed $\$ 25.0$ million of its $10.60 \%$ and $10.18 \%$ trust preferred securities and related junior subordinated debentures.
     financial statements included in the Form 10-K for more details on the reverse stock split.
    (4) This Non-GAAP financial information is reconciled to GAAP in "Non-GAAP Financial Measures Reconciliation" herein.
    
    
    
     had a dilutive effect in per share earnings for the three (not shown due to rounding) and nine months ended September 30, 2019. We had no outstanding dilutive instruments as of any period prior to December 2018.
    (6) Special cash dividend of $\$ 40.0$ million paid to our Former Parent in connection with the spin-off.
    (7) Operating data for the three and nine month periods ended September 30, 2019 and 2018 have been annualized.
     assets which yield interest or similar income.
    (9) Calculated based upon the average daily balance of total assets.
    (10) Calculated based upon the average daily balance of stockholders' equity.
    (11) Total stockholders' equity divided by total risk-weighted assets, calculated according to the standardized regulatory capital ratio calculations.
    (12) Tier 1 capital divided by total risk-weighted assets.
     $\$ 114.1$ million at September 30, 2019 and 2018, respectively. In the three months ended September 30, 2019, $\$ 25.0$ million in trust preferred securities were redeemed. See footnote 2.
    (14) Common Equity Tier 1 (CET 1) capital divided by total risk-weighted assets.
     included in other assets in the Company's consolidated balance sheets.
     acquired through or in lieu of foreclosure. Non-performing assets were $\$ 32.8$ million and $\$ 29.7$ million as of September 30, 2019 and 2018 , respectively.
     million as of September 30, 2019 and 2018, respectively.
     to these unaudited interim consolidated financial statements for more details on our impairment models.
    (19) Calculated based upon the average daily balance of outstanding loan principal balance net of deferred loan fees and costs, excluding the allowance for loan losses.
    (20) Efficiency ratio is the result of noninterest expense divided by the sum of noninterest income and net interest income.
     Reconciliation" herein
    22) Adjusted efficiency ratio is the efficiency ratio less the effect of restructuring and spin-off costs, described in "Non-GAAP Financial Measures Reconciliation" herein

[^3]:    (1) Includes transactions in which the debtor or the customer is domiciled outside the U.S., even when the collateral is located in the U.S.

[^4]:    (1) Total loans, gross are outstanding loan principal balance net of deferred loan fees and costs, excluding loans held for sale and the allowance for loan losses.
    
    (3) Total loans, net are outstanding loan principal balance net of deferred loan fees and costs, excluding loans held for sale and net of the allowance for loan losses.

[^5]:    (1) Secured by cash or U.S. Government securities.

[^6]:     2018, respectively.
    (2) Includes mortgage loans for single-family residential properties located in the U.S. totaling $\$ 110.1$ million and $\$ 129.0$ million as of September 30 , 2019 and December 31 , 2018, respectively.
    (3) Includes loans to borrowers in other countries which do not individually exceed one percent of total assets in any of the reported periods.

[^7]:    (1) Includes: (i) credit card receivables to cardholders for whom charge privileges have been stopped as of September 30, 2019; and (ii) mortgage loans for and secured by single-family residential properties located in the U.S. The total allowance for loan losses, after the charge-offs, for credit card receivables stands at $\$ 3.6$ million at September 30, 2019
    (2) Includes transactions in which the debtor or customer is domiciled outside the U.S. and all collateral is located in the U.S.

[^8]:    (1) Includes loan modifications that met the definition of TDRs that may be performing in accordance with their modified loan terms.
    (2) Includes transactions in which the debtor or customer is domiciled outside the U.S., but where all collateral is located in the U.S.
    (3) Loans past due 90 days or more but still accruing.

[^9]:    (1) September 30, 2019 includes $\$ 12.1$ million in "investment-grade" quality securities issued by corporate entities from Europe and Japan in the financial services sector. December 31, 2018 includes $\$ 36.2$ million in obligations issued by corporate entities from Europe and Japan in three different sectors. The Company limits exposure to foreign investments based on cross border exposure by country, risk appetite and policy. All foreign investments are denominated in U.S. Dollars.
    2) Includes a publicly offered investment company which seeks current income and makes investments that qualify for Community Reinvestment Act ("CRA") purposes.
    (3) Amounts correspond to original cost at the date presented. Original cost approximates fair value because of the nature of these investments.

