#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): September 16, 2021

### **ΛΜΕRΛΝΤ**

**Amerant Bancorp Inc.** 

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of incorporation 001-38534 (Commission file number)

220 Alhambra Circle Coral Gables, Florida 33134 (Address of principal executive offices)

(305) 460-8728 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbols	Name of exchange on which registered
Class A Common Stock	AMTB	NASDAQ
Class B Common Stock	AMTBB	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

65-0032379 (IRS Employer Identification Number)

#### Item 7.01 Regulation FD Disclosure

The slide presentation attached hereto as Exhibit 99.1, and incorporated herein by reference, will be presented to certain existing investors and prospective investors of Amerant Bancorp Inc. (the "Company") on September 20 and September 22, 2021 and may be used by the Company in various other presentations to existing and prospective investors and to analysts on or after September 16, 2021.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1 attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits

<u>Number</u>	Exhibit
99.1	Investor Presentation as of June 30, 2021
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 16, 2021

Amerant Bancorp Inc.

By:

/s/ Julio V. Pena

Name: Julio V. Pena Title: Senior Vice President, Securities Counsel and Assistant Corporate Secretary



## **Investor Update**

As of June 30, 2021



## **Important Notices and Disclaimers**

#### Forward-Looking Statements

This presentation contains "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, including, statements regarding the Company's intention to effect a clean-up merger and the Company's ability to obtain shareholder approval for the clean-up merger, as well as statements with respect to our objectives, expectations and intentions and other statements that are not historical facts. All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as "may," "will," "anticipate," "assume," "should," "indicate," "would," "believe," "contemplate," "estimate," "continue," "plan," "point to," "project," "could," "intend," "target," "goals," "outlooks," "modeled," "create" and other similar words and expressions of the future.

Forward-looking statements, including those as to our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause the Company's actual results, performance, achievements, or financial condition to be materially different from future results, performance, achievements, or financial condition expressed or implied by such forward-looking statements. You should not rely on any forward-looking statements as predictions of future events. You should not expect us to update any forward-looking statements. All written or oral forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary notice, together with those risks and uncertainties described in "Risk factors" in our annual report on Form 10-K for the fiscal quarter ended June 30, 2021 and in our other filings with the U.S. Securities and Exchange Commission (the "SEC"), which are available at the SEC's website www.sec.gov.

#### Interim Financial Information

Unaudited financial information as of and for interim periods, including as of and for the three and six month periods ended June 30, 2021 and 2020, may not reflect our results of operations for our fiscal year ending, or financial condition as of December 31, 2021, or any other period of time or date.

#### Non-GAAP Financial Measures

The Company supplements its financial results that are determined in accordance with accounting principles generally accepted in the United States of America ("GAAP") with non-GAAP financial measures, such as "pre-provision net revenue (PPNR)", "Core pre-provision net revenue (Core PPNR)", "core noninterest income", "core noninterest expense", "core net income (loss)", "core net income (loss) per share (basic and diluted)", "core return on assets (ROA)", "core return on equity (ROE)", and "core efficiency ratio". This supplemental information is not required by, or are not presented in accordance with GAAP. The Company refers to these financial measures and ratios as "non-GAAP financial measures" and they should not be considered in isolation or as a substitute for the GAAP measures presented herein.

We use certain non-GAAP financial measures, including those mentioned above, both to explain our results to shareholders and the investment community and in the internal evaluation and management of our businesses. Our management believes that these non-GAAP financial measures and the information they provide are useful to investors since these measures permit investors to view our performance using the same tools that our management uses to evaluate our past performance and prospects for future performance, especially in light of the additional costs we have incurred in connection with the Company's restructuring activities that began in 2018 and have continued into 2021, including the effect of non-core banking activities such as the sale of loans and securities, and other non-recurring actions intended to improve customer service and operating performance. While we believe that these non-GAAP financial measures are useful in evaluating our performance, this information should be considered as supplemental and not as a substitute for or superior to the related financial information prepared in accordance with GAAP. A dditionally, these non-GAAP financial measures may differ from similar measures presented by other companies.

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### **AMERANT**

## **About Us**

#### **Financial Highlights**

History	<ul> <li>Founded in 1979</li> <li>Completed IPO in Dec. 2018</li> <li>Rebranded as Amerant in June 2019</li> </ul>
Headquarters	• Coral Gables, FL
Employees	• 719 FTEs <sup>(6)</sup>
Footprint	• 25 branches throughout South Florida and Houston
Market Share	Second largest community bank headquartered in Florida
Assets	• \$7.53 billion
Deposits	• \$5.67 billion
AUM	• \$2.1 billion under management/custody

**Geographic Mix** 

June 30, 2021



45%			
= Ir	nternat	tional	

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(in millions, except per share data and percentages)	2	Q21 YTD	-	2020	2019	2018
Balance Sheet		8	2)			
A ssets	\$	7,533	\$	7,771	\$ 7,985	\$ 8,124
Loans		5,609		5,842	5,744	5,920
Deposits		5,675		5,732	5,757	6,033
Tangible Common Equity $^{(1)}$		777		762	813	726
Income Statement						
Net I ncome (Loss) attributable to the Company $^{(2)}$	\$	30.4	\$	(1.7)	\$ 51.3	\$ 45.8
CoreNetIncome (Loss) $^{(1)}$	\$	29.8	\$	(7.0)	\$ 51.8	\$ 58.0
Core Pre-provision net revenue $^{(1)}$	\$	32.7	\$	71.0	\$ 61.4	\$ 71.1
Net Income (Loss) per Share - Basic	\$	0.81	\$	(0.04)	\$ 1.21	\$ 1.08
C ore Net Income (Loss) per Share - Basic $^{\left( 1\right) }$	\$	0.79	\$	(0.17)	\$ 1.22	\$ 1.36
ROA		0.80%		(0.02)%	0.65%	0.55%
Core ROA (1)		0.78%		(0.09)%	0.65%	0.69%
ROE		7.80 %		(0.21)%	6.43%	6.29%
Core ROE (1)		7.64 %		(0.83)%	6.49%	7.97%
Efficiency Ratio (3)		74.4%		68.0%	77.5%	78.8%
C ore Efficiency Ratio $^{(1)(3)}$		73.9%		70.1%	76.9%	74.0%
Capital						
Common equity tier 1 capital ratio		12.0%		12.6%	12.6%	11.1%
Tangible Common Equity Ratio		10.4 %		10.2 %	10.2 %	9.0 %
Stockholders' book value per commor share	\$	21.27	\$	19.35	\$ 19.35	\$ 17.31
Tangible Book Value per Common Share $^{\left( 1\right) }$	\$	20.67	\$	18.84	\$ 18.84	\$ 16.82
Asset Quality						
Non-performing Assets $^{\rm (4)}$ / A ssets		1.61%		1.13%	0.41%	0.22%
$\underbrace{N}_{S}et charge offs / A verage Total Loans$	5	0.06%		0.52%	0.11%	0.18%

See Appendix 2 "Non-GAAP Financial Measures Reconciliations" for a reconciliation of these non-GAAP financial measures to their GAAP counterparts.
 Includes 49% minority interest of Amerant Mortgage LLC.

(3) Efficiency ratio is the result of noninterest expense, respectively divided by the sum of noninterest income and net interest income

(4) Non-performing assets include all accruing loans past due 90 days or more, all nonaccrual bars, restructured loans that are considered "troubled debtrestructurings" or "TDRs", and OREO properties acquired through or in lieu of foredosure
 (5) Calculated based upon the average daily balance of outstanding ban principal balance net of unamortized deferred loan origination fees and costs, excluding the allowance for loan losses
 (6) Since 2018, the Company has reduced FTEs by 21.1%.



	Established Franchise in Attractive Markets		Strong and Diverse Deposit Base		Well-Positioned Loan Portfolio		Significant Fee Income Platform		Pathway to Strong Profitability
•	Long history with strong reputation and deep customer relationships	•	Growing domestic deposit base (approximately 2% CAGR since 2018)	•	Loan book well- diversified across various asset classes and markets	•	Wealth management and brokerage platform with accompanying trust and private banking	•	Dynamic initiatives to improve ROA/ROE through efficiency, fee income, and other levers
•	Presence in high- growth markets of Miami, Florida and Houston, Texas	•	Low-cost international customer deposits are a strategic advantage (0.14%	•	Strong reserve coverage and disciplined credit culture	•	capabilities Partnership with fintech Marstone to power the digital	•	Proactive strategy to enhance financial performance as part of a multi-year shift
•	Seasoned management team and board		average cost in the first six months of 2021)	•	High level of relationship lending Solid risk		wealth management platform and further improve banking relationships		towards increasing core domestic growth and profitability
•	Second largest community bank headquartered in Florida <sup>(1)</sup>	•	Retaining international deposits by adding new and revamped product bundles and services, and		management to allow adjustments based on market conditions	•	Emphasizing growth in treasury management and other commercial fee generating opportunities	•	Ongoing digital transformation to adapt to a new competitive environment
			improved customer experience			•	Launched mortgage operations through JV Amerant Mortgage in May 2021		

# **Investment Opportunity Highlights**

© Community banks include those with less than \$10 billion in assets. Source: S&P Market Intelligence - March 2021 © See Appendix 2 "Non-GMP Financial Measures Reconciliations" for a reconciliation of this non-GMP financial measure to its GAAP counterpart.

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## **ΛΜΕRΛΝΤ**

## 4

## **Experienced Management Team**





Jerry

Plush

Vice-Chairman & Chief Executive Officer

- Vice-Chairman & Chief Executive Officer since March 2021
- Served as Executive Vice-Chairman from Feb 2021 until Mar 2021 and has served on the Board of Directors since July 2019



Carlos Executive Vice President & Iafigliola Chief Financial Officer

- Executive Vice President and Chief Financial Officer since May 2020
- 23 years with MSF / AMTB



Alberto Executi Capriles Chief Ri

Executive Vice President & Chief Risk Officer • Executive Vice President and Chief Risk Officer since 2015

• 25 years with MSF / AMTB



Miguel Executive Vice President & Palacios Chief Business Officer

- Executive Vice President and Chief Business Officer since February 2018
- 29 years with MSF / AMTB



Senior Vice President & Head of Investor Relations Senior Vice President and Head of Investor Relations since February 2019

• 16 years with AMTB

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Laura

Rossi



## **Growing and Attractive Markets**

Branch Footprint (1) June 30, 2021

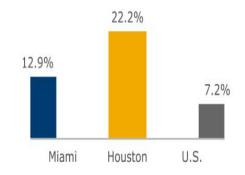


Deposit Market Share (2) June 30, 2021

Market		Deposits (\$mm)	% of AMTB	Market Share %
Miami-Dade, FL <sup>(3)</sup>		4,686	82.1	2.6
Broward, FL		\$326	5.7	0.5
Palm Beach, FL		\$115	1.7	0.2
Florida	\$	5,127	90 %	1.9 %

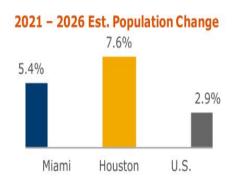
**Market Demographics** 

2010 - 2021 Est. Population Change



7 banking centers Texas n

Market	De (\$	posits mm)	% of AMTE	
Harris, TX $^{(4)(5)}$		\$584	0.1	0.9
Texas	\$	584	10	% 0.9%



#### Amerant is the largest community bank in the Miami-Dade MSA (6)

(1) The Company announced closing of its Wellington branch expected in 3Q21

Deposit Market Share data is as of June 30, 2021. For the current number of branches see Branch Footprint
 Includes brokered deposits of \$531 million as of June 30, 2021

<sup>(4)</sup> Includes the Katy, TX branch. The city of Katy is in Harris, Fort Bend, and Waller Counties and the new facility serves nearby areas of these counties
 <sup>(5)</sup> Our Sugar Land, TX branch also serves Fort Bend County and our Katy, TX branch lies adjacent to this market

(6) Community banks include those with less than \$10 billion in assets

Sources: Deposit data from FDIC as of June 30, 2021 (Bank-level). Market demographics, and county data and market share from S&P Global. Market Intelligence as of June 30, 2021

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# **Performance Highlights 2Q21**

Earnings	<ul> <li>Net income attributable to the company of \$16.0 million in 2Q21, up 10.4% compared to 1Q21</li> <li>Diluted earnings per share was \$0.42 for 2Q21, compared to \$0.38 in 1Q21</li> </ul>
	<ul> <li>Total loans were \$5.6 billion compared to \$5.8 billion in 1Q21 (2Q21 reflects \$155 million from PPP sale and forgiveness)</li> <li>Total deposits were \$5.7 billion, relatively flat compared to 1Q21</li> </ul>
Business	<ul> <li>Core deposits <sup>(1)</sup> were \$4.0 billion, up \$245.9 million compared to 1Q21. This includes noninterest bearing deposits of \$1.07 billion compared to \$0.98 billion as of 1Q21</li> </ul>
	<ul> <li>Average cost of total deposits decreased to 0.52% in 2Q21 from 0.60% in 1Q21</li> <li>AUMs totaled \$2.1 billion, up \$113.6 million, or 5.6%, from 1Q21</li> </ul>

Capital

- All capital ratios are above "well capitalized" levels
- As of July 30, 2021, approximately \$9.5 million in shares of Class B common stock were repurchased, representing 565,232 shares at a weighted average price of \$16.92

(1) Core deposits consist of total deposits excluding all time deposits.



# **Focused on Key Performance Metrics**



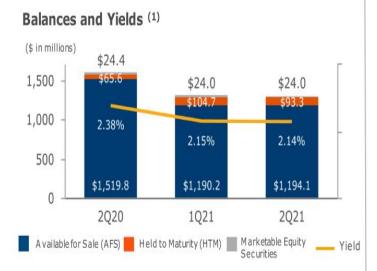
#### Highlights

 Higher efficiency ratio in 2Q21 compared to 1Q21 includes effect of higher restructuring expenses and prepayment costs of FHLB advances

<sup>(1)</sup> Calculated based upon the average daily balance of total assets.
<sup>(2)</sup> Calculated based upon the average daily balance of stockholders' equity.

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# **Investment Portfolio**



Jun. 2021

3.0 yrs

Effective

Duration

88.1%

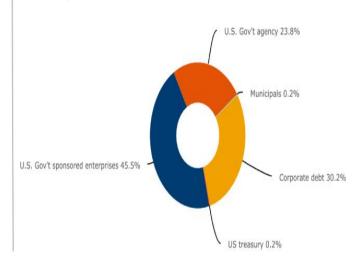
Fixed rate

Floating rate

#### Highlights

• Effective duration decreased vs. 1Q21 due to higher *expected* prepayments driven by the decline in long term rates during 2Q21

Available for Sale Securities by Type June 30, 2021



(1) Excludes Federal Reserve Bank and FHLB stock

**Fixed vs. Floating** 

Jun. 2020 (2)

2.6 yrs

Effective

Duration

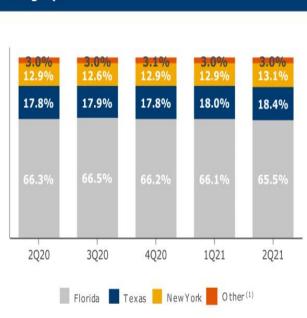
84.8%

(2) Hybrid investments are classified based on current rate (fixed or float). The Company revised its classification of securities by rate type in 3Q20. Prior year information has been revised for comparative purposes, resulting in a change from 16.9% (floating) and 83.1% (fixed) as previously reported in 2Q20

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# **Loan Portfolio Highlights**





### Geographic Mix

- Lower loan balances resulting from high level of prepayments in both CRE and C&I, including forgiveness and sale of PPP loans
- PPP loans outstanding at 2Q21 were \$23.6 million, or 0.4% of total loans, compared to \$164.8 million, or 2.9% of total loans as of 1Q21
- Processed \$59.9 million of forgiveness applications and sold \$95.1 million of PPP loans during 2Q21
- Consumer loans include \$62 million in higher-yielding indirect U.S. consumer loans purchased during 2Q21

1. Includes international loans, loans held for sale and certain loans based on country of risk. Loans to international customers are collateralized with Real Estate or financial instruments.

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# **Credit Quality**



- Credit quality remains sound and reserve coverage is strong; released \$5.0 million from the allowance for loan losses in 2Q21
- The quarter-over-quarter increase in NPA to total assets primarily driven by the downgrade of three CRE loans totaling \$40.0 million and lower total assets
- The majority of NPLs have recent independent third-party collateral valuations supporting current ALL levels. No
  additional loan loss reserves were deemed necessary as a result of these valuations. Covid-related LLP was \$14.8
  million as of 2Q21

(1) Non-performing assets include all accruing loans past due 90 days or more, all nonaccrual bans, restructured loans that are considered TDRs, and OREO properties acquired through or in lieu of foredosure.
(2) Annualized and calculated based upon the average daily bakince of outstanding loan principal balance net of unamortized deferred loan fees and costs, excluding the allowance for loan losses. During the third quarter of 2020, the Company charged off \$19.3 million against the allowance for loan losses as result of the deterroration of one commercial loan relationship.

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## **ΛΜΕΓΛΝΤ**

# **Deposit Highlights**

#### **Deposit Composition**

#### (\$ in millions, except for percentages)



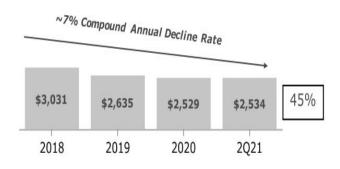
 Transaction Deposits
 C ustomer CDs
 C ost of total Deposits (2)

 Brokered Deposits (1)
 N on interest Bearing Demand Deposits

### Mix by Country of Domicile

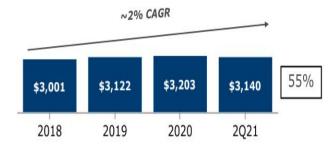
#### **International Deposits**

(\$ in millions)



#### **Domestic Deposits**

(\$ in millions)



<sup>(1)</sup> 2Q21, 1Q21, 4Q20 and 3Q20 include brokered transaction deposits of \$141 million, \$58 million, \$140 million and \$22 million, respectively, and brokered time deposits of \$390 million, \$494 million, \$494 million and \$487 million, respectively. 2Q20 includes only brokered time deposits.
<sup>(2)</sup> Annualized and calculated based upon the average daily balance of total deposits.

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## **ΛΜΕRΛΝΤ**

### 12

# **Net Interest Income and NIM**

#### Net Interest Income (NII) and NIM (%)



#### (\$ in millions, except for percentages)

### Commentary

NII increased in 2Q21 primarily due to:

- Higher average loan yields
- Lower overall cost of customer deposits
- Reduced customer and brokered CD volumes
- Lower cost and volumes on FHLB Advances
  - Repaid \$235 million
  - Modified rate on \$285 million fixed-rate advances

NII offset in 2Q21 primarily by:

 Lower average loan volumes due to higher prepayments and lower loan production

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# **Noninterest Income Mix**

#### Noninterest Income Mix



### Commentary

- Other noninterest income in 2Q21 includes \$3.8 million gain on the sale of \$95.1 million of PPP loans and \$1.3 million in derivative income
- 2Q21 Offsets: \$2.5 million net loss on early extinguishment of FHLB advances and \$1.2 million decrease in gains on sale of securities compared to the previous quarter

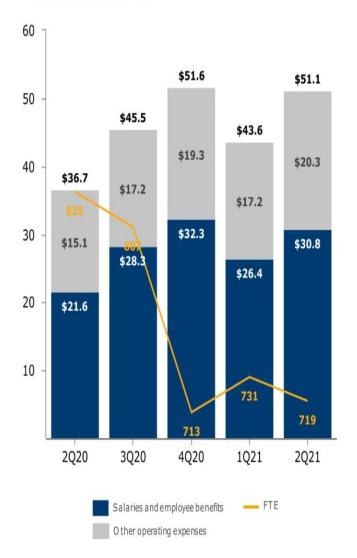


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## **Noninterest Expense**

**Noninterest Expense Mix** 

(\$ in millions, except for FTEs)



### Commentary

Increase in noninterest expense in 2Q21 primarily due to:

- Higher salaries and employee benefits due to increased severance costs
- Higher recruitment fees and addition of 49 new FTEs, primarily for business lines including Amerant Mortgage
- Increased advertising expenses (primarily HELOC Campaign)

	FTEs by company						
	2Q20	3Q20	4Q20	1Q21	2Q21		
Amerant Bank and other subsidiaries	825	807	709	721	681		
Amerant Mortgage	_	_	4	10	38		
TOTAL	825	807	713	731	719		

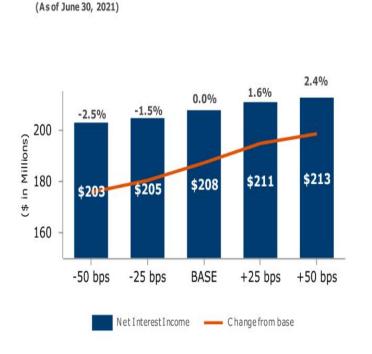
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### **AMERANT**

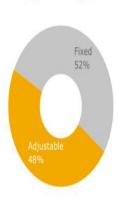
# **Interest Rate Sensitivity**

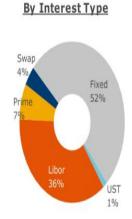
### Impact on NII from Interest Rate Change (1)

### Loan Portfolio & Repricing Detail

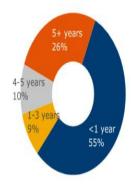


(As of June 30, 2021) By Rate Type





By Repricing Term



(1) NII and percentage change represents the base scenario of net interest income. The base scenario assumes (i) flat interest rates over the next 12 months, (ii) that total financial instrument balances are kept constant over time and (iii) that interest rate shocks are instant and parallel to the yield curve



# **Initiatives Update**



Focused on increasing profitability and shareholder value



## **Initiatives Spotlight:** Capital Structure Optimization

- As announced on Sep. 13th, the Company intends to effect a clean-up merger, subject to shareholder approval, providing for:
  - Each outstanding share of Class B common stock to be automatically converted to 0.95 of a share of Class A common stock
  - A new class of non-voting Class A common stock to be created
- Following the Merger:
  - If a shareholder, together with its affiliates, would own more than 8.9% of the total outstanding Class A shares its holdings in excess of such 8.9% will be converted into shares of the new nonvoting Class A common stock.
  - No shares of Class B common stock will remain outstanding
  - All shareholders holding fractional shares will receive a cash payment in lieu of such fractional shares
  - Any holder owning fewer than 100 shares of Class A common stock will receive cash in lieu of Class A common stock
- The Company expects to hold a special shareholders meeting to seek approval of the Merger in early December 2021
- On Sep. 10th, the BOD authorized a new share repurchase program, under which the Company may purchase, from time to time, up to \$50 million of Class A common stock. The Company's Class B common stock repurchase program, announced in March of 2021, has been terminated.



## Supplemental Loan Portfolio Information

# **Deferrals & Forbearance Update**

	<ul> <li>4 customers remaining totaling \$54MM or 1.0% of total loans vs. 21.4% at 6/5/20 peak</li> </ul>
	<ul> <li>All in CRE NY: 2 CRE retail \$41MM, 1 CRE office with ground floor retail \$8MM and 1 multifamily \$5MM</li> </ul>
Relief Requests Summary	• Decrease compared to Q1 2021 due to 2 CRE multifamily \$7.1MM, forbearance expired and payment resumed as scheduled
	<ul> <li>All requests are secured with RE collateral (Wavg. LTV 83%)</li> </ul>
	<ul> <li>Have received 98.9% of payments due for loans that have resumed their regular payments</li> </ul>

CRE requests as % of their respective portfolio:

CRE Property Type	FL	тх	NY	Total	At 6/5/20 Peak
Hotel	0%	0%	0%	0%	70%
Retail	0%	0%	14%	4%	39%
Office	0%	0%	15%	3%	12%
Industrial	0%	0%	0%	0%	31%
Multifamily	0%	0%	2%	1%	3.5%
Total CRE	0%	0%	7%	2%	25.5%

Continue to monitor credit quality and effectively reduce loans under deferral and/or forbearance

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# Loan portfolio by industry

(Jun 30, 2021) (\$ in millions)	Re	al Estate	Non-Real Estate	Total	% Total Loans	Unfunded Commitments <sup>(8)</sup>
Financial Sector <sup>(1)</sup>	\$	5\$	58 \$	63	2 1.1 % 4 \$	5 10
Construction and Real Estate & Leasing:						
Commercial real estate loans		2,719	-	2,719	48.6 %	190
Other real estate related services and equipment leasing (2)		56	54	110	2.0 %	23
Total construction and real estate & leasing		2,775	54	2,829	50.6 %	213
Manufacturing:						
Foodstuffs, Apparel		73	29	102	1.8 %	5
Metals, Computer, Transportation and Other		16	112	128	2.3 %	25
Chemicals, Oil, Plastics, Cementand Wood/Paper		24	25	49	0.9 %	5
Total Manufacturing	-	113	166	279	5.0%	35
Wholesale (3)		166	402	568	10.2 %	121
Retail Trade (4)		259	99	358	6.4 %	51
Services:						
Communication, Transportation, Health and Other (5)		257	100	357	6.4 %	38
Accommodation, Restaurants, Entertainment and other services (6)		81	63	144	2.6 %	26
Electricity, Gas, Water, Supply and Sewage Services		6	13	19	0.4 %	6
Total Services		344	176	520	9.4 %	70
Primary Products:						
Agriculture, Livestock, Fishing and Forestry		_	1	1	%	_
Mining		-	6	6	0.1%	1
Total Primary Products		-	7	7	0.1%	1
Other Loans <sup>(7)</sup>		617	342	959	17.2 %	221
Total Loans (1) Consists mainly of finance facilities granted to non-bank financial companies.	\$	4,279 \$	1,304 \$	5,583	100.0 %	5 721

(1) Consists mainly of finance facilities granted to non-bank financial companies.

Comprised mostly of construction and real estate related services and equipment rental and leasing activities
 Food wholesalers represented approximately 43%

(4) Gasoline stations represented approximately 63%
 (5) Healthcare represented approximately 64%

(6) Other repair and maintenance services represented 61%

(7) Primarily residential, consumer loans, and cash secured loans and loans belonging to industrial sectors not included in the above sectors, which do not individually represent more than 1 percent of the total loans portfolio

(8) Not all unfunded commitments are unilaterally available to borrowers. For example, certain revolving loans and asset base of lending loans require borrowers to provide additional collateral to access the full amount of the commitment

#### **Highlights**

- Diversified portfolio highest sector concentration, other than real estate, at 10.2% of total loans
- 77% of total loans secured by real estate
- · Main concentrations: CRE or Commercial Real Estate / Wholesale Food / Retail Gas stations / Services Healthcare, Repair and Maintenance

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## **AMERANT**



Travel, Entertainment and Dining

(Jun 30, 2021)	Real	Non-Real		% Total	Unfunded
(\$ in millions)	Estate	Estate	Total	Loans	Commitments <sup>(1)</sup>
Arts, Entertainment, and Recreation	9	1	10	0.2 %	_
Limited-Service Restaurants	10	10	20	0.3 %	22
Full-Service Restaurants	9	3	12	0.2 %	_
Other Food services	5	5	10	0.2 %	1
Total Restaurants	24	18	42	0.7 %	23
Total Aviation	1	32	33	0.6 %	_
Total Loans	\$ 34	\$ 51 9	\$ 85	1.5 %	23

(1) Not all unfunded commitments are unilaterally available to borrowers. For example, certain revolving loans and asset based lending loans require borrowers to provide additional collateral to access the full amount of the commitment

#### **Highlights**

Very limited exposure:

- Arts, Entertainment and Recreation \$10 MM (0.2% of total loans) \$8 MM Bowling
- Restaurants \$42 MM (0.7% of total loans) 46% Limited-service, 20% Full-service, 35% Other
- Aviation \$33 MM (0.6% of total loans) mainly service and repair

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Commercial Real Estate (CRE)

#### (Jun 30, 2021) (\$ in millions, except %)

CRE Type		FL	ТХ	NY	Other	Total	% Total CRE	% Total Loans	Income Producing <sup>(1)</sup>	Land and Construction
Retail	\$	603 \$	192 \$	282 \$	— \$	1,077	39.6 %	19.3 %	\$ 1,069	\$ 8
Multifamily		277	294	295	_	866	31.9 %	15.5 %	658	208
Office		295	16	58	—	369	13.6 %	6.6 %	369	_
Hotels		210	<del></del> .	76	-	286	10.5 %	5.1 %	182	103
Industrial		30	37	15	_	82	3.1 %	1.5 %	79	4
Land	_	37	<u></u> 2	1 <u>7</u> 8		37	1.3 %	0.7 %	<u> </u>	37
Total CRE	\$	1,452 \$	539 \$	726 \$	— \$	2,717	100.0 %	48.7 %	\$ 2,357	\$ 360

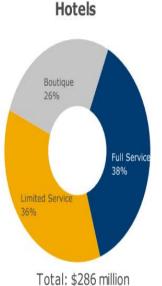
(1) Income producing properties include non-owner occupied and multi-family residential loans

#### Highlights

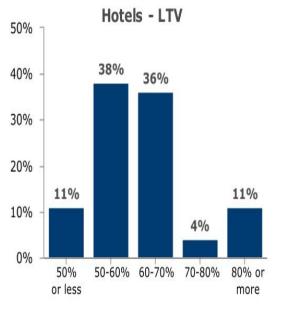
- Conservative weighted average LTV 60% and DSC 1.4x
- Strong sponsorship profile: 41% to top tier customers (multifamily 49%, retail 38%, office 38%, hotel 48%)
- No significant tenant concentration in CRE retail loan portfolio, where the top 15 tenants represent 47% of the total. Major tenants include recognized national pharmacy, food and clothing retailers and banks



CRE Hotels (As of 06/30/2021)





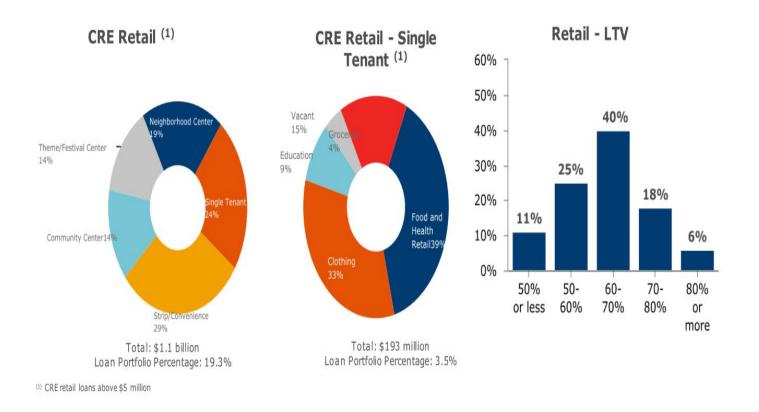


#### Highlights

- CRE Hotel portfolio is limited to 26 properties, majority of which are in popular travel destinations such as Miami Beach (#9 / \$106 MM) and New York (#2 / \$76 MM)
- Three hotel construction loans to borrowers who are experienced hotel operators within their markets with significant equity and resources as well as previous construction track record with the Bank. To date, hotel construction projects continue on budget and without significant delays
- Hotel with LTV above 80% mainly consist of 1 hotel in Miami Beach for which LTV is based on hotel operation only and does not include additional condo rental pool component that provides additional source of repayment
- None of the hotel loans are under forbearance



CRE Retail (As of 06/30/2021)



#### Highlights

- Florida and Texas are focused on neighborhood shopping centers or service centers with basic needs related anchor stores, as well as the retail corridor in Miami Beach
- New York is focused on high traffic retail corridors with proximity to public transportation services
- Single-tenant vacant consist of two classified loans located in the New York-Midtown submarket with updated appraisals performed in Q2 2021

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## **ΛΜΕRΛΝΤ**

25

## Appendices

# Appendix 1 Summary Financial Statements

	June 30,	December 31,				
(in millions)	2021	2020	2019	2018		
Assets						
Cash and cash equivalents	\$171.5	\$214.4	\$121.3	\$85.7		
Total Securities (1)	1,311.6	1,307.6	1,666.5	1,671.2		
Mortgage Loans Held for Sale (HFS)	1.8	-	-	-		
Loans, Gross (Excl HFS)	5,606.8	5,842.3	5,744.3	5,920.2		
Allowance for Loan Losses	104.2	110.9	52.2	61.8		
Loans, net (Excl H FS)	5,502.6	5,731.4	5,692.1	5,858.4		
Premises & Equipment, net	108.7	110.0	128.8	123.5		
Goodwill	19.5	19.5	19.5	19.2		
Bank Owned Life Insurance	220.3	217.5	211.9	206.1		
O ther Assets <sup>(2)</sup>	196.8	170.5	145.3	160.1		
Total Assets	\$7,532.8	\$7,770.9	\$7,985.4	\$8,124.3		
Liabilities						
TotalDeposits	\$5,674.9	\$5,731.6	\$5,757.1	\$6,032.7		
A dvances from the Federal Home Loan Bank and Other Borrowings	808.6	1,050.0	1,235.0	1,166.0		
Senior notes (3)	58.7	58.6	-	-		
Junior Subordinated Debentures Held by Trust Subsidiaries	64.2	64.2	92.2	118.1		
A ccounts P ayable, Accrued Liabilities and Other Liabilities $^{(2)}$	127.3	83.1	66.3	60.1		
Total Liabilities	\$6,733.7	\$6,987.5	\$7,150.7	\$7,376.9		
Stockholders' Equity						
Total Stockholders' Equity before noncontrolling interest	799.9	783.4	834.7	747.4		
Noncontrolling interest (4)	(0.8)		557			
Total Stockholders' Equity	799.1	783.4	834.7	747.4		
Total Liabilities and Stockholders' Equity	\$7,532.8	\$7,770.9	\$7,985.4	\$8,124.3		

(1) Includes debt securities available for sale, held to maturity and equity securities with readity determinable fair value not held for trading. FHLB and FR8 stock are included in "Other Assets"
 (2) Includes the effect of adopting ASU 2016-02 (Leases) in 1Q21.
 (3) The balance of Senior Notes are presented net of direct issuance cost which is deferred and amortized over 5 years
 (4) The Company records net loss attributable to non-controlling interest in its consolidated statement of operations equal to the percentage of the economic or ownership interest retained in the interest of Amerant Mortgage, and presents non-controlling interest as a component of stockholders' equity on the consolidated balance sheets.



## Appendix 1 Summary Financial Statements (cont'd)

	Six months ended			
(in thousands)	June 30, 2021	2020	2019	2018
Total Interest Income	\$121,502	\$260,554	\$312,974	\$309,358
Total Interest Expense	23,962	71,002	99,886	90,319
Net Interest Income	\$97,540	\$189,552	\$161,826	\$219,039
Provision for (Reversal of) Loan Losses	(5,000)	88,620	(3,150)	375
Total Noninterest Income	29,897	73,470	57,110	53,875
Total Noninterest Expense	94,750	178,736	209,317	214,973
Income (Loss) before Income Tax (Expense) Benefit	37,687	(4,334)	64,031	57,566
Income Tax (Expense) Benefit	(8,083)	2,612	(12,697)	(11,733)
Net Income (Loss) before attribution of noncontrolling interest	\$29,604	(\$1,722)	\$51,334	\$45,833
Noncontrolling interest (1)	(817)	-	-	-
Net income (loss) attributable to Amerant Bancorp Inc.	\$30,421	(\$1,722)	\$51,334	\$45,833

(1) The Company records net loss attributable to non-controlling interest in its consolidated statement of operations equal to the percentage of the economic or ownership interest retained in the interest of Amerant Mortgage, and presents non-controlling interest as a component of stockholders' equity on the consolidated balance sheets.

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### Appendix 2 Non-GAAP Financial Measures Reconciliations

#### **Explanation of Certain Non-GAAP Financial Measures**

This Presentation contains certain adjusted financial information, and their effects on noninterest income, noninterest expense, income taxes, net income, Core pre-provision net revenue, ROA and ROE and certain other financial ratios. These adjustments include:

- the \$1.7 million loss on the sale of the Beacon operations center during the fourth quarter of 2020
- the \$2.8 million net gain on the sale of vacant Beacon land during the fourth guarter of 2019,
- spin-off expenses totaling \$6.7 million in 2018, beginning in the fourth quarter of 2017 and continuing to the fourth quarter of 2018,
- the \$6.4 million, \$5.0 million, \$11.9 million and \$4.4 million in restructuring expenses in 2018, 2019, 2020 and the first half of 2021, respectively, related to staff reduction costs, legal and strategic advisory costs, rebranding costs, digital transformation costs, branch closure expenses and lease impairment charge
- the effect of non-core banking activities such as the sale of loans and securities, and other non-recurring actions intended to improve customer service and operating performance

The Company uses certain non-GAAP financial measures, within the meaning of SEC Regulation G, which are included in this Presentation to explain our results and which are used in our internal evaluation and management of the Company's businesses. The Company's management believes these non-GAAP financial measures and the information they provide are useful to investors since these measures permit investors to view the Company's performance using the same tools that management uses to evaluate the Company's past performance and prospects for future performance. The Company believes these are especially useful in light of the effects of our spin-off and related restructuring expenses, as well as the sale of the Beacon operations center in the fourth quarter of 2020, the sale of the vacant Beacon land in the fourth quarter of 2019 and the effect of non-core banking activities such as the sale of loans and securities, and other non-recurring actions intended to improve customer service and operating performance.

These as-adjusted measures are not in accordance with generally accepted accounting principles ("GAAP"). This Appendix 2 reconciles these adjustments to reported results.



### Appendix 2 Non-GAAP Financial Measures Reconciliations (cont'd)\*

(in thousands)		2Q21 YTD		2020		2019		2018
Net income (loss) attributable to Amerant Bancorp Inc.	\$	30,421	\$	(1,722)	\$	51,334	\$	45,833
Plus: (reversal of) provision for loan losses		(5,000)		88,620		(3,150)		375
Plus: provision for income tax expense (benefit)		8,083		(2,612)		12,697		11,733
Pre-provision net revenue		33,504		84,286	2	60,881		57,941
Plus: restructuring costs before income tax effect	1	4,404		11,925		5,046	53 	6,395
Plus: total Spin-off costs before income tax effect				-		-		6,667
Less: non-routine noninterest income items		(5,209)		(25,188)		(4,514)		117
Core pre-provision net revenue	\$	32,699	\$	71,023	\$	61,413	\$	71,120
Total noninterest income	\$	29,897	\$	73,470	\$	57,110	\$	53,875
Less non-routine noninterest income items								
Loss on sale of the Beacon operations center (1)		) <del></del> (		(1,729)		—		-
Securities gains (losses), net		3,911		26,990		2,605		(999)
(Loss) gain on early extinguishment of FHLB advances, net		(2,488)		(73)		(886)		882
Gain on sale of loans		3,786		-		-		-
Gain on sale of vacant Beacon land		12		_		2,795		_
Total non-routine noninterest income items		5,209	-	25,188		4,514		(117
C ore noninterest income	\$	24,688	\$	48,282	\$	52,596	\$	53,992
Total noninterest expenses	\$	94,750	\$	178,736	\$	209,317	\$	214,973
Less: Restructuring costs <sup>(2)</sup> :					_			
Staff reduction costs (3)		3,328		6,405		1,471		4,709
Digital transformation expenses		266		3,116		-		_
Lease impairment charge		810		—		—		-
Branch closure expenses		—		2,404		-		-
Legal and strategy advisory costs				-		-		1,176
Rebranding costs		-		-		3,575		400
O ther costs		-		-		-		110
T otal restructuring costs		4,404		11,925		5,046		6,395
Less Spin-off costs:	1.		001		<i>6</i>			
Legalfees		-		-		-	\$	3,539
A dditional contribution to non-qualified deferred compensation plan on behalf of participants to mitigate tax effects of unexpected early distribution due to spin-off $^{\rm (4)}$		-		-		-	\$	1,200
A ccounting and consulting fees		-		-		_	\$	1,384
O ther expenses								544
Total Spin-off costs	*	-	4	-		-		6,667
C ore noninterest expense	\$	90,346	\$	166,811	\$	204,271	\$	201,911

(\*) See footnotes in Slide 32

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## Appendix 2 Non-GAAP Financial Measures Reconciliations (cont'd)\*

(in thousands)		2Q21 YTD		2020		2019		2018
Net income (loss) attributable to Amerant Bancorp Inc.	\$	30,421	\$	(1,722)	\$	51,334	\$	45,833
Plus after-tax restructuring costs:					0			
Restructuring costs before income tax effect		4,404		11,925		5,046		6,395
Income tax effect		(945)		(7,187)		(1,001)		(1,303)
T otal after-tax restructuring costs		3,459		4,738		4,045		5,092
Plus after-tax total Spin-off costs:	(t-		- X7	1	-51: 	1		
Total Spin-off costs before income tax effect				<u></u>		<u>112</u>		6,667
Income tax effect (5)		-		-		-		331
Total after-tax Spin-off costs	19- 19-	-		-		-	_	6,998
Less before-tax non-routine items in noninterest income		(5,209)		(25,188)		(4,514)	-	117
Income tax effect		1,117		15,181		895		(24)
Total after-tax non-routine items in noninterest income	8	(4,092)	2 2	(10,007)	6 12	(3,619)		93
Core net income (loss)	\$	29,788	\$	(6,991)	\$	51,760	\$	58,016
Basic earnings (loss) per share	\$	0.81	\$	(0.04)	\$	1.21	\$	1.08
Plus: after tax impact of restructuring costs		0.10		0.11		0.09		0.12
Plus: after tax impact of total spin -off costs		-		-		-		0.16
Less: after tax impact of non-routine noninterest income items		(0.12)		(0.24)		(0.08)		_
Total core basic earnings per common share	\$	0.79	\$	(0.17)	\$	1.22	\$	1.36
Diluted earnings (loss) per share (6)	\$	0.81	\$	(0.04)	\$	1.20	\$	1.08
Plus: after tax impact of restructuring costs		0.09		0.11		0.09		0.12
Plus: after tax impact of total spin-off costs		-				-		0.16
Less: after tax impact of non-routine noninterest income items	0.5	(0.11)	2	(0.24)	<i>(i)</i>	(0.08)		-
Total core diluted earnings per common share	\$	0.79	\$	(0.17)	\$	1.21	\$	1.36

(\*) See footnotes in Slide 32

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## Appendix 2 Non-GAAP Financial Measures Reconciliations (cont'd)\*

	2Q21 YTD	2020	2019	2018
N et income (loss) / A verage total assets (ROA)	0.80%	(0.02)%	0.65%	0.55%
Plus: after tax impact of restructuring costs	0.09%	0.06%	0.05%	0.06%
Plus: after tax impact of total spin-off costs	- %	- %	- %	0.08%
Less: after tax impact of non-routine noninterest income items	-0.11%	(0.13)%	-0.05%	- %
Core net income (loss) / Average total assets (Core ROA)	0.78%	(0.09)%	0.65%	0.69%
N et income (loss) / A verage stockholders' equity (ROE)	7.80%	(0.21)%	6.43%	6.29%
Plus: after tax impact of restructuring costs	0.88%	0.57%	0.51%	0.70%
Plus: after tax impact of total spin-off costs	- %	- %	- %	0.96%
Less: after tax impact of non-routine noninterest income items	-1.04 %	(1.19)%	-0.45 %	0.02%
Core net income (loss) / stockholders' equity (Core ROE)	7.64%	(0.83)%	6.49%	7.97%
Efficiency ratio	74.35%	67.95%	77.47%	78.77%
Less: impact of restructuring costs	-3.46 %	-4.51%	-1.89 %	-2.34 %
Less: impact of totals pin-off costs	0.00%	0.00%	0.00%	-2.44%
Plus: after tax impact of non-routine items in noninterest income	3.03%	6.70%	1.30%	-0.04 %
Core efficiency ratio	73.92%	70.14%	76.88%	73.95%

(\*) See footnotes in Slide 32

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## Appendix 2 Non-GAAP Financial Measures Reconciliations (cont'd)

	1Q21		2020	_	2019	_	2018
\$	799,068	\$	783,421	\$	834,701	\$	747,418
	(22,505)		(21,561)		(21,744)		(21,042)
\$	776,563	\$	761,860	\$	812,957	\$	726,376
_	7,532,844		7,770,893	_	7,985,399		8,124,347
	(22,505)		(21,561)		(21,744)		(21,042)
\$	7,510,339	\$	7,749,332	\$	7,963,655	\$	8,103,305
	37,563		37,843		43,146		43,183
	10.34%		9.83%		10.21%		8.96%
\$	21.27	\$	20.70	\$	19.35	\$	17.31
\$	20.67	\$	20.13	\$	18.84	\$	16.82
	\$	\$ 799,068 (22,505) \$ 776,563 7,532,844 (22,505) \$ 7,510,339 37,563 10.34% \$ 21.27	\$       799,068       \$         (22,505)       \$         \$       776,563       \$         7,532,844       (22,505)       \$         \$       7,510,339       \$         37,563       10.34%       \$         \$       21.27       \$	\$       799,068       \$       783,421         (22,505)       (21,561)         \$       776,563       \$       761,860         7,532,844       7,770,893         (22,505)       (21,561)         \$       7,510,339       \$       7,749,332         37,563       37,843         10.34 %       9.83 %         \$       21.27       \$       20.70	\$       799,068       \$       783,421       \$         (22,505)       (21,561)       \$         \$       776,563       \$       761,860       \$         7,532,844       7,770,893       \$       \$       (22,505)       \$         (22,505)       (21,561)       \$       \$       \$       \$         \$       7,510,339       \$       7,749,332       \$       \$         37,563       37,843       \$       \$       \$       \$         10.34%       9.83%       \$       \$       \$       \$         \$       21.27       \$       20.70       \$       \$	\$ 799,068       \$ 783,421       \$ 834,701         (22,505)       (21,561)       (21,744)         \$ 776,563       \$ 761,860       \$ 812,957         7,532,844       7,770,893       7,985,399         (22,505)       (21,561)       (21,744)         \$ 7,510,339       \$ 7,749,332       \$ 7,963,655         37,563       37,843       43,14€         10.34%       9.83%       10.21%         \$ 21.27       \$ 20.70       \$ 19.35	\$ 799,068       \$ 783,421       \$ 834,701       \$         (22,505)       (21,561)       (21,744)         \$ 776,563       \$ 761,860       \$ 812,957       \$         7,532,844       7,770,893       7,985,399       \$         (22,505)       (21,561)       (21,744)       \$         \$ 77,510,339       \$ 7,749,332       \$ 7,963,655       \$         37,563       37,843       43,146       \$         10.34%       9.83%       10.21%       \$         \$ 21.27       \$ 20.70       \$ 19.35       \$

<sup>(1)</sup> The Company leased-back the property for a 2-year term

(2) Expenses incurred for actions designed to implement the Company's strategy as a new independent company. These actions include, but are not limited to, reductions in workforce, streamlining operational processes, rolling out the Amerant brand, implementation of new technology system applications, enhanced sales tools and training, expanded product offerings and improved customer analytics to identify opportunities

(3) In the second quarter of 2021, includes expenses in connection with the departure of the Company's Chief Operating Officer and the elimination of various other support function positions, including the NYCLPO. In the fourth quarter of 2020, the Board of Directors of the Company adopted a voluntary early retirement plan for certain eligible long-term employees and an involuntary severance plan for certain other positions consistent with the Company's effort to streamline operations and better align its operating structure with its business activities. 31 employees elected to participate in the voluntary plan, all of whom retired on or before December 31, 2020. The involuntary plan impacted 31 employees most of whom no longer worked for the Company and/or its subsidiaries by December 31, 2020. On December 28, 2020, the Company determined the termination costs and annual savings related to the voluntary and involuntary plans. The Company incurred approximately \$3.5 million and \$1.8 million in one-time termination costs in the fourth quarter of 2020 in connection with the voluntary and involuntary plans, respectively, the majority of which will be paid over time in the form of installment payments until December 2021. The Company estimates that the voluntary and involuntary plans will yield estimated annual savings of approximately \$4.2 million and \$5.5 million, respectively, for combined estimated annual savings of approximately \$9.7 million beginning in 2021.

(4) The spin-off caused an unexpected early distribution for U.S. federal income tax purposes from our deferred compensation plan. This distribution was taxable to plan participants as ordinary income during 2018. We partially compensated plan participants, in the aggregate amount of \$1.2 million, for the higher tax expense they incurred as a result of the distribution increasing the plan participants' estimated effective federal income tax rates by recording a contribution to the plan on behalf of its participants. The after tax net effect of this \$1.2 million contribution for the period ended September 30, 2018, was approximately \$952,000. As a result of the early taxable distribution to plan participants, we expensed and deducted for federal income tax purposes, previously deferred compensation of approximately \$8.1 million, resulting in an estimated tax credit of \$1.7 million, which exceeded the amount of the tax gross-up paid to plan participants

(5) Calculated based upon the estimated annual effective tax rate for the periods, which excludes the tax effect of discrete items, and the amounts that resulted from the permanent difference between spin-off costs that are non-deductible for Federal and state income tax purposes, and total spin-off costs recognized in the consolidated financial statements. The estimated annual effective rate applied for the calculation differs from the reported effective tax rate since it is based on a different mix of statutory rates applicable to these expenses and to the rates applicable to the Company and its subsidiaries

(6) In the six months ended June 30, 2021, potential dilutive instruments consisted of unvested shares of restricted stock, restricted stock units and performance share units (unvested share of restricted stock and restricted stock units for all of the other periods shown). In 2020, potential dilutive instruments were not included in the dilutive earnings per share computation because the Company reported a net loss and their inclusion would have an antidilutive effect. In the six months ended June 30, 2021 and in 2019, potential dilutive instruments were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share in those periods, fewers hares would have been purchased than restricted shares assumed issued. Therefore, in those periods, such awards resulted in higher diluted weighted averages shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings.





## Thank you

