# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q 

## (Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2020
" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period $\qquad$ to $\qquad$
Commission File Number: 001-38534

## ^MER^NT

## Amerant Bancorp Inc.

(Exact Name of Registrant as Specified in Its Charter)

## Florida

(State or other jurisdiction of incorporation or organization)
220 Alhambra Circle Coral Gables, Florida
(Address of principal executive offices)

65-0032379
(I.R.S. Employer

Identification No.)

33134
(Zip Code)
(305) 460-4038

Registrant's telephone number, including area code

Former name, former address and former fiscal year, if changed since last report: N/A

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
Class A Common Stock
Class B Common Stock
Trading Symbols
AMTB
AMTBB

## AMTBB

Name of exchange on which registered NASDAQ
NASDAQ

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).
Yes ý
No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer *
Accelerated filer ý
Smaller reporting company "
Emerging growth company ý
Non-accelerated filer *
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If an emerging growth company, indicate by check mark if the company has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No ý
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class |  | Outstanding as of May 6, 2020 |
| :---: | :---: | :---: | :---: |
| Class A Common Stock, $\$ 0.10$ par value per share |  | $28,879,576$ shares of Class A Common Stock |
| Class B Common Stock, $\$ 0.10$ par value per share | $13,286,137$ shares of Class B Common Stock |  |

## AMERANT BANCORP INC. AND SUBSIDIARIES

## FORM 10-Q

## March 31, 2020

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## Part 1. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Balance Sheets

| (in thousands, except share data) | (Unaudited) March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 22,303 | \$ | 28,035 |
| Interest earning deposits with banks |  | 248,750 |  | 93,289 |
| Cash and cash equivalents |  | 271,053 |  | 121,324 |
| Securities |  |  |  |  |
| Debt securities available for sale |  | 1,601,303 |  | 1,568,752 |
| Debt securities held to maturity |  | 70,336 |  | 73,876 |
| Equity securities with readily determinable fair value not held for trading |  | 24,225 |  | 23,848 |
| Federal Reserve Bank and Federal Home Loan Bank stock |  | 74,123 |  | 72,934 |
| Securities |  | 1,769,987 |  | 1,739,410 |
| Loans held for investment, gross |  | 5,668,327 |  | 5,744,339 |
| Less: Allowance for loan losses |  | 72,948 |  | 52,223 |
| Loans held for investment, net |  | 5,595,379 |  | 5,692,116 |
| Bank owned life insurance |  | 213,266 |  | 211,852 |
| Premises and equipment, net |  | 128,232 |  | 128,824 |
| Deferred tax assets, net |  | 4,933 |  | 5,480 |
| Goodwill |  | 19,506 |  | 19,506 |
| Accrued interest receivable and other assets |  | 96,454 |  | 66,887 |
| Total assets | \$ | 8,098,810 | \$ | 7,985,399 |

Liabilities and Stockholders' Equity
Deposits

| Demand |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Noninterest bearing | \$ | 779,842 | \$ | 763,224 |
| Interest bearing |  | 1,088,033 |  | 1,098,323 |
| Savings and money market |  | 1,432,891 |  | 1,475,257 |
| Time |  | 2,541,446 |  | 2,420,339 |
| Total deposits |  | 5,842,212 |  | 5,757,143 |
| Advances from the Federal Home Loan Bank and other borrowings |  | 1,265,000 |  | 1,235,000 |
| Junior subordinated debentures held by trust subsidiaries |  | 64,178 |  | 92,246 |
| Accounts payable, accrued liabilities and other liabilities |  | 86,303 |  | 66,309 |
| Total liabilities |  | 7,257,693 |  | 7,150,698 |
| Commitments and contingencies (Note 14) |  |  |  |  |
|  |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Class A common stock, $\$ 0.10$ par value, 400 million shares authorized; $28,879,576$ shares issued and outstanding (2019-28,927,576 shares issued and outstanding) |  | 2,888 |  | 2,893 |
| Class B common stock, $\$ 0.10$ par value, 100 million shares authorized; 13,286,137 shares issued and outstanding (2019: 17,751,053 shares issued; $14,218,596$ shares outstanding) |  | 1,329 |  | 1,775 |
| Additional paid in capital |  | 358,277 |  | 419,048 |
| Treasury stock, at cost; 3,532,457 shares of Class B common stock in 2019. |  | - |  | $(46,373)$ |
| Retained earnings |  | 447,506 |  | 444,124 |
| Accumulated other comprehensive income |  | 31,117 |  | 13,234 |
| Total stockholders' equity |  | 841,117 |  | 834,701 |
| Total liabilities and stockholders' equity | \$ | 8,098,810 | \$ | 7,985,399 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

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## Amerant Bancorp Inc. and Subsidiaries

Consolidated Statements of Operations and Comprehensive Income (Unaudited)

| (in thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Interest income |  |  |  |  |
| Loans | \$ | 59,788 | \$ | 66,722 |
| Investment securities |  | 11,065 |  | 12,581 |
| Interest earning deposits with banks |  | 462 |  | 1,004 |
| Total interest income |  | 71,315 |  | 80,307 |
|  |  |  |  |  |
| Interest expense |  |  |  |  |
| Interest bearing demand deposits |  | 135 |  | 274 |
| Savings and money market deposits |  | 3,266 |  | 3,733 |
| Time deposits |  | 13,484 |  | 12,553 |
| Advances from the Federal Home Loan Bank |  | 4,412 |  | 6,205 |
| Junior subordinated debentures |  | 789 |  | 2,105 |
| Total interest expense |  | 22,086 |  | 24,870 |
| Net interest income |  | 49,229 |  | 55,437 |
| Provision for loan losses |  | 22,000 |  | - |
| Net interest income after provision for loan losses |  | 27,229 |  | 55,437 |
|  |  |  |  |  |
| Noninterest income |  |  |  |  |
| Deposits and service fees |  | 4,290 |  | 4,086 |
| Brokerage, advisory and fiduciary activities |  | 4,133 |  | 3,688 |
| Change in cash surrender value of bank owned life insurance |  | 1,414 |  | 1,404 |
| Securities gains, net |  | 9,620 |  | 4 |
| Cards and trade finance servicing fees |  | 395 |  | 915 |
| (Loss) gain on early extinguishment of advances from the Federal Home Loan Bank, net |  | (7) |  | 557 |
| Data processing and fees for other services |  | - |  | 520 |
| Other noninterest income |  | 2,065 |  | 1,982 |
| Total noninterest income |  | 21,910 |  | 13,156 |
|  |  |  |  |  |
| Noninterest expense |  |  |  |  |
| Salaries and employee benefits |  | 29,326 |  | 33,437 |
| Occupancy and equipment |  | 3,803 |  | 4,042 |
| Telecommunication and data processing |  | 3,464 |  | 3,026 |
| Professional and other services fees |  | 2,954 |  | 3,444 |
| Depreciation and amortization |  | 1,959 |  | 1,942 |
| FDIC assessments and insurance |  | 1,118 |  | 1,393 |
| Other operating expenses |  | 2,243 |  | 4,661 |
| Total noninterest expenses |  | 44,867 |  | 51,945 |
| Income before income tax |  | 4,272 |  | 16,648 |
| Income tax expense |  | (890) |  | $(3,577)$ |
| Net income | \$ | 3,382 | \$ | 13,071 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Operations and Comprehensive Income (Unaudited)

| (in thousands, except per share data) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Other comprehensive income, net of tax |  |  |  |  |
| Net unrealized holding gains on debt securities available for sale arising during the period | \$ | 26,702 | \$ | 16,278 |
| Net unrealized holding losses on cash flow hedges arising during the period |  | $(1,514)$ |  | (11) |
| Reclassification adjustment for items included in net income |  | $(7,305)$ |  | (252) |
| Other comprehensive income |  | 17,883 |  | 16,015 |
| Comprehensive income | \$ | 21,265 | \$ | 29,086 |
|  |  |  |  |  |
| Earnings Per Share (Note 16): |  |  |  |  |
| Basic earnings per common share | \$ | 0.08 | \$ | 0.31 |
| Diluted earnings per common share | \$ | 0.08 | \$ | 0.30 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

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## Amerant Bancorp Inc. and Subsidiaries

Consolidated Statements of Changes in Stockholders' Equity (Unaudited) Three Months Ended March 31, 2020 and 2019

| (in thousands, except share data) | Common Stock |  |  |  |  |  | $\begin{aligned} & \text { Additional } \\ & \text { Paid } \\ & \text { in Capital } \end{aligned}$ |  | Treasury Stock |  | Retained Earnings |  | $\begin{gathered} \begin{array}{c} \text { Accumulated Other } \\ \text { Comprehensive Income } \\ \text { (Loss) } \end{array} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Total } \\ \text { Stockholders' } \\ \text { Equity } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares Outstanding |  | Issued Shares - Par Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Class A | Class B | Class A |  | Class B |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Balance at } \\ & \text { December 31, } 2018 \end{aligned}$ | 26,851,832 | 16,330,917 | \$ | 2,686 | \$ | 1,775 | \$ | 385,367 | \$ | $(17,908)$ | \$ | 393,662 | \$ | $(18,164)$ | \$ | 747,418 |
| Common stock issued | 2,132,865 | - |  | 213 |  | - |  | 29,005 |  | - |  | - |  | - |  | 29,218 |
| Repurchase of Class B common stock | - | (2,112,321) |  | - |  | - |  | - |  | $(28,465)$ |  | - |  | - |  | $(28,465)$ |
| Restricted stock issued | 1,299 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Stock-based compensation expense | - | - |  | - |  | - |  | 1,492 |  | - |  | - |  | - |  | 1,492 |
| Net income | - | - |  | - |  | - |  | - |  | - |  | 13,071 |  | - |  | 13,071 |
| Other comprehensive income | - | - |  | - |  | - |  | - |  | - |  | - |  | 16,015 |  | 16,015 |
| $\begin{aligned} & \text { Balance at } \\ & \text { March 31, } 2019 \end{aligned}$ | 28,985,996 | 14,218,596 | \$ | 2,899 | \$ | 1,775 | s | 415,864 | \$ | $\stackrel{(46,373)}{ }$ | \$ | 406,733 | \$ | $\stackrel{(2,149)}{ }$ | \$ | 778,749 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2019 | 28,927,576 | 14,218,596 | \$ | 2,893 | \$ | 1,775 | \$ | 419,048 | \$ | (46,373) | \$ | 444,124 | \$ | 13,234 | \$ | 834,701 |
| Repurchase of Class B common stock | - | $(932,459)$ |  | - |  | - |  | - |  | $(15,239)$ |  | - |  | - |  | $(15,239)$ |
| Treasury stock retired | - | - |  | - |  | (446) |  | $(61,166)$ |  | 61,612 |  | - |  | - |  | - |
| Restricted stock issued | 6,591 | - |  | 1 |  | - |  | (1) |  | - |  | - |  | - |  | - |
| Restricted stock surrendered | (129) | - |  | - |  | - |  | (2) |  | - |  | - |  | - |  | (2) |
| Restricted stock forfeited | (54,462) | - |  | (6) |  | - |  | 6 |  | - |  | - |  | - |  | - |
| Stock-based compensation expense | - | - |  | - |  | - |  | 392 |  | - |  | - |  | - |  | 392 |
| Net income | - | - |  | - |  | - |  | - |  | - |  | 3,382 |  | - |  | 3,382 |
| Other comprehensive income | - | - |  | - |  | - |  | - |  | - |  | - |  | 17,883 |  | 17,883 |
| Balance at <br> March 31, 2020 | 28,879,576 | 13,286,137 | \$ | 2,888 | \$ | 1,329 | s | 358,277 | \$ | - | \$ | 447,506 | \$ | 31,117 | \$ | 841,117 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Cash Flows (Unaudited)

| (in thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 3,382 | \$ | 13,071 |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |  |  |
| Provision for loan losses |  | 22,000 |  | - |
| Net premium amortization on securities |  | 3,775 |  | 3,453 |
| Depreciation and amortization |  | 1,959 |  | 1,942 |
| Stock-based compensation expense |  | 392 |  | 1,492 |
| Change in cash surrender value of bank owned life insurance |  | $(1,414)$ |  | $(1,404)$ |
| Deferred taxes, securities net gains or losses and others |  | $(14,875)$ |  | 1,238 |
| Loss (gain) on early extinguishment of advances from the FHLB |  | 7 |  | (557) |
| Net changes in operating assets and liabilities: |  |  |  |  |
| Accrued interest receivable and other assets |  | $(1,539)$ |  | 8,777 |
| Accounts payable, accrued liabilities and other liabilities |  | $(10,509)$ |  | $(15,431)$ |
| Net cash provided by operating activities |  | 3,178 |  | 12,581 |

## Cash flows from investing activities

Purchases of investment securities:

| Available for sale | $(197,522)$ |  |  | $(110,170)$ |
| :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan Bank stock | $(8,538)$ |  |  | $(4,888)$ |
|  |  | $(206,060)$ |  | $(115,058)$ |
| Maturities, sales and calls of investment securities: |  |  |  |  |
| Available for sale |  | 196,698 |  | 162,796 |
| Held to maturity |  | 3,382 |  | 1,205 |
| Federal Home Loan Bank stock |  | 7,349 |  | 9,248 |
|  |  | 207,429 |  | 173,249 |
| Net decrease in loans |  | 61,641 |  | 22,173 |
| Proceeds from loan portfolio sales |  | 13,109 |  | 152,177 |
| Net purchases of premises and equipment and others |  | (1,321) |  | (1,951) |
| Net cash provided by investing activities |  | 74,798 |  | 230,590 |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Net decrease in demand, savings and money market accounts |  | $(36,038)$ |  | (116,499) |
| Net increase (decrease) in time deposits |  | 121,107 |  | $(27,999)$ |
| Proceeds from Advances from the Federal Home Loan Bank and other borrowings |  | 280,000 |  | 170,000 |
| Repayments of Advances from the Federal Home Loan Bank and other borrowings |  | $(250,007)$ |  | $(265,447)$ |
| Redemption of junior subordinated debentures |  | $(28,068)$ |  | - |
| Proceeds from common stock issued - Class A |  | - |  | 29,218 |
| Repurchase of common stock - Class B |  | $(15,239)$ |  | $(28,465)$ |
| Common stock retired to cover tax withholding |  | (2) |  | - |
| Net cash provided by (used in) financing activities |  | 71,753 |  | $(239,192)$ |
| Net increase in cash and cash equivalents |  | 149,729 |  | 3,979 |
|  |  |  |  |  |
| Cash and cash equivalents |  |  |  |  |
| Beginning of period |  | 121,324 |  | 85,710 |
| End of period | \$ | 271,053 | \$ | 89,689 |

[^0]
## Amerant Bancorp Inc. and Subsidiaries

## Consolidated Statements of Cash Flows (Unaudited) (continued)

| (in thousands) <br> Supplemental disclosures of cash flow information | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
|  |  |  |  |  |
| Cash paid: |  |  |  |  |
| Interest | \$ | 21,890 | \$ | 24,086 |
| Income taxes |  | 295 |  | 385 |

The accompanying notes are an integral part of these consolidated financial statements (unaudited).

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 1. Business, Basis of Presentation and Summary of Significant Accounting Policies

## a) Business

Amerant Bancorp Inc. (the "Company"), is a Florida corporation incorporated in 1985, which has operated since January 1987. The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as a result of its $100 \%$ indirect ownership of Amerant Bank, N.A. (the "Bank"). The Company's principal office is in the City of Coral Gables, Florida. The Bank is a member of the Federal Reserve Bank of Atlanta ("Federal Reserve Bank") and the Federal Home Loan Bank of Atlanta ("FHLB"). The Bank has three principal subsidiaries, Amerant Investments, Inc., a securities broker-dealer ("Amerant Investments"), Amerant Trust, N.A, a non-depository trust company ("Amerant Trust"), and Elant Bank \& Trust (the "Cayman Bank"), a bank and trust company domiciled in the Cayman Islands acquired in November 2019

The Company's Class A common stock, par value $\$ 0.10$ per common share, and Class B common stock, par value $\$ 0.10$ per common share, are listed and trade on the Nasdaq Global Select Market under the symbols "AMTB" and "AMTBB," respectively.

The Company is managed using a single segment concept, on a consolidated basis, and management determined that no separate current or historical reportable segment disclosures are required under generally accepted accounting principles in the United States of America ("U.S. GAAP")

## Initial Public Offering and Shares Repurchase

On December 21, 2018, the Company completed an initial public offering (the "IPO"). In March 2019, the Company repurchased the remaining shares of its Class B common stock held by Mercantil Servicios Financieros, C.A., the Company's former parent company ("the Former Parent"). For more information about the IPO and the repurchase of Class B common stock previously held by the Former Parent, see Note 15 to our audited consolidated financial statements included in the Company's annual report on Form 10-K filed with the U.S. Securities and Exchange Commission (the "SEC") on March 16, 2020 (the "Form 10-K").

## COVID-19 Pandemic

On March 11, 2020, the World Health Organization recognized an outbreak of a novel strain of the coronavirus, COVID-19, as a pandemic.

On March 13, 2020, the President of the Unites States of America (U.S.) declared a national state of emergency. In response to this outbreak, the governments of many states, cities and municipalities in the U.S., including the States of Florida, New York and Texas, have taken preventative or protective actions, such as imposing restrictions on business operations and advising or requiring individuals to limit or forego their time outside of their homes.

On March 16, 2020, the Company activated its Business Continuity Plan ("BCP") to continue to provide its products and services during the COVID-19 pandemic. The Company's BCP plan is framed within regulatory guidelines and subject to periodic testing and independent audits. All banking centers are open to the public by drive-thru and by appointment-only, under a reduced schedule (except banking centers in Texas which are operating under regular business hours), and with limited staffing. All electronic channels remain fully operational. In addition, the BCP enabled employees to work remotely.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), an approximately $\$ 2.0$ trillion COVID-19 response bill, to provide emergency economic relief to individuals, small businesses, mid-size companies, large corporations, hospitals and other public health facilities, and state and local governments, was enacted. The CARES Act allocated the Small Business Administration, or SBA, $\$ 350.0$ billion to provide loans of up to $\$ 10.0$ million per small business as defined in the CARES Act. On April 2, 2020, the Bank began participating in the SBA's Paycheck Protection Program, or "PPP", by providing loans to these businesses to cover payroll, rent, mortgage, healthcare, and utilities costs, among other essential expenses. On April 24, 2020, the Paycheck Protection Program and Health Care Enhancement Act, adding funding to the PPP, was enacted. As of May 1, 2020, the Company had received approval for 1,493 loan applications under the PPP totaling $\$ 197.8$ million, and had funded $\$ 137.9$ million.

On March 26, 2020, the Company began offering loan payment relief options to customers impacted by the COVID-19 pandemic, including interest-only and/or forbearance options. As of May 1, 2020, loans under these programs totaled $\$ 1,119$ million. In accordance with accounting and regulatory guidance, loans to borrowers benefiting from these measures are not considered Troubled Debt Restructurings ("TDRs"). The Company is closely monitoring the performance of these loans under the terms of the temporary relief granted.

## b) Basis of Presentation and Summary of Significant Accounting Policies

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and the instructions to Form 10-Q and Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and footnotes required for a fair statement of financial position, results of operations and cash flows in conformity with U.S. GAAP. These unaudited interim consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented. These adjustments are of a normal, recurring nature. Interim period operating results may not be indicative of the operating results for a full year or any other period. These unaudited interim consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements as of December 31, 2019 and 2018 and for each of the three years in the period ended December 31, 2019 and the accompanying footnote disclosures for the Company, which are included in the Form 10-K.

For a complete summary of our significant accounting policies, pleasesee Note 1 to the Company's audited consolidated financial statements in the Form 10-K.

## Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates made by management include: (i) the determination of the allowance for loan losses; (ii) the fair values of securities and the value assigned to goodwill during periodic goodwill impairment tests; (iii) the cash surrender value of bank owned life insurance; and (iv) the determination of whether the amount of deferred tax assets will more likely than not be realized. Management believes that these estimates are appropriate. Actual results could differ from these estimates.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The COVID-19 outbreak has severely restricted the level of economic activity in the U.S. and around the world since March 2020. In the U.S and several other countries, temporary closures of businesses have been ordered and numerous other businesses have temporarily closed voluntarily. These actions have expanded significantly since March 31, 2020 and may continue to expand. The Company considered the impact of COVID-19 on the significant estimates management used. The Company recorded a provision for loan losses of $\$ 22.0$ million during the three months ended March 31, 2020 primarily as a result of the estimated impact of the COVID-19 pandemic. Given the uncertainty regarding the spread and severity of COVID-19 and its adverse effects on the U.S. and global economies, the extent to which the COVID-19 pandemic may impact the Company's financial condition or results of operations is uncertain and cannot be accurately predicted at this time.

## c) Recently Issued Accounting Pronouncements

## Issued and Not Yet Adopted

## New Guidance on Leases

In December 2018, the Financial Accounting Standards Board ("FASB") issued amendments to new guidance issued in February 2016 for the recognition and measurement of all leases which has not yet been adopted by the Company. The amendments address certain lessor's issues associated with: (i) sales taxes and other similar taxes collected from lessees, (ii) certain lessor costs and (iii) recognition of variable payments for contracts with lease and nonlease components. The new guidance on leases issued in February 2016 requires lessees to recognize a right-of-use asset and a lease liability for most leases within the scope of the guidance. There were no significant changes to the guidance for lessors. These amendments, and the related pending new guidance, can be adopted using a modified retrospective transition at the beginning of the earliest comparative period presented, and provides for certain practical expedients.

In November 2019, the FASB again amended the effective date of the new guidance on leases. Previously, the amendments and related new guidance on leases were effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020, for private companies. The new guidance on leases is now effective for fiscal years beginning after December 15, 2020 and interim periods within fiscal years beginning after December 15, 2021. Early adoption is still permitted.

The Company has completed the process of gathering a complete inventory of its lease contracts, migrating identified lease data onto a new system, and is in the final stages of testing and evaluation of results. Based on these results, we currently expect to recognize an asset and a corresponding lease liability for an amount to be less than $1 \%$ of the Company's total consolidated assets at adoption. The Company plans to adopt the new guidance in its consolidated financial statements for the year ending December 31, 2021.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## Facilitation of the Effects of Reference Rate Reform on Financial Reporting

On March 12, 2020, the FASB issued amendments to guidance applicable to contracts, hedging relationships, and other transactions affected that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. These amendments provide optional guidance for a limited period of time to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform on financial reporting. The expedients and exceptions provided by the amendments do not apply to contract modifications made and hedging relationships entered into or evaluated after December 31, 2022, except for hedging relationships existing as of December 31, 2022, that an entity has elected certain optional expedients for and that are retained through the end of the hedging relationship. The amendments also allow entities to make a one-time election to sell, transfer, or both sell and transfer debt securities classified as held to maturity that reference a rate affected by reference rate reform and that are classified as held to maturity before January 1, 2020. These amendments are effective for all entities as of March 12, 2020 through December 31, 2022. An entity may elect to apply these amendments to eligible hedging relationships existing as of the beginning of the interim period that includes March 12,2020 and to new eligible hedging relationships entered into after the beginning of the interim period that includes March 12, 2020. An entity may elect to apply the amendments for contract modifications as of any date from the beginning of an interim period that includes or is subsequent to March 12, 2020, or prospectively from a date within an interim period that includes or is subsequent to March 12, 2020, up to the date that the financial statements are available to be issued. Once elected, these amendments must be applied prospectively for all eligible contract modifications and hedging relationships. The Company is in the process of evaluating the implications of these amendments to its current efforts for reference rate reform implementation.

## New Guidance on Accounting for Credit Losses on Financial Instruments

In June 2016, the FASB issued the new guidance on accounting for current expected credit losses on financial instruments ("CECL.") The new guidance introduces an approach based on expected losses to estimate credit losses on various financial instruments, including loans. It also modifies the impairment model for available-for-sale debt securities and provides for a simplified accounting model for purchased financial assets with credit deterioration since their origination.

In November 2018, the FASB issued amendments to pending new guidance on CECL to, among other things, align the implementation date for private companies' annual financial statements with the implementation date for their interim financial statements. Prior to the issuance of these amendments, the guidance on accounting for CECL was effective for private companies for fiscal years beginning after December 15, 2020, and interim periods within fiscal years beginning after December $15,2021$. These amendments are effective for fiscal years beginning after December 15, 2021, and interim periods within those fiscal years, for private companies.

In November 2019, the FASB amended the effective date of the new guidance on CECL. Previously, the amendments and related new guidance on CECL was effective for fiscal years beginning after December 15, 2021, and interim periods within those years, for private companies. The new guidance on CECL is now effective for fiscal years beginning after December 15, 2022 and interim periods within those years. Early adoption is still permitted. The new guidance on CECL is effective for fiscal years beginning after December 15, 2019, and interim periods within those years, for public companies.

The Company is currently assessing the impact that these changes will have on its consolidated financial statements, when adopted. As an Emerging Growth Company, or EGC, the Company currently plans to adopt the new guidance on CECL in its consolidated financial statements for the year ending December 31, 2023, or earlier in the event the Company ceases to be an EGC.

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## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## d) Subsequent Events

The effects of significant subsequent events, if any, have been recognized or disclosed in these unaudited interim consolidated financial statements.

## 2. Interest Earning Deposits with Banks

At March 31, 2020 and December 31, 2019 interest earning deposits with banks are mainly comprised of deposits with the Federal Reserve of approximately $\$ 248.8$ million and $\$ 93$ million, respectively. At March 31, 2020 and December 31, 2019, the average interest rate on these deposits was approximatelyl. $08 \%$ and $2.19 \%$, respectively. These deposits mature within one year.

## 3. Securities

Amortized cost and approximate fair values of debt securities available for sale are summarized as follows:

| (in thousands) | March 31, 2020 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  |
| U.S. government-sponsored enterprise debt securities | \$ | 844,712 | \$ | 31,188 | \$ | (719) | \$ | 875,181 |
| Corporate debt securities |  | 333,359 |  | 2,990 |  | $(6,155)$ |  | 330,194 |
| U.S. government agency debt securities |  | 251,731 |  | 3,828 |  | $(2,377)$ |  | 253,182 |
| U.S. treasury securities |  | 73,636 |  | 3,689 |  | - |  | 77,325 |
| Municipal bonds |  | 62,203 |  | 3,218 |  | - |  | 65,421 |
|  | \$ | 1,565,641 | \$ | 44,913 | \$ | (9,251) | \$ | 1,601,303 |


| (in thousands) | December 31, 2019 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
|  |  |  | Gains |  | Losses |  |  |  |
| U.S. government sponsored enterprise debt securities | \$ | 927,205 | \$ | 9,702 | \$ | $(3,795)$ | \$ | 933,112 |
| Corporate debt securities |  | 247,836 |  | 5,002 |  | (2) |  | 252,836 |
| U.S. government agency debt securities |  | 230,384 |  | 895 |  | $(2,882)$ |  | 228,397 |
| U.S. treasury securities |  | 106,112 |  | 1 |  | $(1,877)$ |  | 104,236 |
| Municipal bonds |  | 47,652 |  | 2,519 |  | - |  | 50,171 |
|  | \$ | 1,559,189 | \$ | 18,119 | \$ | $(8,556)$ | \$ | 1,568,752 |

At March 31, 2020 and December 31, 2019, the Company had no foreign sovereign or foreign government agency debt securities. The Company had investments in foreign corporate debt securities of $\$ 13.4$ million and $\$ 5.2$ million at March 31, 2020 and December 31, 2019, respectively.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

In the three months ended March 31, 2020 and 2019, proceeds from sales, gross realized gains, gross realized losses of debt securities available for sale were as follows:

| (in thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Proceeds from sales of debt securities available for sale | \$ | 139,072 | \$ | 112,529 |
| Gross realized gains |  | 9,266 |  | 448 |
| Gross realized losses |  | (23) |  | (444) |
| Realized gains, net | \$ | 9,243 | \$ | 4 |

The Company's investment in debt securities available for sale with unrealized losses that are deemed temporary, aggregated by the length of time that individual securities have been in a continuous unrealized loss position, are summarized below:

| (in thousands) | March 31, 2020 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
|  | Estimated Fair Value |  | Unrealized Loss |  | Estimated Fair Value |  | Unrealized Loss |  | Estimated Fair Value |  | Unrealized Loss |  |
| U.S. government-sponsored enterprise debt securities | \$ | 24,695 | \$ | (132) | \$ | 24,553 | \$ | (587) | \$ | 49,248 | \$ | (719) |
| Corporate debt securities |  | 127,093 |  | $(6,155)$ |  | - |  | - |  | 127,093 |  | $(6,155)$ |
| U.S. government agency debt securities |  | 18,602 |  | (117) |  | 98,645 |  | $(2,260)$ |  | 117,247 |  | $(2,377)$ |
|  | \$ | 170,390 | \$ | $(6,404)$ | \$ | 123,198 | \$ | $(2,847)$ | \$ | 293,588 | \$ | (9,251) |


| (in thousands) | December 31, 2019 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
|  | Estimated <br> Fair Value |  | $\begin{gathered} \text { Unrealized } \\ \text { Loss } \\ \hline \end{gathered}$ |  | Estimated <br> Fair Value |  | $\begin{aligned} & \text { Unrealized } \\ & \text { Loss } \end{aligned}$ |  | Estimated <br> Fair Value |  | Unrealized Loss |  |
| U.S. government sponsored enterprise debt securities | \$ | 239,446 | \$ | $(1,740)$ | \$ | 180,274 | \$ | $(2,055)$ | \$ | 419,720 | \$ | $(3,795)$ |
| Corporate debt securities |  | 8,359 |  | (1) |  | 300 |  | (1) |  | 8,659 |  | (2) |
| U.S. government agency debt securities |  | 41,300 |  | (251) |  | 117,040 |  | $(2,631)$ |  | 158,340 |  | $(2,882)$ |
| U.S. treasury securities |  | 97,471 |  | $(1,877)$ |  | - |  | - |  | 97,471 |  | $(1,877)$ |
|  | \$ | 386,576 | \$ | $(3,869)$ | \$ | 297,614 | \$ | $(4,687)$ | \$ | 684,190 | \$ | $(8,556)$ |

At March 31, 2020 and December 31, 2019, the Company held certain debt securities issued or guaranteed by the U.S. government and U.S. government-sponsored entities and agencies. The Company believes these issuers to present little credit risk. The Company considers these securities are not other-than-temporarily impaired because the decline in fair value is attributable to changes in interest rates and investment securities markets, generally, and not credit quality. The Company does not intend to sell these debt securities and it is more likely than not that it will not be required to sell the securities before their anticipated recovery.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)


#### Abstract

Unrealized losses on municipal and corporate debt securities are attributable to changes in interest rates and investment securities markets, generally, and as a result, temporary in nature. The Company considers these securities are not other-than-temporarily impaired because the issuers of these debt securities are considered to be high quality, and generally present little credit risk. The Company does not intend to sell these investments and it is more likely than not that it will not be required to sell these investments before their anticipated recovery.


Contractual maturities of debt securities at March 31, 2020 are as follows:

| (in thousands) | Available for Sale |  |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Estimated Fair Value |  | Amortized Cost |  | Estimated Fair Value |  |
| Within 1 year | \$ | 103,743 | \$ | 103,995 | \$ | - | \$ | - |
| After 1 year through 5 years |  | 167,055 |  | 166,952 |  | - |  | - |
| After 5 years through 10 years |  | 280,460 |  | 285,762 |  | 11,567 |  | 11,793 |
| After 10 years |  | 1,014,383 |  | 1,044,594 |  | 58,769 |  | 59,561 |
|  | \$ | 1,565,641 | \$ | 1,601,303 | \$ | 70,336 | \$ | 71,354 |

Equity securities with readily available fair value not held for trading consist of mutual funds with an original cost of $\$ 24.0$ million, and fair value of $\$ 24.2$ million and $\$ 23.8$ million as of March 31, 2020 and December 31, 2019, respectively. These equity securities have no stated maturities. During the three months ended March 31 , 2020, we recognized an unrealized gain of $\$ 0.4$ million related to the change in market value of these mutual funds.No gain was recognized during the three months ended March 31, 2019.

## 4. Loans

The loan portfolio consists of the following loan classes:

| (in thousands) | $\begin{gathered} \text { March 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2019 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans |  |  |  |  |
| Commercial real estate |  |  |  |  |
| Non-owner occupied | \$ | 1,875,293 | \$ | 1,891,802 |
| Multi-family residential |  | 834,016 |  | 801,626 |
| Land development and construction loans |  | 225,179 |  | 278,688 |
|  |  | 2,934,488 |  | 2,972,116 |
| Single-family residential |  | 569,340 |  | 539,102 |
| Owner occupied |  | 923,260 |  | 894,060 |
|  |  | 4,427,088 |  | 4,405,278 |
| Commercial loans |  | 1,084,751 |  | 1,234,043 |
| Loans to financial institutions and acceptances |  | 16,576 |  | 16,552 |
| Consumer loans and overdrafts |  | 139,912 |  | 88,466 |
|  | \$ | 5,668,327 | \$ | 5,744,339 |

At March 31, 2020 and December 31, 2019, loans with an outstanding principal balance of $\$ 1.5$ billion and $\$ 1.6$ billion, respectively, were pledged as collateral to secure advances from the FHLB.

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## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The amounts above include loans under syndication facilities of approximately $\$ 488$ million and $\$ 562$ million at March 31, 2020 and December 31, 2019, respectively, which include Shared National Credit facilities and agreements to enter into credit agreements with other lenders (club deals), and other agreements.

The following tables summarize international loans by country, net of loans fully collateralized with cash of approximately $\$ 14.5$ million and $\$ 15.2$ million at March 31 , 2020 and December 31, 2019, respectively.

| (in thousands) | March 31, 2020 |  |  |  |  |  | December 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Venezuela |  | Others (1) |  | Total |  | Venezuela |  | Others (1) |  | Total |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Single-family residential (2) | \$ | 97,517 | \$ | 7,571 | \$ | 105,088 | \$ | 103,979 | \$ | 7,692 | \$ | 111,671 |
| Commercial loans |  | - |  | 57,348 |  | 57,348 |  | - |  | 43,850 |  | 43,850 |
| Loans to financial institutions and acceptances |  | - |  | 8 |  | 8 |  | - |  | 5 |  | 5 |
| Consumer loans and overdrafts (3)(4) |  | 427 |  | 7,688 |  | 8,115 |  | 8,318 |  | 7,593 |  | 15,911 |
|  | \$ | 97,944 | \$ | 72,615 | \$ | 170,559 | \$ | 112,297 | \$ | 59,140 | \$ | 171,437 |

(1) Loans to borrowers in 12 other countries which do not individually exceed $1 \%$ of total assets ( 14 countries at December 31, 2019)
(2) Corresponds to mortgage loans secured by single-family residential properties located in the U.S.
(3) At December 31, 2019, Venezuela balances are mostly comprised of credit card extensions of credit to customers with deposits with the Bank. The Company phased out its legacy credit card products to further strengthen its credit quality. During the first quarter of 2020, the remaining balances related to the credit card product were repaid, therefore, there are no outstanding credit card balances as of March 31, 2020.
(4) Overdrafts to customers outside the United States were de minimis at March 31, 2020 and December 31, 2019.

The age analysis of the loan portfolio by class, including nonaccrual loans, as ofMarch 31, 2020 and December 31, 2019 are summarized in the following tables:

| (in thousands) | March 31, 2020 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Loans, Net of Unearned Income |  | Current |  | Past Due |  |  |  |  |  |  |  | $\begin{gathered} \text { Total Loans in } \\ \text { Nonaccrual } \\ \text { Status } \\ \hline \end{gathered}$ |  | Total Loans <br> 90 Days or More <br> Past Due <br> and Accruing |  |
|  |  |  | $\begin{gathered} 30-59 \\ \text { Days } \end{gathered}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Greater than } \\ & 90 \text { Days } \end{aligned}$ |  | Total Past Due |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | 1,875,293 |  |  | \$ | 1,875,293 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,936 | \$ | - |
| Multi-family residential |  | 834,016 |  | 834,016 |  | - |  | - |  | - |  | - |  | - |  | - |
| Land development and construction loans |  | 225,179 |  | 225,179 |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | 2,934,488 |  | 2,934,488 |  | - |  | - |  | - |  | - |  | 1,936 |  | - |
| Single-family residential |  | 569,340 |  | 557,717 |  | 8,438 |  | - |  | 3,185 |  | 11,623 |  | 7,077 |  | 5 |
| Owner occupied |  | 923,260 |  | 910,269 |  | 9,004 |  | 1,208 |  | 2,779 |  | 12,991 |  | 13,897 |  | - |
|  |  | 4,427,088 |  | 4,402,474 |  | 17,442 |  | 1,208 |  | 5,964 |  | 24,614 |  | 22,910 |  | 5 |
| Commercial loans |  | 1,084,751 |  | 1,076,834 |  | 5,626 |  | 425 |  | 1,866 |  | 7,917 |  | 9,993 |  | - |
| Loans to financial institutions and acceptances |  | 16,576 |  | 16,576 |  | - |  | - |  | - |  | - |  | - |  | - |
| Consumer loans and overdrafts |  | 139,912 |  | 139,682 |  | 170 |  | 29 |  | 31 |  | 230 |  | 467 |  | 12 |
|  | \$ | 5,668,327 | \$ | 5,635,566 | \$ | 23,238 | \$ | 1,662 | \$ | 7,861 | \$ | 32,761 | \$ | 33,370 | \$ | 17 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Loans, Net of Unearned Income |  | Current |  | Past Due |  |  |  |  |  |  |  | $\begin{gathered} \text { Total Loans in } \\ \text { Nonaccrual } \\ \text { Status } \\ \hline \end{gathered}$ |  | Total Loans <br> 90 Days or More <br> Past Due <br> and Accruing |  |
|  |  |  | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \end{aligned}$ |  | $\begin{aligned} & \text { Greater than } \\ & 90 \text { Days } \end{aligned}$ |  | $\begin{gathered} \text { Total Past } \\ \text { Due } \end{gathered}$ |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | 1,891,802 |  |  | \$ | 1,891,801 | \$ | 1 | \$ | - | \$ | - | \$ | 1 | \$ | 1,936 | \$ | - |
| Multi-family residential |  | 801,626 |  | 801,626 |  | - |  | - |  | - |  | - |  | - |  | - |
| Land development and construction loans |  | 278,688 |  | 278,688 |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | 2,972,116 |  | 2,972,115 |  | 1 |  | - |  | - |  | 1 |  | 1,936 |  | - |
| Single-family residential |  | 539,102 |  | 530,399 |  | 4,585 |  | 1,248 |  | 2,870 |  | 8,703 |  | 7,291 |  | - |
| Owner occupied |  | 894,060 |  | 888,158 |  | 1,360 |  | 1,724 |  | 2,818 |  | 5,902 |  | 14,130 |  | - |
|  |  | 4,405,278 |  | 4,390,672 |  | 5,946 |  | 2,972 |  | 5,688 |  | 14,606 |  | 23,357 |  | - |
| Commercial loans |  | 1,234,043 |  | 1,226,320 |  | 4,418 |  | 608 |  | 2,697 |  | 7,723 |  | 9,149 |  | - |
| Loans to financial institutions and acceptances |  | 16,552 |  | 16,552 |  | - |  | - |  | - |  | - |  | - |  | - |
| Consumer loans and overdrafts |  | 88,466 |  | 88,030 |  | 215 |  | 176 |  | 45 |  | 436 |  | 416 |  | 5 |
|  | \$ | 5,744,339 | \$ | 5,721,574 | \$ | 10,579 | \$ | 3,756 | \$ | 8,430 | \$ | 22,765 | \$ | 32,922 | \$ | 5 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

5. Allowance for Loan

Losses
The analyses by loan segment of the changes in the allowance for loan losses for thethree months ended March 31, 2020 and 2019, and its allocation by impairment methodology and the related investment in loans, net as of March 31, 2020 and 2019 are summarized in the following tables:

|  | Three Months Ended March 31, 2020 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Balances at beginning of the period | \$ | 25,040 | \$ | 22,482 | \$ | 42 | \$ | 4,659 | \$ | 52,223 |
| Provision for loan losses |  | 11,390 |  | 7,530 |  | - |  | 3,080 |  | 22,000 |
| Loans charged-off |  |  |  |  |  |  |  |  |  |  |
| Domestic |  | - |  | $(1,101)$ |  | - |  | (222) |  | $(1,323)$ |
| International |  | - |  | (34) |  | - |  | (251) |  | (285) |
| Recoveries |  | - |  | 185 |  | - |  | 148 |  | 333 |
| Balances at end of the period | \$ | 36,430 | \$ | 29,062 | \$ | 42 | \$ | 7,414 | \$ | 72,948 |


| Allowance for loan losses by impairment methodology: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individually evaluated | \$ | 1,157 | \$ | 4,038 | \$ | - | \$ | 1,525 | \$ | 6,720 |
| Collectively evaluated |  | 35,273 |  | 25,024 |  | 42 |  | 5,889 |  | 66,228 |
|  | \$ | 36,430 | \$ | 29,062 | \$ | 42 | \$ | 7,414 | \$ | 72,948 |
| Investment in loans, net of unearned income: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 1,936 | \$ | 24,232 | \$ | - | \$ | 7,521 | \$ | 33,689 |
| Collectively evaluated |  | 2,931,900 |  | 2,104,220 |  | 16,576 |  | 581,942 |  | 5,634,638 |
|  | \$ | 2,933,836 | \$ | 2,128,452 | \$ | 16,576 | \$ | 589,463 | \$ | 5,668,327 |

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## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

|  | Three Months Ended March 31, 2019 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and Others |  | Total |  |
| Balances at beginning of the period | \$ | 22,778 | \$ | 30,018 | \$ | 445 | \$ | 8,521 | \$ | 61,762 |
| (Reversal of) provision for loan losses |  | (322) |  | (31) |  | (339) |  | 692 |  | - |
| Loans charged-off |  |  |  |  |  |  |  |  |  |  |
| Domestic |  | - |  | (992) |  | - |  | (196) |  | $(1,188)$ |
| International |  | - |  | (18) |  | - |  | (406) |  | (424) |
| Recoveries |  | - |  | 123 |  | - |  | 49 |  | 172 |
| Balances at end of the period | \$ | 22,456 | \$ | 29,100 | \$ | 106 | \$ | 8,660 | \$ | 60,322 |


| Allowance for loan losses by impairment methodology |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individually evaluated | \$ | - | \$ | 1,593 | \$ | - | \$ | 1,202 | \$ | 2,795 |
| Collectively evaluated |  | 22,456 |  | 27,507 |  | 106 |  | 7,458 |  | 57,527 |
|  | \$ | 22,456 | \$ | 29,100 | \$ | 106 | \$ | 8,660 | \$ | 60,322 |
| Investment in loans, net of unearned income |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 711 | \$ | 12,325 | \$ | - | \$ | 3,392 | \$ | 16,428 |
| Collectively evaluated |  | 3,016,569 |  | 2,137,165 |  | 27,985 |  | 536,291 |  | 5,718,010 |
|  | \$ | 3,017,280 | \$ | 2,149,490 | \$ | 27,985 | \$ | 539,683 | \$ | 5,734,438 |

The following is a summary of the recorded investment amount of loan sales by portfolio segment:

| Three Months Ended March 31, (in thousands) | Real Estate |  | Commercial |  | Financial Institutions |  | Consumer and others |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | \$ | - | \$ | 11,901 | \$ | - | \$ | 1,208 | \$ | 13,109 |
| 2019 | \$ | 23,475 | \$ | 126,838 | \$ | - | \$ | 1,864 | \$ | 152,177 |

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## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

The following is a summary of impaired loans as of March 31, 2020 and December 31, 2019:

| (in thousands) | March 31, 2020 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment |  |  |  |  |  |  |  | Total Unpaid Principal Balance |  | Valuation Allowance |  |
|  | With a Valuation Allowance |  | Without a <br> Valuation <br> Allowance |  | Total |  | $\begin{aligned} & \text { Year Average } \\ & \text { (1) } \\ & \hline \end{aligned}$ |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | 1,936 | \$ | - | \$ | 1,936 | \$ | 1,943 | \$ | 1,936 | \$ | 1,157 |
| Multi-family residential |  | - |  | - |  | - |  | 164 |  | - |  | - |
| Land development and construction loans |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | 1,936 |  | - |  | 1,936 |  | 2,107 |  | 1,936 |  | 1,157 |
| Single-family residential |  | 4,499 |  | 2,831 |  | 7,330 |  | 6,471 |  | 7,610 |  | 1,071 |
| Owner occupied |  | 1,481 |  | 12,470 |  | 13,951 |  | 11,857 |  | 13,791 |  | 510 |
|  |  | 7,916 |  | 15,301 |  | 23,217 |  | 20,435 |  | 23,337 |  | 2,738 |
| Commercial loans |  | 8,139 |  | 1,854 |  | 9,993 |  | 9,228 |  | 10,039 |  | 3,528 |
| Consumer loans and overdrafts |  | 470 |  | 9 |  | 479 |  | 270 |  | 537 |  | 454 |
|  | \$ | 16,525 | \$ | 17,164 | \$ | 33,689 | \$ | 29,933 | \$ | 33,913 | \$ | 6,720 |

(1) Average using trailing four quarter balances.

| (in thousands) | December 31, 2019 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment |  |  |  |  |  |  |  | Total Unpaid Principal Balance |  | Valuation <br> Allowance |  |
|  | With a Valuation Allowance |  | Without a Valuation Allowance |  | Total |  | Year Average <br> (1) |  |  |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | 1,936 | \$ | - | \$ | 1,936 | \$ | 1,459 | \$ | 1,936 | \$ | 1,161 |
| Multi-family residential |  | - |  | - |  | - |  | 342 |  | - |  | - |
| Land development and construction loans |  | - |  | - |  | - |  | - |  | - |  | - |
|  |  | 1,936 |  | - |  | 1,936 |  | 1,801 |  | 1,936 |  | 1,161 |
| Single-family residential |  | 4,739 |  | 729 |  | 5,468 |  | 5,564 |  | 5,598 |  | 946 |
| Owner occupied |  | 6,169 |  | 7,906 |  | 14,075 |  | 9,548 |  | 13,974 |  | 501 |
|  |  | 12,844 |  | 8,635 |  | 21,479 |  | 16,913 |  | 21,508 |  | 2,608 |
| Commercial loans |  | 8,415 |  | 13 |  | 8,428 |  | 8,552 |  | 8,476 |  | 1,288 |
| Consumer loans and overdrafts |  | 395 |  | 9 |  | 404 |  | 153 |  | 402 |  | 378 |
|  | \$ | 21,654 | \$ | 8,657 | \$ | 30,311 | \$ | 25,618 | \$ | 30,386 | \$ | 4,274 |

[^1]
## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

There were no new troubled debt restructurings ("TDRs") during the first quarter of 2020. As of March 31, 2020, TDRs mainly consist of a multiple loan relationship with a South Florida customer including CRE, owner occupied and commercial loans totaling $\$ 9.7$ million. This TDR consisted of extending repayment terms and adjusting future periodic payments which resulted in no additional reserves. Four residential loans, totaling $\$ 2.1$ million at March 31, 2020, which are included in this loan relationship, were not modified. The Company believes the specific reserves associated with this loan relationship, which total $\$ 3.6$ million at March 31 , 2020, are adequate to cover probable losses given current facts and circumstances. In the fourth quarter of 2019, this $\$ 9.7$ million TDR loan relationship did not perform in accordance with the restructured terms. The Company will continue to closely monitor the performance of these loans under their modified terms. Since March 31, 2019, no additional TDRs subsequently defaulted under their modified terms. In addition, during the first quarter of 2020, there were no charge-offs against the allowance for loan losses associated with TDR loans.

On March 26, 2020, the Company began offering loan payment relief options to customers impacted by the COVID-19 pandemic, including interest-only and/or forbearance options. Consistent with accounting and regulatory guidance, temporary modifications granted under these programs are not considered TDRs. The Company is actively monitoring these loans to permit the proactive identification of negative patterns by industry and/or region and pursuing remediation efforts in a timely manner. While the economic disruption caused by the COVID-19 pandemic is expected to impact the Company's credit quality, it is difficult to estimate the potential outcome due to the uncertain duration and scope of the slowdown in U.S. economic activity. The Company will continue to closely monitor the performance of loans to borrowers in impacted sectors, and will reassess its provisions as conditions evolve. As of May 1, 2020, loans under these programs totaled $\$ 1,119$ million. The Company is closely monitoring the performance of these loans under the terms of the temporary relief granted.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## Loans by Credit Quality Indicators

Loans by credit quality indicators as of March 31, 2020 and December 31, 2019 are summarized in the following tables:

| (in thousands) | March 31, 2020 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credit Risk Rating |  |  |  |  |  |  |  |  |  | Total |  |
|  | Nonclassified |  |  |  | Classified |  |  |  |  |  |  |  |
|  | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Loss |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | 1,872,600 | \$ | - | \$ | 757 | \$ | 1,936 | \$ | - | \$ | 1,875,293 |
| Multi-family residential |  | 834,016 |  | - |  | - |  | - |  | - |  | 834,016 |
| Land development and construction loans |  | 215,327 |  | 9,852 |  | - |  | - |  | - |  | 225,179 |
|  |  | 2,921,943 |  | 9,852 |  | 757 |  | 1,936 |  | - |  | 2,934,488 |
| Single-family residential |  | 562,258 |  | - |  | 7,082 |  | - |  | - |  | 569,340 |
| Owner occupied |  | 902,065 |  | 7,190 |  | 14,005 |  | - |  | - |  | 923,260 |
|  |  | 4,386,266 |  | 17,042 |  | 21,844 |  | 1,936 |  | - |  | 4,427,088 |
| Commercial loans |  | 1,070,062 |  | 2,587 |  | 9,459 |  | 2,643 |  | - |  | 1,084,751 |
| Loans to financial institutions and acceptances |  | 16,576 |  | - |  | - |  | - |  | - |  | 16,576 |
| Consumer loans and overdrafts |  | 139,437 |  | - |  | 41 |  | 434 |  | - |  | 139,912 |
|  | \$ | 5,612,341 | \$ | 19,629 | \$ | 31,344 | \$ | 5,013 | \$ | - | \$ | 5,668,327 |

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## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2019 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credit Risk Rating |  |  |  |  |  |  |  |  |  | Total |  |
|  | Nonclassified |  |  |  | Classified |  |  |  |  |  |  |  |
|  | Pass |  | Special Mention |  | Substandard |  | Doubfful |  | Loss |  |  |  |
| Real estate loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | 1,879,780 | \$ | 9,324 | \$ | 762 | \$ | 1,936 | \$ | - | \$ | 1,891,802 |
| Multi-family residential |  | 801,626 |  | - |  | - |  | - |  | - |  | 801,626 |
| Land development and construction loans |  | 268,733 |  | 9,955 |  | - |  | - |  | - |  | 278,688 |
|  |  | 2,950,139 |  | 19,279 |  | 762 |  | 1,936 |  | - |  | 2,972,116 |
| Single-family residential |  | 531,811 |  | - |  | 7,291 |  | - |  | - |  | 539,102 |
| Owner occupied |  | 871,682 |  | 8,138 |  | 14,240 |  | - |  | - |  | 894,060 |
|  |  | 4,353,632 |  | 27,417 |  | 22,293 |  | 1,936 |  | - |  | 4,405,278 |
| Commercial loans |  | 1,217,399 |  | 5,569 |  | 8,406 |  | 2,669 |  | - |  | 1,234,043 |
| Loans to financial institutions and acceptances |  | 16,552 |  | - |  | - |  | - |  | - |  | 16,552 |
| Consumer loans and overdrafts |  | 88,042 |  | - |  | 67 |  | 357 |  | - |  | 88,466 |
|  | \$ | 5,675,625 | \$ | 32,986 | \$ | 30,766 | \$ | 4,962 | \$ | - | \$ | 5,744,339 |

## 6. Time <br> Deposits

Time deposits in denominations of $\$ 100,000$ or more amounted to approximately $\$ 1.5$ billion and $\$ 1.4$ billion at March 31,2020 and December 31 , 2019, respectively. Time deposits in denominations of more than $\$ 250,000$ amounted to approximately $\$ 796$ million and $\$ 733$ million at March 31, 2020 and December 31, 2019, respectively. As of March 31, 2020 and December 31, 2019, brokered time deposits amounted to $\$ 647$ million and $\$ 662$ million, respectively.

## 7. Advances from the Federal Home Loan Bank and Other Borrowings

At March 31, 2020 and December 31, 2019, the Company had outstanding advances from the FHLB and other borrowings as follows:

| $\underline{\text { Year of Maturity }}$ | Interest <br> Rate | Interest <br> Rate Type | Outstanding Balance |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | At March 31, 2020 |  | At December 31, 2019 |  |
|  |  |  | (in thousands) |  |  |  |
| 2020 | 0.44\% to $2.35 \%$ | Fixed |  | 155,000 |  | 135,000 |
| 2020 | $1.73 \%$ to $2.03 \%$ | Variable |  | 60,000 |  | 150,000 |
| 2021 | $1.75 \%$ to $3.08 \%$ | Fixed |  | 210,000 |  | 210,000 |
| 2022 | 0.65\% to $2.80 \%$ | Fixed |  | 170,000 |  | 120,000 |
| 2023 and after (1) | 0.62\% to $3.23 \%$ | Fixed |  | 670,000 |  | 620,000 |
|  |  |  | \$ | 1,265,000 | \$ | 1,235,000 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

(1) As of March 31,2020 and December 31, 2019, include $\$ 530$ million (fixed interest rates raging from $0.62 \%$ to $0.97 \%$ ) in advances from the FHLB that are callable prior to maturity.

In early April 2020, the Company restructured $\$ 420.0$ million of its fixed-rate FHLB advances extending their original maturities from 2021 to 2023 at lower interest rates. The Company incurred a loss of $\$ 17.0$ million as a result of this restructuring which was blended into the new interest rates of these advances affecting the yields through their remaining maturities. The Company accounted for these transactions as the modification of existing debt in accordance with U.S. GAAP.

## 8. Junior Subordinated Debentures Held by Trust Subsidiaries

The following table provides information of the outstanding Trust Preferred Securities issued by, and the junior subordinated debentures issued to, each of the statutory trust subsidiaries as of March 31, 2020 and December 31, 2019:

| (in thousands) | March 31, 2020 |  |  |  | December 31, 2019 |  |  |  | Year of Issuance | Annual Rate of Trust Preferred Securities and Debentures |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ount of <br> Trust <br> eferred <br> curities <br> ued by <br> Trust | Principal <br> Amount of <br> Debenture <br> Issued to <br> Trust |  |  | ount of rust ferred urities ed by rust | Principal Amount of Debenture Issued to Trust |  |  |  | Year of Maturity |
| Commercebank Capital Trust I | \$ | - | \$ | - | \$ | 26,830 | \$ | 28,068 | 1998 | 8.90\% | 2028 |
| Commercebank Capital Trust VI |  | 9,250 |  | 9,537 |  | 9,250 |  | 9,537 | 2002 | 3-M LIBOR + 3.35\% | 2033 |
| Commercebank Capital Trust VII |  | 8,000 |  | 8,248 |  | 8,000 |  | 8,248 | 2003 | 3-M LIBOR + 3.25\% | 2033 |
| Commercebank Capital Trust VIII |  | 5,000 |  | 5,155 |  | 5,000 |  | 5,155 | 2004 | 3-M LIBOR + 2.85\% | 2034 |
| Commercebank Capital Trust IX |  | 25,000 |  | 25,774 |  | 25,000 |  | 25,774 | 2006 | 3-M LIBOR + 1.75\% | 2038 |
| Commercebank Capital Trust X |  | 15,000 |  | 15,464 |  | 15,000 |  | 15,464 | 2006 | 3-M LIBOR + 1.78\% | 2036 |
|  | \$ | 62,250 | \$ | 64,178 | \$ | 89,080 | \$ | 92,246 |  |  |  |

On January 30, 2020, the Company redeemed all $\$ 26.8$ million of its outstanding $8.90 \%$ trust preferred capital securities issued by Commercebank Capital Trust I ("Capital Trust I") at a redemption price of $100 \%$. The Company simultaneously redeemed all junior subordinated debentures held by Capital Trust I as part of this redemption transaction. This redemption reduced total cash and cash equivalents by $\$ 27.1$ million, financial liabilities by $\$ 28.1$ million, other assets by $\$ 3.4$ million, and other liabilities by $\$ 2.2$ million. In addition, the Company recorded a charge of $\$ 0.3$ million for the unamortized issuance costs. This redemption reduced the Company's Tier 1 equity capital by a net amount of $\$ 24.7$ million.

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## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 9. Derivative <br> Instruments

At March 31, 2020 and December 31, 2019, the fair values of the Company's derivative instruments were as follows:

|  | March 31, 2020 |  |  |  | December 31, 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Other Assets |  | Other Liabilities |  | Other Assets |  | OtherLiabilities |  |
| Interest rate swaps designated as cash flow hedges | \$ | - | \$ | 1,773 | \$ | 301 | \$ | - |
| Interest rate swaps not designated as hedging instruments: |  |  |  |  |  |  |  |  |
| Customers |  | 42,280 |  | - |  | 11,236 |  | 527 |
| Third party broker |  | - |  | 42,280 |  | 527 |  | 11,236 |
|  |  | 42,280 |  | 42,280 |  | 11,763 |  | 11,763 |
| Interest rate caps not designated as hedging instruments: |  |  |  |  |  |  |  |  |
| Customers |  | - |  | 69 |  | - |  | 46 |
| Third party broker |  | 20 |  | - |  | 33 |  | - |
|  |  | 20 |  | 69 |  | 33 |  | 46 |
|  | \$ | 42,300 | \$ | 44,122 | \$ | 12,097 | \$ | 11,809 |

No hedge ineffectiveness gains or losses were recognized on derivatives designated as hedging instruments in the three months ended March 31,2020 and 2019.

## Derivatives Not Designated as Hedging Instruments

Interest Rate Swaps

At March 31, 2020 and December 31, 2019, the Company had 56 and 49 interest rate swap contracts with customers, respectively, with a total notional amount of $\$ 406.1$ million and $\$ 405.2$ million, respectively. These instruments involve the payment of fixed-rate amounts in exchange for the Company receiving variable-rate payments over the life of the contract. In addition, at March 31, 2020 and December 31, 2019, the Company had 56 and 49 interest rate swap mirror contracts, respectively, with third party brokers with similar terms.

In 2019, the Company entered into swap participation agreements with other financial institutions to manage the credit risk exposure on certain interest rate swaps with customers. Under these agreements, the Company, as the beneficiary or guarantor, will receive or make payments from/to the counterparty if the borrower defaults on the related interest rate swap contract. As of March 31, 2020 and December 31, 2019, the Company had two and three swap participation agreements, respectively, with total notional amounts of approximately $\$ 32.0$ million and $\$ 50.2$ million, respectively. The notional amount of these agreements is based on the Company's pro-rata share of the related interest rate swap contracts. As of March 31, 2020 and December 31, 2019, the fair value of swap participation agreements was not significant.

## Interest Rate Caps

At March 31, 2020 and December 31, 2019, the Company had 19 and 16 interest rate cap contracts with customers with a total notional amount of $\$ 401.8$ million and $\$ 315.2$ million, respectively. These instruments involve the Company making payments if an interest rate exceeds the agreed strike price. In addition, at March 31 , 2020 and December 31, 2019, the Company had 12 and 13 interest rate cap mirror contracts, respectively, with various third party brokers with total notional amounts of $\$ 225.7$ million and $\$ 234.1$ million, respectively.

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 10. Stock-based Incentive Compensation Plan

The Company sponsors the 2018 Equity and Incentive Compensation Plan (the "2018 Equity Plan"). See Note 11 to the Company's audited consolidated financial statements in the 2019 annual report on Form 10-K for more information on the 2018 Equity Plan and stock-based compensation awards for the year ended 2019, including restricted stocks and restricted stock units ("RSUs").

## Restricted Stock Awards

The following table shows the activity of restricted stock awards in the three months ended March 31, 2020:

|  | Number of restricted shares | Weighted-average grant date fair value |  |
| :---: | :---: | :---: | :---: |
| Non-vested shares, beginning of year | 495,131 | \$ | 13.48 |
| Granted | 6,591 |  | 15.17 |
| Vested | (433) |  | 13.58 |
| Forfeited | $(54,462)$ |  | 13.45 |
| Non-vested shares at March 31, 2020 | 446,827 | \$ | 13.51 |

During the three months ended March 31, 2020 and 2019, the Company recorded $\$ 0.3$ million and $\$ 1.5$ million, respectively, of compensation expense related to the restricted stock awards. The total unamortized deferred compensation expense of $\$ 2.9$ million for all unvested restricted stock outstanding at March 31,2020 will be recognized over a weighted average period of 1.4 years.

## 11. Income

Taxes
The Company uses an estimated annual effective tax rate method in computing its interim tax provision. This effective tax rate is based on forecasted annual consolidated pre-tax income, permanent tax differences and statutory tax rates. Under this method, the tax effect of certain items that do not meet the definition of ordinary income or expense are computed and recognized as discrete items when they occur.

The effective combined federal and state tax rates for thethree months ended March 31, 2020 and 2019 were $20.83 \%$ and $21.49 \%$, respectively. Effective tax rates differ from the statutory rates mainly due to the impact of forecasted permanent non-taxable interest and other income, and the effect of corporate state taxes.

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## Amerant Bancorp Inc. and Subsidiaries

Notes to Interim Consolidated Financial Statements (Unaudited)

## 12. Accumulated Other Comprehensive Income ("AOCI"):

The components of AOCI are summarized as follows using applicable blended average federal and state tax rates for each period:

| (in thousands) | March 31, 2020 |  |  |  |  |  | December 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Before Tax Amount |  | $\begin{gathered} \text { Tax } \\ \text { Effect } \end{gathered}$ |  | Net of Tax Amount |  | Before Tax <br> Amount |  | Tax Effect |  | Net of Tax Amount |  |
| Net unrealized holding gains on debt securities available for sale | \$ | 35,662 | \$ | $(8,718)$ | \$ | 26,944 | \$ | 9,563 | \$ | $(2,338)$ | \$ | 7,225 |
| Net unrealized holding gains on interest rate swaps designated as cash flow hedges |  | 5,523 |  | $(1,350)$ |  | 4,173 |  | 7,953 |  | $(1,944)$ | \$ | 6,009 |
| Total AOCI | \$ | 41,185 | \$ | $(10,068)$ | \$ | 31,117 | \$ | 17,516 | \$ | $(4,282)$ | \$ | 13,234 |

The components of other comprehensive income for the periods presented is summarized as follows:

| (in thousands) | Three Months Ended March 31, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  |  |  |  |  | 2019 |  |  |  |  |  |
|  | Before Tax Amount |  | Tax Effect |  | Net of Tax Amount |  | Before Tax Amount |  | Tax Effect |  | Net of Tax Amount |  |
| Net unrealized holding gains on debt securities available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in fair value arising during the period | \$ | 35,342 | \$ | $(8,640)$ | \$ | 26,702 | \$ | 21,545 | \$ | $(5,267)$ | \$ | 16,278 |
| Reclassification adjustment for net gains included in net income |  | $(9,243)$ |  | 2,260 |  | $(6,983)$ |  | (4) |  | 1 |  | (3) |
|  |  | 26,099 |  | $(6,380)$ |  | 19,719 |  | 21,541 |  | $(5,266)$ |  | 16,275 |
| Net unrealized holding losses on interest rate swaps designated as cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in fair value arising during the period |  | $(2,004)$ |  | 490 |  | $(1,514)$ |  | (15) |  | 4 |  | (11) |
| Reclassification adjustment for net interest income included in net income |  | (426) |  | 104 |  | (322) |  | (329) |  | 80 |  | (249) |
|  |  | $(2,430)$ |  | 594 |  | $(1,836)$ |  | (344) |  | 84 |  | (260) |
| Total other comprehensive income | \$ | 23,669 | \$ | $(5,786)$ | \$ | 17,883 | \$ | 21,197 | \$ | $(5,182)$ | \$ | 16,015 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 13. Stockholders' Equity

## a) Class A Common Stock

Shares of the Company's Class A common stock issued and outstanding as ofMarch 31, 2020 and December 31, 2019 were 28,879,576 and 28,927,576, respectively.

## b) Class B Common Stock and Treasury Stock

Shares of the Company's Class B common stock issued as ofMarch 31, 2020 and December 31, 2019 were 13,286,137 and 17,751,053, respectively. As of March 31, 2020 and December 31, 2019, there were $13,286,137$ shares and $14,218,596$ shares, respectively, of Class B common stock outstanding. As ofMarch 31 , 2020, the Company had no shares of common stock held as treasury stock. At December 31, 2019, the Company had 3,532,457 shares of common stock held as treasury stock under the cost method.

On February 14 and February 21, 2020, the Company repurchased an aggregate of 932,459 shares of nonvoting Class B common stock in two privately negotiated transactions (collectively, the " 2020 Repurchase") for $\$ 16.00$ per share of Class B common stock. The aggregate purchase price for these transactions was approximately $\$ 15.2$ million, including $\$ 0.3$ million in broker fees and other expenses. The Company funded the 2020 Repurchase with available cash.

In March 2020, Company's Board of Directors authorized the cancellation of all4,464,916 shares of Class B Common Stock previously held as treasury stock, including shares repurchased during 2018, 2019 and 2020, effective March 31, 2020.

## 14. Commitments and Contingencies

The Company and its subsidiaries are parties to various legal actions arising in the ordinary course of business. In the opinion of management, the outcome of these proceedings will not have a significant effect on the Company's consolidated financial position or results of operations.

The Company occupies various premises under noncancelable lease agreements expiring through the year 2046. Actual rental expenses may include deferred rents that are recognized as rent expense on a straight line basis. Rent expense under these leases was approximately $\$ 1.3$ million and $\$ 1.6$ million for the three months ended March 31 , 2020 and 2019 , respectively.

Financial instruments whose contract amount represents off-balance sheet credit risk atMarch 31, 2020 are generally short-term and are as follows:

| (in thousands) | Approximate <br> Contract Amount |  |
| :---: | :---: | :---: |
| Commitments to extend credit | \$ | 786,873 |
| Standby letters of credit |  | 15,414 |
| Commercial letters of credit |  | 4,517 |
|  | \$ | 806,804 |

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

## 15. Fair Value Measurements

Assets and liabilities measured at fair value on a recurring basis are summarized below:


## Table of Contents

## Amerant Bancorp Inc. and Subsidiaries

## Notes to Interim Consolidated Financial Statements (Unaudited)

| (in thousands) | December 31, 2019 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  | Third-Party Models with Observable Market Inputs (Level 2) |  | InternalModelswithUnobservableMarketInputs(Level 3) |  |  | Total Carrying Value in the Consolidated Balance Sheet |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Debt securities available for sale |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored enterprise debt securities | \$ |  | - | \$ | 933,112 | \$ |  | - | \$ | 933,112 |
| Corporate debt securities |  |  | - |  | 252,836 |  |  | - |  | 252,836 |
| U.S. government agency debt securities |  |  | - |  | 228,397 |  |  | - |  | 228,397 |
| U.S. treasury securities |  |  | - |  | 104,236 |  |  | - |  | 104,236 |
| Municipal bonds |  |  | - |  | 50,171 |  |  | - |  | 50,171 |
|  |  |  | - |  | 1,568,752 |  |  | - |  | 1,568,752 |
| Equity securities with readily determinable fair values not held for trading |  |  | - |  | 23,848 |  |  | - |  | 23,848 |
| Bank owned life insurance |  |  | - |  | 211,852 |  |  | - |  | 211,852 |
| Derivative instruments |  |  | - |  | 12,097 |  |  | - |  | 12,097 |
|  | \$ |  | - | \$ | 1,816,549 | \$ |  | - | \$ | 1,816,549 |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Derivative instruments | \$ |  | - | \$ | 11,809 | \$ |  | - | \$ | 11,809 |

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis
There were no significant assets or liabilities measured at fair value on a nonrecurring basis at March 31, 2020 andDecember 31, 2019.

## Fair Value of Financial Instruments

The estimated fair value of financial instruments where fair value differs from carrying value are as follows:

| (in thousands) | March 31, 2020 |  |  |  | December 31, 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value |  | $\begin{gathered} \hline \text { Estimated } \\ \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |  | Carrying <br> Value |  | $\begin{gathered} \hline \text { Estimated } \\ \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Loans | \$ | 2,776,062 | \$ | 2,669,835 | \$ | 2,819,477 | \$ | 2,721,291 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Time deposits |  | 1,882,048 |  | 1,910,249 |  | 1,745,735 |  | 1,759,347 |
| Advances from the FHLB |  | 1,265,000 |  | 1,287,674 |  | 1,235,000 |  | 1,244,515 |
| Junior subordinated debentures |  | 64,178 |  | 60,200 |  | 92,246 |  | 86,738 |

## Amerant Bancorp Inc. and Subsidiaries

Notes to Interim Consolidated Financial Statements (Unaudited)

## 16. Earnings Per <br> Share

The following table shows the calculation of basic and diluted earnings per share:

| (in thousands, except per share data) | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Numerator: |  |  |  |  |
| Net income available to common stockholders | \$ | 3,382 | \$ | 13,071 |
| Denominator: |  |  |  |  |
| Basic weighted average shares outstanding |  | 42,185 |  | 42,755 |
| Dilutive effect of share-based compensation awards |  | 348 |  | 159 |
| Diluted weighted average shares outstanding |  | 42,533 |  | 42,914 |
|  |  |  |  |  |
| Basic earnings per common share | \$ | 0.08 | \$ | 0.31 |
| Diluted earnings per common share | \$ | 0.08 | \$ | 0.30 |

As of March 31, 2020 and 2019, potential dilutive instruments consisted of unvested shares of restricted stock and restricted stock units mainly related to the Company's IPO in 2018, totaling 482,316 and 786,213 , respectively, were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at those dates, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at those dates, such awards resulted in higher diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is designed to provide a better understanding of various factors related to Amerant Bancorp Inc.'s (the "Company," "Amerant" "our" or "we") results of operations and financial condition and its wholly owned subsidiaries, including its principal subsidiary, Amerant Bank, N.A. (the "Bank"). The Bank has three principal subsidiaries, Amerant Trust, N.A. ("Amerant Trust"), a non-depository trust company, Amerant Investments, Inc., a securities broker-dealer ("Amerant Investments"), and a grand-Cayman based trust company subsidiary Elant Bank \& Trust LTD. (the "Cayman Bank").

This discussion is intended to supplement and highlight information contained in the accompanying unaudited interim consolidated financial statements and related footnotes included in this Quarterly Report on Form 10-Q ("Form 10-Q"), as well as the information contained in the Company's annual report on Form 10-K filed with the U.S. Securities and Exchange Commission (the "SEC") on March 16, 2020 ("Form 10-K").

## Cautionary Notice Regarding Forward-Looking Statements

Various of the statements made in this Form 10-Q, including information incorporated herein by reference to other documents, are "forward-looking statements" within the meaning of, and subject to, the protections of the Securities Act of 1933 (the "Securities Act") and the Securities Exchange Act of 1934 (the "Exchange Act"). These forward-looking statements include, without limitation, future financial and operating results; costs and revenues; economic conditions generally and in our markets and among our customer base; the challenges and uncertainties caused by the COVID-19 pandemic; the measures we have taken in response to the COVID-19 pandemic; our participation in the Paycheck Protection Program ("PPP"); loan demand; changes in the mix of our earning assets and our deposit and wholesale liabilities; net interest income and margin; yields on earning assets; interest rates and yield curves (generally and those applicable to our assets and liabilities); credit quality, including loan performance, non-performing assets, provisions for loan losses, charge-offs, other-than-temporary impairments and collateral values; the effect of redemptions of certain fixed rate trust preferred securities and related junior subordinated debt; rebranding and staff realignment costs and expected savings; market trends; and customer preferences, as well as statements with respect to our objectives, expectations and intentions and other statements that are not historical facts. All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as "may," "will," "anticipate," "assume," "should," "indicate," "would," "believe," "contemplate," "expect," "estimate," "continue," "plan," "point to," "project," "could," "intend," "target," "goals," "outlooks," "modeled" and other similar words and expressions of the future in this Form 10-Q. These forward-looking statements should be read together with the "Risk Factors" included in this Form 10-Q, our Form 10-K and our other reports filed with the SEC. Additionally, these forward-looking statements may not be realized due to a variety of factors which are, in some cases, beyond the Company's control and which could materially affect the Company's results of operations, financial condition, cash flows, performance or future achievements or events. Currently, one of the most significant factors, is the potential adverse effect of the COVID-19 pandemic, on the financial condition, results of operations, cash flows and performance of the Company and its customers and the global economy and financial markets. The extent of the impact of COVID-19 over the Company and its customers will depend on a number of issues and future developments, which, at this time, are extremely uncertain and cannot be accurately predicted, including the scope, severity and duration of the pandemic, the actions taken to contain or mitigate the impact of the pandemic, and the direct and indirect effects that the pandemic and related containment measures may have, among others. You should consider many of the risks listed in this report together with those risks and uncertainties described in "Risk factors" in our Form 10-K and in our other filings with the SEC, as being heightened as a result of the ongoing COVID-19 pandemic.

Additional factors that may cause actual results to deviate significantly from current expectations include but are not limited to:

- the COVID-19 pandemic has significantly impacted economic conditions globally and in the United States, could have a material adverse effect on our business, financial condition and results of operation, and the ultimate impact on our business, financial condition and results of operations, will depend on future developments and other factors that are highly uncertain and will be impacted by the scope and duration of the pandemic and actions taken by governmental authorities in response;
- as a participating lender in the U.S. Small Business Administration ("SBA") PPP, the Company and the Bank are subject to additional risks of litigation from the Bank's customers or other parties regarding the Bank's processing of loans for the PPP and risks that the SBA may not fund some or all PPP loan guaranties;
- our strategic plan and growth strategy may not be achieved as quickly or as fully as we seek;
- operational risks are inherent in our businesses;
- market conditions and economic cyclicality may adversely affect our industry;
- our profitability and liquidity may be affected by changes in interest rates and interest rate levels, the shape of the yield curve and economic conditions;
- our cost of funds may increase as a result of general economic conditions, interest rates, inflation and competitive pressures;
- many of our loans and our obligations for borrowed money are priced based on variable interest rates tied to the London Interbank Offering Rate, or LIBOR. We are subject to risks that LIBOR will no longer be available as a result of the United Kingdom's Financial Conduct Authority ceasing to require the submission of LIBOR quotes after 2021;
- our derivative instruments may expose us to certain risks;
- our valuation of securities and investments and the determination of the amount of impairments taken on our investments are subjective and, if changed, could materially adversely affect our results of operations or financial condition;
- our success depends on our ability to compete effectively in highly competitive markets;
- our success depends on general and local economic conditions where we operate;
- severe weather, natural disasters, global pandemics, acts of war or terrorism, theft, civil unrest, government expropriation or other external events could have significant effects on our business;
- defaults by or deteriorating asset quality of other financial institutions could adversely affect us;
- nonperforming and similar assets take significant time to resolve and may adversely affect our results of operations and financial condition;
- changes in the real estate markets, including the secondary market for residential mortgage loans, may adversely affect us;
- our allowance for loan losses may prove inadequate or we may be negatively affected by credit risk exposures;
- if our business does not perform well, we may be required to recognize an impairment of our goodwill or other long-lived assets or to establish a valuation allowance against the deferred income tax asset, which could adversely affect our results of operations or financial condition;
- mortgage servicing rights requirements may change and require us to incur additional costs and risks;
- we may be contractually obligated to repurchase mortgage loans we sold to third-parties on terms unfavorable to us;
- our concentration of CRE loans could result in further increased loan losses, and adversely affect our business, earnings, and financial condition;
- liquidity risks could affect operations and jeopardize our financial condition;
- certain funding sources may not be available to us and our funding sources may prove insufficient and/or costly to replace;
- our Venezuelan deposit concentration may lead to conditions in Venezuela adversely affecting our operations;
- our investment advisory and trust businesses could be adversely affected by conditions affecting our Venezuelan customers;
- our brokered deposits and wholesale funding increases our liquidity risk, could increase our interest rate expense and potentially increase our deposit insurance costs;
- technological changes affect our business including potentially impacting the revenue stream of traditional products and services, and we may have fewer resources than many competitors to invest in technological improvements;
- the fair value of our investment securities can fluctuate due to market conditions out of our control;
- potential gaps in our risk management policies and internal audit procedures may leave us exposed to unidentified or unanticipated risk, which could negatively affect our business;
- we may determine that our internal controls and disclosure controls could have deficiencies or weaknesses;
- any failure to protect the confidentiality of customer information could adversely affect our reputation and subject us to financial sanctions and other costs that could have a material adverse effect on our business, financial condition and results of operations;
- our information systems may experience interruptions and security breaches, and are exposed to cybersecurity threats;
- future acquisitions and expansion activities may disrupt our business, dilute shareholder value and adversely affect our operating results;
- attractive acquisition opportunities may not be available to us in the future;
- certain provisions of our amended and restated articles of incorporation and amended and restated bylaws, Florida law, and U.S. banking laws could have antitakeover effects by delaying or preventing a change of control that you may favor;
- we may be unable to attract and retain key people to support our business;
- our employees may take excessive risks which could negatively affect our financial condition and business;
- we are subject to extensive regulation that could limit or restrict our activities and adversely affect our earnings;
- litigation and regulatory investigations are increasingly common in our businesses and may result in significant financial losses and/or harm to our reputation;
- we are subject to capital adequacy and liquidity standards, and if we fail to meet these standards our financial condition and operations would be adversely affected;
- our operations are subject to risk of loss from unfavorable fiscal, monetary and political developments in the U.S. and other countries where we do business;
- changes in accounting rules applicable to banks and financial institutions could adversely affect our financial condition and results of operations;
- the Dodd-Frank Act currently restricts our future issuance of trust preferred securities and cumulative preferred securities as eligible Tier 1 risk-based capital for purposes of the regulatory capital guidelines for bank holding companies;
- we may need to raise additional capital in the future, but that capital may not be available when it is needed or on favorable terms;
- we will be subject to heightened regulatory requirements if our total assets grow in excess of $\$ 10$ billion;
- the Federal Reserve may require us to commit capital resources to support the Bank;
- we may face higher risks of noncompliance with the Bank Secrecy Act and other anti-money laundering statutes and regulations than other financial institutions;
- failures to comply with the fair lending laws, CFPB regulations or the Community Reinvestment Act could adversely affect us;
- Fannie Mae and Freddie Mac restructuring may adversely affect the mortgage markets;
- we adopted a new accounting principle that requires immediate recognition in the statement of income of unrealized changes in the fair value of equity securities, which includes mutual funds, increasing the volatility of our results of operations;
- we changed our brand from "Mercantil" to "Amerant," which could adversely affect our business and profitability;
- we are incurring incremental costs as a separate, public company;
- as a separate, public company, we spend additional time and resources to comply with rules and regulations that previously did not apply to us;
- our historical consolidated financial data are not necessarily representative of the results we would have achieved as a separate company and may not be a reliable indicator of our future results;
- certain of our directors may have actual or potential conflicts of interest because of their equity ownership in Mercantil Servicios Financieros, C.A., or the Former Parent, or their positions with the Former Parent and us;
- if securities or industry analysts do not publish research or publish inaccurate or unfavorable research about our business, the price of our common stock and trading volume could decline;
- our stock price may fluctuate significantly;
- a limited market exists for the Company's shares of Class B common stock on the Nasdaq Global Select Market. An active trading market may not develop or continue for the Company's shares of Class B common stock, which could adversely affect the market price and market volatility of those shares;
- certain of our existing stockholders could exert significant control over the Company;
- we have the ability to issue additional equity securities, which would lead to dilution of our issued and outstanding Company Shares;
- we expect to issue more Class A common stock in the future which may dilute holders of Class A common stock;
- holders of Class B common stock have limited voting rights. As a result, holders of Class B common stock will have limited ability to influence shareholder decisions;
- our dual classes of Company Shares may limit investments by investors using index-based strategies;
- we are an "emerging growth company," and, as a result of the reduced disclosure and governance requirements applicable to emerging growth companies, our common stock may be less attractive to investors;
- we do not currently intend to pay dividends on our common stock;
- our ability to pay dividends to shareholders in the future is subject to profitability, capital, liquidity and regulatory requirements and these limitations may prevent us from paying dividends in the future;
- we face strategic risks as an independent company and from our history as a part of the Former Parent; and
- the other factors and information in our Form $10-\mathrm{K}$ and in this Form 10-Q and other filings that we make with the SEC under the Exchange Act and Securities Act. See "Risk Factors" in our Form 10-K and this Form 10-Q.

Forward-looking statements, including those as to our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause the Company's actual results, performance, achievements, or financial condition to be materially different from future results, performance, achievements, or financial condition expressed or implied by such forward-looking statements. You should not rely on any forward-looking statements as predictions of future events. In addition, our past results of operations are not necessarily indicative of our future results of operations. You should not expect us to update any forward-looking statements, except as required by law. All written or oral forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary notice, together with those risks and uncertainties described in "Risk factors" in our Form 10-K, in this Form 10-Q and in our other filings with the SEC, which are available at the SEC's website www.sec.gov.

## OVERVIEW

## Our Company

We are a bank holding company headquartered in Coral Gables, Florida. We provide individuals and businesses a comprehensive array of deposit, credit, investment, wealth management, retail banking and fiduciary services. We serve customers in our United States markets and select international customers. These services are offered primarily through the Bank and its Amerant Trust, Amerant Investments, and Cayman Bank subsidiaries. The Bank's three primary markets are South Florida, where we operate 19 banking centers in Miami-Dade, Broward and Palm Beach counties; the greater Houston, Texas area where we have eight banking centers that serve nearby areas of Harris, Montgomery, Fort Bend and Waller counties, and a loan production office ("LPO") in Dallas, Texas which opened in early 2019, and the greater New York City area, New York, where we also maintain a LPO that focuses on originating commercial real estate ("CRE") loans.

## COVID-19 Pandemic

On March 11, 2020, the World Health Organization recognized an outbreak of a novel strain of the coronavirus, COVID-19, as a pandemic.
On March 13, 2020, the President of the Unites States of America (U.S.) declared a national state of emergency. In response to this outbreak, the governments of many states, cities and municipalities in the U.S., including the States of Florida, New York and Texas, have taken preventative or protective actions, such as imposing restrictions on business operations and advising or requiring individuals to limit or forego their time outside of their homes.

## Business Continuity Plan Activated

The health and well-being of the Company's employees, customers, and local communities remains paramount while the Company continues to provide the necessary services and products to customers with minimal disruption.

On March 16, 2020, we activated the Company's well-established Business Continuity Plan, or BCP. The BCP has effectively ensured the Company's resilient platform continues to operate during these extraordinary times, and has allowed us to continue providing the quality of products and services our customers have come to expect. The plan is supported and complemented by a robust business continuity governance framework, life safety program and annual enterprise-wide exercise and training program. The Company's BCP plan is framed based on industry best practices and regulatory guidelines and is subject to periodic testing and independent audits. As of May 1 , 2020, approximately $86 \%$ of the Company's employees are working remotely. All banking centers are open to the public by drive-thru and by appointment-only, under a reduced schedule (except banking centers in Texas which are operating under regular business hours), and with limited staffing. All electronic channels remain fully operational.

## Supporting Our Communities

Beginning on March 26, 2020 we began providing an array of tangible and meaningful support measures to support our customers and communities during the COVID19 pandemic. These measures include waiving the Bank's ATM fees for customers and non-customers, late payment fees on all consumer and business loans, and deposit account fees on a case-by-case basis. The Bank is also refraining from reporting negative information such as past due balances to credit bureaus, and, importantly, offering individualized loan payment assistance such as interest payment deferral and forbearance options. Additionally, in April 2020, the Bank increased its mobile check deposit limits. All of these efforts align with regulatory guidance aimed at helping customers and communities, while remaining prudent and manageable, and will continue until further notice.

## CARES Act

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), an approximately $\$ 2.0$ trillion COVID-19 response bill, to provide emergency economic relief to individuals, small businesses, mid-size companies, large corporations, hospitals and other public health facilities, and state and local governments, was enacted. The CARES Act allocated the Small Business Administration, or SBA, $\$ 350.0$ billion to provide loans of up to $\$ 10.0$ million per small business as defined in the CARES Act. On April 2, 2020, the Bank began participating in the SBA's PPP, by providing loans to these businesses to cover payroll, rent, mortgage, healthcare, and utilities costs, among other essential expenses. On April 24, 2020, the Paycheck Protection Program and Health Care Enhancement Act, adding funding to the PPP, was enacted. As of May 1, 2020, the Company had received approval for 1,493 loan applications under the PPP totaling $\$ 197.8$ million, and had funded $\$ 137.9$ million.

## Loan Loss Reserve and Mitigation Programs

The Company performed a comprehensive review of its loan exposures by industry to identify those most susceptible to increased credit risk as a result of the COVID-19 pandemic. The review estimated that approximately $30 \%$ of the outstanding loan portfolio as of March 31, 2020 is represented by loans to borrowers in industries, or with collateral values, that are potentially more vulnerable to the financial impact of the pandemic, and approximately $50 \%$ of which are secured with real estate collateral. The Company recorded a provision for loan losses of $\$ 22$ million during the three months ended March 31, 2020 mainly as a result of the estimated deterioration of our loan portfolio caused by the COVID-19 pandemic.

The Company consistently reviews its existing credit approval practices to ensure that sound and prudent underwriting standards continue to drive the Company's business relationships. As a result, the Company enhanced the monitoring of its entire loan portfolio and has proactively increased the frequency of periodic reviews and conversations with loan customers in anticipation of their future needs, which aligns with our relationship-centric banking model.

On March 26, 2020, the Company began offering loan payment relief options to customers impacted by the COVID-19 pandemic, including interest-only and/or forbearance options. As of May 1, 2020, loans under these programs totaled $\$ 1,119$ million. In accordance with accounting and regulatory guidance, loans to borrowers benefiting from these measures are not considered Troubled Debt Restructurings ("TDRs"). The Company is closely monitoring the performance of these loans under the terms of the temporary relief granted. The following table summarizes the loan balances in these programs as of May 1, 2020:

| Program Detail | Amounts |  |
| :---: | :---: | :---: |
|  |  |  |
| 90-day payment deferral; interest added to principal balance upon modification and continues to accrue each month | \$ | 451 |
| 90-day interest payment deferral with no escrow payments |  | 441 |
| 90 -day interest payment deferral including escrow payments |  | 197 |
| 180-day interest payment deferral |  | 30 |
|  | \$ | 1,119 |

## Risks and Uncertainties

The COVID-19 outbreak has severely restricted the level of economic activity in the U.S. and around the world since March 2020. In the U.S and several other countries, temporary closures of businesses have been ordered and numerous other businesses have temporarily closed voluntarily. These actions have expanded significantly since March 31, 2020 and may continue to expand. Given the uncertainty regarding the spread and severity of COVID-19 and its adverse effects on the U.S. and global economies, the impact to the Company's financial statements cannot be accurately predicted at this time. See-Risk Factors under Part II, Item 1A in this Form 10-Q.

## Primary Factors Used to Evaluate Our Business

Results of Operations. In addition to net income, the primary factors we use to evaluate and manage our results of operations include net interest income, noninterest income and expenses, ROA and ROE.

Net Interest Income. Net interest income represents interest income less interest expense. We generate interest income from interest, dividends and fees received on interest-earning assets, including loans and investment securities we own. We incur interest expense from interest paid on interest-bearing liabilities, including interestbearing deposits, and borrowings such as advances from the Federal Home Loan Bank ("FHLB") and other borrowings such as repurchase agreements and junior subordinated debentures. Net interest income typically is the most significant contributor to our revenues and net income. To evaluate net interest income, we measure and monitor: (i) yields on our loans and other interest-earning assets; (ii) the costs of our deposits and other funding sources; (iii) our net interest spread; (iv) our net interest margin, or NIM; and (v) our provisions for loan losses. Net interest spread is the difference between rates earned on interest-earning assets and rates paid on interest-bearing liabilities. NIM is calculated by dividing net interest income for the period by average interest-earning assets during that same period. Because noninterest-bearing sources of funds, such as noninterest-bearing deposits and stockholders' equity, also fund interest-earning assets, NIM includes the benefit of these noninterest-bearing sources of funds.

Changes in market interest rates and the interest we earn on interest-earning assets, or which we pay on interest-bearing liabilities, as well as the volumes and the types of interest-earning assets, interest-bearing and noninterest-bearing liabilities and stockholders' equity, usually have the largest impact on periodic changes in our net interest spread, NIM and net interest income. We measure net interest income before and after the provision for loan losses.

Noninterest Income. Noninterest income consists of, among other revenue streams: (i) service fees on deposit accounts; (ii) income from brokerage, advisory and fiduciary activities; (iii) benefits from and changes in cash surrender value of bank-owned life insurance, or BOLI, policies; (iv) card and trade finance servicing fees; (v) data processing and fees for other services provided to the Company's Former Parent and its affiliates; (vi) securities gains or losses; (vii) net gains and losses on early extinguishment of FHLB advances; and (viii) other noninterest income.

Our income from service fees on deposit accounts is affected primarily by the volume, growth and mix of deposits we hold. These are affected by prevailing market pricing of deposit services, interest rates, our marketing efforts and other factors.

Our income from brokerage, advisory and fiduciary activities consists of brokerage commissions related to our customers' trading volume, fiduciary and investment advisory fees generally based on a percentage of the average value of assets under management and custody, and account administrative services and ancillary fees during the contractual period. Our assets under management and custody ("AUM") accounts decreased $\$ 243.5$ million to $\$ 1.6$ billion at March 31,2020 from $\$ 1.8$ billion at December 31, 2019. The decrease is mainly attributable to lower valuations resulting from the global financial impact of the COVID-19 pandemic, partially offset by account growth due to the Company's increasingly successful sales efforts. Income from changes in the cash surrender value of our

BOLI policies represents the amounts that may be realized under the contracts with the insurance carriers, which are nontaxable.
Credit card issuance fees are generally recognized over the period in which the cardholders are entitled to use the cards. Interchange fees, other fees and revenue sharing are recognized when earned. Trade finance servicing fees, which primarily include commissions on letters of credit, are generally recognized over the service period on a straight line basis. Card servicing fees have included credit card issuance and credit and debit card interchange and other fees. We revised our card program to continue to serve our card customers, reduce risks and increase the efficiency of a relatively small program. We entered into referral arrangements with recognized U.S.-based card issuers, which permit us to serve our international and domestic customers and earn referral fees and share interchange revenue without exposure to credit risk. Our credit card issuance and interchange fees, and interest, decreased as we ceased to be a direct card issuer.

We have historically provided certain administrative services to the Former Parent's non-U.S. affiliates under certain administrative and transition service agreements with arms-length terms and pricing. Income from this source was generally based on the direct costs associated with providing the services plus a markup, and reviewed periodically. These fees were paid by our Former Parent and its non-U.S. affiliates in U.S. Dollars. For the quarter ended March 31, 2019, we were paid approximately $\$ 0.5$ million for these services. These administrative and transition services ended in 2019. Our Former Parent's non-U.S. affiliates have also provided, and continue to provide, certain shareholder services to us under a service agreement.

Our gains and losses on sales of securities are derived from sales from our securities portfolio and are primarily dependent on changes in U.S. Treasury interest rates and asset liability management activities. Generally, as U.S. Treasury rates increase, our securities portfolio decreases in market value, and as U.S. Treasury rates decrease, our securities portfolio increases in value.

Our gains or losses on sales of property and equipment are recorded at the date of the sale and presented as other noninterest income or expense in the period they occur.
Noninterest Expense. Noninterest expense consists, among other things of: (i) salaries and employee benefits; (ii) occupancy and equipment expenses; (iii) professional and other services fees; (iv) FDIC deposit and business insurance assessments and premiums; (v) telecommunication and data processing expenses; (vi) depreciation and amortization; and (vii) other operating expenses.

Salaries and employee benefits include compensation (including severance expenses), stock-based compensation, employee benefits and employer tax expenses for our personnel.

Occupancy expense includes lease expense on our leased properties and other occupancy-related expenses. Equipment expense includes furniture, fixtures and equipment related expenses.

Professional and other services fees include legal, accounting and consulting fees, card processing fees, and other fees related to our business operations, and include director's fees and stock-based compensation and regulatory agency fees, such as OCC examination fees.

FDIC deposit and business insurance assessments and premiums include deposit insurance, net of any credits applied against these premiums, corporate liability and other business insurance premiums.

Telecommunication and data processing expenses include expenses paid to our third-party data processing system providers and other telecommunication and data service providers.

Depreciation and amortization expense includes the value associated with the depletion of the value on our owned properties and equipment, including leasehold improvements made to our leased properties.

Other operating expenses include advertising, marketing (including rebranding expenses), community engagement, and other operational expenses. Other operating expenses include the incremental cost associated with servicing the large number of shareholders resulting from the spin-off from our Former Parent.

Noninterest expenses generally increase as our business grows and whenever necessary to implement or enhance policies and procedures for regulatory compliance During the first quarters of 2020 and 2019, we incurred restructuring expenses of approximately $\$ 0.4$ million and $\$ 0.9$ million, respectively. In the first quarter of 2020 , restructuring expenses included $\$ 0.1$ million and $\$ 0.3$ million of staff reduction costs and digital transformation expenses, respectively ( $\$ 0.9$ million of rebranding costs in the first quarter of 2019).

## Primary Factors Used to Evaluate Our Financial Condition

The primary factors we use to evaluate and manage our financial condition include asset quality, capital and liquidity.
Asset Quality. We manage the diversification and quality of our assets based upon factors that include the level, distribution and risks in each category of assets. Problem assets may be categorized as classified, delinquent, nonaccrual, nonperforming and restructured assets. We also manage the adequacy of our allowance for loan losses, or the ALL, the diversification and quality of loan and investment portfolios, the extent of counterparty risks, credit risk concentrations and other factors.

We review and update our ALL for loan loss model annually to better reflect our loan volumes, and credit and economic conditions in our markets. The model may differ among our loan segments to reflect their different asset types, and includes qualitative factors, which are updated semi-annually, based on the type of loan.

Capital. Financial institution regulators have established minimum capital ratios for banks and bank holding companies. We manage capital based upon factors that include: (i) the level and quality of capital and our overall financial condition; (ii) the trend and volume of problem assets; (iii) the adequacy of reserves; (iv) the level and quality of earnings; (v) the risk exposures in our balance sheet under various scenarios, including stressed conditions; (vi) the Tier 1 capital ratio, the total capital ratio, the Tier 1 leverage ratio, and the CET1 capital ratio; and (vii) other factors, including market conditions.

Liquidity. Our deposit base consists primarily of personal and commercial accounts maintained by individuals and businesses in our primary markets and select international core depositors. In recent years, we have increased our fully-insured brokered time deposits under $\$ 250,000$, but remain focused on relationship-driven core deposits. We manage liquidity based upon factors that include the amount of core deposit relationships as a percentage of total deposits, the level of diversification of our funding sources, the allocation and amount of our deposits among deposit types, the short-term funding sources used to fund assets, the amount of non-deposit funding used to fund assets, the availability of unused funding sources, off-balance sheet obligations, the amount of cash and liquid securities we hold, the availability of assets readily convertible into cash without undue loss, the characteristics and maturities of our assets when compared to the characteristics of our liabilities and other factors.

## Summary Results

The summary results for the quarter endedMarch 31, 2020 include the following (See "Selected Financial Information" for an explanation of non-GAAP financial measures):

- Net income of $\$ 3.4$ million down $74.1 \%$ from $\$ 13.1$ million in the same period of 2019. This decrease was primarily due to a meaningful increase in the Company's provision for loan losses in the first quarter of 2020. Operating income, which excludes provisions for loan losses or reversals, net gains on securities and income tax expense, was $\$ 16.7$ million, flat from $\$ 16.6$ million in the same period of 2019.
- Net interest income ("NII") was $\$ 49.2$ million, down $11.2 \%$ from $\$ 55.4$ million in the same period of 2019. Compared to the first quarter of 2019 , this quarter's lower NII is attributed to a decline in average yields on interest-earning assets, lower average loan balances, and the replacement of lower cost international deposits with higher cost domestic time deposits, partially offset by lower professional funding costs, primarily FHLB advances, trust preferred expenses as well as transactional deposit costs. Net interest margin ("NIM") was $2.65 \%$ in the first quarter of 2020 , down from $2.96 \%$ in the first quarter of 2019.
- Credit quality indicators remained strong despite market dislocations associated with the COVID-19 pandemic. As a result of these dislocations, the Company increased its ALL by $\$ 22.0$ million, compared to no provision recorded in the first quarter of 2019, mainly due to the estimated deterioration of our loan portfolio caused by the COVID-19 pandemic. The ratio of the ALL to total loans was $1.29 \%$ as of March 31, 2020, up from $1.05 \%$ in the same period last year. The ratio of loan charge-offs to average total loans in first quarter 2020 was $0.09 \%$, down from the $0.10 \%$ in the first quarter of 2019. The Company did not experience any unanticipated losses in the first quarter of 2020 from exiting its former credit card programs.
- Noninterest income was $\$ 21.9$ million, up $66.5 \%$ from $\$ 13.2$ million in the same period last year. The increase was primarily driven by $\$ 9.2$ million of net gains on the sale of securities recognized in the first quarter of 2020.
- Noninterest expense was $\$ 44.9$ million, down $13.6 \%$ from $\$ 51.9$ million in the first quarter of 2019.The year-over-year decline resulted mainly from lower salaries and employee benefit expenses and the absence of rebranding costs incurred last year related to the Company's transformation efforts. Adjusted noninterest expense was $\$ 44.5$ million in the first quarter of 2020 , down $12.7 \%$ from $\$ 51.0$ million in the first quarter of 2019 . Adjusted noninterest expense in the first quarter of 2020 excludes $\$ 0.4$ million in restructuring expenses.
- The efficiency ratio was $63.1 \%$ ( $62.6 \%$ adjusted for staff reduction and digital transformation expenses), compared to $75.7 \%$ ( $74.4 \%$ adjusted for rebranding costs) for the corresponding period of 2019.
- Stockholders' book value per common share increased to $\$ 19.95$, up $10.7 \%$ from $\$ 18.02$ a year ago. Tangible book value per common share rose to $\$ 19.43$, up $10.8 \%$ from \$17.54 a year ago.


## Selected Financial Information

The following table sets forth selected financial information derived from our unaudited interim consolidated financial statements for thethree months ended March 31 , 2020 and 2019 and as of March 31, 2020 and our audited consolidated financial statement as ofDecember 31, 2019. These unaudited interim consolidated financial statements are not necessarily indicative of our results of operations for the year ending December 31, 2020 or any interim or future period or our financial position at any future date. The selected financial information should be read in conjunction with this Management's Discussion and Analysis of Financial Condition and Results of Operations and our unaudited interim consolidated financial statements and the corresponding notes included in this Form 10-Q.

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Consolidated Balance Sheets |  |  |  |  |
| Total assets | \$ | 8,098,810 | \$ | 7,985,399 |
| Total investments |  | 1,769,987 |  | 1,739,410 |
| Total gross loans (1) |  | 5,668,327 |  | 5,744,339 |
| Allowance for loan losses |  | 72,948 |  | 52,223 |
| Total deposits |  | 5,842,212 |  | 5,757,143 |
| Junior subordinated debentures (2) |  | 64,178 |  | 92,246 |
| Advances from the FHLB and other borrowings |  | 1,265,000 |  | 1,235,000 |
| Stockholders' equity |  | 841,117 |  | 834,701 |
| Assets under management and custody (3) |  | 1,572,322 |  | 1,815,848 |


(in thousands, except percentages and per share amounts)

| Consolidated Results of Operations |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 49,229 | \$ | 55,437 |
| Provision for loan losses |  | 22,000 |  | - |
| Noninterest income |  | 21,910 |  | 13,156 |
| Noninterest expense |  | 44,867 |  | 51,945 |
| Net income |  | 3,382 |  | 13,071 |
| Effective income tax rate |  | 20.83 \% |  | 21.49 \% |
|  |  |  |  |  |
| Common Share Data |  |  |  |  |
| Stockholders' book value per common share | \$ | 19.95 | \$ | 18.02 |
| Tangible stockholders' equity (book value) per common share (4) | \$ | 19.43 | \$ | 17.54 |
| Basic earnings per common share | \$ | 0.08 | \$ | 0.31 |
| Diluted earnings per common share | \$ | 0.08 | \$ | 0.30 |
| Basic weighted average shares outstanding |  | 42,185 |  | 42,755 |
| Diluted weighted average shares outstanding (5) |  | 42,533 |  | 42,914 |


|  | Three Months Ended March 31, |
| :--- | :--- | :--- |
| (in thousands, except per share amounts and percentages) | $\mathbf{2 0 2 0}$ |

(in thousands, except per share amounts and percentages)
Other Financial and Operating Data (6)

| Profitability Indicators (\%) |  |  |
| :---: | :---: | :---: |
| Net interest income / Average total interest earning assets (NIM) (7) | 2.65 \% | 2.96 \% |
| Net income / Average total assets (ROA) (8) | 0.17 \% | 0.65 \% |
| Net income / Average stockholders' equity (ROE) (9) | 1.61 \% | 6.87 \% |
|  |  |  |
| Capital Indicators (\%) |  |  |
| Total capital ratio (10) | 14.54 \% | $14.35 \%$ |
| Tier 1 capital ratio (11) | 13.38 \% | 13.48 \% |
| Tier 1 leverage ratio (12) | 10.82 \% | 10.83 \% |
| Common equity tier 1 capital ratio (CET1) (13) | 12.42 \% | 11.79 \% |
| Tangible common equity ratio (14) | 10.14 \% | 9.61 \% |

Asset Quality Indicators (\%)

| Non-performing assets / Total assets (15) | $0.41 \%$ |  |
| :--- | ---: | ---: |
| Non-performing loans / Total loans (1) (16) | $0.26 \%$ |  |
| Allowance for loan losses / Total non-performing loans (17) | $0.59 \%$ |  |
| Allowance for loan losses / Total loans (1) (17) | $218.49 \%$ | $1.29 \%$ |
| Net charge-offs / Average total loans (18) | $0.09 \%$ |  |
| Efficiency Indicators (\% except FTE) |  |  |
| Noninterest expense / Average total assets |  |  |
| Salaries and employee benefits / Average total assets | $0.01 .05 \%$ |  |
| Other operating expenses/ Average total assets (19) | $2.27 \%$ |  |
| Efficiency ratio (20) | $1.48 \%$ |  |
| Full-Time-Equivalent Employees (FTEs) | $0.79 \%$ | $63.07 \%$ |


| Adjusted Selected Consolidated Results of Operations and Other Data (4) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Adjusted noninterest expense | \$ | 44,513 | \$ | 51,012 |
| Adjusted net income |  | 3,662 |  | 13,803 |
| Operating income |  | 16,652 |  | 16,644 |
| Adjusted basic earnings per common share |  | 0.09 |  | 0.33 |
| Adjusted earnings per diluted common share (5) |  | 0.09 |  | 0.32 |
| Adjusted net income / Average total assets (Adjusted ROA) (8) |  | 0.19 \% |  | 0.69 \% |
| Adjusted net income / Average stockholders' equity (Adjusted ROE) (9) |  | 1.74 \% |  | 7.25 \% |
| Adjusted noninterest expense / Average total assets |  | 2.25 \% |  | 2.53 \% |
| Adjusted salaries and employee benefits / Average total assets |  | 1.48 \% |  | 1.66 \% |

Three Months Ended March 31,

| 2020 | 2019 |
| :--- | :--- |


| Adjusted other operating expenses/ Average total assets (19) | $0.77 \%$ |
| :--- | ---: | ---: |
| Adjusted efficiency ratio (21) | $62.57 \%$ |

(1) Total gross loans are net of deferred loan fees and costs.
(2) During the three months ended March 31, 2020, the Company redeemed $\$ 26.8$ million of its $8.90 \%$ trust preferred securities. The Company simultaneously redeemed the junior subordinated debentures associated with these trust preferred securities.
(3) Assets held for clients in an agency or fiduciary capacity which are not assets of the Company and therefore are not included in the consolidated financial statements.
(4) This presentation contains adjusted financial information determined by methods other than GAAP. This adjusted financial information is reconciled to GAAP in "Non-GAAP Financial Measures Reconciliation" herein.
(5) As of March 31, 2020 and 2019 potential dilutive instruments consisted of unvested shares of restricted stock and restricted stock units mainly related to the Company's IPO in 2018 , totaling 482,316 and 786,213 , respectively. These potential dilutive instruments were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at those dates, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at those dates, such awards resulted in higher diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings.
(6) Operating data for the three months ended March 31, 2020 and 2019 have been annualized.
(7) NIM is defined as net interest income divided by average interest-earning assets, which are loans, securities, deposits with banks and other financial assets which yield interest or similar income.
(8) Calculated based upon the average daily balance of total assets.
(9) Calculated based upon the average daily balance of stockholders' equity.
(10) Total stockholders' equity divided by total risk-weighted assets, calculated according to the standardized regulatory capital ratio calculations.
(11) Tier 1 capital divided by total risk-weighted assets.
 $\$ 114.1$ million at March 31, 2020 and 2019, respectively. In the three months ended March 31, 2020 $\$ 26.8$ million in trust preferred securities were redeemed.
(13) Common Equity Tier 1 (CET 1) capital divided by total risk-weighted assets.
 included in other assets in the Company's consolidated balance sheets.
 acquired through or in lieu of foreclosure. Non-performing assets were $\$ 33.4$ and $\$ 20.5$ million as of March 31,2020 and 2019, respectively
 million as of March 31, 2020 and 2019, respectively.
 these unaudited interim consolidated financial statements for more details on our impairment models
(18) Calculated based upon the average daily balance of outstanding loan principal balance net of deferred loan fees and costs, excluding the allowance for loan losses.
(19) Other operating expenses is the result of total noninterest expense less salary and employee benefits.
(20) Efficiency ratio is the result of noninterest expense divided by the sum of noninterest income and net interest income.
(21) Adjusted efficiency ratio is the efficiency ratio less the effect of restructuring costs, described in "Non-GAAP Financial Measures Reconciliation" herein.

## Non-GAAP Financial Measures Reconciliation

Certain financial measures and ratios contained in this Form 10-Q, including "adjusted noninterest expense", "adjusted net income", "operating income", "adjusted net income per share (basic and diluted)", "adjusted return on assets (ROA)", "adjusted return on equity (ROE)", and other ratios appearing in the tables below are supplemental measures that are not required by, or are not presented in accordance with, U.S. generally accepted accounting principles ("GAAP"). The Company refers to these financial measures and ratios as "non-GAAP financial measures." The Company's Non-GAAP financial measures are derived from the Company's interim unaudited consolidated financial statements, adjusted for certain costs incurred by the Company in the periods presented related to tax deductible restructuring costs.

We use certain non-GAAP financial measures, including those mentioned above, both to explain our results to shareholders and the investment community and in the internal evaluation and management of our businesses. Our management believes that these non-GAAP financial measures and the information they provide are useful to investors since these measures permit investors to view our performance using the same tools that our management uses to evaluate our past performance and prospects for future performance, especially in light of the additional costs we have incurred in connection with the Company's restructuring activities that began in 2018 and continued into 2020, the one-time gain on sale of the vacant Beacon land in the fourth quarter of 2019, and the Company's increase of its allowance for loan losses in 2020. While we believe that these non-GAAP financial measures are useful in evaluating our performance, this information should be considered as supplemental and not as a substitute for or superior to the related financial information prepared in accordance with GAAP. Additionally, these non-GAAP financial measures may differ from similar measures presented by other companies.

The following table sets forth the Company's Non-GAAP financial measures.

| (in thousands, except per share amounts) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Total noninterest expenses | \$ | 44,867 | \$ | 51,945 |
| Less: restructuring costs (1): |  |  |  |  |
| Staff reduction costs |  | 54 |  | - |
| Digital transformation expenses |  | 300 |  | - |
| Rebranding costs |  | - |  | 933 |
| Total restructuring costs |  | 354 |  | 933 |
| Adjusted noninterest expenses | \$ | 44,513 | \$ | 51,012 |
|  |  |  |  |  |
| Net income | \$ | 3,382 | \$ | 13,071 |
| Plus after-tax restructuring costs: |  |  |  |  |
| Restructuring costs before income tax effect |  | 354 |  | 933 |
| Income tax effect |  | (74) |  | (201) |
| Total after-tax restructuring costs |  | 280 |  | 732 |
| Adjusted net income | \$ | 3,662 | \$ | 13,803 |
|  |  |  |  |  |
| Net income | \$ | 3,382 | \$ | 13,071 |
| Plus: income tax expense |  | 890 |  | 3,577 |
| Plus: provision for loan losses |  | 22,000 |  | - |
| Less: securities gains, net |  | 9,620 |  | 4 |
| Operating income | \$ | 16,652 | \$ | 16,644 |
|  |  |  |  |  |
| Basic earnings per share | \$ | 0.08 | \$ | 0.31 |
| Plus: after tax impact of restructuring costs |  | 0.01 |  | 0.02 |
| Total adjusted basic earnings per common share | \$ | 0.09 | \$ | 0.33 |
|  |  |  |  |  |
| Diluted earnings per share (2) | \$ | 0.08 | \$ | 0.30 |
| Plus: after tax impact of restructuring costs |  | 0.01 |  | 0.02 |
| Total adjusted diluted earnings per common share | \$ | 0.09 | \$ | 0.32 |


| (in thousands, except per share amounts and percentages) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| Net income / Average total assets (ROA) |  | 0.17 \% |  | 0.65 \% |
| Plus: after tax impact of restructuring costs |  | 0.02 \% |  | $0.04 \%$ |
| Adjusted net income / Average total assets (Adjusted ROA) |  | 0.19 \% |  | 0.69 \% |
|  |  |  |  |  |
| Net income / Average stockholders' equity (ROE) |  | 1.61 \% |  | 6.87 \% |
| Plus: after tax impact of restructuring costs |  | $0.13 \%$ |  | 0.38 \% |
| Adjusted net income / Average stockholders' equity (Adjusted ROE) |  | 1.74 \% |  | 7.25 \% |
|  |  |  |  |  |
| Efficiency ratio |  | 63.07 \% |  | 75.73 \% |
| Less: impact of restructuring costs |  | (0.50)\% |  | (1.36)\% |
| Adjusted efficiency ratio |  | $\underline{62.57 \%}$ |  | 74.37 \% |
|  |  |  |  |  |
| Noninterest expense / Average total assets |  | 2.27 \% |  | 2.58 \% |
| Less: impact of restructuring costs |  | (0.02)\% |  | (0.05)\% |
| Adjusted Noninterest expense / Average total assets |  | 2.25 \% |  | 2.53 \% |
|  |  |  |  |  |
| Salaries and employee benefits / Average total assets |  | 1.48 \% |  | 1.66 \% |
| Less: impact of restructuring costs |  | - \% |  | - \% |
| Adjusted salaries and employee benefits / Average total assets |  | 1.48 \% |  | 1.66 \% |
|  |  |  |  |  |
| Other operating expenses / Average total assets |  | 0.79 \% |  | 0.92 \% |
| Less: impact of restructuring costs |  | (0.02)\% |  | (0.05)\% |
| Adjusted other operating expenses / Average total assets |  | 0.77 \% |  | 0.87 \% |
|  |  |  |  |  |
| Stockholders' equity | \$ | 841,117 | \$ | 778,749 |
| Less: goodwill and other intangibles |  | $(21,698)$ |  | $(21,005)$ |
| Tangible common stockholders' equity | \$ | 819,419 | \$ | 757,744 |
| Total assets | \$ | 8,098,810 | \$ | 7,902,355 |
| Less: goodwill and other intangibles |  | $(21,698)$ |  | $(21,005)$ |
| Tangible assets | \$ | 8,077,112 | \$ | 7,881,350 |
| Common shares outstanding |  | 42,166 |  | 43,205 |
| Tangible common equity ratio |  | 10.14 \% |  | 9.61 \% |
| Stockholders' book value per common share | \$ | 19.95 | \$ | 18.02 |
| Tangible stockholders' book value per common share | \$ | 19.43 | \$ | 17.54 |

[^2] diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings.

## Results of Operations - Comparison of Results of Operations for the Three Months EndedMarch 31, 2020 and 2019

## Net income

The table below sets forth certain results of operations data for thethree months ended March 31, 2020 and 2019:

| (in thousands, except per share amounts and percentages) | Three Months Ended March 31, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  | 2020 vs 2019 |  |  |
| Net interest income | \$ | 49,229 | \$ | 55,437 | \$ | $(6,208)$ | (11.2)\% |
| Provision for loan losses |  | 22,000 |  | - |  | 22,000 | - \% |
| Net interest income after provision for loan losses |  | 27,229 |  | 55,437 |  | $(28,208)$ | (50.9)\% |
| Noninterest income |  | 21,910 |  | 13,156 |  | 8,754 | 66.5 \% |
| Noninterest expense |  | 44,867 |  | 51,945 |  | $(7,078)$ | (13.6)\% |
| Income before income tax |  | 4,272 |  | 16,648 |  | $(12,376)$ | (74.3)\% |
| Income tax |  | (890) |  | (3,577) |  | 2,687 | (75.1)\% |
| Net income | \$ | 3,382 | \$ | 13,071 | \$ | $(9,689)$ | (74.1)\% |
| Basic earnings per common share | \$ | 0.08 | \$ | 0.31 | \$ | (0.23) | (74.2) \% |
| Diluted earnings per common share (1) | \$ | 0.08 | \$ | 0.30 | \$ | (0.22) | (73.3)\% |

(1) At March 31, 2020 and 2019, potential dilutive instruments consisted of unvested shares of restricted stock and restricted stock units totaling 482,316 and 786,213 , respectively, mainly related to the Company's IPO in 2018. See Note 16 to our unaudited interim financial statements in this Form 10-Q for details on the dilutive effects of the issuance of restricted stock and restricted stock units on earnings per share for the three months ended March 31, 2020 and 2019.

## Three Months Ended March 31, 2020 and 2019

Net income declined to $\$ 3.4$ million, or $\$ 0.08$ per diluted earnings per share, in the three months ended March 31,2020 , from $\$ 13.1$ million, or $\$ 0.30$ per diluted earnings per share, in the same quarter of 2019. The decrease of $\$ 9.7$ million, or $74.1 \%$, in net income was mainly the result of: (i) the $\$ 22.0$ million provision for loan losses in the first quarter of 2020, primarily due to the estimated deterioration of our loan portfolio due to the COVID-19 pandemic,and (ii) lower net interest income. These results were partially offset by: (i) higher noninterest income primarily driven by $\$ 9.2$ million of net gains on the sale of securities recognized in the first quarter of 2020, (ii) lower salaries and employee benefit expenses, and (iii) the absence of rebranding costs incurred in the first quarter of 2019 related to the Company's transformation efforts.

Net interest income declined to $\$ 49.2$ million in the three months ended March 31, 2020 from $\$ 55.4$ million in the three months ended March 31 , 2019. The decrease of $\$ 6.2$ million, or $11.2 \%$, was primarily due to a decline in average yields on interest-earning assets, lower average loan balances, and the replacement of lower cost international deposits with higher cost domestic time deposits. This was partially offset by a decline in the average rate paid on total interest bearing liabilities, primarily FHLB advances and trust preferred expenses as well as transactional deposit costs.

Noninterest income increased $\$ 8.8$ million in the three months ended March 31, 2020 compared to the three months ended March 31, 2019, mainly due to the\$9.2 million of net gains on the sale of securities recognized in the first quarter of 2020 and higher brokerage, advisory and fiduciary fees. These increases were partially offset by the absence of a $\$ 0.6$ million gain on an early termination of FHLB advances recognized in the first quarter of 2019, lower credit card fee income due to the closing of the Company's credit card products in the first quarter of 2020, absence of fees associated with services previously provided to our Former Parent and its affiliates, and lower wire transfer fees

Noninterest expenses decreased $\$ 7.1$ million, or $13.6 \%$, in the three months ended March 31, 2020 compared to the three months ended March 31 , 2019, primarily driven by lower salaries and employee benefits, mainly driven by staff reductions in 2018 and 2019, lower stock-based compensation expense, and lower other operating expenses mainly due to the absence of rebranding costs in the first quarter of 2020. In the three months ended March 31, 2020 and 2019, noninterest expense included $\$ 0.4$ million and $\$ 0.9$ million, respectively, in restructuring costs, consisting primarily of staff reduction costs and digital transformation expenses in the three months ended March 31 , 2020, and rebranding costs in the three months ended March 31, 2019. The Company did not implement any staffing changes related to the COVID-19 pandemic.

Adjusted net income for the quarter ended March 31, 2020 was $\$ 3.7$ million, $73.5 \%$ lower than the same quarter one year ago. Adjusted net income excludes restructuring costs of $\$ 0.4$ million and $\$ 0.9$ million in the three months ended March 31, 2020 and 2019, respectively. Operating income remained relatively flat at\$ 16.7 million from $\$ 16.6$ million in the same period of 2019. Operating income excludes provisions for loan losses or reversals, net gains on securities and income tax expense. See "Non-GAAP Financial Measures Reconciliation" for a reconciliation of these non-GAAP financial measures to their U.S. GAAP counterparts

## Net interest income

## Three Months Ended March 31, 2020 and 2019

In the three months ended March 31,2020, we earned $\$ 49.2$ million of net interest income, a decline of $\$ 6.2$ million, or $11.2 \%$, from $\$ 55.4$ million in the same period of 2019. The decrease in net interest income was driven by: (i) a 45 basis point decline in the average yield on interest-earning assets resulting from the Federal Reserve decreasing the benchmark interest rate three times in 2019, plus the Federal Reserve's emergency rate cuts on March 3, 2020 and March 15, 2020, (ii) a $1.6 \%$ decrease in the average balance of interest-earning assets mainly due to the strategic run-off of foreign financial institutions and non-relationship syndicated national credit loans throughout the first three quarters of 2019 , and (iii) higher rates on time deposits. These results were partially offset by a decrease of 14 basis points in average rates paid on total interest bearing liabilities, primarily driven by lower cost of transactional deposits and borrowings as well as lower interest expense due to redemptions of trust preferred securities Net interest margin decreased 31 basis points to $2.65 \%$ in the three months ended March 31,2020 from $2.96 \%$ in the three months ended March 31,2019 .

NII and NIM are expected to remain pressured as the Company's interest-earning assets price lower in a depressed interest rate environment due to the COVID-19 pandemic and as the Company's low-cost international deposits continue to run off. Against this backdrop, the Company is proactively repricing deposits, leveraging opportunities for higher-yield investments (i.e., the Company has and, if market conditions are supportive, may continue to seek to enhance yield by investing in private-label CMBS, bank subordinated debt, corporate debt and other higher-yielding securities), and lower-cost wholesale funding, and seeking to reduce asset sensitivity, while working diligently to meet the banking needs of the Company's domestic and international clients. In early April 2020, the Company modified maturities on $\$ 420.0$ million fixed-rate FHLB advances, resulting in 26 bps of annual savings and $\$ 2.4$ million of savings for the remainder of 2020. See - Capital Resources and Liquidity Management. The Company expects new funding costs and loan income to track market rates closely in the coming months as the impacts from the COVID-19 pandemic continue.

On July 31, 2019 and September 7, 2019, the Company redeemed all $\$ 10.0$ million of its outstanding $10.18 \%$ trust preferred securities issued by its Commercebank Capital Trust III subsidiary ("Capital Trust III"), and all $\$ 15.0$ million of its outstanding $10.60 \%$ trust preferred securities issued by its Commercebank Statutory Trust II subsidiary ("Statutory Trust II"). On January 30, 2020, the Company redeemed all $\$ 26.8$ million of its outstanding $8.90 \%$ trust preferred capital securities issued by Commercebank Capital Trust I ("Capital Trust I"). These redemptions are expected to reduce the Company's annual pretax interest expense by approximately $\$ 5.0$ million. See "-Capital Resources and Liquidity Management" for detailed information. Additionally, on August 8, 2019 the Company entered into five interest rate swap contracts with notional amounts totaling $\$ 64.2$ million, that were designed as cash flow hedges, to manage the exposure of floating interest payments on all of the Company's variablerate junior subordinated debentures. These cash flow hedges took advantage of the inverted yield curve to reduce the Company's interest expense. The Company will continue to explore the use of hedging activities to manage its interest rate risk.

Interest Income. Total interest income was $\$ 71.3$ million in the three months ended March 31,2020 , compared to $\$ 80.3$ million for the same period of 2019 . The $\$ 9.0$ million, or $11.2 \%$, decline in total interest income was primarily due to: (i) a deline in yields of interest-earning assets as result of the aforementioned Federal Reserve's reductions to the benchmark interest rate in 2019 plus the previously mentioned emergency rate cuts in March 2020, and (ii) lower average balances of interest-earning assets driven by the strategic run-off of foreign financial institution loans and non-relationship syndicated national credit loans. See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information.

Interest income on loans in the three months ended March 31,2020 was $\$ 59.8$ million compared to $\$ 66.7$ million for the comparable period of 2019 . The $\$ 6.9$ million, or $10.4 \%$, decrease was primarily due to a 43 basis point decline in average yields, and a $2.4 \%$ decrease in the average balance of loans in thefirst quarter of 2020 over the same period in 2019, mainly as a result of the strategic run-off of foreign financial institution loans and non-relationship syndicated national credit loans.See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information.

Interest income on the available for sale securities portfolio decreased $\$ 1.3$ million, or $11.7 \%$, to $\$ 9.5$ million in the three months ended March 31,2020 compared to $\$ 10.8$ million in the same period of 2019. This was mainly due to a 37 basis point decline in the average yields. In the first quarter of 2020, we continued to see high levels of prepayments accelerate on our mortgage-related securities given the lower interest-rate environment. To combat this, we rebalanced the portfolio by changing the duration of certain portions in favor of longer-duration assets. In the first quarter of 2020, we completed the sale of 20-year Treasury securities and replaced them with longer-duration bonds to mitigate higher expected prepayments on mortgage-related securities in a low interest rate market. Additionally, we continued to decrease our portion of floating rate investment securities as interest rates are expected to continue declining in the near future. Floating rate investments comprised approximately $14.6 \%$ of our investment portfolio at the end of March 2020, down from $16.8 \%$ in the year ago quarter.

Interest Expense. Interest expense on total interest-bearing liabilities decreased $\$ 2.8$ million, or $11.2 \%$, to $\$ 22.1$ million in the three months ended March 31,2020 compared to $\$ 24.9$ million in the same period of 2019, primarily due to lower cost of transactional deposits and borrowings as well as lower interest expense due to redemptions of trust preferred securities. This was partially offset by higher rates paid on time deposits.

Interest expense on deposits increased to $\$ 16.9$ million in the three months ended March 31,2020 compared to $\$ 16.6$ million for the same period of 2019 . The $\$ 0.3$ million, or $2.0 \%$, increase was primarily due to a 8 basis point increase in the average rates paid on deposits, mainly time deposits. Average total time deposits increased by $\$ 38.7$ million, or $1.6 \%$, mainly as a result of our efforts to capture online deposits which resulted in an increase of $\$ 69.0$ million, or $50.2 \%$, in online deposits during the first quarter of 2020. Average total checking and savings account balances for the first quarter of 2020 decreased year-on-year by $\$ 273.9$ million, or $9.8 \%$, primarily due to a decline of $\$ 329.3$ million, or $14.3 \%$, in the average balance of international accounts, partially offset by higher average domestic customer deposits. The decline in average international accounts includes $\$ 20.8$ million, or $5.8 \%$, in commercial accounts and $\$ 308.5$ million, or $15.9 \%$, in personal accounts. The overall decline in average balance of international commercial and personal accounts is primarily due to the continued utilization of deposits from our Venezuelan customers to fund everyday expenses, as challenging conditions in their country persist.

Interest expense on FHLB advances and other borrowings decreased by $\$ 1.8$ million, or $28.9 \%$, in the three months ended March 31,2020 compared to the same period of 2019. This was the result of a decrease of 80 basis points in the average rate paid on these borrowings partially offset by an increase of $8.6 \%$ in the average balance outstanding.

Interest expense on junior subordinated debentures decreased by $\$ 1.3$ million, or $62.5 \%$, in the three months endedMarch 31 , 2020 compared to the same period last year, mainly driven by a decline of $\$ 45.0$ million in the average balance outstanding in connection with the redemption of the Capital Trust III, Statutory Trust II, and Capital Trust I, previously discussed.

## Average Balance Sheet, Interest and Yield/Rate Analysis

The following tables present average balance sheet information, interest income, interest expense and the corresponding average yields earned and rates paid for thethree months ended March 31, 2020 and 2019. The average balances for loans include both performing and non-performing balances. Interest income on loans includes the effects of discount accretion and the amortization of net deferred loan origination costs accounted for as yield adjustments. Average balances represent the daily average balances for the periods presented.

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^3]
## Analysis of the Allowance for Loan Losses

Set forth in the table below are the changes in the allowance for loan losses for each of the periods presented.


[^4]Set forth in the table below is the composition of international consumer loans and overdraft charge-offs by country for each of the periods presented.

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  |
| (in thousands) |  |  |  |  |
| Venezuela | \$ | 231 | \$ | 312 |
| Other countries |  | 20 |  | 94 |
| Total charge offs | \$ | 251 | \$ | 406 |

## Three Months Ended March 31, 2020 and 2019

During the three months ended March 31, 2020, charge-offs remained relatively flat at $\$ 1.6$ million compared to the same period of the prior year. Charge-offs during the first quarter of 2020, included $\$ 1.1$ million related to 4 commercial loans and $\$ 0.4$ million related to multiple credit cards due to the discontinuation of the Company's credit card products. The aforementioned $\$ 0.4$ million in credit card charge-offs had already been reserved and the Company did not experience any unanticipated losses during the first quarter of 2020. The ratio of net charge-offs over the average total loan portfolio during the three months endedMarch 31,2020 decreased 1 basis point to $0.09 \%$ from $0.10 \%$ in the same quarter in 2019.

During the three months ended March 31, 2020, we recorded a provision for loan losses of $\$ 22.0$ million compared to no provision for loan losses during the same period last year. The increase is mainly due to a provision of $\$ 19.8$ million in the first quarter of 2020 driven by estimated losses reflecting deterioration in the macro-economic environment as a result of the impact of COVID-19 across multiple impacted sectors. In addition, the increase in the provision included $\$ 1.2$ million in additional specific reserves allocated to the multi-loan relationship with a South Florida food wholesale borrower disclosed in previous quarters, and $\$ 1.0$ million in additional reserves to cover the charge-offs of four commercial loans.

On March 26, 2020, the Company began offering customized loan payment relief options as a result of the impact of COVID-19, including interest payment deferral and forbearance options. Consistent with accounting and regulatory guidance, temporary modifications granted under these programs are not considered TDRs. The Company is actively monitoring these loans in order to proactively identify negative patterns by industry and/or region and pursue remediation efforts in a timely manner. While the economic disruption caused by the COVID-19 pandemic is expected to impact the Company's credit quality, it is difficult to estimate the potential outcome due to the uncertain duration and magnitude of the slowdown in U.S. and global economic activity. The Company will continue to closely monitor the performance of loans to borrowers in impacted sectors, and will reassess its provisions as conditions evolve. As of May 1,2020 , loans under these programs totaled $\$ 1,119$ million. The Company is closely monitoring the performance of these loans under the terms of the temporary relief granted.

## Noninterest Income

The table below sets forth a comparison for each of the categories of noninterest income for the periods presented.

(1) Changes in cash surrender value of BOLI are not taxable.
(2) Includes net gain on sale of securities of $\$ 9.2$ million and unrealized gain on change in market value of mutual fund of $\$ 0.4$ million during the three months ended March 31 2020.
(3) Includes rental income, income from derivative and foreign currency exchange transactions with customers, and valuation income on the investment balances held in the non-qualified deferred compensation plan.
N/M Means not meaningful

## Three Months Ended March 31, 2020 and 2019

Total noninterest income increased $\$ 8.8$ million, or $66.5 \%$, in the three months endedMarch 31,2020 compared to the same period of 2019. The increase was mainly driven by a $\$ 9.2$ million net gain on the sale of securities, particularly on the sale of 20-year Treasury securities replaced with longer-duration bonds to mitigate higher expected prepayments on mortgage-related securities in a low interest rate market. In addition, there was an increase in brokerage, advisory and fiduciary activities in the first quarter of 2020. These increases were partially offset by the absence of a $\$ 0.6$ million gain on an early termination of FHLB advances recognized in the first quarter of 2019, lower cards servicing fees, the absence of data processing and fees for other services provided to the Former Parent and its affiliates, as well as lower wire transfer fees, attributable to the implementation of Zelle ${ }^{\circledR}$ that began in the fourth quarter of 2019.

Brokerage, advisory and fiduciary activities increased $\$ 0.4$ million or $12.1 \%$, in the three months ended March 31 , 2020 compared to the same period last year, mainly due to an improved allocation of AUMs into our advisory services and higher volume of customer trading activity as a result of increased market volatility.

Cards servicing fees declined $\$ 0.5$ million or $56.8 \%$, in the three months ended March 31, 2020 compared to the same quarter last year, mainly due to the discontinuation of the Company's credit card program.

In the three months ended March 31, 2020, there were no data processing and fees for other services compared to $\$ 0.5$ million in the same period last year, as services previously provided to the Company's Former Parent and its affiliates ended in the third quarter of 2019.

## Noninterest Expense

The table below presents a comparison for each of the categories of noninterest expense for the periods presented.

|  | Three Months Ended March 31, |  |  |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  |  | 2019 |  |  | 2020 vs 2019 |  |  |
|  | Amount |  | \% of Total | Amount |  | \% of Total | Amount |  | \% of Total |
| (in thousands, except percentages) |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$ | 29,326 | 65.4\% | \$ | 33,437 | 64.4\% | \$ | $(4,111)$ | (12.3)\% |
| Occupancy and equipment |  | 3,803 | 8.5\% |  | 4,042 | 7.8\% |  | (239) | (5.9)\% |
| Telecommunications and data processing |  | 3,464 | 7.7\% |  | 3,026 | 5.8\% |  | 438 | 14.5 \% |
| Professional and other services fees |  | 2,954 | 6.6\% |  | 3,444 | 6.6\% |  | (490) | (14.2)\% |
| Depreciation and amortization |  | 1,959 | 4.4\% |  | 1,942 | 3.7\% |  | 17 | 0.9 \% |
| FDIC assessments and insurance |  | 1,118 | 2.5\% |  | 1,393 | 2.7\% |  | (275) | (19.7)\% |
| Other operating expenses (1) |  | 2,243 | 4.9\% |  | 4,661 | 9.0\% |  | $(2,418)$ | (51.9)\% |
| Total noninterest expenses | \$ | 44,867 | 100.0\% | \$ | 51,945 | 100.0\% | \$ | $(7,078)$ | (13.6)\% |

(1) Includes advertising, marketing, charitable contributions, community engagement, postage and courier expenses, provisions for possible losses on contingent loans, and debits which mirror the valuation income on the investment balances held in the non-qualified deferred compensation plan in order to adjust our liability to participants of the deferred compensation plan.

## Three Months Ended March 31, 2020 and 2019

Noninterest expense decreased by $\$ 7.1$ million, or $13.6 \%$, in the three months endedMarch 31,2020 compared to the same period in 2019 , primarily driven by lower salaries and employee benefits, other operating expenses, professional and service fees, and FDIC assessments and insurance expenses. These declines were partially offset by higher telecommunications and data processing expenses during the first quarter of 2020 compared to the same period last year.

Salaries and employee benefits decreased by $\$ 4.1$ million or $12.3 \%$, in the three months endedMarch 31,2020 compared to the same period last year. This was mainly driven by staff reductions completed in 2019 and 2018 and the decline in stock-based compensation expense during the first quarter of 2020. In the three months ended March 31 , 2020, we recorded stock-based compensation expense of $\$ 0.3$ million compared to $\$ 1.5$ million in the same quarter one year ago. There were no staff reduction costs in the first quarter of 2019.

Other operating expenses decreased by $\$ 2.4$ million or $51.9 \%$, in the three months ended March 31,2020 compared to the same period last year. This was mainly due to the absence of rebranding costs in the first quarter of 2020 compared to $\$ 0.9$ million of rebranding costs in the same period last year related to the Company's transformation efforts.

FDIC assessments and insurance expense decreased by $\$ 0.3$ million in the three months ended March 31, 2020. The decrease was primarily due to lower FDIC assessment costs due to credits received in the first quarter of 2020.

Telecommunication and data processing expenses increased by $\$ 0.4$ million in the three months ended March 31,2020 compared to the same period last year, mainly driven by an increase in software services, associated with the Company's digital transformation.

## Income Taxes

The table below sets forth information related to our income taxes for the periods presented.


The income tax expense for the three months ended March 31, 2020 and 2019 reflects the corporate federal income tax rate under the 2017 Tax Act (the " 2017 Tax Act") which, beginning January 1, 2018, decreased the corporate federal income tax rate from $35 \%$ to $21 \%$.

As of March 31, 2020, the Company's net deferred tax asset was $\$ 4.9$ million, a decline of $\$ 0.5$ million compared to $\$ 5.5$ million as of December 31 , 2019. This decrease was mainly driven by an increase of $\$ 26.1$ million in net unrealized holding gains on available for sale securities during the first quarter of 2020 .

## Financial Condition - Comparison of Financial Condition as of March 31, 2020 and December 31, 2019

Assets. Total assets were $\$ 8.1$ billion as of March 31, 2020, an increase of $\$ 113.4$ million, or $1.4 \%$, compared to $\$ 8.0$ billion as of December 31, 2019. This change includes increases of $\$ 149.7$ million and $\$ 30.2$ million in cash and cash equivalents and total securities, respectively, partially offset by a decrease of $\$ 96.7$ million in loans held for investment net of allowance for loan losses. See "-Average Balance Sheet, Interest and Yield/Rate Analysis" for detailed information, including changes in the composition of our interest-earning assets.

Cash and Cash Equivalents. Cash and cash equivalents increased to $\$ 271.1$ million at March 31, 2020 from $\$ 121.3$ million at December 31, 2019. The increase of $\$ 149.7$ million or $123.4 \%$, is attributable to higher balances at the Federal Reserve as a part of preventive business measures being taken to mitigate the potential negative impact of the COVID-19 pandemic.

Cash flows provided by operating activities were $\$ 3.2$ million in the three months ended March 31, 2020. This was primarily attributed to net income in the period.
Net cash provided by investing activities was $\$ 74.8$ million during the three months ended March 31, 2020, mainly driven by maturities, sales and calls of securities available for sale and FHLB stock totaling $\$ 196.7$ million and $\$ 7.3$ million, respectively, a net decrease in loans of $\$ 61.6$ million, and proceeds from loan portfolio sales totaling $\$ 13.1$ million. These proceeds were partially offset by purchases of available for sale securities and FHLB stock totaling\$197.5 million and $\$ 8.5$ million, respectively

In the three months ended March 31, 2020, net cash provided by financing activities was $\$ 71.8$ million. These activities included a $\$ 121.1$ million increase in time deposits and $\$ 30.0$ million in net proceeds from FHLB advances. These proceeds were partially offset by a $\$ 36.0$ million net decrease in total demand, savings and money market deposit balances, the redemption of $\$ 28.1$ million in junior subordinated debentures and the $\$ 15.2$ million repurchase of shares of Class B common stock both completed in the first quarter of 2020.

## Loans

Loans are our largest component of interest-earning assets. The table below depicts the trend of loans as a percentage of total assets and the allowance for loan losses as a percentage of total loans for the periods presented.

| (in thousands, except percentages) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Total loans, gross (1) | \$ | 5,668,327 | \$ | 5,744,339 |
| Total loans, gross / total assets |  | 70.0 \% |  | 71.9 \% |
|  |  |  |  |  |
| Allowance for loan losses | \$ | 72,948 | \$ | 52,223 |
| Allowance for loan losses / total loans, gross (1) (2) |  | 1.29\% |  | 0.91 \% |
|  |  |  |  |  |
| Total loans, net (3) | \$ | 5,595,379 | \$ | 5,692,116 |
| Total loans, net / total assets |  | 69.1 \% |  | 71.3 \% |

[^5]The composition of our CRE loan portfolio by industry segment atMarch 31, 2020 and December 31, 2019 is depicted in the following table:

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Retail (1) | \$ | 1,144,093 | \$ | 1,143,565 |
| Multifamily |  | 834,016 |  | 801,626 |
| Office space |  | 447,408 |  | 453,328 |
| Land and construction |  | 225,179 |  | 278,688 |
| Hospitality |  | 196,209 |  | 198,807 |
| Industrial and warehouse |  | 87,583 |  | 96,102 |
|  | \$ | 2,934,488 | \$ | 2,972,116 |

(1) Includes loans generally granted to finance the acquisition or operation of non-owner occupied properties such as retail shopping centers, free-standing single-tenant properties, and mixed-use properties with a primary retail component, where the primary source of repayment is derived from the rental income generated from the use of the property by its tenants.

The table below summarizes the composition of our loan portfolio by type of loan as of the end of each period presented. International loans include transactions in which the debtor or customer is domiciled outside the U.S., even when the collateral is U.S. property. All international loans are denominated and payable in U.S. Dollars.

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Domestic Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Commercial real estate (CRE) |  |  |  |  |
| Non-owner occupied | \$ | 1,875,293 | \$ | 1,891,802 |
| Multi-family residential |  | 834,016 |  | 801,626 |
| Land development and construction loans |  | 225,179 |  | 278,688 |
|  |  | 2,934,488 |  | 2,972,116 |
| Single-family residential |  | 464,252 |  | 427,431 |
| Owner occupied |  | 923,260 |  | 894,060 |
|  |  | 4,322,000 |  | 4,293,607 |
| Commercial loans |  | 1,027,403 |  | 1,190,193 |
| Loans to depository institutions and acceptances (1) |  | 16,568 |  | 16,547 |
| Consumer loans and overdrafts (2) (3) |  | 131,797 |  | 72,555 |
| Total Domestic Loans |  | 5,497,768 |  | 5,572,902 |
|  |  |  |  |  |
| International Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Single-family residential (4) |  | 105,088 |  | 111,671 |
| Commercial loans |  | 57,348 |  | 43,850 |
| Loans to depository institutions and acceptances |  | 8 |  | 5 |
| Consumer loans and overdrafts (3) (5) |  | 8,115 |  | 15,911 |
| Total International Loans |  | 170,559 |  | 171,437 |
| Total Loan Portfolio | \$ | 5,668,327 | \$ | 5,744,339 |
| (1) Secured by cash or U.S. Government securities. |  |  |  |  |
| (2) Includes customers' overdraft balances totaling $\$ 0.7$ million and $\$ 1.3$ million as of March 31, 2020 and December 31, 2019, respectively. |  |  |  |  |
| (3) There were no outstanding credit card balances as of March 31, 2020. At December 31, 2019, balances were mostly comprised of credit card extensions of credit to customers with deposits with the Bank. The Company phased out its legacy credit card products to further strengthen its credit quality. <br> (4) Secured by real estate properties located in the U.S. <br> (5) International customers' overdraft balances were de minimis at each of the dates presented. |  |  |  |  |
| As of March 31, 2020, the loan portfolio decreased $\$ 76.0$ million, or $1.3 \%$, to $\$ 5.7$ billion, compared to December 31, 2019. Loans to international customers, primarily from Latin America, declined by $\$ 0.9$ million, or $0.5 \%$, as of March 31, 2020, compared to December 31, 2019. The domestic loan exposure decreased $\$ 75.1$ million, or $1.3 \%$, as of March 31, 2020, compared to December 31, 2019. The decline in total domestic loans includes net decreases of $\$ 162.8$ million and $\$ 37.6$ million in Commercial and CRE loans, respectively, partially offset by net increases of $\$ 29.2$ million, $\$ 36.8$ million and $\$ 59.2$ million in owner occupied loans, single-family residential loans and consumer loans, respectively. The increase in consumer loans includes $\$ 60$ million in high-yield indirect consumer loans purchased during the quarter. The overall decrease in domestic loans was mainly driven by seasonally lower loan activity in the first quarter of 2020 as well as a further slowdown in loan production towards the end of the quarter as a result of the COVID-19 pandemic. |  |  |  |  |

As of March 31, 2020, syndicated loans that financed highly leveraged transactions were $\$ 21.8$ million, or $0.4 \%$, of total loans, compared to $\$ 35.7$ million, or $0.6 \%$, of total loans as of December 31, 2019.

## Foreign Outstanding

The table below summarizes the composition of our international loan portfolio by country of risk for the periods presented. All of our foreign loans are denominated in U.S. Dollars, and bear fixed or variable rates of interest based upon different market benchmarks plus a spread.

|  | March 31, 2020 |  |  | December 31, 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Exposure (1) |  | \% | Net Exposure (1) |  | $\begin{gathered} \hline \% \\ \text { Total Assets } \end{gathered}$ |
|  |  |  | Total Assets |  |  |  |
| (in thousands, except percentages) |  |  |  |  |  |  |
| Venezuela (2) | \$ | 97,944 | 1.2\% | \$ | 112,297 | 1.4\% |
| Other (3) |  | 72,615 | 0.9\% |  | 59,140 | 0.7\% |
| Total | \$ | 170,559 | 2.1\% | \$ | 171,437 | 2.1\% |

(1) Consists of outstanding principal amounts, net of collateral of cash, cash equivalents or other financial instruments totaling $\$ 14.5$ million and $\$ 15.2$ million as of March 31 , 2020 and December 31 , 2019, respectively.
(2) Includes mortgage loans for single-family residential properties located in the U.S. totaling $\$ 97.5$ million and $\$ 104.0$ million as of March 31,2020 and December 31,2019 , respectively.
(3) Includes loans to borrowers in other countries which do not individually exceed one percent of total assets in any of the reported periods.

The maturities of our outstanding international loans were:

| (in thousands) | March 31, 2020 |  |  |  |  |  |  |  | December 31, 2019 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 1 year |  | 1-3 Years |  | More than 3 years |  | Total |  | Less than 1 year |  | 1-3 Years |  | More than 3 years |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Venezuela (1) | \$ | 24 | \$ | 97,920 | \$ | - | \$ | 97,944 | \$ | 8,141 | \$ | 3,617 | \$ | 100,539 | \$ | 112,297 |
| Other (2) |  | - |  | 72,615 |  | - |  | 72,615 |  | 6,146 |  | 9,282 |  | 43,712 |  | 59,140 |
| Total (3) | \$ | 24 | \$ | 170,535 | \$ | - | \$ | 170,559 | \$ | 14,287 | \$ | 12,899 | \$ | 144,251 | \$ | 171,437 |

(1) Includes mortgage loans for single-family residential properties located in the U.S. totaling $\$ 97.5$ million and $\$ 104.0$ million as of March 31, 2020 and December 31, 2019, respectively.
(2) Includes loans to borrowers in other countries which do not individually exceed one percent of total assets in any of the reported periods.
(3) Consists of outstanding principal amounts, net of cash collateral, cash equivalents or other financial instruments totaling $\$ 14.5$ million and $\$ 15.2$ million as of March 31, 2020 and December 31, 2019, respectively.

## Loan Quality

## Allocation of Allowance for Loan Losses

In the following table, we present the allocation of the ALL by loan segment at the end of the periods presented. The amounts shown in this table should not be interpreted as an indication that charge-offs in future periods will occur in these amounts or percentages. These amounts represent our best estimates of losses incurred, but not yet identified, at the reported dates, derived from the most current information available to us at those dates and, therefore, do not include the impact of future events that may or may not confirm the accuracy of those estimates at the dates reported. Our ALL is established using estimates and judgments, which consider the views of our regulators in their periodic examinations. We also show the percentage of each loan class, which includes loans in nonaccrual status.

(in thousands, except percentages)

| Domestic Loans |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate | \$ | 36,430 | 51.8\% | \$ | 25,040 | 51.7\% |
| Commercial |  | 28,255 | 36.5\% |  | 22,132 | 38.1\% |
| Financial institutions |  | 42 | 0.3\% |  | 42 | 0.3\% |
| Consumer and others (1) |  | 5,695 | 8.4\% |  | 1,677 | 6.9\% |
|  |  | 70,422 | 97.0\% |  | 48,891 | 97.0\% |
|  |  |  |  |  |  |  |
| International Loans (2) |  |  |  |  |  |  |
| Commercial |  | 807 | 1.0\% |  | 350 | 0.8\% |
| Financial institutions |  | - | -\% |  | - | -\% |
| Consumer and others (1) |  | 1,719 | 2.0\% |  | 2,982 | 2.2\% |
|  |  | 2,526 | 3.0\% |  | 3,332 | 3.0\% |
|  |  |  |  |  |  |  |
| Total Allowance for Loan Losses | \$ | 72,948 | 100.0\% | \$ | 52,223 | 100.0\% |
| \% of Total Loans |  | $1.29 \%$ |  |  | 0.91 |  |

[^6](2) Includes transactions in which the debtor or customer is domiciled outside the U.S. and all collateral is located in the U.S.

In the three months ended March 31, 2020, the shift in the allocation of the ALL was driven by loan composition changes, primarily the purchase of domestic consumer loans and the reduction of the international credit cards, coupled with the allocation of the loan loss provisions increase due to the estimated impact of the COVID-19 pandemic among the respective impacted portfolios, mostly domestic real estate, domestic commercial and domestic consumer.

## Non-Performing Assets

In the following table, we present a summary of our non-performing assets by loan class, whichincludes non-performing loans by portfolio segment, both domestic and international, and other real estate owned, or OREO, at the dates presented. Non-performing loans consist of (i) nonaccrual loans where the accrual of interest has been discontinued; (ii) accruing loans 90 days or more contractually past due as to interest or principal; and (iii) restructured loans that are considered TDRs.

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Non-Accrual Loans (1) |  |  |  |  |
| Domestic Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Commercial real estate (CRE) |  |  |  |  |
| Non-owner occupied | \$ | 1,936 | \$ | 1,936 |
| Single-family residential |  | 5,340 |  | 5,431 |
| Owner occupied |  | 13,897 |  | 14,130 |
|  |  | 21,173 |  | 21,497 |
| Commercial loans |  | 9,993 |  | 9,149 |
| Consumer loans and overdrafts |  | 443 |  | 390 |
| Total Domestic |  | 31,609 |  | 31,036 |
|  |  |  |  |  |
| International Loans: (2) |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Single-family residential |  | 1,737 |  | 1,860 |
| Consumer loans and overdrafts |  | 24 |  | 26 |
| Total International |  | 1,761 |  | 1,886 |
| Total Non-Accrual Loans | \$ | 33,370 | \$ | 32,922 |
|  |  |  |  |  |
| Past Due Accruing Loans (3) |  |  |  |  |
|  |  |  |  |  |
| International Loans: |  |  |  |  |
| Real Estate Loans |  |  |  |  |
| Single-family residential |  | 5 |  | - |
| Consumer loans and overdrafts |  | 12 |  | 5 |
| Total International |  | 17 |  | 5 |
| Total Past Due Accruing Loans | \$ | 17 | \$ | 5 |
|  |  |  |  |  |
| Total Non-Performing Loans | \$ | 33,387 | \$ | 32,927 |
| Other Real Estate Owned |  | 42 |  | 42 |
| Total Non-Performing Assets | \$ | 33,429 | \$ | 32,969 |

[^7]At March 31, 2020, non-performing assets increased $\$ 0.5$ million, or $1.4 \%$, compared to December 31, 2019. The increase in non-performing assets wasmainly due to the addition of three commercial loans totaling $\$ 2.3$ million and two single-family loans totaling $\$ 0.6$ million. This increase was offset mainly by the charge-off of four commercial loans totaling $\$ 1.1$ million, the paydown of one commercial loan of $\$ 0.4$ million and three single family residential loans totaling $\$ 0.6$ million.

We recognized no interest income on nonaccrual loans during thethree months ended March 31, 2020 and 2019. Additional interest income that we would have recognized on these loans had they been current in accordance with their original terms in each of the three months ended March 31,2020 and 2019 was $\$ 0.4$ million.

The Company's loans by credit quality indicators are summarized in the following table. We have no purchased-credit-impaired loans.

|  | March 31, 2020 |  |  |  |  |  |  |  | December 31, 2019 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Special Mention |  | Substandard |  | Doubtful |  | Total (1) |  | Special Mention |  | Substandard |  | Doubtful |  | Total (1) |  |
| Real Estate Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Real Estate (CRE) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner occupied | \$ | - | \$ | 757 | \$ | 1,936 | \$ | 2,693 | \$ | 9,324 | \$ | 762 | \$ | 1,936 | \$ | 12,022 |
| Multi-family residential |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Land development and construction loans |  | 9,852 |  | - |  | - |  | 9,852 |  | 9,955 |  | - |  | - |  | 9,955 |
|  |  | 9,852 |  | 757 |  | 1,936 |  | 12,545 |  | 19,279 |  | 762 |  | 1,936 |  | 21,977 |
| Single-family residential |  | - |  | 7,082 |  | - |  | 7,082 |  | - |  | 7,291 |  | - |  | 7,291 |
| Owner occupied |  | 7,190 |  | 14,005 |  | - |  | 21,195 |  | 8,138 |  | 14,240 |  | - |  | 22,378 |
|  |  | 17,042 |  | 21,844 |  | 1,936 |  | 40,822 |  | 27,417 |  | 22,293 |  | 1,936 |  | 51,646 |
| Commercial loans |  | 2,587 |  | 9,459 |  | 2,643 |  | 14,689 |  | 5,569 |  | 8,406 |  | 2,669 |  | 16,644 |
| Consumer loans and overdrafts |  | - |  | 41 |  | 434 |  | 475 |  | - |  | 67 |  | 357 |  | 424 |
|  | \$ | 19,629 | \$ | 31,344 | \$ | 5,013 | \$ | 55,986 | \$ | 32,986 | \$ | 30,766 | \$ | 4,962 | \$ | 68,714 |

(1) There are no loans categorized as a "Loss" as of the dates presented.

At March 31, 2020, substandard loans increased $\$ 0.6$ million, or $1.9 \%$, compared to December 31, 2019. The increase was mainly attributed to the addition of four commercial loans totaling $\$ 2.5$ million and two single-family loans totaling $\$ 0.6$ million. This increase was offset mainly by the charge-off of four commercial loans totaling $\$ 1.1$ million, the paydown of one commercial loan of $\$ 0.4$ million and three single family residential loans totaling $\$ 0.6$ million.

At March 31, 2020, special mention loans decreased $\$ 13.4$ million, or $40.5 \%$, compared to December 31, 2019. This was mainly due to the upgrade of three CRE loans totaling $\$ 9.3$ million to pass, the upgrade of one owner occupied loan for $\$ 0.9$ million to pass, the paydown of three commercial loans totaling $\$ 1.2$ million, the downgrade of two commercial loans totaling $\$ 1.7$ million to substandard and the upgrade of one commercial loan of $\$ 0.4$ million to pass. The decrease was offset by the downgrade of one commercial loan of $\$ 0.2$ million to special mention during the period. All special mention loans remain current.

Since late 2016, and consistent with industry practice, credit cards held by Venezuelan residents with outstanding balances above the corresponding customer's average deposit balances with the Bank were classified substandard and charging privileges were suspended.

At December 31, 2019, approximately $95 \%$ of our credit card holders were foreign, mostly Venezuelan, and the card receivables were reflecting the stresses in the Venezuelan economy. In April 2019, we revised our credit card program to further strengthen the Company's overall credit quality. We stopped charge privileges to our riskiest cardholders and required repayment of their balances by November 2019. In October 2019, we curtailed charge privileges to the remaining cardholders and required repayment of their balances by January 2020. All amounts deemed uncollectible were charged off during 2019. At December 31, 2019, the outstanding balance and the assigned allowance for loan losses after the charge-offs was $\$ 11.1$ million and $\$ 1.8$ million, respectively. At December 31, 2019, there were no credit cards classified as substandard. There were no outstanding credit card balances as of March 31, 2020.

Due to the discontinuation of the credit card product, credit card charge-offs during the first quarter of 2020 totaled $\$ 0.4$ million, all of which were already reserved. The Company experienced no unanticipated losses during the first quarter of 2020 as a result of the discontinuation of its credit card products.

On March 26, 2020, the Company began offering customized loan payment relief options as a result of the impact of COVID-19, including interest payment deferral and forbearance options. Consistent with accounting and regulatory guidance, temporary modifications granted under these programs are not considered TDRs. The Company is actively monitoring these loans to permit the proactive identification of negative patterns by industry and/or region and pursuing remediation efforts in a timely manner. While the economic disruption caused by the COVID-19 pandemic is expected to impact the Company's credit quality, it is difficult to estimate the potential outcome due to the uncertain duration and scope of the slowdown in U.S. economic activity. The Company will continue to closely monitor the performance of loans to borrowers in impacted sectors, and will reassess its provisions as conditions evolve. As of May 1.2020 , loans under these programs totaled $\$ 1,119$ million. The Company is closely monitoring the performance of these loans under the terms of the temporary relief granted.

Potential problem loans, which are accruing loans classified as substandard and are less than 90 days past due, atMarch 31, 2020 and December 31, 2019, are as follows:

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate loans |  |  |  |  |
| Commercial real estate (CRE) |  |  |  |  |
| Non-owner occupied | \$ | 757 | \$ | 762 |
| Owner occupied |  | 108 |  | 110 |
|  |  | 865 |  | 872 |
| Commercial loans |  | 2,108 |  | 1,926 |
| Consumer loans and overdrafts (1) |  | 8 |  | 9 |
|  | \$ | 2,981 | \$ | 2,807 |

(1) Corresponds to international consumer loans.

At March 31, 2020, total potential problem loans increased $\$ 0.2$ million, or $6.2 \%$, compared to December 31, 2019. The increase is mainly attributed to one commercial loan totaling $\$ 0.2$ million.

## Securities

The following table sets forth the book value and percentage of each category of securities atMarch 31, 2020 and December 31, 2019. The book value for debt securities classified as available for sale and equity securities represents fair value and the book value for debt securities classified as held to maturity represents amortized cost.

| December 31, 2019 |  |  |
| :--- | :--- | :--- |
|  | March 31, 2020 |  |

(in thousands, except percentages)

| Debt securities available for sale: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. government agency debt | \$ | 253,182 | 14.3\% | \$ | 228,397 | 13.1\% |
| U.S. government sponsored enterprise debt |  | 875,181 | 49.4\% |  | 933,112 | 53.6\% |
| Corporate debt (1) (2) |  | 330,194 | 18.7\% |  | 252,836 | 14.5\% |
| U.S. Treasury debt |  | 77,325 | 4.4\% |  | 104,236 | 6.0\% |
| Municipal bonds |  | 65,421 | 3.7\% |  | 50,171 | 2.9\% |
|  | \$ | 1,601,303 | 90.5\% | \$ | 1,568,752 | 90.1\% |
|  |  |  |  |  |  |  |
| Debt securities held to maturity (3) | \$ | 70,336 | 4.0\% | \$ | 73,876 | 4.3\% |
|  |  |  |  |  |  |  |
| Equity securities with readily determinable fair value not held for trading (4) $\qquad$$\qquad$$\qquad$$\qquad$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Other securities (5): | \$ | 74,123 | 4.1\% | \$ | 72,934 | 4.2\% |
|  | \$ | 1,769,987 | 100.0\% | \$ | 1,739,410 | 100.0\% |

(1) March 31, 2020 and December 31, 2019 include $\$ 13.4$ million and $\$ 5.2$ million, respectively, in "investment-grade" quality securities issued by corporate entities. The securities issuers were from Canada and Japan in two different sectors at March 31, 2020, and from Japan in the financial services sector at December 31, 2019. The Company limits exposure to foreign investments based on cross border exposure by country, risk appetite and policy. All foreign investments are denominated in U.S. Dollars.
(2) Securities from issuers in the financial services sector represent $1.8 \%$ and $1.3 \%$ of our total assets at March 31, 2020 and December 31, 2019, respectively.
(3) Includes securities issued by U.S. government and U.S. government sponsored agencies.
(4) Includes an open-end fund incorporated in the U.S. The Fund's objective is to provide a high level of current income consistent with the preservation of capital and investments deemed to be qualified under the Community Reinvestment Act of 1977.
(5) Includes investments in FHLB and Federal Reserve Bank stock. Amounts correspond to original cost at the date presented. Original cost approximates fair value because of the nature of these investments.

The following tables set forth the book value, scheduled maturities and weighted average yields for our securities portfolio aMarch 31, 2020 and December 31, 2019. Similar to the table above, the book value for securities available for sale and equity securities is equal to fair market value and the book value for debt securities held to maturity is equal to amortized cost.

| (in thousands, except percentages) | March 31, 2020 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | Less than a year |  |  | One to five years |  |  | Five to ten years |  |  | Over ten years |  |  | No maturity |  |  |
|  | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield |
| Debt securities available for sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government sponsored enterprise debt | \$ | 875,181 | 2.74\% | \$ | 1,889 | 3.65\% | \$ | 27,399 | 2.53\% | \$ | 108,743 | 2.76\% | \$ | 737,150 | 2.74\% | \$ | - | -\% |
| Corporate debt-domestic |  | 316,767 | 3.11\% |  | 95,221 | 3.29\% |  | 123,542 | 2.79\% |  | 90,552 | 3.23\% |  | 7,452 | 4.76\% |  | - | -\% |
| U.S. Government agency debt |  | 253,182 | 2.58\% |  | 85 | 3.29\% |  | 10,027 | 2.35\% |  | 31,453 | 2.62\% |  | 211,617 | 2.58\% |  | - | -\% |
| Municipal bonds |  | 65,421 | 3.11\% |  | - | -\% |  | - | -\% |  | 46,554 | 3.33\% |  | 18,867 | 2.57\% |  | - | -\% |
| Corporate debt-foreign |  | 13,427 | 3.17\% |  | - | -\% |  | 4,967 | 2.07\% |  | 8,460 | 3.81\% |  | - | -\% |  | - | -\% |
| U.S. treasury securities |  | 77,325 | 1.57\% |  | 6,800 | 1.57\% |  | 1,017 | 0.56\% |  | - | -\% |  | 69,508 | 1.59\% |  | - | -\% |
|  | \$ | 1,601,303 | 2.75\% | \$ | 103,995 | 3.18\% | \$ | 166,952 | 2.69\% | \$ | 285,762 | 3.02\% | \$ | 1,044,594 | 2.64\% | \$ | - | -\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt securities held to maturity | \$ | 70,336 | 2.39\% | \$ | - | -\% | \$ | - | -\% | \$ | 11,567 | 2.92\% | \$ | 58,769 | 2.28\% | \$ | - | -\% |
| Equity securities with readily determinable fair value not held for trading |  | 24,225 | 2.12\% |  | - | - |  | - | - |  | - | - |  | - | - |  | 24,225 | 2.12\% |
| Other securities | \$ | 74,123 | 5.94\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | - | -\% | \$ | 74,123 | 5.94\% |
|  | \$ | 1,769,987 | 2.86\% | \$ | 103,995 | 3.18\% | \$ | 166,952 | 2.69\% | \$ | 297,329 | 3.01\% | \$ | 1,103,363 | 2.62\% | \$ | 98,348 | 5.00\% |


| (in thousands, except percentages) |  |  |  |  |  |  |  | Dec | 31, 201 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | Less than a year |  |  | One to five years |  |  | Five to ten years |  |  | Over ten years |  |  | No maturity |  |  |
|  | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield |
| Debt securities available for sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored enterprise debt |  | 933,112 | 2.76\% |  | 2,296 | $3.81 \%$ |  | 23,781 | 2.51\% |  | 113,341 | 2.83\% |  | 793,694 | 2.75\% |  | - | -\% |
| Corporate debt-domestic |  | 247,602 | 2.97 |  | 38,270 | 2.59 |  | 140,945 | 2.90 |  | 68,387 | 3.34 |  | - | - |  | - | - |
| U.S. government agency debt |  | 228,397 | 2.76 |  | 133 | 2.46 |  | 9,903 | 2.53 |  | 28,195 | 2.82 |  | 190,166 | 2.76 |  | - | - |
| U.S. Treasury debt securities |  | 104,236 | 2.07 |  | 6,765 | 1.61 |  | - | - |  | - | - |  | 97,471 | 2.10 |  | - | - |
| Municipal bonds |  | 50,171 | 3.29 |  | - | - |  | - | - |  | 29,371 | 3.23 |  | 20,800 | 3.38 |  | - | - |
| Corporate debt-foreign |  | 5,234 | 2.82 |  | - | - |  | 5,234 | 2.82 |  | - | - |  | - | - |  | - | - |
|  |  | 1,568,752 | 2.76 |  | 47,464 | 2.51 |  | 179,863 | 2.83 |  | 239,294 | 3.02 |  | 1,102,131 | 2.71 |  | - | - |
| Debt securities held to maturity |  | 73,876 | 2.50\% |  | - | - |  | - | - |  | - | - |  | 73,876 | 2.50\% |  | - | - |
| Equity securities with readily determinable fair value not held for trading |  | 23,848 | 2.13\% |  | - | - |  | - | - |  | - | - |  | - | - |  | 23,848 | 2.13\% |
| Other securities |  | 72,934 | 6.02\% |  | - | - |  | - | - |  | - | - |  | - | - |  | 72,934 | 6.02\% |
|  | \$ | 1,739,410 | 2.88\% | \$ | 47,464 | 2.51\% | \$ | 179,863 | 2.83\% | \$ | 239,294 | 3.02\% | \$ | 1,176,007 | 2.69\% | \$ | 96,782 | 5.06\% |

The investment portfolio's average duration was 3.0 years atMarch 31, 2020 and 3.8 years atDecember 31, 2019. These estimates are computed using multiple inputs that are subject, among other things, to changes in interest rates and other factors that may affect prepayment speeds. Contractual maturities of investment securities are adjusted for anticipated prepayments of amortizing U.S. Government sponsored agency debt securities and U.S. Government sponsored enterprise debt securities, which shorten the average lives of these investments.

## Liabilities

Total liabilities increased $\$ 107.0$ million, or $1.5 \%$, to $\$ 7.3$ billion at March 31,2020 compared to $\$ 7.2$ billion at December 31 , 2019. This was primarily driven by $\$ 85.1$ million in higher total deposits, mainly the result of an increase in time deposits, and a $\$ 30.0$ million increase in advances from the FHLB. This was partially offset by the $\$ 28.1$ million redemption of junior subordinated debentures in the first quarter of 2020. See "Capital Resources and Liquidity Management" for more detail on the redemption of trust preferred securities and related junior subordinated debt.

## Deposits

Total deposits increased $\$ 85.1$ million, or $1.5 \%$, to $\$ 5.84$ billion at March 31, 2020 compared to $\$ 5.76$ billion at December 31, 2019. In the three months ended March 31 , 2020 , increases of $\$ 121.1$ million in time deposits and $\$ 16.6$ million in noninterest bearing transaction accounts were partially offset by decreases $\$ 42.4$ million in savings and money market deposit accounts and $\$ 10.3$ million in interest bearing deposits. The increase in deposits was driven by strong domestic deposit growth enabled by higher capture of online CDs and relationship money market deposits as a result of the Company's successful cross-selling efforts. This was partially offset by declines in deposits from Venezuelan resident customers, as discussed below. The $\$ 121.1$ million increase in time deposits includes an increase of $\$ 136.6$ million in retail time deposits partially offset by a decline of $\$ 15.5$ million in brokered time deposits. The increase in retail time deposits was mainly due to an increase of $\$ 69.0$ million, or $50.2 \%$, in online deposits compared to December 31, 2019.We continue to focus our efforts to retain customers with higher probabilities of renewal at lower market rates. These efforts led to time deposit renewals of approximately $\$ 71.4$ million in the first quarter of 2020 at rates that were lower than the highest rates paid in our markets.

## Deposits by Country of Domicile

The following table shows deposits by country of domicile of the depositor as of the dates presented and the changes during the period.

| (in thousands, except percentages) | March 31, 2020 |  | December 31, 2019 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Deposits |  |  |  |  |  |  |  |
| Domestic (1) (2) | \$ | 3,253,972 |  |  | \$ | 3,121,827 | \$ | 132,145 | 4.2 \% |
| Foreign: |  |  |  |  |  |  |  |
| Venezuela (3) |  | 2,224,353 |  | 2,270,970 |  | $(46,617)$ | (2.1)\% |
| Others |  | 363,887 |  | 364,346 |  | (459) | (0.1)\% |
| Total foreign |  | 2,588,240 |  | 2,635,316 |  | $(47,076)$ | (1.8)\% |
| Total deposits | \$ | 5,842,212 | \$ | 5,757,143 | \$ | 85,069 | 1.5 \% |

(1) Includes brokered deposits of $\$ 646.9$ million and $\$ 682.4$ million at March 31, 2020 and December 31, 2019, respectively.
(2) Domestic deposits, excluding brokered, were up $\$ 167.6$ million or $6.87 \%$, compared to December 31 , 2019.
(3) Based upon the diligence we customarily perform to "know our customers" for anti-money laundering, OFAC and sanctions purposes, and a review of the Executive Order issued by the President of the United States on August 5, 2019 and the related Treasury Department Guidance, we do not believe that the U.S. economic embargo on certain Venezuelan persons will adversely affect our Venezuelan customer relationships, generally.

Our domestic deposits have increased almost every year since 2014, while our total foreign deposits, especially deposits from Venezuelan residents, have declined during the same period. Most of the Venezuelan withdrawals from deposit accounts at the Bank are believed to be due to the effect of adverse economic conditions in Venezuela on our Venezuelan resident customers.

Our other foreign deposits include deposits from non-Venezuelan affiliates of the Former Parent, and do not include deposits from Venezuelan resident customers.

During the three months ended March 31, 2020, deposits from customers domiciled in Venezuela decreased by $\$ 46.6$ million, or $2.1 \%$, to $\$ 2.2$ billion, compared to December 31, 2019. In the first quarter of 2020, Amerant's Venezuelan customers continued to utilize deposits to fund everyday expenses as challenging conditions in their country persist. The annualized international deposit runoff rate was $7.1 \%$ in the first quarter of 2020 compared to an annualized rate of $8.6 \%$ during the fourth quarter of 2019. It is encouraging that while the decline in foreign deposits continued in the first quarter of 2020, the pace of decline has slowed. This improvement is attributed to the Company's increased contact and sales efforts which solidified existing relationships and the expansion of Amerant's banking products and services, including Zelle ${ }^{\circledR}$ which was launched in the fourth quarter of 2019. Also, our efforts to capture online deposits led to an increase of $\$ 69.0$ million in these deposits during the first quarter of 2020 .

The Bank uses the Federal Financial Institutions Examination Council's (the "FFIEC") Uniform Bank Performance Report (the "UBPR") definition of "core deposits", which exclude brokered time deposits and retail time deposits of $\$ 250,000$ or more. Our core deposits were $\$ 4.4$ billion and $\$ 4.3$ billion as of March 31 , 2020 and December 31, 2019, respectively. Core deposits represented $75.3 \%$ and $75.4 \%$ of our total deposits at those dates, respectively.

We utilize brokered deposits and, as of March 31,2020 , we had $\$ 646.9$ million in brokered deposits, which represented $11.1 \%$ of our total deposits at that date. Our March 31, 2020 brokered deposits were down $\$ 35.5$ million, or $5.2 \%$, compared to $\$ 682.4$ million as of December 31, 2019, mainly due to the maturity of $\$ 20$ million in brokered interest bearing and noninterest bearing demand deposits in January 2020. The Company has not historically sold brokered CDs in denominations over $\$ 100,000$.

## Large Fund Providers

At March 31, 2020 and December 31, 2019, our large fund providers, defined as third-party customer relationships with balances of over $\$ 10$ million, included seven and eight deposit relationships, respectively, with total balances of $\$ 114.2$ million and $\$ 116.9$ million, respectively. Additionally, deposits from our Former Parent or its non-U.S. affiliates at March 31, 2020 and December 31, 2019 totaled $\$ 6.6$ million and $\$ 7.9$ million, respectively. These deposits of our Former Parent and its non-U.S. affiliates are expected to remain low or further decline in 2020.

## Large Time Deposits by Maturity

The following table sets forth the maturities of our time deposits with individual balances equal to or greater than $\$ 100,000$ as ofMarch 31,2020 :

| (in thousands, except percentages) | March 31, 2020 |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Less than 3 months | \$ | 423,857 | 27.5 \% |
| 3 to 6 months |  | 254,723 | 16.5 \% |
| 6 to 12 months |  | 465,988 | 30.2 \% |
| 1 to 3 years |  | 219,212 | 14.2 \% |
| Over 3 years |  | 179,591 | 11.6 \% |
| Total | \$ | 1,543,371 | 100.0\% |

## Short-Term Borrowings

In addition to deposits, we use short-term borrowings, such as FHLB advances and borrowings from other banks, as a source of funds to meet the daily liquidity needs of our customers and fund growth in earning assets. Short-term borrowings have maturities of 12 months or less as of the reported period-end. All of our outstanding short-term borrowings at March 31, 2020 and December 31, 2019 correspond to FHLB advances.

The following table sets forth information about the outstanding amounts of our short-term borrowings at the close of, and for thatree months ended March 31,2020 and for the year ended December 31, 2019. There were no repurchase agreements outstanding as of March 31, 2020 and December 31, 2019.

|  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands, except percentages) |  |  |  |  |
| Outstanding at period-end | \$ | 260,000 | \$ | 285,000 |
| Average amount |  | 240,000 |  | 478,333 |
| Maximum amount outstanding at any month-end |  | 300,000 |  | 600,000 |
| Weighted average interest rate: |  |  |  |  |
| During period |  | 1.66 \% |  | 2.29 \% |
| End of period |  | 1.29 \% |  | 1.93 \% |

## Return on Equity and Assets

The following table shows annualized return on average assets, return on average equity, and average equity to average assets ratio for the periods presented:

(1) As of March 31, 2020 and 2019 potential dilutive instruments consisted of unvested shares of restricted stock and restricted stock units mainly related to the Company's IPO in 2018, totaling 482,316 and 786,213 , respectively. These potential dilutive instruments were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at those dates, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at those dates, such awards resulted in higher diluted weighted average shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings.
(2) See "Selected Financial Information" for an explanation of certain non-GAAP financial measures and see "Non-GAAP Financial Measures Reconciliation" for a reconciliation of the non-GAAP financial measures to their GAAP counterparts.

During the three months ended March 31, 2020, basic and diluted earnings per share decreased as a result of lower net income in thethree months ended March 31 , 2020 compared to the same period one year ago.

## Capital Resources and Liquidity Management

## Capital Resources.

Stockholders' equity is influenced primarily by earnings, dividends, if any, and changes in accumulated other comprehensive income (AOCI) caused primarily by fluctuations in unrealized holding gains or losses, net of taxes, on debt securities available for sale. AOCI is not included for purposes of determining our capital for bank regulatory purposes.

Stockholders' equity increased $\$ 6.4$ million, or $0.8 \%$, to $\$ 841.1$ million as of March 31,2020 compared to $\$ 834.7$ million as of December 31, 2019, primarily due to: (i) $\$ 3.4$ million of net income in the three months ended March 31, 2020, and (ii) a $\$ 17.9$ million increase in AOCI resulting primarily from a higher valuation of debt securities available for sale compared to December 31, 2019. These increases were partially offset by the $\$ 15.2$ million repurchase of shares of Class B common stock completed in the first quarter of 2020. The higher valuation of debt securities available for sale during the first quarter of 2020 was the primary driver of the Company's deferred tax assets declining approximately $\$ 0.5$ million, or $10.0 \%$, to $\$ 4.9$ million as of March 31,2020 , as the unrealized gains and losses included in AOCI are reported in stockholders' equity on an after-tax basis.

Class B Common Stock Repurchase. On February 14 and February 21, 2020, the Company repurchased an aggregate of 932,459 shares of its outstanding Class B Common Stock in two privately negotiated transactions for an aggregate purchase price of $\$ 15.2$ million, including $\$ 0.3$ million in broker fees and other expenses. These 932,459 shares of Class B common stock were recorded as treasury stock under the cost method. The Company used available cash to fund these repurchases.

Cancellation of Treasury Shares. In March 2020, Company’s Board of Directors authorized the cancellation of all4,464,916 shares of Class B Common Stock previously held as treasury stock, including shares repurchased during 2018, 2019 and 2020, effective March 31, 2020.

## Liquidity Management.

At March 31, 2020 and December 31, 2019, the Company had $\$ 1.27$ billion and $\$ 1.24$ billion, respectively, of outstanding advances from the FHLB. At March 31, 2020 and December 31, 2019, we had an additional $\$ 1.1$ billion available under FHLB facilities. During the three months ended March 31, 2020, the Company repaid $\$ 250$ million of outstanding advances and other borrowings, and borrowed $\$ 280$ million from these sources. There were no other borrowings as of March 31,2020 and December 31 , 2019 .

The following table summarizes the composition of our FHLB advances by type of interest rate:

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Advances from the FHLB and other borrowings: |  |  |  |  |
| Fixed rate ranging from $0.44 \%$ to $3.23 \%$ (December 31, $2019-0.71 \%$ to 3.23\%) (1) | \$ | 1,205,000 | \$ | 1,085,000 |
| Floating rate three-month LIBOR ranging from 1.73\% to 1.87\% (December 31, 2019-1.84\% to 2.03\%) |  | 60,000 |  | 150,000 |
|  | \$ | 1,265,000 | \$ | 1,235,000 |

(1) As of March 31, 2020 and December 31, 2019, includes $\$ 530$ million (fixed interest rate raging from $0.62 \%$ to $0.97 \%$ ) in advances from the FHLB that are callable prior to maturity.

At December 31, 2018, we had designated certain interest rate swaps as cash flow hedges to manage this variable interest rate exposure. In the first quarter of 2019, the Company terminated these interest rate swap contracts. As a result, the Company received cash equal to the contracts' fair value at the date of termination of approximately $\$ 8.9$ million which is recorded in AOCI. This amount is being amortized over the original remaining lives of the contracts as an offset to interest expense on the Company's FHLB advances. The Company recorded a credit of approximately $\$ 0.4$ million against interest expense on FHLB advances in the first quarter of 2020 ( $\$ 0.1$ million in the first quarter of 2019) and expects to record a credit of approximately $\$ 1.0$ million in the rest of 2020

In early April 2020, the Company restructured $\$ 420.0$ million of its fixed-rate FHLB advances extending their original maturities from 2021 to 2023 at lower interest rates. The Company incurred a loss of $\$ 17.0$ million as a result of the restructuring which was blended into the new interest rates of these advances, affecting the yields through their remaining maturities. The Company accounted for these transactions as the modification of existing debt in accordance with U.S. GAAP.

At March 31, 2020, advances from the FHLB had maturities through 2030 with interest rates ranging from $0.44 \%$ to $3.23 \%$. We expect to continue taking FHLB funding as needed in short duration maturities.

We also maintain federal funds lines with several banks, and had $\$ 65.0$ million of availability under these lines at March 31,2020 and December $31,2019$.
We are a corporation separate and apart from the Bank and, therefore, must provide for our own liquidity. Our main source of funding is dividends declared and paid to us by the Bank. Additionally, our subsidiary Amerant Florida Bancorp Inc., or Amerant Florida, which is an intermediate bank holding company and the obligor on our junior subordinated debt, held cash and cash equivalents of $\$ 20.2$ million as of March 31, 2020 and $\$ 48.9$ million as of December 31, 2019 in funds available to service its junior subordinated debt. In the first quarter of 2020, we used $\$ 27.1$ million of Amerant Florida's cash to redeem the outstanding trust preferred securities issued by its Statutory Trust I and the related junior subordinated debt issued by Amerant Florida.

## COVID-19 Pandemic

Our deposits and wholesale funding operations, including advances from the FHLB and other short-term borrowings, have historically supplied us with a significant source of liquidity. These sources have been sufficient to fund our operations while allowing us to invest in activities that support the long-term growth of our business. We evaluate our funding requirements on a regular basis to cover any potential shortfall in our ability to generate sufficient cash from operations to meet our capital requirements. We may consider funding alternatives to provide additional liquidity when necessary. There is some uncertainty surrounding the potential impact of the COVID-19 outbreak on our results of operations and cash flows. As a result, we are proactively taking steps to increase cash available on-hand, including, but not limited to, the repositioning of our investment portfolio, and seeking to extend the duration of and reduce the cost on, our long-term debt, primarily advances from the FHLB. Cash and cash equivalents increased $\$ 149.7$ million or $123.4 \%$ in the three months ended March 31, 2020 attributable to higher balances at the Federal Reserve. See - Cash and Cash Equivalents. In addition, in early April 2020, the Company modified maturities on $\$ 420.0$ million fixed-rate FHLB advances. See earlier discussion in this section.

## Redemption of Junior Subordinated Debentures

On January 30, 2020, the Company redeemed all $\$ 26.8$ million of its outstanding $8.90 \%$ trust preferred capital securities issued by Capital Trust I at a redemption price of $100 \%$. The Company simultaneously redeemed all junior subordinated debentures held by Capital Trust I as part of this redemption transaction. This redemption reduced total cash and cash equivalents by $\$ 27.1$ million, financial liabilities by $\$ 28.1$ million, other assets by $\$ 3.4$ million, and other liabilities by $\$ 2.2$ million. In addition, the Company recorded a charge of $\$ 0.3$ million for the unamortized issuance costs. This redemption reduced the Company's Tier 1 equity capital by a net of $\$ 24.7$ million and pretax annual interest expense by $\$ 2.4$ million.

There are statutory and regulatory limitations that affect the ability of the Bank to pay dividends to the Company. These limitations exclude the effects of AOCI. Management believes that these limitations will not affect the Company's ability, and Amerant Florida's ability, to meet their short-term cash obligations. See "Supervision and Regulation" in the Form 10-K for the year ended December 31, 2019.

## Regulatory Capital Requirements

Our Company's consolidated regulatory capital amounts and ratios are presented in the following table:


The Bank's consolidated regulatory capital amounts and ratios are presented in the following table:

| (in thousands, except percentages) | Actual |  |  | Required for Capital Adequacy Purposes |  |  | Regulatory Minimums to be Well Capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
| March 31, 2020 |  |  |  |  |  |  |  |  |  |
| Total capital ratio | \$ | 867,364 | 13.56\% | \$ | 511,615 | 8.00\% | \$ | 639,519 | 10.00\% |
| Tier 1 capital ratio |  | 793,246 | 12.40\% |  | 383,711 | 6.00\% |  | 511,615 | 8.00\% |
| Tier 1 leverage ratio |  | 793,246 | 10.03\% |  | 316,262 | 4.00\% |  | 395,327 | 5.00\% |
| Common Equity Tier 1 (CET1) |  | 793,246 | 12.40\% |  | 287,783 | 4.50\% |  | 415,687 | 6.50\% |
|  |  |  |  |  |  |  |  |  |  |
| December 31, 2019 |  |  |  |  |  |  |  |  |  |
| Total capital ratio | \$ | 841,305 | 13.15\% | \$ | 511,638 | 8.00\% | \$ | 639,547 | 10.00\% |
| Tier 1 capital ratio |  | 787,908 | 12.32\% |  | 383,728 | 6.00\% |  | 511,638 | 8.00\% |
| Tier 1 leverage ratio |  | 787,908 | 10.01\% |  | 314,800 | 4.00\% |  | 393,500 | 5.00\% |
| Common Equity Tier 1 (CET1) |  | 787,908 | 12.32\% |  | 287,796 | 4.50\% |  | 415,706 | 6.50\% |

In three months ended March 31 2020, the Company redeemed all $\$ 26.8$ million of its outstanding $8.90 \%$ trust preferred capital securities issued by Capital Trust I.See "Capital Resources and Liquidity Management" for more detail on the redemption of trust preferred securities and related junior subordinated debt.

The Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Office of the Comptroller of the Currency ("OCC"), and the Federal Deposit Insurance Corporation (the "FDIC", and collectively with the Federal Reserve and the OCC, the "Federal Banking Agencies"), published a final rule on July 22 , 2019 that simplifies existing regulatory capital rules for non-advanced approaches institutions, such as the Company. Non-advanced approaches institutions will be permitted to implement the Capital Simplifications Final Rule as of its revised effective date in the quarter beginning January 1, 2020, or wait until the quarter beginning April 1, 2020. As of the date of implementation, the required deductions from regulatory capital CET1 elements for mortgage servicing assets ("MSAs") and temporary difference deferred tax assets ("DTAs") are only required to the extent these assets exceed $25 \%$ of CET1 capital elements, less any adjustments and deductions (the "CET1 Deduction Threshold"). MSAs and temporary difference DTAs that are not deducted from capital are assigned a $250 \%$ risk weight. Investments in the capital instruments of unconsolidated financial institutions are deducted from capital when these exceed the $25 \%$ CET1 Deduction Threshold. Minority interests in up to $10 \%$ of the parent banking organization's CET1, Tier capital and total capital, after deductions and adjustments are permitted to be included in capital effective October 1, 2019. Also effective October 1, 2019, the final rule made various technical amendments, including reconciling a difference in the capital rules and the bank holding company rules that permits the redemption of bank holding company common stock without prior Federal Reserve approval under the capital rules. Such redemptions remain subject to other requirements, including the Bank Holding Company Act and Federal Reserve Regulation Y. These simplified capital rules were adopted by the Company during the first quarter of 2020 and had no material effect on the Company's regulatory capital and ratios.

The Federal Banking Agencies issued final rules on October 29, 2019 that provide simplified capital measures, including a simplified measure of capital adequacy for qualifying community banking organizations consistent with section 201 of the Economic Growth, Regulatory Relief, and Consumer Protection Act (the "Growth Act"). Qualifying community banking organizations with less than $\$ 10$ billion of assets that comply with, and elect to use, the community bank leverage ratio ("CBLR") and that maintain a CBLR greater than $9 \%$ would be considered to be "well-capitalized" and would no longer be subject to the other generally applicable capital rules. The CBLR would be used and applied for purposes of compliance with the Federal Banking Agencies' prompt corrective action rules, and Federal Reserve Regulation O and W compliance, as well as in calculating FDIC deposit insurance assessments. The CBLR, among other proposals, reflects the Federal banking agencies' focus on appropriately tailoring capital requirements to an institution's size, complexity and risk profile. The CBLR will first be available for banking organizations to use in their March 31 , 2020 Call Report or Form FR Y-9C. Non-advanced approaches banking organizations will also be able to take advantage of simpler regulatory capital requirements for mortgage servicing assets, certain deferred tax assets arising from temporary differences and investments in unconsolidated financial institutions. As of March 31 , 2020, the Company has determined to opt out of adopting the new "community bank leverage ratio" given that the perceived benefits provided by the new regulation did not exceed the potential costs considering the Company's current and projected size and operations.

## Off-Balance Sheet Arrangements

The following table shows the outstanding balance of our off-balance sheet arrangements as of the end of the periods presented. Except as disclosed below, we are not involved in any other off-balance sheet contractual relationships that are reasonably likely to have a current or future material effect on our financial condition, a change in our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. For more details on the Company's off-balance sheet arrangements, see Note 16 to our audited consolidated financial statements included in the Form 10-K for the year ended December 31, 2019.

| (in thousands) | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commitments to extend credit | \$ | 786,873 | \$ | 820,380 |
| Letters of credit |  | 19,931 |  | 17,414 |
|  | \$ | 806,804 | \$ | 837,794 |

## Critical Accounting Policies and Estimates

For our critical accounting policies and estimates disclosure,see the Form 10-K where such matters are disclosed for the Company's latest fiscal year ended December 31, 2019.

Recently Issued Accounting Pronouncements. There are no recently issued accounting pronouncements that have recently been adopted by us. For a description of accounting standards issued that are pending adoption, see Note 1 "Business, Basis of Presentation and Summary of Significant Accounting Policies" in the Company's interim consolidated financial statements in this Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We believe interest rate and price risks are the most significant market risks impacting us. We monitor and evaluate these risks using sensitivity analyses to measure the effects on earnings, equity and the available for sale portfolio mark-to-market exposure, of changes in market interest rates. Exposures are managed to a set of limits previously approved by our board of directors and monitored by management. There have been no material changes in our market risk exposure as compared to those discussed in our Form 10-K for the year ended December 31, 2019, see Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk".

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

The Company maintains a set of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Our management, with the participation of our Chief Executive Officer and our Interim Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures. Based on such evaluation, our Chief Executive Officer and Interim Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are effective as of the end of the period covered by this quarterly report on Form 10-Q to ensure that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Interim Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

## Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) and $15 \mathrm{~d}-15(\mathrm{~d})$ of the Exchange Act that occurred during the period covered by this Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Limitations on Effectiveness of Controls and Procedures

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constrains and that management is required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are, from time to time, in the ordinary course, engaged in litigation, and we have a small number of unresolved claims pending, including the one described in more detail below. In addition, as part of the ordinary course of business, we are parties to litigation involving claims to the ownership of funds in particular accounts, the collection of delinquent accounts, credit relationships, challenges to security interests in collateral and foreclosure interests, that are incidental to our regular business activities. While the ultimate liability with respect to these other litigation matters and claims cannot be determined at this time, we believe that potential liabilities relating to pending matters are not likely to be material to our financial position, results of operations or cash flows. Where appropriate, reserves for these various matters of litigation are established, under FASB ASC Topic 450, Contingencies, based in part upon management's judgment and the advice of legal counsel.

A lawsuit was filed in September 2017 in Miami-Dade County Circuit Court, Florida and has been amended multiple times. The claims are against Amerant Trust and Kunde Management, LLC ("Kunde"). Kunde was established as a Managing Partner of Kunde, CV to manage Kunde, CV for the respective benefit of the eight siblings of the Marturet Machado's family. The plaintiff is a beneficiary of Kunde and is an aunt of Gustavo Marturet Medina, a Company director, and a sister-in-law of Mr. Gustavo Marturet Medina's mother, a principal Company shareholder.

This action alleges breaches of contract, fiduciary duty, accounting and unjust enrichment, and mismanagement of Kunde and seeks damages in an unspecified amount The Company denies the claims, and believes these are barred by the statute of limitations and is defending this lawsuit vigorously. The parties began mediation on January 22,2019 , and settlement discussions are ongoing. The Company cannot reasonably estimate at this time the possible loss or range of losses, if any, that may arise from this unresolved lawsuit and the timing of any resolution of this action. The Company has incurred approximately $\$ 1$ million in legal fees through March 31 , 2020 defending this case, including recent preparations for trial. The Company expects to be partially reimbursed for these fees upon conclusion of this proceeding.

## ITEM 1A. RISK FACTORS

For detailed information about certain risk factors that could materially affect our business, financial condition or future resultsee "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2019. Other than the additional risk factors set forth below, there have been no material changes to the risk factors previously disclosed under Part I, Item 1A, "Risk Factors" of the Company's Form 10-K for the year ended December 31, 2019.

The COVID-19 pandemic has significantly impacted economic conditions globally and in the United States, could have a material adverse effect on our business, financial condition and results of operations, and the ultimate impact on our business, financial condition and results of operations, will depend on future developments and other factors that are highly uncertain and will be impacted by the scope and duration of the pandemic and actions taken by governmental authorities in response.

An outbreak of a novel strain of the Coronavirus, COVID-19, was first reported in December 2019 and has since spread globally, including to every state in the United States. The World Health Organization declared COVID-19 a pandemic on March 11, 2020, and subsequently, on March 13, 2020, the United States declared a national emergency with respect to COVID-19.

The COVID-19 pandemic has had, and another pandemic in the future could have, a negative impact on the economy and financial markets, globally and in the United States. In many countries, including the United States, the COVID-19 pandemic has had a significant negative impact on economic activity and has contributed to significant volatility and negative pressure in financial markets. The outbreak has been rapidly evolving and, as cases of COVID-19 have continued to increase globally and in the United States, many countries, including the United States, have implemented measures aimed at containing the spread of COVID-19 including "shelter at home" orders, as well as mandating business and school closures and restricting travel.

Several states and cities across the United States, including the States of Florida, New York and Texas and cities where we have banking centers, LOPs and where our principal place of business is located, have also implemented quarantines, restrictions on travel, "shelter at home" orders, and restrictions on types of business that may continue to operate. The Company cannot predict when restrictions currently in place may be lifted, or whether restrictions that have been lifted, such as certain restrictions in Texas that have been lifted so that businesses may reopen, will not be imposed or tightened in the future if viewed as necessary due to public health concerns. As a result of the COVID-19 pandemic and the measures implemented to contain it, almost every industry has been and is being directly or indirectly impacted, including industries in which our customers operate. A number of our customers impacted by the COVID-19 pandemic have requested and been granted by the Company loan payment relief options, including interest-only and/or forbearance options. In addition, in the first quarter of 2020, the Company significantly increased its provision for loan losses primarily due to estimated losses reflecting deterioration in the macro-economic environment as a result of the impact of the COVID-19 pandemic across multiple impacted sectors.

In addition, as a result of the COVID-19 pandemic and "shelter at home" orders in the states and cities where we operate, the majority of our employees are currently working remotely. An extended period of remote work arrangements could introduce operational risks, including but not limited to cybersecurity risks, and limit our ability to provide services and products to our customers and, in general, manage our business.

Also, the COVID-19 pandemic, or a future pandemic, could have material adverse effects on our ability to successfully operate and on our financial condition, results of operations and cash flows due to, several factors including but not limited to the following:

- the reduced economic activity may severely impact our customers' businesses, financial condition and liquidity and may prevent one or more of our customers from meeting their obligations to us in full, or at all, or to otherwise seek modifications of such obligations;
- a decline in the credit quality of our loan portfolio leading to a need to increase our allowance for loan losses;
- a decline in the credit quality of loans used as collateral to obtain advances from the Federal Home Loan Bank may trigger a request to replace the loans used as collateral with securities and may negatively impact our liquidity ratio;
- a significant decline in the value of the collateral used to secure loans that have a related interest rate swap agreement may limit our ability to realize enough value from the collateral to cover the outstanding balance of the loan and the related swap liability;
- any impairment in value of our tangible and/or intangible assets which could be recorded as a result of weaker economic conditions;
- the reduced economic activity could develop into a local and/or global economic recession, which could adversely affect the demand for our products and services;
- the recent action of the Federal Reserve's Federal Open Market Committee ('FOMC'') to lower the target federal funds rate, and any future action of the FOMC to lower the target federal funds rate further, may negatively affect our net interest income;
- the potential volatility in the fair value and yields of our investment portfolio;
- a severe disruption and instability in the global financial markets or deteriorations in credit and financing conditions may affect our ability to access the debt and/or equity markets in the future on attractive terms, or at all, or negatively impact our credit ratings;
- any reduction/impairment in value of the collateral used by our customers to secure their obligations with us that could be recorded as a result of weaker economic conditions; and
- the potential negative impact of a pandemic, including any preventative or protective actions that governments implement to contain it, may interfere with the ability of our employees and vendors to perform their respective responsibilities and obligations relative to the conduct of our business and, if a significant number of them are impacted, could result in a deterioration of our ability to ensure business continuity during a disruption.

The extent of the impact of COVID-19 over the Company and its customers will depend on a number of issues and future developments, which, at this time, are extremely uncertain and cannot be accurately predicted, including the scope, severity and duration of the pandemic, the actions taken to contain or mitigate the impact of the pandemic, and the direct and indirect effects that the pandemic and related containment measures may have, among others.

The COVID-19 pandemic presents material uncertainty and risk with respect to the financial condition, results of operations, cash flows and performance of the Company and the rapid development and fluidity of the situation surrounding the pandemic prevents any prediction as to its full adverse impact. Moreover, many risk factors described in our Annual Report on Form 10-K for the year ended December 31, 2019 should be interpreted as heightened risks as a result of the impact of the COVID-19 pandemic.

As a participating lender in the U.S. Small Business Administration ("SBA") Paycheck Protection Program ("PPP"), the Company and the Bank are subject to additional risks of litigation from the Bank's customers or other parties regarding the Bank's processing of loans for the PPP and risks that the SBA may not fund some or all PPP loan guaranties.

On March 27, 2020, the President signed the CARES Act, which included a $\$ 349$ billion loan program administered through the SBA referred to as the PPP. Under the PPP, small businesses and other entities and individuals can apply for loans from existing SBA lenders and other approved regulated lenders that enroll in the program, subject to several limitations and eligibility criteria. Since the inception of the PPP on April 2, 2020, the Bank began participating as a lender in the PPP; however, because of the short timeframe between the passing of the CARES Act and the opening of the PPP, there is some ambiguity in the laws, rules and guidance regarding the operation of the PPP, which exposes the Company and the Bank to risks relating to noncompliance with the PPP. On or about April 16, 2020, the SBA notified lenders that the $\$ 349$ billion earmarked for the PPP was exhausted. Congress has approved additional funding for the PPP and the President signed into law the Paycheck Protection Program and Health Care Enhancement Act on April 24, 2020.

Recently, several other larger banks have been subject to litigation regarding the process and procedures that such banks used in processing applications for the PPP. The Company and the Bank may be exposed to the risk of similar litigation, both from customers and non-customers that approached the Bank regarding PPP loans, regarding its process and procedures used in processing applications for the PPP. If any such litigation is filed against the Company or the Bank and is not resolved in a manner favorable to the Company or the Bank, it may result in significant financial liability or adversely affect the Company's reputation. In addition, litigation can be costly,
regardless of the outcome. Any financial liability, litigation costs or reputational damage caused by PPP related litigation could have a material adverse impact on our business, financial condition and results of operations.

The Bank also has credit risk on PPP loans if a determination is made by the SBA that there is a deficiency in the manner in which the loan was originated, funded, or serviced by the Bank, such as an issue with the eligibility of a borrower to receive a PPP loan, which may or may not be related to the ambiguity in the laws, rules and guidance regarding the operation of the PPP. In the event of a loss resulting from a default on a PPP loan and a determination by the SBA that there was a deficiency in the manner in which the PPP loan was originated, funded, or serviced by the Company, the SBA may deny its liability under the guaranty, reduce the amount of the guaranty, or, if it has already paid under the guaranty, seek recovery of any loss related to the deficiency from the Company.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table shows Company repurchases of its Class B Common Stock for the three months ended March 31, 2020.

| Period |
| :--- |
| January 1,2020 - January 31,2020 |
| February 1,2020 - February 29,2020 |
| March $1,2020-$ March 31,2020 |
| Thares purchased |
| (1) |

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

## None.

## ITEM 6. EXHIBITS

| Exhibit Number | Description |
| :---: | :---: |
| 10.1 | Separation and Consulting Agreement dated as of March 16, 2020 (incorporated herein by reference to Exhibit10.1 to the Company's Current Report on Form 8-K, filed on March 20, 2020). |
| 31.1 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant To Section 302 of the Sarbanes-Oxley Act of 2002, by Millar Wilson, Vice-Chairman and Chief Executive Officer. |
| 31.2 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant To Section 302 of the Sarbanes-Oxley Act of 2002, by Carlos Iafigliola, Senior Vice President, Treasury Manager and Interim Chief Financial Officer. |
| 32.1 | Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002, by Millar Wilson, ViceChairman and Chief Executive Officer. |
| 32.2 | Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002, by Carlos Iafigliola, Senior Vice President, Treasury Manager and Interim Chief Financial Officer. |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| 104 | Cover Page Interactive Data (embedded within XBRL documents) |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## AMERANT BANCORP INC.

(Registrant)

Date: May 8,2020
By: /s/ Millar Wilson
Millar Wilson
Vice-Chairman and
Chief Executive Officer

Date:
May 8, 2020
By: /s/ Carlos Iafigliola
Carlos Iafigliola
Senior Vice President, Treasury Manager and Interim Chief Financial Officer

# AMERANT BANCORP INC. <br> <br> EXHIBIT 31.1 <br> <br> EXHIBIT 31.1 <br> CERTIFICATION PURSUANT TO <br> RULE 13a-14 OF THE SECURITIES EXCHANGE ACT OF 1934, <br> AS ADOPTED PURSUANT TO <br> SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 

## CERTIFICATION

I, Millar Wilson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amerant Bancorp Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a15(e) and 15d-15(e)) and internal control over financial reporting (as
defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial
reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2020
/s/Millar Wilson
Millar Wilson
Vice-Chairman and
Chief Executive Officer

# AMERANT BANCORP INC. EXHIBIT 31.2 <br> CERTIFICATION PURSUANT TO <br> RULE 13a-14 OF THE SECURITIES EXCHANGE ACT OF 1934, <br> AS ADOPTED PURSUANT TO <br> SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 

## CERTIFICATION

I, Carlos Iafigliola, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amerant Bancorp Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a15(e) and 15d-15(e)) and internal control over financial reporting (as
defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial
reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2020

## /s/ Carlos Iafigliola

Carlos Iafigliola
Senior Vice President, Treasury Manager and Interim Chief Financial Officer

## AMERANT BANCORP INC.

## EXHIBIT 32.1

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Amerant Bancorp Inc. (the "Company") on Form 10-Q for the period endedMarch 31, 2020, as filed with the Securities and Exchange Commission as of the date hereof (the "Report"), I, Millar Wilson, Chief Executive Officer and Vice-Chairman of the Board of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2020
/s/ Millar Wilson
Millar Wilson
Vice-Chairman and
Chief Executive Officer

## AMERANT BANCORP INC.

 EXHIBIT 32.2CERTIFICATION PURSUANT TO

## 18 U.S.C. SECTION 1350,

AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Amerant Bancorp Inc. (the "Company") on Form 10-Q for the period endedMarch 31, 2020, as filed with the Securities and Exchange Commission as of the date hereof (the "Report"), I, Carlos Iafigliola, Senior Vice President, Treasury Manager and Interim Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2020

## /s/ Carlos Iafigliola

Carlos Iafigliola
Senior Vice President, Treasury Manager and Interim Chief Financial Officer


[^0]:    The accompanying notes are an integral part of these consolidated financial statements (unaudited).

[^1]:    (1) Average using trailing four quarter balances.

[^2]:    (1) Expenses incurred for actions designed to implement the Company's strategy as a new independent company. These actions include, but are not limited to reductions in workforce, streamlining operational processes, rolling out the Amerant brand, implementation of new technology system applications, enhanced sales tools and training, expanded product offerings and improved customer analytics to identify opportunities.
    (2) As of March 31, 2020 and 2019 potential dilutive instruments consisted of unvested shares of restricted stock and restricted stock units mainly related to the Company's IPO in 2018, totaling 482,316 and 786,213 , respectively. These potential dilutive instruments were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share at those dates, fewer shares would have been purchased than restricted shares assumed issued. Therefore, at those dates, such awards resulted in higher

[^3]:    1) Average non-performing loans of $\$ 32.8$ million and $\$ 19.8$ million for the three months ended March 31,2020 and 2019, respectively, are included in the average loan portfolio net balance.
    (2) Includes nontaxable securities with average balances of $\$ 49.4$ million and $\$ 158.0$ million for the three months ended March 31 , 2020 and 2019 , respectively. The tax equivalent yield for these nontaxable securities for the three months ended March 31, 2020 and 2019 was $3.88 \%$ and $4.02 \%$, respectively. In the three months ended March 31 , 2020 and 2019 , the tax equivalent yields were calculated by assuming a $21 \%$ tax rate and dividing the actual yield by 0.79 .
    (3) Includes nontaxable securities with average balances of $\$ 72.5$ million and $\$ 84.6$ million for the three months ended March 31,2020 and 2019 , respectively. The tax equivalent yield for these nontaxable securities for the three months ended March 31, 2020 and 2019 was $2.81 \%$ and $3.55 \%$, respectively. In the three months ended March 31 , 2020 and 2019 , the tax equivalent yields were calculated by assuming a $21 \%$ tax rate and dividing the actual yield by 0.79 .
    (4) The terms of the advance agreements require the Bank to maintain certain investment securities or loans as collateral for these advances.
     income.
[^4]:    1) Includes transactions in which the debtor or the customer is domiciled outside the U.S., even when the collateral is located in the U.S.
[^5]:    (1) Total loans, gross are outstanding loan principal balance net of deferred loan fees and costs, excluding loans held for sale and the allowance for loan losses.
     details on our impairment models.
    (3) Total loans, net are outstanding loan principal balance net of deferred loan fees and costs, excluding loans held for sale and net of the allowance for loan losses.

[^6]:    (1) Includes: (i) credit card receivables to cardholders for whom charge privileges have been stopped as of December 31, 2019; and (ii) mortgage loans for and secured by single-family residential properties located in the U.S. The total allowance for loan losses, after the charge-offs, for credit card receivables totaled $\$ 1.8$ million at December 31, 2019. Outstanding credit card balances were repaid during the first quarter of 2020, therefore, there is no allowance for the credit card product as of March 31, 2020.

[^7]:     include $\$ 9.7$ million and $\$ 9.8$ million, respectively, in a multiple loan relationship to a South Florida borrower.
    (2) Includes transactions in which the debtor or customer is domiciled outside the U.S., but where all collateral is located in the U.S.
    (3) Loans past due 90 days or more but still accruing.

