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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): February 1, 2022**

**AMERANT**

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**Amerant Bancorp Inc.**  
(Exact name of registrant as specified in its charter)

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**Florida**  
(State or other jurisdiction  
of incorporation)

**001-38534**  
(Commission  
file number)

**65-0032379**  
(IRS Employer  
Identification Number)

**220 Alhambra Circle**  
**Coral Gables, Florida**  
(Address of principal executive offices)

**(305) 460-8728**  
(Registrant's telephone number, including area code)

**33134**  
(Zip Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class  
Class A Common Stock

Trading Symbols  
AMTB

Name of exchange on which registered  
NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 7.01 Regulation FD Disclosure**

The slide presentation attached hereto as Exhibit 99.1, and incorporated herein by reference, will be presented to certain existing investors and prospective investors of Amerant Bancorp Inc. (the “Company”) on February 2, 2022 and may be used by the Company in various other presentations to existing and prospective investors and to analysts on or after February 1, 2022.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1 attached hereto, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly set forth by specific reference in such a filing.

**Item 9.01 Financial Statements and Exhibits**

<b>Number</b>	<b>Exhibit</b>
99.1	<a href="#">Investor Presentation as of December 31, 2021</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 1, 2022

Amerant Bancorp Inc.

By: /s/ Julio V. Pena

Name: Julio V. Pena

Title: Senior Vice President, Securities Counsel and  
Assistant Corporate Secretary

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# Imagine

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## Investor Update

As of December 31, 2021



# Important Notices and Disclaimers

## Forward-Looking Statements

This presentation contains "forward-looking statements" including statements regarding our outsourcing agreement with FIS, and the Company's ability to achieve savings and greater operational efficiencies, as well as statements with respect to the Company's objectives, expectations and intentions and other statements that are not historical facts. All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as "may," "will," "anticipate," "assume," "should," "indicate," "would," "believe," "contemplate," "expect," "estimate," "continue," "plan," "point to," "project," "could," "intend," "target," "goals," "outlooks," "modeled," "dedicated," "create," and other similar words and expressions of the future.

Forward-looking statements, including those relating to our outsourcing relationship with FIS, as well as other statements as to our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause the Company's actual results, performance, achievements, or financial condition to be materially different from future results, performance, achievements, or financial condition expressed or implied by such forward-looking statements. You should not rely on any forward-looking statements as predictions of future events. You should not expect us to update any forward-looking statements, except as required by law. All written or oral forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary notice, together with those risks and uncertainties described in "Risk factors" in our annual report on Form 10-K for the fiscal year ended December 31, 2020, in our quarterly report on Form 10-Q for the quarter ended June 30, 2021 and in our other filings with the U.S. Securities and Exchange Commission (the "SEC"), which are available at the SEC's website [www.sec.gov](http://www.sec.gov).

## Interim Financial Information

Unaudited financial information as of and for interim periods, including the three and twelve month periods ended December 31, 2021 and the three month period ended December 31, 2020, may not reflect our results of operations for our fiscal year ended, or financial condition as of December 31, 2021, or any other period of time or date.

## Non-GAAP Financial Measures

The Company supplements its financial results that are determined in accordance with accounting principles generally accepted in the United States of America ("GAAP") with non-GAAP financial measures, such as "pre-provision net revenue (PPNR)", "core pre-provision net revenue (Core PPNR)", "core net income (loss)", "core net income (loss) per share (basic and diluted)", "core return on assets (Core ROA)", "core return on equity (Core ROE)", "core efficiency ratio", and "tangible stockholders' equity (book value) per common share". This supplemental information is not required by, or is not presented in accordance with GAAP. The Company refers to these financial measures and ratios as "non-GAAP financial measures" and they should not be considered in isolation or as a substitute for the GAAP measures presented herein.

We use certain non-GAAP financial measures, including those mentioned above, both to explain our results to shareholders and the investment community and in the internal evaluation and management of our businesses. Our management believes that these non-GAAP financial measures and the information they provide are useful to investors since these measures permit investors to view our performance using the same tools that our management uses to evaluate our past performance and prospects for future performance, especially in light of the additional costs we have incurred in connection with the Company's restructuring activities that began in 2018 and continued in 2021, including the effect of non-core banking activities such as the sale of loans and securities, the sale of our corporate headquarters in the fourth quarter of 2021, and other non-recurring actions intended to improve customer service and operating performance. While we believe that these non-GAAP financial measures are useful in evaluating our performance, this information should be considered as supplemental and not as a substitute for or superior to the related financial information prepared in accordance with GAAP. Additionally, these non-GAAP financial measures may differ from similar measures presented by other companies.

Exhibit 2 reconciles these non-GAAP financial measures to reported results.

# Investment Opportunity Highlights

- Established franchise/presence in high-growth markets – Miami and Houston
- Strong and diverse deposit base; deposits first focus
- Strong reserve coverage and disciplined credit culture
- Significant fee income capabilities
- Business Transformation underway to improve customer experience, support growth and profitability potential
- Executing on digital transformation, fintech driven strategy
- Well capitalized; committed to enhance shareholder returns via dividends and share buybacks



# About Us

## History

- Founded in 1979
- Completed IPO in Dec. 2018
- Rebranded as Amerant in June 2019

## Headquarters

- Coral Gables, FL

## Employees

- 763 FTEs (AMTB: 691 / AMTM: 72)

## Footprint

- 24 branches throughout South Florida and Houston

## Market Share

- Second largest community bank headquartered in Florida

## Assets

- \$7.6 billion

## Deposits

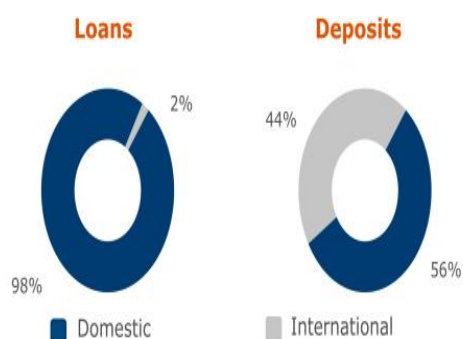
- \$5.6 billion

## AUM

- \$2.2 billion under management/custody

## Geographic Mix

December 31, 2021



amerantbank.com

## Financial Highlights

(in millions, except per share data and percentages)

	2021	2020	2019	2018
<b>Balance Sheet</b>				
Assets	\$ 7,638	\$ 7,771	\$ 7,985	\$ 8,124
Loans	\$ 5,568	\$ 5,842	\$ 5,744	\$ 5,920
Deposits	\$ 5,631	\$ 5,732	\$ 5,757	\$ 6,033
Tangible Common Equity <sup>(1)</sup>	\$ 809	\$ 762	\$ 813	\$ 726
<b>Income Statement</b>				
Net Income (Loss) attributable to the Company <sup>(2)</sup>	\$ 112.9	\$ (1.7)	\$ 51.3	\$ 45.8
Core Net Income (Loss) <sup>(1)</sup>	\$ 66.8	\$ (7.0)	\$ 51.8	\$ 58.0
Core Pre-provision net revenue <sup>(1)</sup>	\$ 69.9	\$ 71.0	\$ 61.4	\$ 71.1
Net Income (Loss) per Share - Basic	\$ 3.04	\$ (0.04)	\$ 1.21	\$ 1.08
Core Net Income (Loss) per Share - Basic <sup>(1)</sup>	\$ 1.80	\$ (0.17)	\$ 1.22	\$ 1.36
ROA	1.50 %	(0.02)%	0.65 %	0.55 %
Core ROA <sup>(1)</sup>	0.89 %	(0.09)%	0.65 %	0.69 %
ROE	14.19 %	(0.21)%	6.43 %	6.29 %
Core ROE <sup>(1)</sup>	8.39 %	(0.83)%	6.49 %	7.97 %
Efficiency Ratio <sup>(3)</sup>	60.9 %	68.0 %	77.5 %	78.8 %
Core Efficiency Ratio <sup>(1)(3)</sup>	74.0 %	70.1 %	76.9 %	74.0 %
<b>Capital</b>				
Common Equity Tier 1 Capital Ratio	12.5 %	11.7 %	12.6 %	11.1 %
Tangible Common Equity Ratio	10.6 %	9.8 %	10.2 %	9.0 %
Stockholders' Book Value per Common Share	\$ 23.18	\$ 20.70	\$ 19.35	\$ 17.31
Tangible Book Value per Common Share <sup>(1)</sup>	\$ 22.55	\$ 20.13	\$ 18.84	\$ 16.82
<b>Asset Quality</b>				
Non-performing Assets <sup>(4)</sup> / Assets	0.78 %	1.13 %	0.41 %	0.22 %
Net charge offs / Average Total Loans Held for Investment <sup>(5)</sup>	0.44 %	0.52 %	0.11 %	0.18 %

(1) See Appendix 2 "Non-GAAP Financial Measures Reconciliations" for a reconciliation of these non-GAAP financial measures to their GAAP counterparts.

(2) Excludes 49% minority interest in Amerant Mortgage LLC.

(3) Efficiency ratio is the result of noninterest expense, respectively divided by the sum of noninterest income and net interest income

(4) Non-performing assets include all accruing loans past due 90 days or more, all nonaccrual loans, restructured loans that are considered "troubled debt restructurings" or "TDRs", and OREO properties acquired through or in lieu of foreclosure

(5) Calculated based upon the average daily balance of outstanding loan principal balance net of unamortized deferred loan origination fees and costs, excluding the allowance for loan losses

**AMERANT**

# Growing and Attractive Markets

## Branch Footprint <sup>(1)</sup> December 2021

17 banking centers



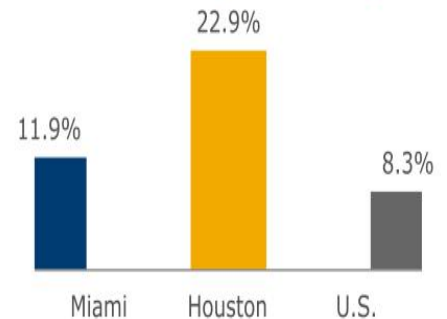
Florida

## Deposit Market Share <sup>(2)</sup> June 30, 2021

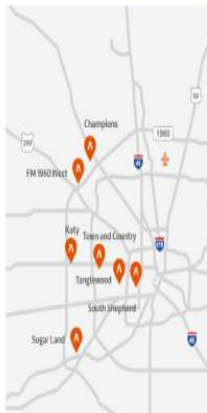
Market	Deposits (\$mm)	% of AMTB	Market Share %
Miami-Dade, FL <sup>(3)</sup>	4,686	82.1	2.6
Broward, FL	\$326	5.7	0.5
Palm Beach, FL	\$115	1.7	0.2
<b>Florida</b>	<b>\$ 5,127</b>	<b>90 %</b>	<b>1.9 %</b>

## Market Demographics

### 2010 – 2022 Population Change



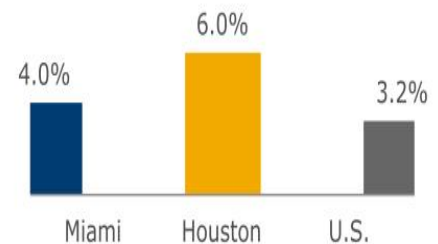
7 banking centers



Texas

Market	Deposits (\$mm)	% of AMTB	Market Share %
Harris, TX <sup>(4)(5)</sup>	\$584	0.1	0.8
<b>Texas</b>	<b>\$ 584</b>	<b>10 %</b>	<b>0.8%</b>

### 2022 – 2027 Est. Population Change



**Amerant is the largest community bank in the Miami-Dade MSA <sup>(6)</sup>**

<sup>(1)</sup> The Company closed its Wellington branch on October 15, 2021

<sup>(2)</sup> Deposit Market Share data and number of branches is as of June 30, 2021. For the current number of branches see Branch Footprint

<sup>(3)</sup> Includes brokered deposits of \$531 million as of June 30, 2021

<sup>(4)</sup> Includes the Katy, TX branch. The city of Katy is in Harris, Fort Bend, and Waller Counties and the new facility serves nearby areas of these counties

<sup>(5)</sup> Our Sugar Land, TX branch also serves Fort Bend County and our Katy, TX branch lies adjacent to this market

<sup>(6)</sup> Community banks include those with less than \$10 billion in assets

Sources: Deposit data from FDIC as of June 30, 2021 (Bank-level). Market demographics, and county data and market share from S&P Global. Market Intelligence as of June 30, 2021



# Performance Highlights 4Q21

## Earnings

- Core pre-provision net revenue (PPNR)<sup>(1)</sup> was approximately \$19 million compared to \$18.3 million in 3Q21
- Net income attributable to the Company of \$65.5 million in 4Q21, up 284.4% compared to 3Q21 primarily driven by the sale of headquarters building and a LLR release in 4Q21
- Diluted earnings per share (EPS) was \$1.77 in 4Q21, compared to \$0.45 in 3Q21; Core diluted EPS<sup>(1)</sup> was \$0.52 for 4Q21

## Business

- Total gross loans were \$5.6 billion compared to \$5.5 billion in 3Q21; average yield increased to 4.10% in 4Q21 from 3.92% in 3Q21
- Sold \$49.4 million from NYC loan portfolio
- Total deposits remained unchanged at \$5.6 billion from 3Q21
- Core deposits were \$4.3 billion, up \$109.4 million, or 2.62%, compared to 3Q21. This includes interest bearing demand deposits of \$1.5 billion as of 4Q21 compared to \$1.3 billion as of 3Q21, noninterest bearing deposits of \$1.2 billion in 4Q21 and 3Q21, and savings and money market deposits of \$1.6 billion in 4Q21 compared to \$1.7 billion in 3Q21.
- Average cost of total deposits decreased to 0.41% in 4Q21 from 0.44% in 3Q21
- AUM totaled \$2.2 billion, up \$32.8 million, or 1.5%, from 3Q21

## Capital

- All capital ratios are above "well capitalized" levels
- Completed previously announced clean-up merger to simplify capital structure; declared \$0.06 cash dividend in December 2021
- \$27.9 million and 893,394 Class A shares repurchased as of December 31, 2021 from \$50-million share buyback program approved in 3Q21

<sup>(1)</sup> Non-GAAP Financial Measure. See Slide 9 for a reconciliation to GAAP.

# Updates 1Q22

- Declared a \$0.09 cash dividend payable in February 2022
- Successfully completed the previously announced \$50 million Class A shares buyback program; Board authorized a new share repurchase program for up to \$50 million in share repurchases
- Sold \$57.3 million in loans from NY portfolio in January 2022 for a total of \$106.7 loans sold; \$83 million in NY loans remain as available for sale
- Continue to diligently work on reducing Non-performing loans. NPLs down to approximately \$36.0 million as of January 31, 2022
- Reduced headcount by 80 FTEs in light of our strategic partnership with FIS; effective as of January 1, 2022 total FTEs were 683

# Shares Outstanding -Post Merger

<b>Class A + Class B outstanding prior to Merger on 10/28/21:</b>	<b>37,526,799</b>
Reduction from Class B conversion	423,556
Class A fractional shares/odd lots (99 or less) cash out	281,725
Class A Repurchase Program <sup>(1)</sup>	1,545,512
Others <sup>(2)</sup>	44,804
<b>Issued and outstanding as of January 31, 2022:</b>	<b>35,231,202</b>

<sup>(1)</sup> Repurchase activity through Jan. 31, 2022. The average price per share was \$32.35

<sup>(2)</sup> Forfeited shares and shares surrendered to cover tax obligations under equity incentive plan

# Core PPNR<sup>(1)</sup> - 4Q21

	4Q21	3Q21
<b>Net income attributable to Amerant Bancorp Inc.</b>	65,469	\$ 17,031
Plus: reversal of provision for loan losses	(6,500)	(5,000)
Plus: provision for income tax expense	20,172	5,454
Pre-provision net revenue <sup>(1)</sup>	\$ 79,141	\$ 17,485
Plus: restructuring costs	1,895	758
Less: non-routine noninterest income items	\$ (62,125)	\$ 54
<b>Core pre-provision net revenue <sup>(1)</sup></b>	<b>\$ 18,911</b>	<b>\$ 18,297</b>

**CORE PPNR<sup>(1)</sup> increased 3.4% compared to 3Q21**

(1) Non-GAAP Financial Measure

[amerantbank.com](http://amerantbank.com)

**AMERANT**

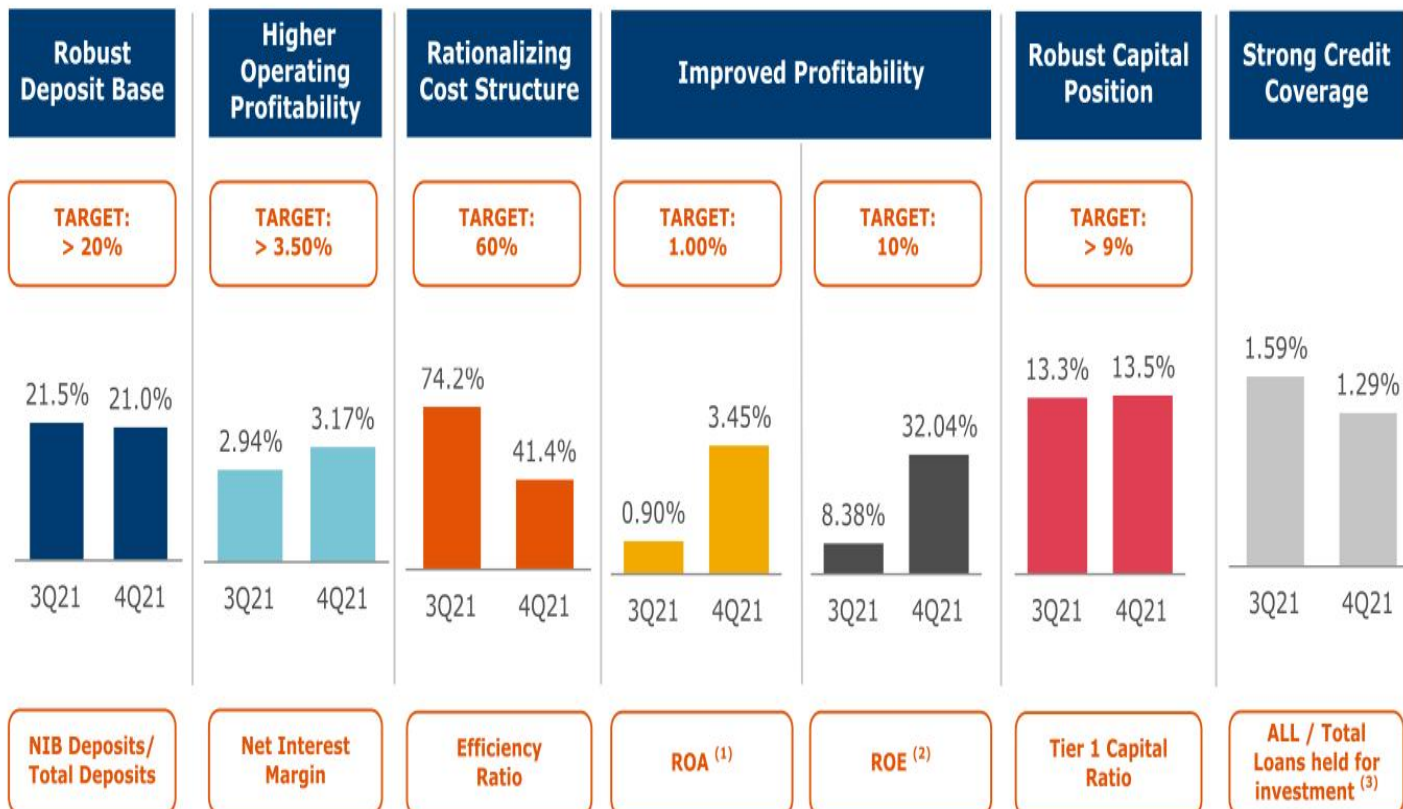
# Key Actions - 4Q21

## Several key actions of note, among others:

- Focus on reducing non performing loans resulted in significant decline to \$49.8 million as of December 31, 2021, compared to \$82.7 million as of September 30, 2021
- Closed Wellington branch in October 2021; signed lease and announced new downtown Miami branch, expected to open 4Q22
- New hires (FTEs) included:
  - Amerant Mortgage: 20 FTEs; added wholesale team
  - Head of procurement
  - Head of loan syndication desk
  - Marketing: 4 FTEs; focused on digital efforts
  - Private Client Group: 6 FTEs based in south FL; focus on large private banking relationships including professionals, law practitioners and medical offices, among others
- Executed agreement to become a strategic investor in the JAM FINTOP Blockchain Fund
- Subsidiary Amerant Bank entered into a new multi-year outsourcing agreement with financial technology leader FIS® to assume full responsibility over a significant number of its support functions and staff, including certain back-office operations; estimated annual savings of approximately \$12 million, while achieving greater operational efficiencies and delivering advanced solutions and services to its customers
- Amerant's new "Imagine a Bank" campaign was launched during 4Q21 and a significant expansion to the campaign went live on January 3, 2022, including two high impact boards in the downtown Miami area delivering more than 125 million impressions in the South Florida market. Continue to leverage our partnership with the Atlantic Division leading Florida Panthers to also drive brand awareness



# Focused on Key Performance Metrics



Excluding gain on sale of headquarters building and other one-time items, the following core metrics were as follows during 4Q21:

- Core Efficiency Ratio<sup>(4)</sup>: 75.0%
- Core ROA<sup>(4)</sup>: 1.02%
- Core ROE<sup>(4)</sup>: 9.46%

<sup>(1)</sup> Calculated based upon the average daily balance of total assets.

<sup>(2)</sup> Calculated based upon the average daily balance of stockholders' equity.

<sup>(3)</sup> Excludes loans held for sale

<sup>(4)</sup> Non-GAAP Financial Measure. See Appendix 1 for a reconciliation to GAAP.

# Amerant Mortgage ("AMTM")

Data as of December 31, 2021

In Thousands

	1Q21	2Q21	3Q21	4Q21	YTD
Mortgage Lending Income	-	103	735	897	1,735
Mortgage Lending Cost	-	6	135	427	568
<b>Gross Profit</b>	<b>\$ -</b>	<b>\$ 97</b>	<b>\$ 600</b>	<b>\$ 470</b>	<b>\$ 1,167</b>
<b>Operating Expenses</b>	369	1,160	2,134	2,914	6,578
Personnel	283	898	1,896	2,448	5,525
Other Operational	86	262	238	466	1,053
<b>Income (Loss) from Operations</b>	<b>\$ (369)</b>	<b>\$ (1,063)</b>	<b>\$ (1,534)</b>	<b>\$ (2,445)</b>	<b>\$ (5,411)</b>
Income (expense) from affiliate, Net <sup>(1)</sup>	(0)	(138)	454	255	572
Other Income (Expense)	-	-	-	-	-
<b>Net Income (Loss)</b>	<b>\$ (369)</b>	<b>\$ (1,201)</b>	<b>\$ (1,080)</b>	<b>\$ (2,189)</b>	<b>\$ (4,839)</b>
Minority Interest attributable to AMTB <sup>(1)</sup>	\$ (229)	\$ (588)	\$ (633)	\$ (1,160)	\$ (2,610)

<b>Total FTEs</b>	10	38	52	72	72
Applications Received	-	25	108	166	299
Interest Rate Locks (end of period)	-	10	26	73	73
Loans Originated/Closed	-	9	39	61	109
Operating LOC Draws	\$ 750	\$ 2,349	\$ 1,440	\$ 2,110	\$ 6,649

## Highlights

- In the fourth quarter of 2021, AMTM received 166 applications and funded 61 loans totaling \$32 million
- Since starting operations in May 2021, AMTM received 299 applications and funded 109 loans totaling \$52.6 million

<sup>(1)</sup> These are intercompany transactions with the Bank which are eliminated in consolidation

# Investment Portfolio

## Balances and Yields <sup>(1)</sup>

(\$ in millions)

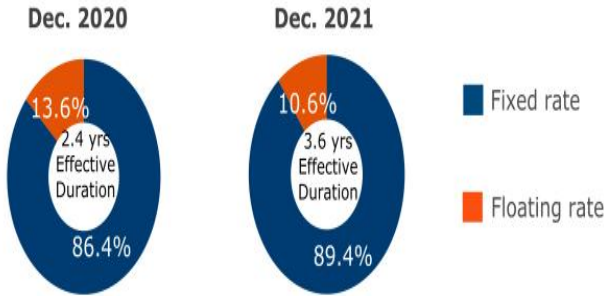


■ Available for Sale (AFS) ■ Held to Maturity (HTM) ■ Marketable Equity Securities <sup>(2)</sup> — Yield

## Highlights

- Effective duration increased vs. 4Q20 due to lower levels of prepayments received throughout the year

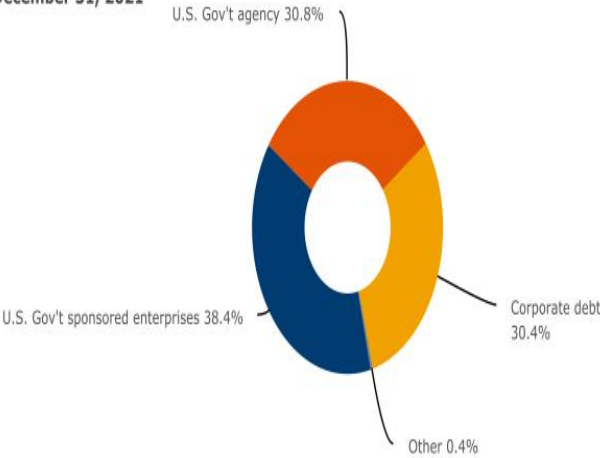
## Fixed vs. Floating <sup>(3)</sup>



<sup>(1)</sup> Excludes Federal Reserve Bank and FHLB stock  
<sup>(2)</sup> During the fourth quarter of 2021, the Company sold a mutual fund with a fair value of \$23.4 million at the time of sale.  
<sup>(3)</sup> Hybrid investments are classified based on current rate (fixed or float)

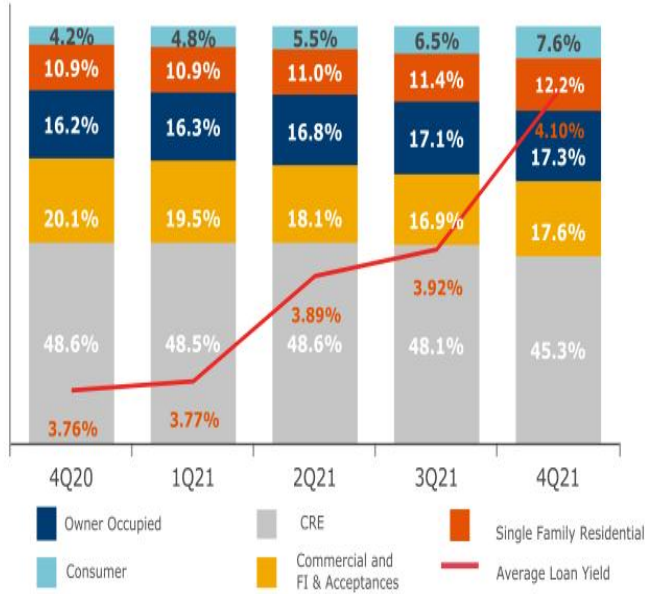
## Available for Sale Securities by Type

December 31, 2021

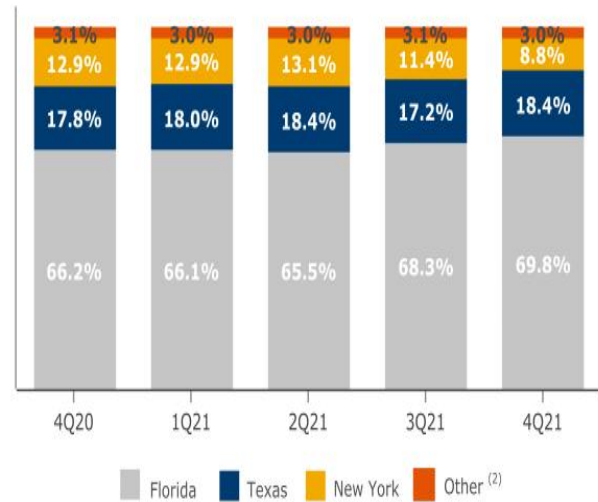


# Loan Portfolio Highlights

## Loan Composition <sup>(1)</sup>



## Geographic Mix <sup>(1)</sup>

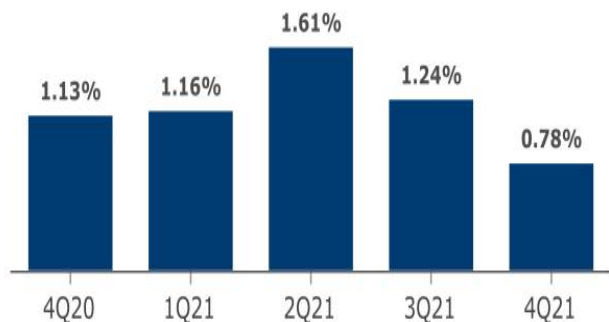


- Higher loan balances resulting from increased loan production, and purchased indirect consumer loans, partially offset by high level of prepayments primarily in CRE and former NY LPO loan sales
- Consumer loans include approximately \$297.0 million in higher-yielding indirect U.S. consumer loans
- Loans held for sale include \$14.9 million in mortgage loans (AMTM) and \$143.2 million in New York loans

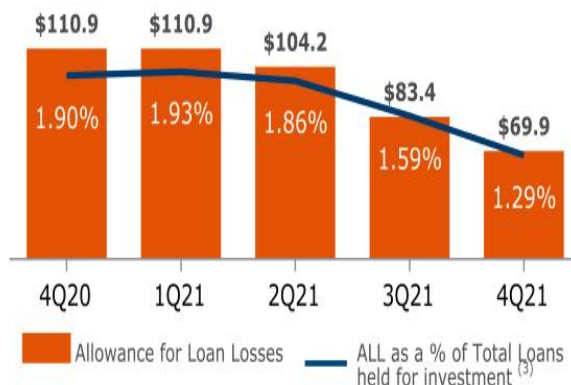
<sup>(1)</sup> Includes loans held for investment and loans held for sale  
<sup>(2)</sup> Consists of international loans

# Credit Quality

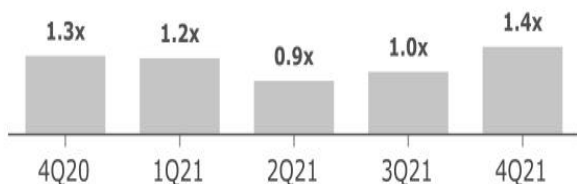
**Non-Performing Assets <sup>(1)</sup> / Total Assets**



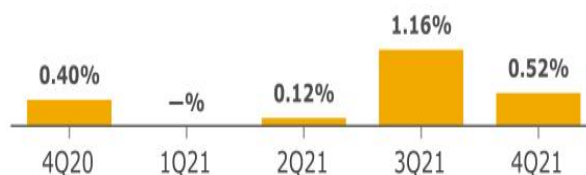
**Allowance for Loan Losses (\$ in millions)**



**Allowance for Loan Losses / Total NPL**



**Net Charge-Offs / Average Total Loans <sup>(2)(3)</sup>**



- Credit quality remains sound and reserve coverage is strong; released \$6.5 million from the ALL in 4Q21
- NPLs to total loans declined to 0.89%, or \$49.8 million compared to 1.51%, or \$82.7 million in 3Q21
- NPLs 100% of Non-Performing Loans over \$1 million and secured with RE collateral have independent third-party collateral valuations performed during 2021 supporting current ALL levels
- NCOs totaled \$7.0 million in 4Q21; \$3.2 million were reserved for in previous quarters with no impact to earnings
- Collected \$4.8 million in connection with the Coffee trader relationship; contributed to a release of \$2.3 million in specific reserves

<sup>(1)</sup> Non-performing assets include all accruing loans past due 90 days or more, all nonaccrual loans, restructured loans that are considered TDRs, and OREO properties acquired through or in lieu of foreclosure.

<sup>(2)</sup> Annualized and calculated based upon the average daily balance of outstanding loan principal balance net of unamortized deferred loan fees and costs, excluding the allowance for loan losses. During the third quarter of 2021 and 2020, the Company charged off \$5.7 million and \$19.3 million, respectively against the allowance for loan losses as a result of the deterioration of one commercial loan relationship.

<sup>(3)</sup> Total Loans exclude loans held for sale.



# Deposit Highlights

## Deposit Composition

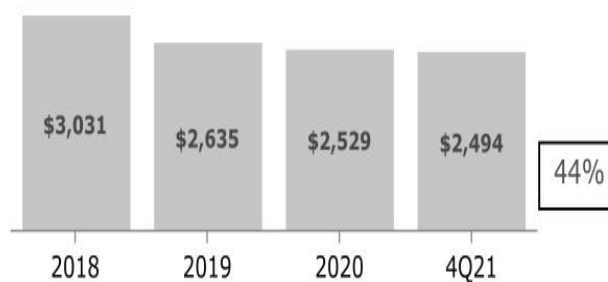
(\$ in millions, except for percentages)



## Mix by Country of Domicile

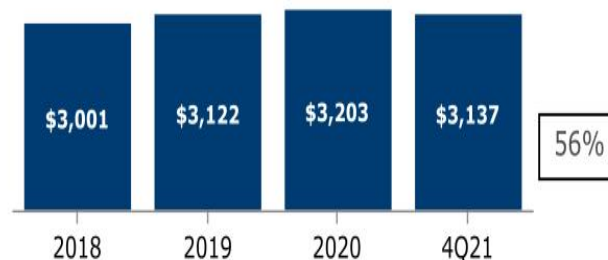
### International Deposits

(\$ in millions)



### Domestic Deposits

(\$ in millions)



<sup>(1)</sup> 4Q21, 3Q21, 2Q21, 1Q21, and 4Q20 include brokered transaction deposits of \$98 million, \$97 million, \$141 million, \$58 million and \$140 million respectively, and brokered time deposits of \$290 million, \$336 million, \$390 million, \$494 million, and \$494 million respectively.

<sup>(2)</sup> Annualized and calculated based upon the average daily balance of total deposits.

# Net Interest Income and NIM

## Net Interest Income (NII) and NIM (%)

## Commentary



NII increased in 4Q21 primarily due to:

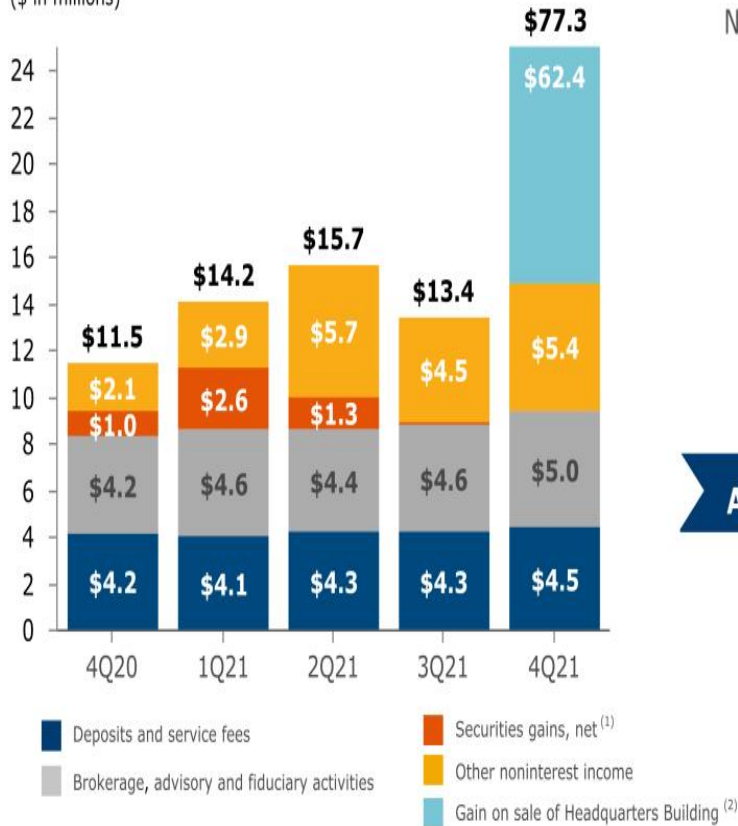
- Higher average yields, including prepayment fees
- Higher average balances on loans
- Lower average balances on customer CDs and brokered time deposits

# Noninterest Income Mix

## Noninterest Income Mix

## Commentary

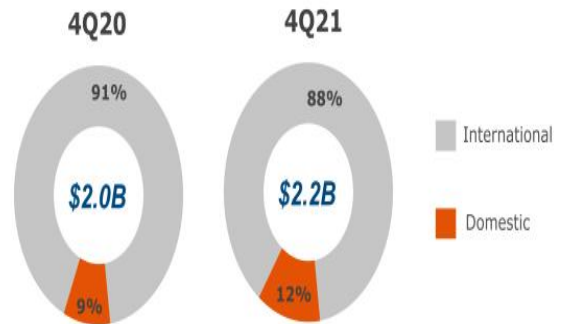
(\$ in millions)



Noninterest income increased in 4Q21 primarily due to:

- A \$62.4 million gain on the sale of the Company's headquarters building
- Higher income from:
  - Client derivatives
  - Brokerage, advisory and fiduciary activities
  - Mortgage banking
  - Total deposit and service fees

## Assets Under Management/Custody



<sup>(1)</sup> In 4Q21 and 3Q21, we had securities gains and losses of \$0.1 million and \$54 thousand, respectively.

<sup>(2)</sup> In 4Q21, we had a \$62.4 million gain on the sale of the Company's headquarters building.

# Noninterest Expense

## Noninterest Expense Mix

## Commentary

(\$ in millions, except for FTEs)



- Noninterest expense increased in 4Q21 primarily due to:
  - Higher consulting, legal and other professional fees related to clean-up merger and expenses related to consulting services received from FIS
  - Higher salaries and employee benefits due to new hires primarily in AMTM and private banking and higher variable compensation expenses
  - Higher occupancy and equipment costs in connection with the lease termination of the Ft. Lauderdale branch closed in 4Q20
  - Higher marketing expenses
- Noninterest expense decreased in 4Q21 primarily due to:
  - Lower depreciation and amortization expenses, due to the sale of the Company's headquarters building
  - Lower FDIC assessment and insurance expenses

FTEs by company

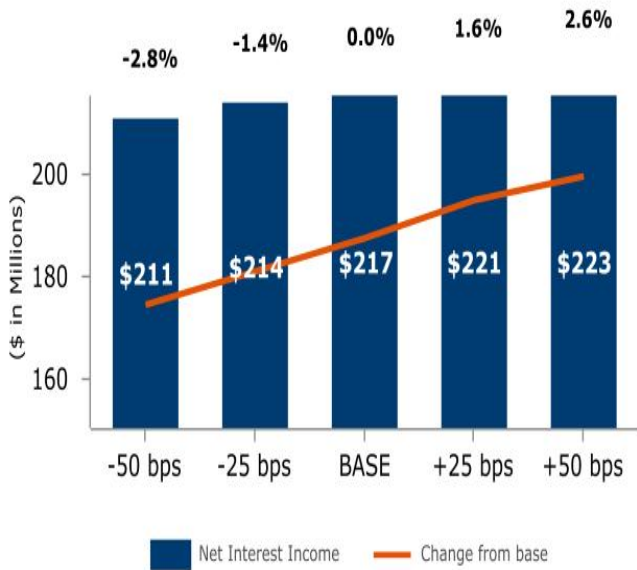
	4Q20	1Q21	2Q21	3Q21	4Q21
<b>Amerant Bank and other subsidiaries</b>	709	721	681	681	691
<b>Amerant Mortgage</b>	4	10	38	52	72
<b>TOTAL</b>	<b>713</b>	<b>731</b>	<b>719</b>	<b>733</b>	<b>763</b>

Effective January 1, 2022, 80 employees were transferred to FIS, reducing total FTEs to 683

# Interest Rate Sensitivity

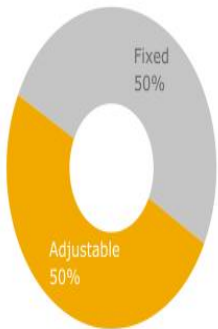
## Impact on NII from Interest Rate Change <sup>(1)</sup>      Loan Portfolio & Repricing Detail

(December 31, 2021)

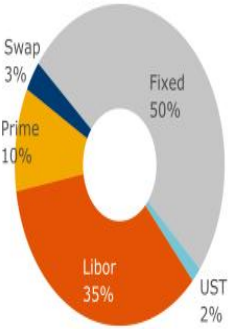


(As of December 31, 2021)

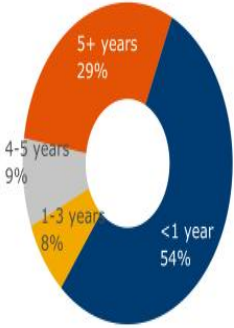
By Rate Type



By Interest Type



By Repricing Term



<sup>(1)</sup> NII and percentage change represents the base scenario of net interest income. The base scenario assumes (i) flat interest rates over the next 12 months, (ii) that total financial instrument balances are kept constant over time and (iii) that interest rate shocks are instant and parallel to the yield curve



# 4Q21 Initiatives Update

## Deposits First

- Continued reducing brokered deposits to total deposits towards our target of 5%; loan to deposit ratio under 100%
  - Added experienced private banking team to drive deposit growth
  - Continued work on enhancing a completely digital onboarding platform
  - Tested a digital promotional campaign with a cash bonus for opening a new Value Checking account; raised nearly \$10 million in new deposits
- 

## Brand Awareness

- Continued emphasis on active public relations and social media
  - Launched Amerant's new "Imagine" campaign in 4Q21 and a significant expansion to it went live on January 3, 2022 consisting of 20 billboards and two high impact boards in the downtown Miami area
  - Continued to leverage the popularity and exposure of the Florida Panthers Partnership
- 

## Rationalization of Business Lines and Geographies

- Completed sub-lease of NY space
  - Closed one branch in 4Q21; building new branch in downtown Miami to open late 2022
  - Amerant Mortgage continues to add to team and capabilities: wholesale team build out in 4Q21
  - Executed commitment as strategic investor in JAM FINTECH Blockchain
- 

## Path to 60% Efficiency Ratio

- Entered into a new multi-year outsourcing agreement with FIS; transferred 80 FTEs effective 01/01/2022; estimated annual savings of approximately \$12.0 million, while achieving greater operational efficiencies and delivering advanced solutions and services to customers

# 4Q21 Initiatives Update

## Capital Structure Optimization

- The Company completed a clean-up merger to simplify its capital structure, whereby:
  - Each outstanding share of Class B common stock was converted to 0.95 of a share of Class A common stock
  - A new class of non-voting Class A common stock was created
  - All shareholders holding fractional shares received a cash payment in lieu of such fractional shares
  - Any holder owning 99 or less shares of Class A common stock received cash in lieu of Class A common stock
- On September 10th, the Board authorized a new share repurchase program, under which the Company may purchase up to \$50 million of Class A common stock. A total of \$27.9 million were repurchased through December 31, 2021
- On December 9, 2021, the Company declared a cash dividend of \$0.06 per share of Amerant common stock, which was paid on January 14, 2022

## ESG

- Implementing diversity and inclusion program to improve and maintain an authentic inclusive culture
- Executing several initiatives that consider the environmental impact of our direct operations
- Developed governance structure for the ESG Program; framework in place
- Officially launched program in 4Q21 and intend to share first ESG Report in 2Q22
- Installed charging stations for EVs in headquarters building
- Made first investment in green bonds (\$3 million)

**Focused on increasing profitability and shareholder value**

# Brand Awareness: New Downtown Branch & I-95 High-Impact Walls



# Appendices

[amerantbank.com](http://amerantbank.com)

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# Appendix 1

## Summary Financial Statements

(in millions)	December 31,			
	2021	2020	2019	2018
<b>Assets</b>				
Cash and cash equivalents	\$274.2	\$214.4	\$121.3	\$85.7
Total Securities <sup>(1)</sup>	1,293.7	1,307.6	1,666.5	1,671.2
Mortgage Loans Held for Sale, at fair value <sup>(2)</sup>	14.9	—	—	—
Loans held for sale, at lower of cost or fair value <sup>(3)</sup>	143.2	—	—	—
Loans held for investment, Gross	5,409.4	5,842.3	5,744.3	5,920.2
Allowance for Loan Losses	69.9	110.9	52.2	61.8
Loans held for investment, net	5,339.5	5,731.4	5,692.1	5,858.4
Premises & Equipment, net <sup>(4)</sup>	37.9	110.0	128.8	123.5
Goodwill	19.5	19.5	19.5	19.2
Bank Owned Life Insurance	223.0	217.5	211.9	206.1
Other Assets <sup>(4)(5)</sup>	292.5	170.5	145.3	160.1
<b>Total Assets</b>	<b>\$7,638.4</b>	<b>\$7,770.9</b>	<b>\$7,985.4</b>	<b>\$8,124.3</b>
<b>Liabilities</b>				
Total Deposits	\$5,630.9	\$5,731.6	\$5,757.1	\$6,032.7
Advances from the Federal Home Loan Bank and Other Borrowings	\$809.6	1,050.0	1,235.0	1,166.0
Senior notes <sup>(6)</sup>	58.9	58.6	—	—
Junior Subordinated Debentures Held by Trust Subsidiaries	64.2	64.2	92.2	118.1
Accounts Payable, Accrued Liabilities and Other Liabilities <sup>(5)</sup>	242.9	83.1	66.3	60.1
<b>Total Liabilities</b>	<b>\$6,806.5</b>	<b>\$6,987.5</b>	<b>\$7,150.7</b>	<b>\$7,376.9</b>
<b>Stockholders' Equity</b>				
Total Stockholders' Equity before noncontrolling interest	834.5	783.4	834.7	747.4
Noncontrolling interest <sup>(7)</sup>	(2.6)	—	—	—
<b>Total Stockholders' Equity</b>	<b>831.9</b>	<b>783.4</b>	<b>834.7</b>	<b>747.4</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$7,638.4</b>	<b>\$7,770.9</b>	<b>\$7,985.4</b>	<b>\$8,124.3</b>

<sup>(1)</sup> Includes debt securities available for sale, held to maturity and equity securities with readily determinable fair value not held for trading. FHLB and FRB stock are included in "Other Assets"

<sup>(2)</sup> Loans held for sale in connection with Amerant Mortgage ongoing business.

<sup>(3)</sup> New York loans transferred from held for investment to loans held for sale in 2021.

<sup>(4)</sup> Includes the effect of the sale and lease-back of the Company's headquarters building in the fourth quarter of 2021.

<sup>(5)</sup> Includes the effect of adopting ASU 2016-02 (Leases) in 1Q21.

<sup>(6)</sup> The balance of Senior Notes are presented net of direct issuance cost which is deferred and amortized over 5 years

<sup>(7)</sup> The Company records net loss attributable to non-controlling interest in its consolidated statement of operations equal to the percentage of the economic or ownership interest retained in the interest of Amerant Mortgage, and presents non-controlling interest as a component of stockholders' equity on the consolidated balance sheets.



# Appendix 1

## Summary Financial Statements (cont'd)

(in thousands)	Years Ended December 31,			
	July 13, 1905	2020	2019	2018
Total Interest Income	\$247,844	\$260,554	\$312,974	\$309,358
Total Interest Expense	42,703	71,002	99,886	90,319
Net Interest Income	\$205,141	\$189,552	\$161,826	\$219,039
(Reversal of) Provision for Loan Losses	(16,500)	88,620	(3,150)	375
Total Noninterest Income <sup>(1)</sup>	120,621	73,470	57,110	53,875
Total Noninterest Expense	198,242	178,736	209,317	214,973
Income (Loss) before Income Tax (Expense) Benefit	144,020	(4,334)	64,031	57,566
Income Tax (Expense) Benefit <sup>(1)</sup>	(33,709)	2,612	(12,697)	(11,733)
<b>Net Income (Loss) before attribution of noncontrolling interest</b>	<b>\$110,311</b>	<b>(\$1,722)</b>	<b>\$51,334</b>	<b>\$45,833</b>
Noncontrolling interest <sup>(2)</sup>	(2,610)	—	—	—
<b>Net income (loss) attributable to Amerant Bancorp Inc.</b>	<b>\$112,921</b>	<b>(\$1,722)</b>	<b>\$51,334</b>	<b>\$45,833</b>

<sup>(1)</sup> The Company sold its Coral Gables headquarters for \$135 million, with an approximate carrying value of \$69.9 million at the time of sale and transaction costs of \$2.6 million. The Company leased-back the property for an 18-year term. The provision for income tax expense includes \$16.1 million related to this transaction in the three months and year ended December 31, 2021.

<sup>(2)</sup> The Company records net loss attributable to non-controlling interest in its consolidated statement of operations equal to the percentage of the economic or ownership interest retained in the interest of Amerant Mortgage, and presents non-controlling interest as a component of stockholders' equity on the consolidated balance sheets.

## Appendix 2

# Non-GAAP Financial Measures Reconciliations

### Explanation of Certain Non-GAAP Financial Measures

This Presentation contains certain adjusted financial information, and their effects on noninterest income, noninterest expense, income taxes, net income, Core pre-provision net revenue, ROA and ROE and certain other financial ratios. These adjustments include:

- the \$1.7 million loss on the sale of the Beacon operations center during the fourth quarter of 2020
- the \$2.8 million net gain on the sale of vacant Beacon land during the fourth quarter of 2019,
- spin-off expenses totaling \$6.7 million in 2018, beginning in the fourth quarter of 2017 and continuing to the fourth quarter of 2018,
- the \$6.4 million, \$5.0 million, \$11.9 million and \$7.1 million in restructuring expenses in 2018, 2019, 2020 and 2021, respectively, related to staff reduction costs, legal and strategic advisory costs, rebranding costs, digital transformation costs, branch closure expenses and a lease impairment charge
- the effect of non-core banking activities such as the sale of loans and securities, and other non-recurring actions intended to improve customer service and operating performance
- the \$62.4 million gain on the sale of the Company's headquarters building in 2021

The Company uses certain non-GAAP financial measures, within the meaning of SEC Regulation G, which are included in this Presentation to explain our results and which are used in our internal evaluation and management of the Company's businesses. The Company's management believes these non-GAAP financial measures and the information they provide are useful to investors since these measures permit investors to view the Company's performance using the same tools that management uses to evaluate the Company's past performance and prospects for future performance. The Company believes these are especially useful in light of the effects of our spin-off and related restructuring expenses, as well as the sale of the Company's headquarters building in the fourth quarter of 2021, the sale of the Beacon operations center in the fourth quarter of 2020, the sale of the vacant Beacon land in the fourth quarter of 2019 and the effect of non-core banking activities such as the sale of loans and securities, and other non-recurring actions intended to improve customer service and operating performance.

These as-adjusted measures are not in accordance with generally accepted accounting principles ("GAAP"). This Appendix 2 reconciles these adjustments to reported results.

## Appendix 2 Non-GAAP Financial Measures Reconciliations (cont'd)\*

28

(in thousands)	2021	2020	2019	2018
Net income (loss) attributable to Amerant Bancorp Inc.	\$ 112,921	\$ (1,722)	\$ 51,334	\$ 45,833
Plus: (reversal of) provision for loan losses	(16,500)	88,620	(3,150)	375
Plus: provision for income tax expense (benefit) <sup>(1)</sup>	33,709	(2,612)	12,697	11,733
Pre-provision net revenue (PPNR)	130,130	84,286	60,881	57,941
Plus: restructuring costs before income tax effect	7,057	11,925	5,046	6,395
Plus: total Spin-off costs before income tax effect	—	—	—	6,667
Less: non-routine noninterest income items	(67,280)	(25,188)	(4,514)	117
<b>Core pre-provision net revenue</b>	<b>\$ 69,907</b>	<b>\$ 71,023</b>	<b>\$ 61,413</b>	<b>\$ 71,120</b>
Total noninterest income	\$ 120,621	\$ 73,470	\$ 57,110	\$ 53,875
Less non-routine noninterest income items				
Less: gain on sale of Headquarters building <sup>(1)</sup>	62,387	—	—	—
Loss on sale of the Beacon operations center <sup>(2)</sup>	—	(1,729)	—	—
Securities gains (losses), net	3,740	26,990	2,605	(999)
(Loss) gain on early extinguishment of FHLB advances, net	(2,488)	(73)	(886)	882
Gain on sale of loans	3,641	—	—	—
Gain on sale of vacant Beacon land	—	—	2,795	—
Total non-routine noninterest income items	67,280	25,188	4,514	(117)
Core noninterest income	\$ 53,341	\$ 48,282	\$ 52,596	\$ 53,992
Total noninterest expenses	\$ 198,242	\$ 178,736	\$ 209,317	\$ 214,973
Less: Restructuring costs <sup>(3)</sup> :				
Staff reduction costs <sup>(4)</sup>	3,604	6,405	1,471	4,709
Legal and Consulting fees <sup>(5)</sup>	1,689	—	—	—
Digital transformation expenses	412	3,116	—	—
Lease impairment charge	810	—	—	—
Branch closure expenses <sup>(6)</sup>	542	2,404	—	—
Legal and strategy advisory costs	—	—	—	1,176
Rebranding costs	—	—	3,575	400
Other costs	—	—	—	110
Total restructuring costs	7,057	11,925	5,046	6,395
Less Spin-off costs:				
Legal fees	—	—	—	\$ 3,539
Additional contribution to non-qualified deferred compensation plan on behalf of participants to mitigate tax effects of unexpected early distribution due to spin-off <sup>(7)</sup>	—	—	—	1,200
Accounting and consulting fees	—	—	—	1,384
Other expenses	—	—	—	544
Total Spin-off costs	—	—	—	6,667
Core noninterest expense	\$ 191,185	\$ 166,811	\$ 204,271	\$ 201,911

(\*) See footnotes in Slide 31

## Appendix 2 Non-GAAP Financial Measures Reconciliations (cont'd)\*

(in thousands)	2021	2020	2019	2018
Net income (loss) attributable to Amerant Bancorp Inc.	\$ 112,921	\$ (1,722)	\$ 51,334	\$ 45,833
Plus after-tax restructuring costs:				
Restructuring costs before income tax effect	7,057	11,925	5,046	6,395
Income tax effect <sup>(8)</sup>	(1,652)	(7,187)	(1,001)	(1,303)
Total after-tax restructuring costs	5,405	4,738	4,045	5,092
Plus after-tax total Spin-off costs:				
Total Spin-off costs before income tax effect	—	—	—	6,667
Income tax effect <sup>(9)</sup>	—	—	—	331
Total after-tax Spin-off costs	—	—	—	6,998
Less before-tax non-routine items in noninterest income	(67,280)	(25,188)	(4,514)	117
Income tax effect <sup>(8)</sup>	15,750	15,181	895	(24)
Total after-tax non-routine items in noninterest income	(51,530)	(10,007)	(3,619)	93
<b>Core net income (loss)</b>	<b>\$ 66,796</b>	<b>\$ (6,991)</b>	<b>\$ 51,760</b>	<b>\$ 58,016</b>
Basic earnings (loss) per share	\$ 3.04	\$ (0.04)	\$ 1.21	\$ 1.08
Plus: after tax impact of restructuring costs	0.15	0.11	0.09	0.12
Plus: after tax impact of total spin-off costs	—	—	—	0.16
Less: after tax impact of non-routine noninterest income items	(1.39)	(0.24)	(0.08)	—
<b>Total core basic earnings (loss) per common share</b>	<b>\$ 1.80</b>	<b>\$ (0.17)</b>	<b>\$ 1.22</b>	<b>\$ 1.36</b>
Diluted earnings (loss) per share <sup>(10)</sup>	\$ 3.01	\$ (0.04)	\$ 1.20	\$ 1.08
Plus: after tax impact of restructuring costs	0.14	0.11	0.09	0.12
Plus: after tax impact of total spin-off costs	—	—	—	0.16
Less: after tax impact of non-routine noninterest income items	(1.37)	(0.24)	(0.08)	—
<b>Total core diluted earnings (loss) per common share</b>	<b>\$ 1.78</b>	<b>\$ (0.17)</b>	<b>\$ 1.21</b>	<b>\$ 1.36</b>

(\*) See footnotes in Slide 31



## Appendix 2

### Non-GAAP Financial Measures Reconciliations (cont'd)\*

	2021	2020	2019	2018
Net income (loss) / Average total assets (ROA)	1.50 %	(0.02)%	0.65 %	0.55 %
Plus: after tax impact of restructuring costs	0.07 %	0.06 %	0.05 %	0.06 %
Plus: after tax impact of total spin-off costs	— %	— %	— %	0.08 %
Less: after tax impact of non-routine noninterest income items	-0.68 %	(0.13)%	-0.05 %	— %
<b>Core net income (loss) / Average total assets (Core ROA)</b>	<b>0.89 %</b>	<b>(0.09)%</b>	<b>0.65 %</b>	<b>0.69 %</b>
Net income (loss) / Average stockholders' equity (ROE)	14.19 %	(0.21)%	6.43 %	6.29 %
Plus: after tax impact of restructuring costs	0.68 %	0.57 %	0.51 %	0.70 %
Plus: after tax impact of total spin-off costs	— %	— %	— %	0.96 %
Less: after tax impact of non-routine noninterest income items	-6.48 %	(1.19)%	-0.45 %	0.02 %
<b>Core net income (loss) / stockholders' equity (Core ROE)</b>	<b>8.39 %</b>	<b>(0.83)%</b>	<b>6.49 %</b>	<b>7.97 %</b>
Efficiency ratio	60.85 %	67.95 %	77.47 %	78.77 %
Less: impact of restructuring costs	-2.16 %	-4.51 %	-1.89 %	-2.34 %
Less: impact of total spin-off costs	0.00 %	0.00 %	0.00 %	-2.44 %
Plus: after tax impact of non-routine items in noninterest income	15.27 %	6.70 %	1.30 %	-0.04 %
<b>Core efficiency ratio</b>	<b>73.96 %</b>	<b>70.14 %</b>	<b>76.88 %</b>	<b>73.95 %</b>

(\*) See footnotes in Slide 31



## Appendix 2

# Non-GAAP Financial Measures Reconciliations (cont'd)

(in thousands, except per share data and percentages)

	2021	2020	2019	2018
Tangible common equity ratio:				
Stockholders' equity	\$ 831,873	\$ 783,421	\$ 834,701	\$ 747,418
Less: Goodwill and other intangibles <sup>(11)</sup>	(22,528)	(21,561)	(21,744)	(21,042)
Tangible common stockholders' equity	\$ 809,345	\$ 761,860	\$ 812,957	\$ 726,376
Total assets	7,638,399	7,770,893	7,985,399	8,124,347
Less: Goodwill and other intangibles <sup>(11)</sup>	(22,528)	(21,561)	(21,744)	(21,042)
Tangible assets	\$ 7,615,871	\$ 7,749,332	\$ 7,963,655	\$ 8,103,305
Common shares outstanding	35,883	37,843	43,146	43,183
<b>Tangible common equity ratio</b>	<b>10.63 %</b>	<b>9.83 %</b>	<b>10.21 %</b>	<b>8.96 %</b>
<b>Stockholders' book value per common share</b>	<b>\$ 23.18</b>	<b>\$ 20.70</b>	<b>\$ 19.35</b>	<b>\$ 17.31</b>
<b>Tangible stockholders' book value per common share</b>	<b>\$ 22.55</b>	<b>\$ 20.13</b>	<b>\$ 18.84</b>	<b>\$ 16.82</b>

<sup>(1)</sup> The Company sold its Coral Gables headquarters for \$135 million, with an approximate carrying value of \$69.9 million at the time of sale and transaction costs of \$2.6 million. The Company leased-back the property for an 18-year term. The provision for income tax expense includes \$16.1 million related to this transaction in the three months and year ended December 31, 2021.

<sup>(2)</sup> The Company leased-back the property for a 2-year term.

<sup>(3)</sup> Expenses incurred for actions designed to implement the Company's strategy. These actions include, but are not limited to, reductions in workforce, streamlining operational processes, rolling out the Amerant brand, implementation of new technology system applications, enhanced sales tools and training, expanded product offerings and improved customer analytics to identify opportunities.

<sup>(4)</sup> In 2021, includes expenses in connection with the departure of the Company's Chief Operating Officer and the elimination of various other support function positions, including the NYC LPO. In 2020, the Board of Directors of the Company adopted a voluntary retirement plan for certain eligible long-term employees and an involuntary severance plan for certain other positions consistent with the Company's efforts to streamline operations and better align its operating structure with business activities. 31 employees elected to participate in the voluntary plan, all of whom retired on or before December 31, 2020. The involuntary plan impacted 31 employees most of whom no longer worked for the Company and/or its subsidiaries by December 31, 2020. On December 28, 2020, the Company determined the termination costs and annual savings related to the voluntary and involuntary plans. The Company incurred approximately \$3.5 million and \$1.8 million in one-time termination costs in the fourth quarter of 2020 in connection with the voluntary and involuntary plans, respectively, the majority of which were paid over time in the form of installment payments until December 2021. The Company estimates that the voluntary and involuntary plans will yield estimated annual savings of approximately \$4.2 million and \$5.5 million, respectively, for combined estimated annual savings of approximately \$9.7 million which began in 2021.

<sup>(5)</sup> Consist of: (i) expenses in connection with the clean-up merger and related transactions, and (ii) \$0.7 million to related consulting services received from FIS.

<sup>(6)</sup> Expenses related to the lease termination of the Fort Lauderdale branch in 2021 and, and the closures of one branch in Fort Lauderdale, Florida and another branch in Houston, Texas in 2020.

<sup>(7)</sup> The spin-off caused an unexpected early distribution for U.S. federal income tax purposes from our deferred compensation plan. This distribution was taxable to plan participants as ordinary income during 2018. We partially compensated plan participants, in the aggregate amount of \$1.2 million, for the higher tax expense they incurred as a result of the distribution increasing the plan participants' estimated effective federal income tax rates by recording a contribution to the plan on behalf of its participants. The after tax net effect of this \$1.2 million contribution for the period ended September 30, 2018, was approximately \$952,000. As a result of the early taxable distribution to plan participants, we expensed and deducted for federal income tax purposes, previously deferred compensation of approximately \$8.1 million, resulting in an estimated tax credit of \$1.7 million, which exceeded the amount of the tax gross-up paid to plan participants.

<sup>(8)</sup> In 2021 and in 2020, 2019 and 2018, amounts were calculated based upon the effective tax rate for the periods of 23.41%, 60.27%, 19.83% and 20.38%, respectively.

<sup>(9)</sup> Calculated based upon the estimated annual effective tax rate for the periods, which excludes the tax effect of discrete items, and the amounts that resulted from the permanent difference between spin-off costs that are non-deductible for Federal and state income tax purposes, and total spin-off costs recognized in the consolidated financial statements. The estimated annual effective rate applied for the calculation differs from the reported effective tax rate since it is based on a different mix of statutory rates applicable to these expenses and to the rates applicable to the Company and its subsidiaries.

<sup>(10)</sup> In 2021, potential dilutive instruments consisted of unvested shares of restricted stock, restricted stock units and performance share units (unvested share of restricted stock and restricted stock units for all of the other periods shown). In 2020, potential dilutive instruments were not included in the dilutive earnings per share computation because the Company reported a net loss and their inclusion would have an antidilutive effect. In 2021 and in 2019, potential dilutive instruments were included in the diluted earnings per share computation because, when the unamortized deferred compensation cost related to these shares was divided by the average market price per share in those periods, fewer shares would have been purchased than restricted shares assumed issued. Therefore, in those periods, such awards resulted in higher diluted weighted averages shares outstanding than basic weighted average shares outstanding, and had a dilutive effect in per share earnings.

<sup>(11)</sup> Other intangible assets consist of, among other things, mortgage servicing rights of \$0.6 million at December 31, 2021, and are included in other assets in the Company's consolidated balance sheets. We had no mortgage servicing rights at any of the other periods shown.

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**Thank you**



